

T H E  
**REALTRENDS**  
F I V E H U N D R E D  
2021

RANKING THE TOP



**BROKERAGES IN THE U.S. BY:**

- Transaction Sides
- Sales Volume
- Affiliation
- Top Movers
- Core Services
- The Billionaires' Club
- Nation's Best

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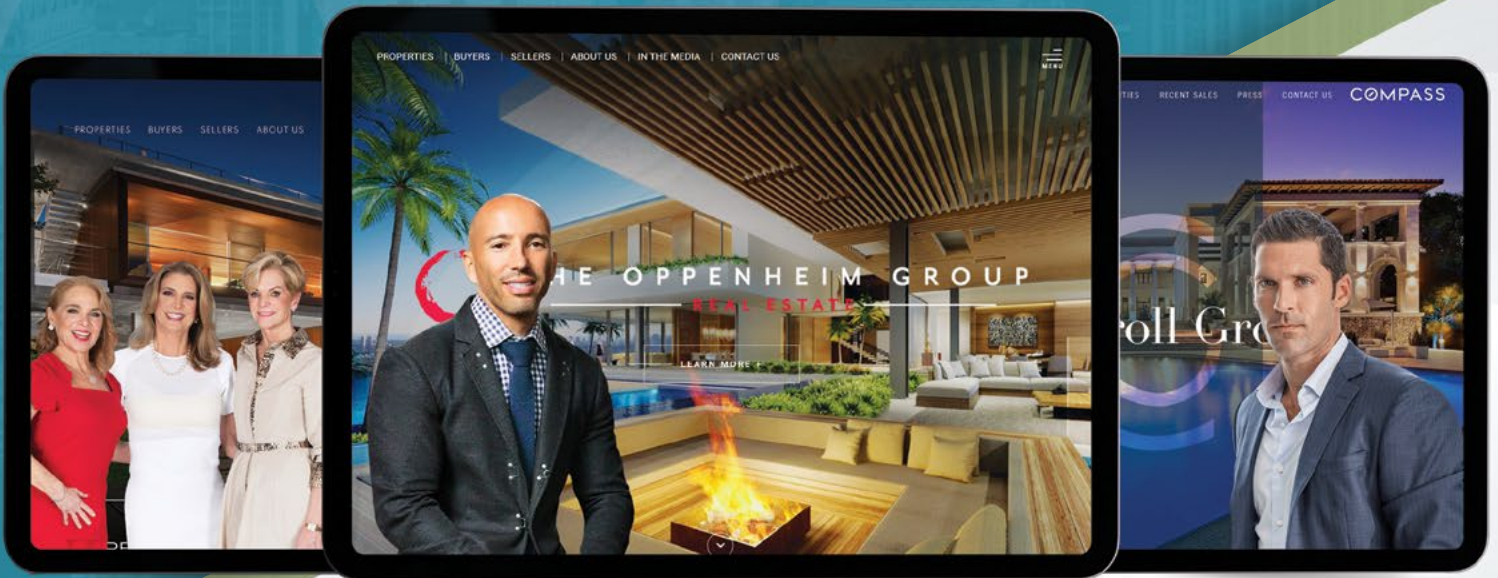
**RT** REALTRENDS

## WEBSITE RANKINGS

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BEST WEBSITE  
DESIGN

**WINNER**  
BEST WEBSITE  
OVERALL

**WINNER**  
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**Congratulations to everyone who earned a spot on the 2021 REAL Trends 500, top 500 brokerages in the U.S.**

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T H E  
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F I V E H U N D R E D

## CONGRATULATIONS TO THE 2021 REALTRENDS 500!

You are the elite-performing brokerages in the industry!

Over 1,750 firms qualified this year! The results—turned in by the firms on this year's RealTrends 500—showed that the nation's leading realty firms outperformed the market, proving that size and leadership do matter. In fact, the RealTrends 500 firms grew closed sides by 12.5%, which was nearly 10 percentage points higher than the overall growth in the market.

The RealTrends 500, now in its 34th year, remains the undisputed leader in ranking the performance of residential real estate services firms. Due to the requirement of independent verification, the RealTrends 500 is The Trusted Source for information about performance of these firms.

RealTrends is aware that there are significant numbers of brokerage firms that would qualify to be ranked in our survey but, for their own reasons, chose not to submit to the study. As such, any data that readers use to qualify market shares of a firm on this study or of national organizations should not be considered complete or authoritative.

Rankings are produced in several ways. We continue to rank firms based on closed transaction sides, then by sales volume. Firms ranked by sales volume may not appear in the rankings by transaction sides due to differences in mean sales prices of homes across the country.

Recognizing that realty services firms do more than broker housing transactions, we continue to emphasize the addition of core services, such as mortgage, title insurance, escrow, property/casualty insurance and other types of products related to the real estate process.

Thank you to the leadership teams of the firms that took the time to submit their surveys. Special thanks to the leadership of the national real estate organizations who supported us in numerous ways by encouraging their affiliated members firms to share their results. Without this kind of support, this report would not be possible.

At the end of 2020, HW Media acquired RealTrends content, events and rankings along with certain other assets. We are proud to have HW Media and its team carry on the tradition of being The Trusted Source in these rankings and know that they will only improve them in the future.



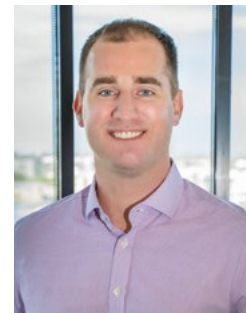
**STEVE MURRAY**  
Senior Advisor  
RealTrends



**MARK ADAMS**  
Director, Real Estate  
RealTrends



**LIZ SMITH**  
Client Services Manager  
RealTrends



**CLAYTON COLLINS**  
CEO  
HW Meida



T H E  
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F I V E H U N D R E D  
2021

## **BROKERAGE MARKETING PACKAGES AVAILABLE NOW!**

Congratulations to the top brokerages in the United States for being ranked within the RealTrends 500.

Whether you're a member of the RealTrends 500 or Nation's Best, promote your status as one of the top 1.5% brokerage firms in the country! Share your brokerage's success with our custom brokerage digital marketing packages.



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T H E  
**REALTRENDS**  
F I V E H U N D R E D

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## CONTENTS

---

### REALTRENDS 500

9

The 500 Largest Brokerages in the U.S.  
(Ranked by closed transaction sides)

### TOP 500 BY VOLUME

35

The 500 Largest Brokerages in the U.S.  
(Ranked by closed sales volume)

### AFFILIATED FIRMS

52

- 53 - Top Berkshire Hathaway HomeServices Affiliates
- 56 - Top Better Homes and Gardens Affiliates
- 57 - Top CENTURY 21 Affiliates
- 61 - Top Coldwell Banker Affiliates
- 65 - Top Corcoran Affiliates
- 66 - Top Engel & Völkers Affiliates
- 67 - Top ERA Affiliates
- 69 - Top EXIT Realty Affiliates
- 70 - Top HomeSmart Affiliates
- 71 - Top Keller Williams Affiliates
- 82 - Top Leading Real Estate Companies of the World Affiliates
- 86 - Top NextHome Affiliates
- 87 - Top Real Living Affiliates
- 88 - Top Realty Executives Affiliates
- 89 - Top Realty ONE Group Affiliates
- 90 - Top RE/MAX Affiliates
- 103 - Top Sotheby's International Realty Affiliates
- 105 - Top United Real Estate Affiliates

### THE LARGEST INDEPENDENTS

107

### ANALYSIS OF THE REALTRENDS 500

113

- 113 - Franchise/Independent Breakdown of the RealTrends 500
- 115 - Top States Represented in the RealTrends 500
- 115 - Cumulative Changes 2020 vs. 2019
- 116 - Diversification of the RealTrends 500
- 117 - Top 50 Movers - Transactions
- 120 - Top 50 Movers - Transactions (Percent)
- 123 - Top 50 Movers - Volume
- 126 - Top 50 Movers - Volume (Percent)
- 129 - Top 50 Firms Ranked by Average Sales Price Sides
- 132 - Top 50 Firms Ranked by Average Sales Price Volume
- 135 - Top Five Year Movers - Transactions
- 138 - Top Five Year Movers - Transactions (Percent)
- 141 - Top Five Year Movers - Sales Volume
- 144 - Top Five Year Movers - Sales Volume (Percent)

### THE BILLIONAIRES' CLUB

147

### THE LARGEST REGIONAL BRANDS

164

### NATION'S BEST

167

### CORE SERVICES

198



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T H E

# REALTRENDS

F I V E H U N D R E D

## 500 LARGEST BROKERAGES IN THE U.S.

Ranked by Closed Transaction Sides for 2020

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
1	<b>HomeServices of America, Inc.</b> Minneapolis	MN	343,220	329,680	4.1%
2	<b>Realty Brokerage Group</b> Madison	NJ	333,737	325,652	2.5%
3	<b>eXp Realty</b> Bellingham	WA	238,981	130,627	82.9%
4	<b>Compass</b> New York	NY	144,784	84,732	70.9%
5	<b>Hanna Holdings / Allen Tate</b> Pittsburgh	PA	105,455	100,589	4.8%
6	<b>Redfin</b> Seattle	WA	64,420	53,235	21.0%
7	<b>HomeSmart</b> Scottsdale	AZ	40,809	42,268	-3.5%
8	<b>Keller Williams Realty, GO Network Offices</b> Arlington	TX	34,463	32,161	7.2%



**Smokey Garrett, Regional Owner & Operating Partner**  
Keller Williams Realty, GO Network Offices  
Arlington, Texas

**#8**

**RECRUITING:** Stop looking at it as recruiting. Instead, think of it as getting into partnership with someone. Recruiting is about attracting people for a mutually beneficial relationship.

**MISTAKE:** There are many lessons I learn on a daily basis! One of the most important is about leadership. As a leader, if you move too fast for the wrong reasons and don't bring your people along with you, the road will be bumpy and lonely. If you slow down, share the vision and the why, and show people how they will win through this vision, you go faster and further.

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
9	<b>@properties</b> Chicago	IL	33,259	21,877	52.0%
10	<b>United Real Estate</b> Dallas	TX	27,292	4,987	447.3%
11	<b>William Raveis</b> Shelton	CT	26,959	23,160	16.4%
12	<b>RE/MAX Results</b> Eden Prairie	MN	26,570	22,931	15.9%
13	<b>Crye-Leike Real Estate Services</b> Memphis	TN	25,606	25,773	-0.6%
14	<b>West USA Realty, Inc.</b> Phoenix	AZ	25,249	26,485	-4.7%
15	<b>Fathom Realty</b> Cary	NC	25,071	17,866	40.3%
16	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth	GA	23,705	22,038	7.6%
17	<b>RE/MAX Gold Nation</b> Fair Oaks	CA	22,809	16,694	36.6%
18	<b>Douglas Elliman</b> New York	NY	22,615	23,460	-3.6%
19	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington	NC	22,439	19,839	13.1%
20	<b>Coldwell Banker Real Estate Group</b> Shorewood	IL	21,338	18,858	13.2%
21	<b>Real Estate One</b> Southfield	MI	20,927	22,237	-5.9%
22	<b>JP and Associates REALTORS</b> Frisco	TX	19,787	12,575	57.4%
23	<b>CENTURY 21 Affiliated</b> Madison	WI	19,247	19,291	-0.2%
24	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford	PA	19,238	16,596	15.9%
25	<b>My Home Group Real Estate</b> Scottsdale	AZ	19,068	14,773	29.1%
26	<b>Latter &amp; Blum Companies</b> New Orleans	LA	18,682	14,316	30.5%
27	<b>John L. Scott Real Estate</b> Bellevue	WA	18,064	17,070	5.8%
28	<b>Baird &amp; Warner, Inc.</b> Chicago	IL	18,052	16,555	9.0%
29	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria	VA	17,014	15,348	10.9%
30	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City	MI	15,933	14,272	11.6%
31	<b>Keller Williams Realty The Haggard Group</b> Franklin	TN	15,600	15,394	1.3%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
32	<b>Equity Real Estate</b> Sandy	UT	15,121	13,443	12.5%
33	<b>RE/MAX Alliance/Equity Group</b> Arvada	CO	15,027	14,874	1.0%
34	<b>Keller Williams Heritage/Memorial/Coastal Bend</b> Houston	TX	14,964	13,009	15.0%
35	<b>Berkshire Hathaway HomeServices Homesale Realty Group</b> Lancaster	PA	14,728	14,523	1.4%
36	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson	NV	14,265	12,643	12.8%
37	<b>Keller Williams Keystone Partners Group</b> Blue Bell	PA	13,991	13,128	6.6%
38	<b>Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&amp;Ex. Realty</b> Grand Rapids	MI	13,939	13,287	4.9%
39	<b>Keller Williams Realty - The Rawls Group</b> Atlanta	GA	13,799	13,818	-0.1%



**Jean Rawls, Operating Principal**  
Keller Williams Realty, The Rawls Group  
Atlanta, Georgia

**#39**

**LESSON LEARNED DURING THE PANDEMIC:** My greatest lesson learned from the pandemic was how technology became a game changer in how we were able to support our agents and staff, as well as our clients and community during this national crisis. Amid the chaos of 2020, our KW Rawls Group family was able to leverage technology to instantaneously create a far-reaching connection to family, friends, clients, and the neighborhoods in which they serve.

**AHA MOMENT:** One of the biggest aha moments of my career occurred during the pandemic when experiencing the irreplaceable value of hiring exceptional talent. I have always valued talent but did not realize the true strength of how talented leaders would rise when faced with a global pandemic and the shutdown of our economy. I saw first hand how strong and committed talent could persevere and lead through a situation that none of us had faced before. The year of 2020 was an example of how talent sees no barriers or obstacles too great, while continuing to inspire others to persevere.

40	<b>Silvercreek Realty Group</b> Meridian	ID	13,785	10,800	27.6%
41	<b>The Keyes Company/Illustrated Properties</b> Miami	FL	13,422	13,761	-2.5%
42	<b>Watson Realty Corp.</b> Jacksonville	FL	13,243	13,797	-4.0%
43	<b>HUNT Real Estate ERA</b> Buffalo	NY	12,985	13,469	-3.6%
44	<b>Keller Williams Realty Tulsa/Oklahoma City</b> Tulsa	OK	12,776	11,524	10.9%
45	<b>F.C. Tucker Company, Inc.</b> Indianapolis	IN	12,471	11,162	11.7%



RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
46	<b>Samson Properties</b> Chantilly	VA	12,359	8,759	41.1%
47	<b>HER LLC</b> Gahanna	OH	11,608	11,674	-0.6%
48	<b>LIV   Summit   Sierra   Synergy   Palm Springs Sotheby's Realty</b> Denver	CO	11,288	9,582	17.8%
49	<b>Shorewest Realtors</b> Brookfield	WI	11,000	10,535	4.4%
50	<b>Keller Williams Realty Partners</b> Overland Park	KS	10,950	9,412	16.3%
51	<b>Coldwell Banker Apex, Realtors</b> Richardson	TX	10,847	9,021	20.2%
52	<b>Keller Williams - Ben Kinney Companies</b> Bellingham	WA	10,586	9,196	15.1%
53	<b>Coldwell Banker BAIN</b> Seattle	WA	9,997	10,421	-4.1%
54	<b>Keller Williams Realty Austin</b> Austin	TX	9,922	8,935	11.0%
55	<b>PalmerHouse Properties</b> Atlanta	GA	9,904	8,502	16.5%
56	<b>Realty Austin</b> Austin	TX	9,841	8,025	22.6%
57	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle	WA	9,683	4,477	116.3%
58	<b>Atlanta Communities Real Estate Brokerage</b> Marietta	GA	9,677	8,425	14.9%
59	<b>Key Realty</b> Maumee	OH	9,529	8,569	11.2%
60	<b>Keller Williams Realty Jay Crow Group</b> Raleigh	NC	9,495	8,341	13.8%
61	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg	FL	9,402	9,708	-3.2%
62	<b>Charles Rutenberg Realty, Inc</b> Clearwater	FL	9,319		
63	<b>First Team Real Estate</b> Irvine	CA	9,227	8,648	6.7%
64	<b>Carolina One Real Estate Services</b> North Charleston	SC	9,095	7,737	17.6%
65	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston	TX	8,986	8,582	4.7%
66	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta	GA	8,910	10,640	-16.3%
67	<b>Realty Executives Associates</b> Knoxville	TN	8,722	7,771	12.2%
68	<b>Sibcy Cline, Inc.</b> Cincinnati	OH	8,647	8,940	-3.3%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
69	<b>Five Star Real Estate</b> Grand Rapids	MI	8,646	7,529	14.8%



## Greg Carlson, Principal Broker & Founder

**Five Star Real Estate**  
Grand Rapids, Michigan

# #69

**AHA MOMENT:** My aha moment was when I realized the rules in our industry had been created to advance and keep the current and historical leaders at the top of the mountain. They made the rules. They enforced the rules. They made new rules. Then, I learned the rules didn't even say what they thought they said. They were mostly just passing down what they'd been told. My advice: Don't listen to others pontificate. Don't act on what they tell you before reading the rules for yourself.

**BIGGEST MISTAKE:** We believed we could make an agent successful—if they would use all that we have to offer. We learned that we can never “do it” for an agent. If you tell agents you will do it for them, they will never stop needing your help and they will blame you when it doesn't go right. Offer services, but remember: It's their business after all.

70	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville	FL	8,531	5,912	44.3%
71	<b>Northwest Real Estate Brokers (Tomlinson Real Estate Group)</b> Spokane	WA	8,515	8,369	1.7%
72	<b>Keller Williams Realty King Group</b> Fayetteville	AR	8,447	7,615	10.9%
73	<b>Premier Sotheby's International Realty</b> Naples	FL	8,334	6,790	22.7%
74	<b>Keller Williams Xperience Brokerage Network</b> Portland	OR	8,226	8,044	2.3%
75	<b>Keller Williams Realty Emerald Coast/Gulf Coast/NWLA</b> Destin	FL	8,207	7,148	14.8%
76	<b>Keller Williams Realty</b> Chattanooga	TN	8,195	7,330	11.8%
77	<b>Coldwell Banker Select</b> Tulsa	OK	8,165	7,261	12.5%
78	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford	CT	8,119	5,612	44.7%
79	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta	GA	8,043	7,294	10.3%
80	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark	DE	7,990	7,008	14.0%
81	<b>Tierra Antigua Realty</b> Tucson	AZ	7,901	7,683	2.8%
82	<b>Keller Williams Realty Birmingham</b> Birmingham	AL	7,867	6,209	26.7%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
83	<b>Keller Williams Realty West Texas</b> Lubbock	TX	7,861	7,530	4.4%
84	<b>Keller Williams Arizona Realty</b> Scottsdale	AZ	7,748	3,120	148.3%



**Kristan Cole, MBA, CCIM, Founder & CEO**  
Keller Williams Arizona Realty  
Scottsdale, Arizona

**#84**

**LESSON LEARNED DURING THE PANDEMIC:** This shift in the market had a different name, but one thing remained the same: speed matters. The faster you can get aligned, the better. You have to take an audit of expenses, cut the fat and go from strategic to tactical. Shifts like these leave you in survival mode. We looked at our systems. Are they efficient and scalable? Do they need to be revamped? With this pandemic, we found opportunity in recruiting. Talented people were furloughed, so I acquired three great hires. Adapt quickly and look for opportunity.

**AHA MOMENT:** My moment was when I realized that I would run out of capacity at some point. It took a long time, because I'm a high-capacity person, but I should have been casting vision and attracting talent before I reached max capacity. You can't be great if everything rises and falls on you. You have to go from a centralized leadership model to a decentralized one. That can take a couple of years. You have to find empire-building leaders rather than allow yourself to be at the center of everything.

85	<b>Realty Executives Phoenix and Yuma</b> Phoenix	AZ	7,699	7,146	7.7%
86	<b>Chinowth &amp; Cohen Realtors</b> Tulsa	OK	7,646	5,447	40.4%
87	<b>Keller Williams: The Virginia Realty Alliance Group</b> Reston	VA	7,571	7,379	2.6%
88	<b>Keller Williams Realty Integrity Lakes</b> Minneapolis	MN	7,514	6,606	13.7%
89	<b>Keller Williams E to P Group</b> Naperville	IL	7,511	6,043	24.3%
90	<b>Coldwell Banker Howard Perry and Walston</b> Raleigh	NC	7,497	7,336	2.2%
91	<b>Keller Williams Salt Lake City</b> Salt Lake City	UT	7,399	6,339	16.7%
92	<b>LoKation® Real Estate</b> Pompano Beach	FL	7,387	4,315	71.2%
93	<b>CENTURY 21 New Millennium</b> Alexandria	VA	7,253	7,471	-2.9%
93	<b>Keller Williams Realty Alaska Group</b> Anchorage	AK	7,253	6,985	3.8%
95	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford	NH	7,212	7,155	0.8%



RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
96	<b>Keller Williams Realty</b> Austin	TX	7,184	6,306	13.9%
97	<b>McGraw Realtors</b> Tulsa	OK	7,097	3,657	94.1%
98	<b>Professional Realty Services International</b> Spokane	WA	7,025	5,249	33.8%
99	<b>Parks Realty</b> Brentwood	TN	6,971	6,891	1.2%
100	<b>Coldwell Banker Heritage</b> Springboro	OH	6,968	6,528	6.7%
101	<b>RE/MAX Advantage Plus</b> Savage	MN	6,955	6,717	3.5%
102	<b>Coldwell Banker Weir Manuel Family of Companies</b> Bingham Farms	MI	6,907	7,796	-11.4%
103	<b>Cummings &amp; Co. Realtors</b> Baltimore	MD	6,883	5,633	22.2%
104	<b>Carpenter Realtors</b> Indianapolis	IN	6,873	6,609	4.0%
105	<b>CENTURY 21 Everest Real Estate</b> Cottonwood Heights	UT	6,870	6,891	-0.3%
106	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere	WI	6,737	3,900	72.7%
107	<b>Coldwell Banker Legacy</b> Albuquerque	NM	6,686	6,858	-2.5%
108	<b>Keller Williams Hill Real Estate</b> Boise	ID	6,632	5,523	20.1%
109	<b>Keller Williams</b> Lafayette	LA	6,625	5,881	12.7%
110	<b>Murney Associates, Realtors</b> Springfield	MO	6,594	5,614	17.5%



**Twila Hillme, Broker & Manager**  
Murney Associates, Realtors  
*Springfield, Missouri*

**#110**

**AHA MOMENT:** The biggest aha moment for us was realizing that we could operate a lot more efficiently and more profitably with much less square footage. Pre-2007, we operated a large amount of square footage spread out in multiple locations. Now, we have a large main campus and fewer satellite offices. We are servicing our core area very efficiently.

**RECRUITING:** We hired a full-time business development coach that doesn't deal with the day-to-day real estate transaction problems and agent issues that most broker's deal with. This position reports to the broker and is dedicated to assisting and holding accountable both new and experienced agents in their business development. We have so many tools that the company provides—agents can easily get lost. Our business development coach helps agents bring all of our tools together in a way that fits their individual business model.

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
111	<b>Keller Williams Realty of Central Florida LLC</b> Lakeland	FL	6,567	6,768	-3.0%
112	<b>RE/MAX Concepts</b> West Des Moines	IA	6,541	5,484	19.3%
113	<b>Russ Lyon I Sotheby's International Realty</b> Scottsdale	AZ	6,532	5,722	14.2%
114	<b>Keller Williams Realty Indy Metro NE/Louisville East</b> Indianapolis	IN	6,514	6,455	0.9%
115	<b>Keller Williams Federal Way</b> Federal Way	WA	6,427	6,046	6.3%
116	<b>Keller Williams Realty</b> Denton	TX	6,419	5,773	11.2%
117	<b>Berkshire Hathaway HomeServices Professional Realty</b> Mason	OH	6,382	6,148	3.8%
118	<b>Realty Executives Arizona Territory</b> Tucson	AZ	6,336	4,693	35.0%
119	<b>RE/MAX Executive</b> Charlotte	NC	6,293	6,037	4.2%
120	<b>Keller Williams Realty Laing Group</b> Knoxville	TN	6,273	5,911	6.1%
121	<b>Corcoran Global Living</b> Tahoe City	CA	6,268		
122	<b>RE/MAX Professionals</b> Highlands Ranch	CO	6,227	5,661	10.0%
123	<b>Coldwell Banker Prime Properties</b> Cohoes	NY	6,184	5,936	4.2%
124	<b>Michael Saunders &amp; Company</b> Sarasota	FL	6,170	5,402	14.2%
125	<b>Keller Williams Realty, Atlantic Partners</b> Jacksonville Beach	FL	6,117	5,364	14.0%
126	<b>Rose &amp; Womble Realty</b> Virginia Beach	VA	6,065	5,397	12.4%
127	<b>Allison James Estates &amp; Homes</b> Carlsbad	CA	6,041	6,849	-11.8%
128	<b>Keller Williams Realty Bergen County Partners</b> Ridgewood	NJ	5,980	5,189	15.2%
129	<b>Comey &amp; Shepherd</b> Cincinnati	OH	5,972	5,845	2.2%
130	<b>Keller Williams Realty Georgia Legacy Group</b> Alpharetta	GA	5,908	5,455	8.3%
131	<b>Keller Williams Advisors/Advantage/Realty Associate Partners</b> Cincinnati	OH	5,890	4,958	18.8%
132	<b>Lyon Real Estate</b> Sacramento	CA	5,842	5,845	-0.1%
133	<b>Keller Williams Realty - Ubaldini Group</b> Crystal Beach	FL	5,827	5,651	3.1%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
134	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis	MO	5,766	5,236	10.1%
135	<b>Cutler Real Estate</b> Canton	OH	5,731	5,718	0.2%
136	<b>Realty ONE Group Mountain Desert</b> Lake Havasu City	AZ	5,696	3,984	43.0%
137	<b>CENTURY 21 Scheetz</b> Carmel	IN	5,688	5,356	6.2%
138	<b>Select Group</b> Yuba City	CA	5,668	5,551	2.1%
139	<b>Mark Spain Real Estate</b> Alpharetta	GA	5,647	4,200	34.5%
140	<b>Keller Williams Legacy Group Realty, LLC</b> Canton	OH	5,633	2,352	139.5%
141	<b>The Russell Realty Co</b> Strongsville	OH	5,586	5,384	3.8%
142	<b>CENTURY 21 Judge Fite Company</b> Dallas	TX	5,572	5,822	-4.3%
143	<b>Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach</b> Jupiter	FL	5,520	5,553	-0.6%
144	<b>Keller Williams Realty West Monmouth</b> Morganville	NJ	5,506	5,161	6.7%
145	<b>Keller Williams River Group</b> Tallahassee	FL	5,396	5,386	0.2%
146	<b>Keller Williams Realty</b> The Woodlands	TX	5,357	5,231	2.4%
147	<b>The Danberry Company</b> Toledo	OH	5,346	4,851	10.2%
148	<b>Premiere Plus Realty</b> Naples	FL	5,333	4,514	18.1%
149	<b>Bean Group</b> Portsmouth	NH	5,325	5,737	-7.2%
150	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Palm Harbor	FL	5,304	5,007	5.9%
151	<b>John R. Wood Properties</b> Naples	FL	5,253	4,231	24.2%
152	<b>Keller Williams Realty Greater Rochester</b> Rochester	NY	5,237	4,970	5.4%
153	<b>Keller Williams Success Realty</b> South Ogden	UT	5,230	3,856	35.6%
154	<b>Keller Williams Capital Properties</b> Washington	DC	5,225	4,682	11.6%
155	<b>Solid Source Realty</b> Roswell	GA	5,200	5,014	3.7%
156	<b>Keller Williams Chervenik Realty</b> Stow	OH	5,184	4,960	4.5%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
157	<b>Ruhl&amp;Ruhl Realtors</b> Davenport	IA	5,172	4,980	3.9%
158	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach	VA	5,161	4,780	8.0%
159	<b>RE/MAX Precision</b> Ankeny	IA	5,145	2,699	90.6%
160	<b>Big Block Realty</b> San Diego	CA	5,143	5,031	2.2%
161	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth	NH	5,086	3,991	27.4%
162	<b>Keller Williams WinStar Realty</b> Idaho Falls	ID	5,047	4,345	16.2%
163	<b>Keller Williams Realty Greater Springfield</b> Springfield	MO	5,045	4,423	14.1%
164	<b>McColly Real Estate</b> Schererville	IN	5,024	4,464	12.5%
165	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City	UT	5,012	4,074	23.0%
166	<b>Berkshire Hathaway HomeServices Starck Real Estate</b> Palatine	IL	4,951	4,063	21.9%
167	<b>Keller Williams Realty Spokane</b> Spokane	WA	4,938	4,940	0.0%
168	<b>RE/MAX Alliance Group</b> Sarasota	FL	4,930	4,686	5.2%
169	<b>REALM Real Estate Professionals</b> Houston	TX	4,906	4,138	18.6%
170	<b>Pinnacle Estate Properties, Inc.</b> Malibu	CA	4,897	4,858	0.8%
171	<b>Iron Valley Real Estate</b> Camp Hill	PA	4,890		
172	<b>Keller Williams Realty WINWIN Charlotte Partners</b> Charlotte	NC	4,877	4,398	10.9%
172	<b>RE/MAX Select Realty</b> Cranberry Twp	PA	4,877	4,467	9.2%
174	<b>Brown Harris Stevens</b> New York	NY	4,871	2,461	97.9%
175	<b>CENTURY 21 Bradley Realty, Inc.</b> Fort Wayne	IN	4,865	4,234	14.9%
176	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta	GA	4,838	4,354	11.1%
177	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha	NE	4,820	4,730	1.9%
178	<b>Keller Williams - Forward Living</b> Beverly Hills	CA	4,805	5,320	-9.7%
179	<b>Keller Williams Realty Portland Central/Phoenix</b> Portland	OR	4,789	4,750	0.8%



RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
180	<b>Greenridge Realty</b> Grand Rapids	MI	4,745	4,781	-0.8%
181	<b>Berkshire Hathaway HomeServices Verani Realty</b> Londonderry	NH	4,743	4,636	2.3%
182	<b>Keller Williams Realty Greater Hartford</b> West Hartford	CT	4,720	4,222	11.8%
183	<b>Berkshire Hathaway HomeServices Indiana Realty</b> Indianapolis	IN	4,713	4,686	0.6%
184	<b>Berkshire Hathaway HomeServices Select Properties</b> St. Louis	MO	4,675	4,376	6.8%
185	<b>Keller Williams Realty Coastal Area Partners</b> Savannah	GA	4,645	3,887	19.5%
185	<b>Wilkinson ERA Real Estate</b> Charlotte	NC	4,645	4,510	3.0%
187	<b>Rodeo Realty</b> Beverly Hills	CA	4,639	4,945	-6.2%
188	<b>Your Castle Real Estate</b> Denver	CO	4,638	4,410	5.2%
189	<b>Keller Williams Realty Greater Portland</b> Portland	ME	4,617	4,288	7.7%
190	<b>The Group</b> Fort Collins	CO	4,601	4,093	12.4%
191	<b>RE/MAX Suburban</b> Mount Prospect	IL	4,550	4,479	1.6%
192	<b>Intracoastal Realty Corp</b> Wilmington	NC	4,513	3,291	37.1%
193	<b>Keller Williams Greater Metropolitan</b> Cleveland	OH	4,511	3,954	14.1%
194	<b>Pacific Sotheby's International Realty</b> La Mesa	CA	4,490	5,471	-17.9%
195	<b>RE/MAX Town &amp; Country</b> Canton	GA	4,458	3,614	23.4%
196	<b>Keller Williams Taylor Group</b> Raleigh	NC	4,445	3,983	11.6%
197	<b>Bennion Deville Homes</b> Rancho Mirage	CA	4,432	4,285	3.4%
198	<b>Keller Williams Realty Fort Mill</b> Fort Mill	SC	4,405	4,015	9.7%
199	<b>CENTURY 21 Redwood Realty</b> Ashburn	VA	4,389	4,285	2.4%
200	<b>Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville	SC	4,379	4,184	4.7%
201	<b>Patterson Schwartz Real Estate</b> Hockessin	DE	4,345	4,149	4.7%
202	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville	CA	4,327	5,165	-16.2%

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203	<b>Keller Williams Realty</b> Kennett Square	PA	4,322	2,940	47.0%
204	<b>Keller Williams Greater Des Moines/Altoona, Ankeny/Ames, Siouxla</b> West Des Moines	IA	4,292	4,116	4.3%
205	<b>PMZ Real Estate</b> Modesto	CA	4,285	4,500	-4.8%
206	<b>Keller Williams Realty - Meggers Management Group</b> Visalia	CA	4,261	4,320	-1.4%
207	<b>Coldwell Banker West</b> Chula Vista	CA	4,250	3,204	32.6%
208	<b>Keller Williams - Brian Smith Mgmt.</b> Denver	CO	4,239	3,408	24.4%
208	<b>Keller Williams Kansas City - Northland</b> Gladstone	MO	4,239	3,782	12.1%
210	<b>Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park	KS	4,234	4,355	-2.8%
211	<b>RE/MAX Realty Group</b> Gaithersburg	MD	4,208	4,170	0.9%
212	<b>Keller Williams Realty Royal Oak</b> Royal Oak	MI	4,203	4,592	-8.5%
213	<b>RE/MAX Victory + Affiliates</b> Florence	KY	4,194	1,830	129.2%
214	<b>Keller Williams Consultants Realty</b> Dublin	OH	4,173	3,993	4.5%
215	<b>Realty ONE Group Complete</b> Rocklin	CA	4,161	3,188	30.5%
216	<b>Kinlin Grover, Page Taft &amp; Randall Realtors</b> Charlestown	RI	4,158	3,760	10.6%
217	<b>Realty Group</b> Minneapolis	MN	4,155	3,050	36.2%
218	<b>Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage	CA	4,093	3,712	10.3%
219	<b>Beverly-Hanks &amp; Associates</b> Asheville	NC	4,063	4,428	-8.2%
220	<b>Keller Williams Philly</b> Philadelphia	PA	4,015	3,285	22.2%
221	<b>Keller Williams Realty Haigh Group</b> Maple Grove	MN	3,986	3,576	11.5%
222	<b>RE/MAX Fine Properties</b> Scottsdale	AZ	3,969	2,910	36.4%
223	<b>Realty ONE Group West</b> Irvine	CA	3,961		
224	<b>The Real Estate Group</b> Springfield	IL	3,951	3,454	14.4%
225	<b>Keller Williams Realty Metropolitan</b> Bedford	NH	3,887	3,809	2.0%

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226	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor	NY	3,867	3,607	7.2%
227	<b>ARC Realty</b> Birmingham	AL	3,863	3,136	23.2%
228	<b>Schuler Bauer Real Estate ERA Powered</b> New Albany	IN	3,840	3,554	8.0%
229	<b>Realty Connect USA</b> Hauppauge	NY	3,838	4,407	-12.9%
230	<b>Keller Williams Realty Central Oklahoma/Platinum</b> Oklahoma City	OK	3,833	3,712	3.3%
231	<b>Keller Williams Realty Advantage Group</b> Oviedo	FL	3,810	3,896	-2.2%
232	<b>Keller Williams Ballantyne Area</b> Charlotte	NC	3,807	3,669	3.8%
233	<b>TTR Sotheby's International Realty</b> Washington	DC	3,792	3,594	5.5%
234	<b>Berkshire Hathaway HomeServices Alliance Real Estate</b> Chesterfield	MO	3,783		
235	<b>Keller Williams Realty - KW Professionals</b> Plymouth	MI	3,760	4,317	-12.9%
236	<b>Keller Williams Realty</b> Mooresville	NC	3,725	3,598	3.5%
237	<b>Hegg, Realtors Inc.</b> Sioux Falls	SD	3,721	3,423	8.7%
238	<b>Keller Williams - Cunningham Group</b> Santa Monica	CA	3,717	3,234	14.9%
239	<b>Keller Williams Real Estate - Exton</b> Exton	PA	3,691	3,344	10.4%
240	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick	MA	3,687	2,388	54.4%
241	<b>Berkshire Hathaway HomeServices New Jersey Properties</b> Martinsville	NJ	3,673	3,722	-1.3%
242	<b>Jason Mitchell Real Estate</b> Scottsdale	AZ	3,662		
243	<b>Keller Williams Realty</b> Branson	MO	3,643	2,864	27.2%
243	<b>Berkshire Hathaway HomeServices Hudson Valley Properties</b> Lagrangeville	NY	3,643	3,230	12.8%
245	<b>Reliant Realty ERA Powered/ERA Home Run Real Estate</b> Nashville	TN	3,638	4,472	-18.6%
246	<b>Cascade Sotheby's International Realty</b> Bend	OR	3,634	2,863	26.9%
247	<b>Keller Williams</b> Woodbury	MN	3,632	3,307	9.8%
248	<b>Keller Williams Realty Sioux Falls, SD</b> Sioux Falls	SD	3,621	2,925	23.8%

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249	<b>Real Living Kee Realty</b> Clinton Township	MI	3,594	3,029	18.7%
250	<b>The Hasson Company</b> Lake Oswego	OR	3,587	3,453	3.9%
251	<b>Keller Williams Realty Indy Metro South West</b> Greenwood	IN	3,579	3,344	7.0%
252	<b>Keller Williams Metro Center</b> Alexandria	VA	3,559	3,149	13.0%
253	<b>Kuper Sotheby's International Realty</b> San Antonio	TX	3,545	3,450	2.8%
254	<b>Keller Williams Realty Greater Northwest</b> Houston	TX	3,543	3,433	3.2%
255	<b>Coldwell Banker Vanguard Realty, Inc.</b> Orange Park	FL	3,541	3,199	10.7%
256	<b>Coldwell Banker Access Realty</b> Savannah	GA	3,537	1,730	104.5%
257	<b>Realty Masters &amp; Associates</b> Tustin	CA	3,536	3,131	12.9%
258	<b>ONE Sotheby's International Realty</b> Coral Gables	FL	3,527	3,124	12.9%
259	<b>RE/MAX First</b> Clinton Township	MI	3,526	2,461	43.3%
260	<b>RE/MAX Southern Shores</b> Myrtle Beach	SC	3,520	2,643	33.2%
261	<b>RE/MAX DFW Associates (DFW Associates LTD)</b> Coppell	TX	3,517	3,504	0.4%
262	<b>Keller Williams Realty Brazos Valley</b> College Station	TX	3,514	3,188	10.2%
263	<b>LAER Realty Partners</b> Chelmsford	MA	3,501	3,065	14.2%
264	<b>RE/MAX Associates</b> Layton	UT	3,493	2,483	40.7%
265	<b>RE/MAX Results</b> St. Louis	MO	3,489	3,361	3.8%
266	<b>d'aprile properties</b> Chicago	IL	3,481	2,308	50.8%
267	<b>ERA Brokers Consolidated/ERA Skyline Real Estate</b> St. George	UT	3,470	2,657	30.6%
267	<b>Keller Williams Realty - Roseville</b> Roseville	CA	3,470	1,952	77.8%
269	<b>CENTURY 21 MM</b> Oakdale	CA	3,448	4,305	-19.9%
270	<b>Better Homes and Gardens Real Estate The Good Life Group</b> Omaha	NE	3,439	2,725	26.2%
271	<b>Coldwell Banker Caine</b> Greenville	SC	3,420	3,326	2.8%

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272	<b>Keller Williams Realty</b> Wilmington	NC	3,404	2,684	26.8%
273	<b>Realty ONE Group Edge</b> Woodstock	GA	3,403	3,343	1.8%
274	<b>Golden Gate Sotheby's International Realty</b> Mill Valley	CA	3,397	4,139	-17.9%
275	<b>Keller Williams Wichita East</b> Wichita	KS	3,378	2,883	17.2%
276	<b>RE/MAX Boone Realty</b> Columbia	MO	3,373	3,408	-1.0%
277	<b>Keller Williams Citywide</b> Westlake	OH	3,370	2,741	22.9%
278	<b>CENTURY 21 Award</b> San Diego	CA	3,361	3,749	-10.3%
279	<b>Worth Clark Realty</b> Chesterfield	MO	3,356		
279	<b>Keller Williams Realty Buffalo</b> Williamsville	NY	3,356	3,108	8.0%
281	<b>CENTURY 21 The Harrelson Group</b> Myrtle Beach	SC	3,352	2,453	36.6%
281	<b>F.C. Tucker Emge Realtors</b> Evansville	IN	3,352	3,223	4.0%
283	<b>Sereno Group</b> Los Gatos	CA	3,325	2,408	38.1%
283	<b>RE/MAX of Reading</b> Wyomissing	PA	3,325	3,651	-8.9%
285	<b>Coldwell Banker Wallace</b> Knoxville	TN	3,324	2,916	14.0%
286	<b>Keller Williams Realty Rafah Corp.</b> Palmdale	CA	3,301	3,302	0.0%
287	<b>Keller Williams Realty</b> Fort Worth	TX	3,299	3,396	-2.9%
288	<b>Keller Williams Big Rock Partners</b> Orland Park	IL	3,289	4,932	-33.3%
289	<b>Chase International Real Estate</b> Reno	NV	3,286	2,484	32.3%
290	<b>RE/MAX Marketing Specialists</b> Spring Hill	FL	3,278	1,341	144.4%
291	<b>Jaqua Realtors</b> Portage	MI	3,270	3,126	4.6%
292	<b>Keller Williams Realty Capital District</b> Latham	NY	3,265	3,061	6.7%
293	<b>RE/MAX ONE</b> Beaumont	TX	3,242	2,928	10.7%
294	<b>Coldwell Banker C&amp;C Properties</b> Redding	CA	3,236	3,769	-14.1%



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295	<b>Keller Williams Realty Premier Partners</b> Vancouver	WA	3,233	2,891	11.8%
296	<b>Coldwell Banker D'Ann Harper, Realtors</b> San Antonio	TX	3,223	3,597	-10.4%
297	<b>Keller Williams Realty Centre</b> Columbia	MD	3,214	2,919	10.1%
298	<b>Keller Williams Realty Spring Hill</b> Spring Hill	FL	3,212	3,003	7.0%
299	<b>Keller Williams Realty Huntsville - Classic Realty, LLC</b> Huntsville	AL	3,209	2,845	12.8%
300	<b>RE/MAX Alliance</b> Collinsville	IL	3,203	3,062	4.6%
300	<b>Keller Williams Advantage</b> Novi	MI	3,203	2,224	44.0%
302	<b>RE/MAX Crossroads Properties</b> Strongsville	OH	3,198	3,457	-7.5%
303	<b>Keller Williams Realty New Bern</b> New Bern	NC	3,197	1,831	74.6%
303	<b>Keller Williams Grand Rapids</b> Grand Rapids	MI	3,197	3,224	-0.8%
305	<b>Cressy &amp; Everett, Inc.</b> South Bend	IN	3,171	3,146	0.8%
306	<b>RE/MAX Heritage</b> Kansas City	MO	3,160	2,051	54.1%
307	<b>Keller Williams - Red Stick Partners, LLC</b> Baton Rouge	LA	3,155	2,850	10.7%
308	<b>RE/MAX Select</b> Westfield	NJ	3,144	2,444	28.6%
309	<b>Berkshire Hathaway HomeServices Montana Properties</b> Bozeman	MT	3,118	2,505	24.5%
310	<b>Keller Williams Realty Asheville, NC</b> Asheville	NC	3,112	3,007	3.5%
311	<b>RE/MAX Results</b> Angola	IN	3,111	3,680	-15.5%
312	<b>CENTURY 21 North East</b> Peabody	MA	3,105	3,293	-5.7%
313	<b>Keller Williams Realty Milwaukee</b> Whitefish Bay	WI	3,102	2,507	23.7%
314	<b>RE/MAX Real Estate Group</b> Colorado Springs	CO	3,091	2,866	7.9%
315	<b>HomeSmart Evergreen Realty</b> Irvine	CA	3,090	3,380	-8.6%
316	<b>Keller Williams Integrity First Realty</b> Gilbert	AZ	3,076	2,285	34.6%
317	<b>Jameson Sotheby's International Realty</b> Chicago	IL	3,055	2,792	9.4%

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318	<b>Better Homes and Gardens Real Estate Big Hill/First Realty</b> Centerville	OH	3,022	3,109	-2.8%
318	<b>RE/MAX Anchor Realty</b> Punta Gorda	FL	3,022	2,297	31.6%
320	<b>RE/MAX Dynamic Properties</b> Anchorage	AK	3,003	2,846	5.5%
321	<b>Keller Williams Real Estate</b> Langhorne	PA	3,001	2,926	2.6%
322	<b>Keller Williams Realty - Lakeside</b> Shelby Township	MI	3,000	2,928	2.5%
323	<b>RE/MAX Real Estate Professionals</b> Lansing	MI	2,994	2,428	23.3%
324	<b>Downing-Frye Realty, Inc.</b> Naples	FL	2,985	2,805	6.4%
325	<b>Keller Williams Realty Signature</b> Rockford	IL	2,972	2,320	28.1%
326	<b>HomeSmart Connect</b> Arlington Heights	IL	2,971	2,856	4.0%
327	<b>Keller Williams Integrity</b> Ellicott City	MD	2,970	2,907	2.2%
328	<b>Jim Maloof Realtor</b> Peoria	IL	2,968		
329	<b>CENTURY 21 Legacy</b> Greeneville	TN	2,959	2,622	12.9%
330	<b>Keller Williams Realty of Southwest Missouri Partners</b> Joplin	MO	2,958	2,518	17.5%
331	<b>London Properties Ltd</b> Fresno	CA	2,947	2,583	14.1%
332	<b>RE/MAX Realty 100</b> Milwaukee	WI	2,929	2,923	0.2%
333	<b>RE/MAX Advantage Realty</b> Ellicott City	MD	2,923	2,178	34.2%
334	<b>Keller Williams Realty</b> El Dorado Hills	CA	2,922	2,814	3.8%
335	<b>RE/MAX Allegiance</b> Alexandria	VA	2,912	3,613	-19.4%
336	<b>Gibson Sotheby's International Realty</b> Boston	MA	2,910	2,658	9.5%
337	<b>Keller Williams Moorestown</b> Moorestown	NJ	2,900	2,435	19.1%
338	<b>Keller Williams Realty</b> Kernersville	NC	2,888	2,892	-0.1%
339	<b>Coldwell Banker Distinctive Properties</b> Grand Junction	CO	2,887	2,277	26.8%
340	<b>ERA Real Solutions Realty/Rath Realtors</b> Cincinnati	OH	2,881	2,707	6.4%

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340	<b>ERA Wilder Realty</b> Columbia	SC	2,881	3,169	-9.1%
342	<b>ERA First Advantage Realty, Inc.</b> Newburgh	IN	2,878	2,988	-3.7%
343	<b>Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula	CA	2,875	2,893	-0.6%
344	<b>Prominent Properties Sotheby's International Realty</b> Tenafly	NJ	2,873	2,694	6.6%
345	<b>Keller Williams Realty Puyallup South Sound</b> Puyallup	WA	2,872	2,993	-4.0%
346	<b>Four Seasons Sotheby's International Realty</b> South Burlington	VT	2,865	2,133	34.3%
347	<b>iPro Realty Network</b> St. George	UT	2,863	2,270	26.1%
348	<b>Keller Williams Realty Central 75</b> Richardson	TX	2,862	2,463	16.2%
349	<b>Keller Williams Realty River Cities</b> Columbus	GA	2,853	2,274	25.5%
350	<b>Keller Williams Partners Realty</b> Colorado Springs	CO	2,831	2,443	15.9%
351	<b>RE/MAX Platinum</b> Grand Blanc	MI	2,827	2,812	0.5%
352	<b>Briggs Freeman Sotheby's International Realty</b> Dallas	TX	2,826	2,874	-1.7%



**Robbie Briggs, President and CEO**  
**Briggs Freeman Sotheby's International Realty**  
*Dallas, Texas*

**#352**

**LESSON LEARNED DURING THE PANDEMIC:** I learned that life doesn't have to be lived in only one way; you can flex and adapt and the new can be better. I am working from home yet accomplishing more than ever. Our company is more virtual — holding virtual open houses, selling to clients via virtual showings and holding closings virtually. Our office meetings have gone to Zoom and will remain that way. By being virtual, we can hold one meeting rather than two or three. We have greater attendance and speakers from around the globe. We've had top agent panels with talented leaders from New York, Chicago and San Francisco — with no travel. We even had our Sotheby's affiliate from Italy address our office on how Americans can buy and sell abroad.

**BIGGEST MISTAKE:** The first few deals I handled my first year of real estate (1979) were riddled with mistakes. Each mistake prepared me for the next opportunity. I tell young agents to stay close to their managers and peers to help them avoid making blunders. When they fail, I encourage them to learn from those failures.



RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
352	<b>Keller Williams Realty Key Partners, LLC</b> Prairie Village	KS	2,826	2,617	8.0%
354	<b>CENTURY 21 Sweyer &amp; Associates</b> Wilmington	NC	2,796	3,009	-7.1%
355	<b>RE/MAX Estate Properties</b> Torrance	CA	2,793	3,049	-8.4%
356	<b>Old Colony, REALTORS</b> Charleston	WV	2,789	2,471	12.9%
357	<b>8z Real Estate</b> Boulder	CO	2,778	2,670	4.0%
358	<b>RE/MAX Properties, Inc.</b> Colorado Springs	CO	2,777	2,982	-6.9%
359	<b>Mel Foster Co.</b> Davenport	IA	2,773	2,911	-4.7%
360	<b>Keller Williams Capital Partners Realty</b> Worthington	OH	2,763	2,739	0.9%
361	<b>Berkshire Hathaway HomeServices California Properties</b> Cerritos	CA	2,762	3,188	-13.4%
362	<b>Keller Williams - Agnew Real Estate LLC</b> Tempe	AZ	2,761	2,857	-3.4%
363	<b>McEneaney Associates, Inc.</b> Alexandria	VA	2,759	2,490	10.8%
364	<b>Charter One Realty</b> Hilton Head Island	SC	2,736	2,045	33.8%
365	<b>Keller Williams Realty (Level 5 Leadership) Management</b> Pembroke Pines	FL	2,734	2,368	15.5%
366	<b>ERA Sellers &amp; Buyers Real Estate</b> El Paso	TX	2,723	2,637	3.3%
367	<b>Keller Williams Philadelphia</b> Philadelphia	PA	2,722	2,426	12.2%
368	<b>Keller Williams Premier Realty</b> Peoria	IL	2,720	2,475	9.9%
369	<b>Dickson Realty</b> Reno	NV	2,719	2,496	8.9%
370	<b>RE/MAX Realty Team</b> Cape Coral	FL	2,716	2,397	13.3%
371	<b>Lang Realty</b> Boca Raton	FL	2,709		
371	<b>Keller Williams - Lafayette Signature Partners</b> Lafayette	IN	2,709	2,660	1.8%
373	<b>Keller Williams Realty Atlanta-Cherokee</b> Woodstock	GA	2,708		
374	<b>Coldwell Banker Hearthside</b> Newtown	PA	2,705	2,952	-8.4%
375	<b>Realty Executives Integrity</b> Hartland	WI	2,704	2,740	-1.3%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
376	<b>Keller Williams Realty The Waxman Group</b> Coral Springs	FL	2,701	2,725	-0.9%
377	<b>Keller Williams Classic Realty</b> Coon Rapids	MN	2,697	2,512	7.4%
378	<b>Miramar International - Bakersfield</b> Bakersfield	CA	2,691	2,807	-4.1%
379	<b>Realty ONE Group Dockside</b> Myrtle Beach	SC	2,683		
380	<b>Keller Williams Success Realty</b> Barrington	IL	2,673	2,120	26.1%
381	<b>Keller Williams Plano Realty</b> Plano	TX	2,668	2,515	6.1%
382	<b>john greene Realtor</b> Naperville	IL	2,661	2,321	14.6%
383	<b>Coldwell Banker Kennon, Parker, Duncan &amp; Davis</b> Columbus	GA	2,658	2,340	13.6%
384	<b>Skogman Realty</b> Cedar Rapids	IA	2,657	2,656	0.0%
385	<b>Keller Williams Realty - Hudson Valley Realty Group</b> New City	NY	2,646	2,208	19.8%
386	<b>RE/MAX Classic</b> Farmington Hills	MI	2,637	2,960	-10.9%
387	<b>Keller Williams Keystone Realty</b> York	PA	2,622	1,928	36.0%
388	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina	MN	2,599	3,238	-19.7%
388	<b>RE/MAX Properties East</b> Louisville	KY	2,599	1,855	40.1%
390	<b>J.P. Weigand &amp; Sons, Inc.</b> Wichita	KS	2,596	2,656	-2.3%
391	<b>Coldwell Banker Harris McHaney &amp; Faucette</b> Fayetteville	AR	2,578	2,750	-6.3%
392	<b>Coldwell Banker Premier Realty</b> Las Vegas	NV	2,577	2,699	-4.5%
393	<b>Windermere Homes &amp; Estates</b> San Diego	CA	2,570	2,735	-6.0%
394	<b>Keller Williams Inspire Realty</b> Fargo	ND	2,566	2,280	12.5%
394	<b>RE/MAX Preferred Associates</b> Toledo	OH	2,566	2,488	3.1%
396	<b>Keller Williams Realty Atlantic Shore</b> Northfield	NJ	2,553	2,398	6.5%
396	<b>RE/MAX 10</b> New Lenox	IL	2,553	2,378	7.4%
398	<b>Stark Company Realtors</b> Madison	WI	2,551	2,469	3.3%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
399	<b>Keller Williams Realty Baz Investments</b> Oak Lawn	IL	2,548		
400	<b>Keller Williams Realty Services</b> Mandeville	LA	2,546	2,043	24.6%
401	<b>Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial	CO	2,539	2,586	-1.8%
402	<b>HomeSmart Realty Group</b> Salem	OR	2,535	2,216	14.4%
403	<b>Keller Williams Realty Elite</b> Winston-Salem	NC	2,528	1,963	28.8%
404	<b>Keller Williams Realty Green Mountain Properties</b> South Burlington	VT	2,525	1,762	43.3%
405	<b>Realty Executives Exceptional Realtors</b> Fairfield	NJ	2,520	2,175	15.9%
406	<b>Lamacchia Realty, Inc.</b> Waltham	MA	2,515	1,821	38.1%
406	<b>Coldwell Banker Mid-America</b> West Des Moines	IA	2,515	2,222	13.2%
408	<b>RE/MAX Plus</b> Rochester	NY	2,508	2,871	-12.6%
409	<b>1st Class Real Estate</b> Virginia Beach	VA	2,504	1,366	83.3%
410	<b>Keller Williams Realty Rio Grande Valley</b> McAllen	TX	2,498	1,966	27.1%
411	<b>Keller Williams Realty Metairie</b> Metairie	LA	2,490	2,662	-6.5%
412	<b>Realogics Sotheby's International Realty</b> Seattle	WA	2,485	1,634	52.1%
413	<b>RE/MAX Accord</b> Oakland	CA	2,473	2,714	-8.9%
414	<b>Smith &amp; Associates Real Estate</b> Tampa	FL	2,470	2,640	-6.4%
415	<b>Keller Williams Realty The Marketplace</b> Henderson	NV	2,456	2,347	4.6%
416	<b>Keller Williams Realty Abilene</b> Abilene	TX	2,452	1,993	23.0%
417	<b>Keller Williams Western Upstate</b> Anderson	SC	2,447	1,993	22.8%
418	<b>RE/MAX Right Choice Real Estate</b> Milford	CT	2,439	2,439	0.0%
419	<b>RE/MAX Elite</b> Conway	AR	2,438	1,596	52.8%
420	<b>Engel &amp; Völkers Gestalt Group</b> Park City	UT	2,437	1,782	36.8%
421	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn	CA	2,432	2,104	15.6%



RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
422	<b>RE/MAX Preferred</b> Wisconsin Dells	WI	2,431	2,248	8.1%
423	<b>EXIT Realty Estate Gallery</b> Jacksonville	FL	2,429	2,285	6.3%
423	<b>RE/MAX One</b> Prince Frederick	MD	2,429	2,191	10.9%
423	<b>Keller Williams Premier Realty</b> Katy	TX	2,429	1,969	23.4%
426	<b>CENTURY 21 Beggins Enterprises</b> Apollo Beach	FL	2,427	2,515	-3.5%
427	<b>The Signature Real Estate Companies(Quad Realty Investments Inc)</b> Boca Raton	FL	2,421	2,742	-11.7%
427	<b>CENTURY 21 Signature Realty</b> Saginaw	MI	2,421	2,427	-0.2%
427	<b>RE/MAX Premier Realty</b> The Villages	FL	2,421	2,361	2.5%
430	<b>RLAH Real Estate</b> Chevy Chase	MD	2,416	1,881	28.4%
431	<b>Keller Williams Legacy</b> San Antonio	TX	2,413	3,211	-24.9%
432	<b>Coach Real Estate Associates, Inc</b> Northport	NY	2,400	2,484	-3.4%
433	<b>Keller Williams Arizona Living Realty</b> Lake Havasu City	AZ	2,399	1,921	24.9%
434	<b>Berkshire Hathaway HomeServices Premier Properties</b> Houston	TX	2,396	1,750	36.9%
434	<b>Coldwell Banker RPM Group</b> Little Rock	AR	2,396	2,362	1.4%
436	<b>RE/MAX 4000 Inc</b> Grand Junction	CO	2,392	2,134	12.1%
437	<b>Ultima Real Estate</b> Dallas	TX	2,390	2,262	5.7%
438	<b>Keller Williams Realty Rockwall - Lake Cities</b> Rockwall	TX	2,374	2,496	-4.9%
439	<b>Keller Williams Realty Central NC</b> Burlington	NC	2,365	2,073	14.1%
440	<b>Keller Williams Realty Chesapeake/Western Branch</b> Chesapeake	VA	2,361	2,072	13.9%
441	<b>CENTURY 21 Signature Real Estate</b> Ames	IA	2,360	2,375	-0.6%
442	<b>RE/MAX Fine Properties</b> Sugar Land	TX	2,356	2,462	-4.3%
443	<b>Realty Executives of Kansas City</b> Leawood	KS	2,352	2,446	-3.8%
444	<b>Realty of Maine</b> Bangor	ME	2,346	2,096	11.9%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
445	<b>Keller Williams Indianapolis Metro North</b> Carmel	IN	2,337	2,086	12.0%
446	<b>John L. Scott Medford, Ashland and Eugene</b> Medford	OR	2,334	2,269	2.9%
447	<b>Coldwell Banker Schneidmiller Realty</b> Coeur d'Alene	ID	2,329	2,309	0.9%
448	<b>HomeSmart Professionals Real Estate Network</b> Warwick	RI	2,327	2,117	9.9%
449	<b>RE/MAX Lake of the Ozarks</b> Osage Beach	MO	2,324	1,743	33.3%
450	<b>Jack Conway &amp; Company, Inc.</b> Norwell	MA	2,317	2,280	1.6%
451	<b>RE/MAX Universal</b> Cypress	TX	2,305	1,597	44.3%
452	<b>ERA King Real Estate</b> Anniston	AL	2,304	2,151	7.1%
452	<b>RE/MAX Professionals</b> Avondale	AZ	2,304	2,237	3.0%
454	<b>CENTURY 21 AllPoints Realty</b> Southington	CT	2,303	2,041	12.8%
455	<b>RE/MAX Traders Unlimited</b> Peoria	IL	2,296	1,927	19.1%
456	<b>RE/MAX Palm Realty</b> Port Charlotte	FL	2,292	1,826	25.5%
456	<b>Keller Williams Crofton/Ft. Meade</b> Millersville	MD	2,292	1,970	16.3%
458	<b>Vanguard Properties</b> San Francisco	CA	2,286	2,355	-2.9%
459	<b>Keller Williams Realty Legacy Group</b> Cedar Rapids	IA	2,285	1,724	32.5%
460	<b>Dale Sorensen Real Estate, Inc.</b> Vero Beach	FL	2,281	2,167	5.3%
461	<b>Helen Adams Realty</b> Charlotte	NC	2,277	2,036	11.8%
462	<b>RE/MAX Advantage</b> Nashville	TN	2,271	1,834	23.8%
463	<b>Kris Lindahl Real Estate</b> Blaine	MN	2,268	1,304	73.9%
464	<b>RE/MAX Southern Homes</b> Birmingham	AL	2,267	2,394	-5.3%
465	<b>Keller Williams Houston Southwest</b> Sugar Land	TX	2,263	2,058	10.0%
466	<b>Keller Williams Realty Sonoran Living</b> Phoenix	AZ	2,261	1,635	38.3%
467	<b>Keller Williams Realty, Lansing</b> Lansing	MI	2,248	2,261	-0.6%

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
468	<b>Coldwell Banker Premier Group</b> Saint Louis	MO	2,242	2,176	3.0%
469	<b>HomeSmart PV &amp; Associates</b> Modesto	CA	2,221	1,912	16.2%
470	<b>Keller Williams Tuscaloosa</b> Tuscaloosa	AL	2,215	1,735	27.7%
471	<b>Real Living Realty Professionals</b> East Longmeadow	MA	2,212	1,503	47.2%
472	<b>Keller Williams Realty Falls Church</b> Falls Church	VA	2,210	1,854	19.2%
473	<b>RE/MAX Preferred</b> Cherry Hill	NJ	2,209	2,279	-3.1%
474	<b>CENTURY 21 Curran &amp; Oberski</b> Dearborn	MI	2,207	2,272	-2.9%
475	<b>RE/MAX Ability Plus</b> Lebanon	IN	2,206	2,176	1.4%
476	<b>Keller Williams Realty Chesapeake/Greenbrier</b> Chesapeake	VA	2,205	2,191	0.6%
477	<b>HomeSmart Realty West</b> Carlsbad	CA	2,204	1,875	17.5%
478	<b>RE/MAX Above &amp; Beyond</b> Brecksville	OH	2,196	1,496	46.8%
479	<b>Keller Williams Realty Greenville - Upstate</b> Greenville	SC	2,189	2,147	2.0%
480	<b>HomeSmart Realty Group / Legacy</b> Orland Park	IL	2,187	1,585	38.0%
481	<b>RE/MAX Preferred Group</b> West Chester	OH	2,182	2,163	0.9%
482	<b>Keller Williams Realty - Easton Market Center</b> South Easton	MA	2,179	2,205	-1.2%
483	<b>Keller Williams Realty Atlanta Hall County</b> Gainesville	GA	2,176	1,845	17.9%
484	<b>Keller Williams Realty Middle Georgia</b> Warner Robins	GA	2,172	1,484	46.4%
485	<b>RE/MAX Aerospace Realty</b> Melbourne	FL	2,164	2,014	7.4%
486	<b>Keller Williams Realty Modesto</b> Modesto	CA	2,162	2,317	-6.7%
487	<b>RE/MAX Of Grand Rapids</b> Grand Rapids	MI	2,153	2,029	6.1%
488	<b>Keller Williams Realty - Beverly</b> Beverly	MA	2,146	2,240	-4.2%
489	<b>Keller Williams Realty Morristown</b> Morristown	NJ	2,145	1,656	29.5%
490	<b>CB&amp;A, Realtors</b> Houston	TX	2,135		

RANK	COMPANY	STATE	2020 SIDES	2019 SIDES	% CHANGE
491	<b>RE/MAX Realty Group</b> Pittsford	NY	2,133	2,428	-12.1%
492	<b>Keller Williams Realty - Diamond Partners</b> Olathe	KS	2,129	2,348	-9.3%
493	<b>RE/MAX The Woodlands &amp; Spring</b> The Woodlands	TX	2,120	2,033	4.3%
494	<b>RE/MAX Edge Realty</b> Akron	OH	2,116	1,726	22.6%
495	<b>Coldwell Banker Hedges Realty</b> Cedar Rapids	IA	2,112	1,968	7.3%
496	<b>Keller Williams Clarkston</b> Clarkston	MI	2,101	2,391	-12.1%
497	<b>RE/MAX Professionals</b> Springfield	IL	2,097	2,063	1.6%
498	<b>Red Rock Real Estate</b> Saint George	UT	2,095	1,824	14.9%
499	<b>RE/MAX Premier Properties</b> City of Industry	CA	2,094	2,218	-5.6%
500	<b>CENTURY 21 HomeStar</b> Solon	OH	2,092	1,952	7.2%





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KEYNOTE SPEAKER



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T H E

# REALTRENDS

F I V E H U N D R E D

## 500 LARGEST BROKERAGES IN THE U.S.

Ranked by Closed Sales Volume for 2020

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
1	Realty Brokerage Group (2)	\$184,582,770,000	\$170,082,408,000	8.5%
2	Compass (4)	\$151,700,000,000	\$91,271,740,000	66.2%
3	HomeServices of America, Inc (1)	\$150,436,628,858	\$132,304,589,270	13.7%
4	eXp Realty (3)	\$72,207,936,907	\$36,233,976,502	99.3%
5	Redfin (6)	\$37,000,000,000	\$30,532,000,000	21.2%
6	Douglas Elliman (18)	\$29,001,143,025	\$28,773,794,499	0.8%
7	Hanna Holdings / Allen Tate (5)	\$26,675,493,996	\$22,475,825,294	18.7%
8	@properties (9)	\$16,356,993,996	\$10,752,946,760	52.1%
9	William Raveis (11)	\$16,221,740,234	\$12,178,620,897	33.2%
10	HomeSmart (7)	\$15,817,842,829	\$13,447,121,512	17.6%
11	LIVISummitSierralSynergylPalm Springs Sotheby's Realty (48)	\$11,552,512,435	\$8,073,835,748	43.1%
12	RE/MAX Gold Nation (17)	\$11,447,289,687	\$7,932,256,517	44.3%
13	Keller Williams Realty, GO Network Offices (8)	\$10,756,980,191	\$9,454,884,792	13.8%
14	John L. Scott Real Estate (27)	\$9,513,236,778	\$8,332,411,071	14.2%



### J. Lennox Scott, Chairman & CEO

John L. Scott Real Estate  
Bellevue, Washington

# #14

**LEADERSHIP ADVICE:** Turn every situation, challenge or trend into an opportunity. I use a five-step approach, asking myself these two questions: What is the situation? And what is your desired outcome for this opportunity? Then, create a declaration about who you are in the positive outcome. It starts out as "I am," or, as a team "we are" (example: We are the first point of contact with our relationship database). Next, develop your strategy, tactics and activities to accomplish the desired outcome. Finally, track on a periodic basis.

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
15	RE/MAX Results (12)	\$8,061,863,467	\$6,700,483,900	20.3%
16	United Real Estate (10)	\$8,026,760,709	\$1,948,958,770	311.8%
17	Brown Harris Stevens (174)	\$7,434,361,376	\$5,143,881,851	44.5%
18	RE/MAX Alliance/Equity Group (33)	\$7,310,014,355	\$6,743,162,105	8.4%
19	Berkshire Hathaway HomeServices AZ, CA & NV Properties (36)	\$7,047,873,379	\$5,559,379,820	26.8%
20	Keller Williams Realty Pinnacle Partners Group (16)	\$6,903,784,205	\$5,917,545,651	16.7%
21	Premier Sotheby's International Realty (73)	\$6,861,249,560	\$5,025,610,542	36.5%
22	Fathom Realty (15)	\$6,733,192,650	\$4,351,123,745	54.7%
23	First Team Real Estate (63)	\$6,561,269,032	\$5,955,747,589	10.2%
24	Coldwell Banker BAIN (53)	\$6,414,764,623	\$6,285,751,716	2.1%
25	Crye-Leike Real Estate Services (13)	\$6,383,640,847	\$5,814,099,906	9.8%
26	Baird & Warner, Inc. (28)	\$6,378,637,548	\$5,598,328,488	13.9%
27	My Home Group Real Estate (25)	\$6,014,786,681	\$4,484,890,855	34.1%
28	Corcoran Global Living (121)	\$6,005,325,000		
29	Pacific Sotheby's International Realty (194)	\$5,981,010,169	\$6,021,651,263	-0.7%
30	Golden Gate Sotheby's International Realty (274)	\$5,910,755,054	\$5,158,440,000	14.6%
31	Berkshire Hathaway HomeServices PenFed Realty (29)	\$5,910,282,463	\$5,030,702,807	17.5%
32	William Pitt / Julia B. Fee Sotheby's International Realty (78)	\$5,888,000,000	\$3,913,000,000	50.5%
33	Equity Real Estate (32)	\$5,797,796,773	\$4,748,583,232	22.1%
34	Coldwell Banker Sea Coast / Advantage (19)	\$5,785,522,331	\$4,780,687,801	21.0%
35	Real Estate One (21)	\$5,749,474,746	\$5,606,837,190	2.5%
36	Samson Properties (46)	\$5,616,907,688	\$3,844,516,238	46.1%



## Donny Samson, CEO

Samson Properties

Chantilly, Virginia

# #36

**LESSONS LEARNED DURING THE PANDEMIC:** I learned that agents want to be led. I needed to be in front of people, and I was on video at least twice a week encouraging them. They needed help navigating how to do business successfully and safely. I think they wanted encouragement that it was OK to go to work. They wanted guidance on how to do it. Closing the doors to your office and going home wasn't the right way to be a leader during that time frame. I learned that I needed to be front and center for them to help them succeed.

**AHA MOMENT:** My aha moment was realizing you can always learn when you lose. You're going to lose clients. You're going to miss listing appointments. You're going to find out that somebody you thought was going to list with you or sell with you, didn't. Back when I was selling real estate, it was about asking, "Why did they not choose me? Is there something I can do to improve my game? To improve my own company?" Instead of being upset you didn't win, be frustrated you didn't win, but learn from it.

The second thing that became more clear to me during my career was that people appreciate sincere honesty. They don't want the fake you. They want the real you. They want the genuine one who will tell them the truth.



RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
37	West USA Realty, Inc. (14)	\$5,583,223,194	\$4,119,024,231	35.5%
38	JP and Associates REALTORS (22)	\$5,563,980,394	\$3,389,031,527	64.2%
39	The Keyes Company/Illustrated Properties (41)	\$5,484,787,875	\$4,839,684,308	13.3%
40	Keller Williams - Ben Kinney Companies (52)	\$5,257,464,985	\$4,346,539,426	21.0%
41	Russ Lyon   Sotheby's International Realty (113)	\$5,060,132,002	\$3,775,765,955	34.0%
42	Latter & Blum Companies (26)	\$5,059,864,210	\$3,637,717,787	39.1%
43	Rodeo Realty (187)	\$5,040,624,912	\$4,889,795,066	3.1%
44	Keller Williams Realty - The Rawls Group (39)	\$4,953,711,964	\$4,604,936,987	7.6%
45	Keller Williams Realty The Haggard Group (31)	\$4,676,070,376	\$4,254,746,590	9.9%
46	Silvercreek Realty Group (40)	\$4,651,645,752	\$3,400,000,000	36.8%
47	Coldwell Banker Real Estate Group (20)	\$4,596,812,228	\$3,752,517,572	22.5%
48	Sereno Group (283)	\$4,579,785,499	\$3,611,851,833	26.8%
49	Keller Williams Heritage/Memorial/Coastal Bend (34)	\$4,444,194,415	\$3,591,210,000	23.8%
50	Realty Austin (56)	\$4,408,085,791	\$3,418,667,249	28.9%
51	Berkshire Hathaway HomeServices Utah Properties (165)	\$4,382,635,925	\$2,886,593,272	51.8%
52	CENTURY 21 Affiliated (23)	\$4,376,909,793	\$4,031,018,498	8.6%
53	Keller Williams - Cunningham Group (238)	\$4,347,311,790	\$3,702,385,312	17.4%
54	Keller Williams Realty Austin (54)	\$4,321,032,100	\$3,366,831,971	28.3%
55	Coldwell Banker Schmidt, Realtors (30)	\$4,279,911,806	\$3,166,772,855	35.2%
56	Keller Williams - Forward Living (178)	\$4,223,886,531	\$4,602,058,185	-8.2%
57	RE/MAX Northwest Realtors & RE/MAX Integrity (57)	\$4,123,048,321	\$2,178,128,136	89.3%
58	Berkshire Hathaway HomeServices The Preferred Realty (24)	\$4,085,403,267	\$3,357,475,142	21.7%
59	Daniel Gale Sotheby's International Realty (226)	\$3,966,451,473	\$3,239,998,571	22.4%
60	TTR Sotheby's International Realty (233)	\$3,855,920,788	\$3,341,549,535	15.4%
61	Keller Williams Keystone Partners Group (37)	\$3,776,843,724	\$3,243,581,146	16.4%
62	F.C. Tucker Company, Inc. (45)	\$3,771,633,888	\$2,986,573,395	26.3%
63	Keller Williams: The Virginia Realty Alliance Group (87)	\$3,761,477,684	\$3,180,759,364	18.3%
64	Berkshire Hathaway HomeServices Homesale Realty Group (35)	\$3,678,394,976	\$3,338,214,180	10.2%
65	Carolina One Real Estate Services (64)	\$3,534,921,128	\$2,795,403,339	26.5%
66	Watson Realty Corp. (42)	\$3,518,915,458	\$3,390,169,966	3.8%
67	ONE Sotheby's International Realty (258)	\$3,444,280,166	\$3,146,570,066	9.5%
68	Keller Williams Realty Bergen County Partners (128)	\$3,434,544,285	\$2,631,445,249	30.5%
69	Slifer Smith & Frampton Real Estate	\$3,427,851,678	\$2,226,933,815	53.9%
70	Michael Saunders & Company (124)	\$3,422,141,877	\$2,675,700,927	27.9%
71	John R. Wood Properties (151)	\$3,399,985,914	\$2,633,407,752	29.1%
72	Northwest Real Estate Brokers (Tomlinson Real Estate Group) (71)	\$3,384,568,074	\$2,884,971,119	17.3%
73	Keller Williams Xperience Brokerage Network (74)	\$3,365,544,777	\$2,952,864,349	14.0%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
74	Aspen Snowmass Sotheby's International Realty	\$3,329,774,995	\$1,503,872,042	121.4%
75	RE/MAX Professionals (122)	\$3,304,528,393	\$2,808,058,263	17.7%
76	RE/MAX Estate Properties (355)	\$3,287,049,727	\$3,344,953,100	-1.7%
77	Atlanta Communities Real Estate Brokerage (58)	\$3,238,215,531	\$2,518,188,144	28.6%
78	Professional Realty Services International (98)	\$3,236,676,083	\$2,063,835,959	56.8%
79	Pinnacle Estate Properties, Inc. (170)	\$3,217,159,286	\$2,826,451,889	13.8%
80	Atlanta Fine Homes Sotheby's International Realty (176)	\$3,168,797,541	\$2,747,154,335	15.3%
81	Coldwell Banker Apex, Realtors (51)	\$3,154,132,952	\$2,506,133,285	25.9%
82	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty (388)	\$3,129,895,164	\$4,697,657,600	-33.4%
83	Keller Williams Realty - Chadwick Group (61)	\$3,117,774,059	\$2,874,455,275	8.5%
84	CENTURY 21 Everest Real Estate (105)	\$3,107,058,735	\$2,830,347,720	9.8%
85	PalmerHouse Properties (55)	\$3,103,574,544	\$2,391,465,252	29.8%
86	Better Homes and Gardens Real Estate Gary Greene (65)	\$3,084,840,691	\$2,949,120,149	4.6%
87	Keller Williams Realty Jay Crow Group (60)	\$3,082,647,647	\$2,583,784,172	19.3%
88	HUNT Real Estate ERA (43)	\$3,068,567,247	\$2,874,810,761	6.7%
89	CENTURY 21 New Millennium (93)	\$3,066,113,143	\$3,010,058,952	1.9%
90	Parks Realty (99)	\$3,059,633,374	\$2,803,052,752	9.2%
91	Big Block Realty (160)	\$3,044,557,692	\$2,473,406,600	23.1%
92	Vanguard Properties (458)	\$3,019,618,977	\$3,109,230,760	-2.9%
93	Keller Williams Salt Lake City (91)	\$3,014,578,084	\$2,352,945,447	28.1%
94	Shorewest Realtors (49)	\$2,984,000,000	\$2,685,221,000	11.1%
95	Keller Williams Realty Partners (50)	\$2,976,265,553	\$2,402,040,938	23.9%
96	Gibson Sotheby's International Realty (336)	\$2,952,529,248	\$2,558,614,112	15.4%
97	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty (38)	\$2,936,466,884	\$2,538,171,208	15.7%
98	Realty Executives Phoenix and Yuma (85)	\$2,910,400,639	\$2,675,500,372	8.8%
99	Keller Williams Hill Real Estate (108)	\$2,897,155,433	\$2,043,244,033	41.8%
100	Select Group (138)	\$2,869,368,461	\$2,339,195,131	22.7%
101	Lyon Real Estate (132)	\$2,859,745,072	\$2,731,793,781	4.7%
102	Keller Williams Realty - Heart of Atlanta Group (66)	\$2,820,992,267	\$3,151,617,180	-10.5%
103	Realty ONE Group West (223)	\$2,796,030,163		
104	Keller Williams Realty Tulsa/Oklahoma City (44)	\$2,781,157,740	\$2,282,519,380	21.8%
105	HER LLC (47)	\$2,780,268,294	\$2,568,542,555	8.2%
106	Berkshire Hathaway HomeServices Drysdale Properties (202)	\$2,775,914,199	\$3,300,504,704	-15.9%
107	Berkshire Hathaway HomeServices Commonwealth Real Estate (240)	\$2,759,610,755	\$1,412,379,555	95.4%
108	Realogics Sotheby's International Realty (412)	\$2,739,264,589	\$1,630,470,043	68.0%
109	Coldwell Banker West (207)	\$2,726,812,942	\$1,724,928,176	58.1%
110	Coldwell Banker Howard Perry and Walston (90)	\$2,651,353,996	\$2,469,443,808	7.4%



RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
111	Kuper Sotheby's International Realty (253)	\$2,629,515,517	\$2,227,676,397	18.0%
112	Washington Fine Properties	\$2,629,477,799	\$2,300,977,702	14.3%
113	Keller Williams Arizona Realty (84)	\$2,615,882,833	\$1,325,847,644	97.3%
114	Keller Williams Capital Properties (154)	\$2,615,093,835	\$2,272,597,087	15.1%
115	Keller Williams Federal Way (115)	\$2,609,651,901	\$2,157,771,386	20.9%
116	Bennion Deville Homes (197)	\$2,567,797,360	\$2,199,149,128	16.8%
117	Keller Williams Realty (96)	\$2,554,957,785	\$2,086,214,879	22.5%
118	Allison James Estates & Homes (127)	\$2,526,809,919	\$2,447,133,163	3.3%
119	Engel & Völkers Gestalt Group (420)	\$2,514,042,187	\$1,565,250,165	60.6%
120	Keller Williams Realty Integrity Lakes (88)	\$2,513,353,065	\$2,059,895,738	22.0%



## John K. Butler, Operating Principal & Broker/Owner

Keller Williams Realty - Integrity Lakes  
Bellevue, Washington

# #120

**LESSON LEARNED DURING THE PANDEMIC:** I learned that real estate agents are strong and professional. Our agents didn't miss a beat during the pandemic. They learned how to deal with all the rules and issues and kept the industry moving! In leadership, I learned that you have to be prepared for anything and can't be afraid to try new things.

**RECRUITING:** We had to learn how to recruit over the internet. It was amazing how quickly our team adapted. We could show what our company can do for the recruit without meeting in person.

121	Keller Williams Realty Alaska Group (93)	\$2,497,385,035	\$2,221,150,026	12.4%
122	Premiere Plus Realty (148)	\$2,494,930,862	\$1,709,967,051	45.9%
123	Chase International Real Estate (289)	\$2,492,008,894	\$1,488,652,808	67.4%
124	Prominent Properties Sotheby's International Realty (344)	\$2,443,971,228	\$2,055,132,447	18.9%
125	Sibcy Cline, Inc. (68)	\$2,391,220,353	\$2,329,891,160	2.6%
126	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA (75)	\$2,364,947,999	\$1,865,041,459	26.8%
127	Charles Rutenberg Realty, Inc (62)	\$2,359,594,000		
128	Cascade Sotheby's International Realty (246)	\$2,358,360,208	\$1,589,958,047	48.3%
129	Realty Executives Associates (67)	\$2,357,663,624	\$1,899,229,991	24.1%
130	Keller Williams Realty West Monmouth (144)	\$2,332,924,301	\$1,902,908,091	22.6%
131	RE/MAX Advantage Plus (101)	\$2,316,222,055	\$2,159,752,659	7.2%
132	Keller Williams E to P Group (89)	\$2,281,952,854	\$1,785,390,001	27.8%
133	Your Castle Real Estate (188)	\$2,261,789,585	\$1,894,031,034	19.4%
134	Keller Williams Realty Georgia Legacy Group (130)	\$2,239,607,959	\$1,874,934,058	19.4%
135	Cummings & Co. Realtors (103)	\$2,239,138,212	\$1,661,268,444	34.8%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
136	Briggs Freeman Sotheby's International Realty (352)	\$2,234,460,495	\$2,050,000,000	9.0%
137	Keller Williams Realty (334)	\$2,218,150,346	\$2,013,756,595	10.1%
138	The Hasson Company (250)	\$2,193,988,402	\$1,962,613,800	11.8%
139	Kinlin Grover, Page Taft & Randall Realtors (216)	\$2,192,265,500	\$1,601,980,480	36.8%
140	RE/MAX Executive (119)	\$2,177,726,744	\$1,860,372,216	17.1%
141	The Group (190)	\$2,155,837,538	\$1,813,339,319	18.9%
142	RE/MAX Accord (413)	\$2,150,100,755	\$2,145,477,729	0.2%
143	Keller Williams Realty King Group (72)	\$2,137,073,453	\$1,782,726,324	19.9%
144	Keller Williams Realty (76)	\$2,124,841,185	\$1,710,301,336	24.2%
145	HomeSmart Evergreen Realty (315)	\$2,119,621,197	\$1,949,136,000	8.7%
146	McGraw Realtors (97)	\$2,107,249,581	\$1,009,403,797	108.8%
147	CENTURY 21 Award (278)	\$2,098,035,769	\$2,180,842,428	-3.8%
148	Keller Williams Realty, Atlantic Partners (125)	\$2,078,419,707	\$1,533,762,162	35.5%
149	Keller Williams Realty - Meggers Management Group (206)	\$2,077,742,204	\$1,809,794,313	14.8%
150	CENTURY 21 Redwood Realty (199)	\$2,076,754,801	\$1,906,060,976	9.0%
151	McEneaney Associates, Inc. (363)	\$2,057,552,857	\$1,701,875,503	20.9%
152	Tierra Antigua Realty (81)	\$2,038,984,186	\$1,767,122,501	15.4%
153	Keller Williams Realty (146)	\$2,031,260,062	\$1,878,938,959	8.1%
154	Better Homes and Gardens Real Estate Metro Brokers (79)	\$2,030,851,069	\$1,711,456,826	18.7%
155	Chinowth & Cohen Realtors (86)	\$2,022,944,020	\$1,150,336,729	75.9%
156	Rose & Womble Realty (126)	\$1,991,402,814	\$1,648,137,716	20.8%
157	Keller Williams Realty - RM Realty Associates LLC (80)	\$1,983,906,859	\$1,557,608,644	27.4%
158	Hawaii Life	\$1,978,401,722	\$1,493,672,724	32.5%



**Matthew G. Beall, CEO, Principal Broker**  
**Hawai'i Life**  
*Hanalei, Hawaii*

**#158**

**LESSON LEARNED DURING THE PANDEMIC:** We learned that communication is everything. We were in triage mode and scrambling behind the scenes. We were a little late communicating with our agents, clients and tenants. Ultimately, we righted the ship and used tools that we already had in place to increase communication.

**BIGGEST MISTAKE:** : Just one? I feel like there are hundreds. One that stands out is that I hired a top producer that I suspected wasn't a fit for the culture of the company. The person quickly proceeded to throw their weight around, solicit business from clients of other agents in the company, and generally lacked dignity in their dealings with our team. I signed them off, but some of the damage was done and we had to regain the trust of our team.

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
159	Keller Williams Metro Center (252)	\$1,977,387,922	\$1,659,395,180	19.2%
160	Keller Williams Success Realty (153)	\$1,967,352,549	\$1,213,887,943	62.1%
161	Realty ONE Group Complete (215)	\$1,957,211,979	\$1,317,843,900	48.5%
162	Florida Homes Realty & Mortgage (70)	\$1,930,083,069	\$1,169,913,799	65.0%
163	Intracoastal Realty Corp (192)	\$1,915,497,578	\$1,176,580,062	62.8%
164	Keller Williams Coastal and Lakes & Mountains Realty (161)	\$1,901,995,811	\$1,337,051,237	42.3%
165	Keller Williams - Brian Smith Mgmt. (208)	\$1,894,803,957	\$1,435,709,381	32.0%
166	Realty Connect USA (229)	\$1,894,629,361	\$2,018,056,790	-6.1%
167	Vista Sotheby's International Realty	\$1,866,646,983	\$1,585,540,641	17.7%
168	Coldwell Banker Weir Manuel Family of Companies (102)	\$1,865,490,324	\$1,890,675,364	-1.3%
169	Jameson Sotheby's International Realty (317)	\$1,864,426,487	\$1,660,533,860	12.3%
170	Better Homes and Gardens Real Estate The Masiello Group (95)	\$1,857,514,360	\$1,678,608,979	10.7%
171	Keller Williams Realty - The Hilgenberg Group (218)	\$1,852,021,157	\$1,439,652,063	28.6%
172	Bean Group (149)	\$1,843,383,722	\$1,775,807,044	3.8%
173	Berkshire Hathaway HomeServices New Jersey Properties (241)	\$1,841,281,574	\$1,745,071,134	5.5%
174	Berkshire Hathaway HomeServices Towne Realty (158)	\$1,835,265,112	\$1,575,555,420	16.5%
175	Keller Williams Realty Portland Central/Phoenix (179)	\$1,832,934,478	\$1,687,201,449	8.6%
176	Keller Williams Realty West Texas (83)	\$1,832,030,434	\$1,644,356,166	11.4%
177	Keller Williams Realty Birmingham (82)	\$1,823,676,039	\$1,333,289,950	36.8%
178	Village Properties	\$1,820,000,000	\$1,083,062,160	68.0%
179	RE/MAX Fine Properties (222)	\$1,814,837,152	\$1,266,385,202	43.3%
180	Five Star Real Estate (69)	\$1,801,102,675	\$1,441,860,739	24.9%
181	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach (143)	\$1,782,139,625	\$1,692,947,139	5.3%
182	Downing-Frye Realty, Inc. (324)	\$1,768,032,762	\$1,455,452,242	21.5%
183	Coldwell Banker Select (77)	\$1,764,040,687	\$1,383,073,497	27.5%
184	CENTURY 21 Scheetz (137)	\$1,756,679,216	\$1,500,816,700	17.0%
185	Realty Masters & Associates (257)	\$1,744,384,479	\$1,277,534,832	36.5%
186	Key Realty (59)	\$1,735,859,072	\$1,391,046,996	24.8%
187	Realty ONE Group Mountain Desert (136)	\$1,734,300,799	\$1,161,308,491	49.3%
188	Keller Williams Realty (116)	\$1,724,944,058	\$1,449,711,294	19.0%
189	Keller Williams Realty of Central Florida LLC (111)	\$1,715,197,525	\$1,614,555,239	6.2%
190	Keller Williams Realty - Ubaldini Group (133)	\$1,714,305,715	\$1,525,324,011	12.4%
191	Keller Williams Realty - Roseville (267)	\$1,712,571,547	\$919,111,372	86.3%
192	Keller Williams Realty Laing Group (120)	\$1,708,232,358	\$1,443,358,917	18.4%
193	Coldwell Banker Legacy (107)	\$1,704,807,020	\$1,683,069,019	1.3%
194	RE/MAX Realty Group (211)	\$1,684,281,626	\$1,567,200,394	7.5%
195	Keller Williams Realty Bay Area Estates	\$1,673,884,455	\$1,766,885,639	-5.3%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
196	Realty Executives Arizona Territory (118)	\$1,670,887,359	\$1,091,274,674	53.1%
197	Comey & Shepherd (129)	\$1,668,000,000	\$1,572,000,000	6.1%
198	Berkshire Hathaway HomeServices Verani Realty (181)	\$1,665,152,932	\$1,460,584,241	14.0%
199	Beverly-Hanks & Associates (219)	\$1,664,461,346	\$1,436,837,901	15.8%
200	PMZ Real Estate (205)	\$1,650,000,000	\$1,590,642,000	3.7%
201	Keller Williams Realty Rafeh Corp. (286)	\$1,647,192,450	\$1,479,905,587	11.3%
202	Windermere Homes & Estates (393)	\$1,647,076,238	\$1,687,970,333	-2.4%
203	Keller Williams - Agnew Real Estate LLC (362)	\$1,640,197,904	\$1,314,133,239	24.8%
204	LoKation® Real Estate (92)	\$1,629,000,000	\$1,182,000,000	37.8%
205	Dickson Realty (369)	\$1,618,389,153	\$1,325,199,978	22.1%
206	RE/MAX Alliance Group (168)	\$1,617,842,200	\$1,461,551,461	10.7%
207	Keller Williams Realty Indy Metro NE/Louisville East (114)	\$1,609,734,148	\$1,457,868,975	10.4%
208	Smith & Associates Real Estate (414)	\$1,606,118,170	\$1,471,991,639	9.1%
209	Jason Mitchell Real Estate (242)	\$1,602,930,640		
210	Charter One Realty (364)	\$1,600,158,917	\$1,071,243,319	49.4%
211	Better Homes and Gardens Real Estate Reliance Partners (421)	\$1,596,402,733	\$1,346,201,555	18.6%
212	Corcoran Pacific Properties	\$1,593,000,000	\$1,444,810,193	10.3%
213	Intero Real Estate Services - East Bay	\$1,588,881,019	\$1,308,650,763	21.4%
214	CENTURY 21 Judge Fite Company (142)	\$1,573,440,569	\$1,499,997,229	4.9%
215	CENTURY 21 MM (269)	\$1,569,739,873	\$1,924,047,083	-18.4%
216	Keller Williams Realty WINWIN Charlotte Partners (172)	\$1,541,604,472	\$1,291,561,422	19.4%
217	RE/MAX Allegiance (335)	\$1,538,282,839	\$1,645,582,711	-6.5%
218	Keller Williams Realty Spokane (167)	\$1,526,455,056	\$1,360,931,079	12.2%
219	Scenic Sotheby's International Realty	\$1,519,786,139	\$919,727,767	65.2%
220	Better Homes and Gardens Real Estate Kansas City Homes (210)	\$1,505,119,625	\$1,399,269,646	7.6%
221	Keller Williams Realty Greater Portland (189)	\$1,488,529,670	\$1,248,484,184	19.2%
222	Keller Williams Realty Caleb Hayes Enterprises (106)	\$1,485,019,062	\$744,923,123	99.4%
223	HomeSmart Realty West (477)	\$1,467,494,387	\$1,055,039,628	39.1%
224	Mark Spain Real Estate (139)	\$1,447,234,473	\$1,049,769,096	37.9%
225	Coach Real Estate Associates, Inc (432)	\$1,446,497,541	\$1,392,530,042	3.9%
226	Keller Williams Realty, Boston-Metro	\$1,442,095,842	\$1,395,278,673	3.4%
227	Solid Source Realty (155)	\$1,441,035,908	\$1,353,546,000	6.5%
228	Keller Williams Premier Properties	\$1,440,773,258	\$1,240,079,617	16.2%
229	RE/MAX Concepts (112)	\$1,431,087,236	\$1,158,552,622	23.5%
230	Wilkinson ERA Real Estate (185)	\$1,423,071,697	\$1,336,341,957	6.5%
231	Strand Hill Properties	\$1,422,773,014		
232	Keller Williams Philly (220)	\$1,420,769,165	\$1,064,163,668	33.5%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
233	Murney Associates, Realtors (110)	\$1,414,965,946	\$1,136,082,101	24.5%
234	RE/MAX Gold Coast	\$1,409,994,255	\$1,277,519,733	10.4%
235	REALM Real Estate Professionals (169)	\$1,407,608,242	\$1,264,626,787	11.3%
236	RE/MAX Premier Properties (499)	\$1,406,916,816	\$1,400,753,742	0.4%
237	Patterson Schwartz Real Estate (201)	\$1,401,178,357	\$1,180,693,883	18.7%
238	Keller Williams Realty - Silicon Valley	\$1,397,129,470	\$1,459,902,780	-4.3%
239	Keller Williams Realty - St. Louis Kirkwood (134)	\$1,395,925,987	\$1,224,104,715	14.0%
240	Keller Williams Realty Royal Oak (212)	\$1,395,136,009	\$1,294,729,477	7.8%
241	Keller Williams Realty (203)	\$1,394,271,773	\$887,604,340	57.1%
242	8z Real Estate (357)	\$1,392,220,317	\$1,272,840,128	9.4%
243	Coldwell Banker Heritage (100)	\$1,389,769,547	\$1,176,464,328	18.1%
244	RLAH Real Estate (430)	\$1,383,523,144	\$1,021,304,320	35.5%
245	Leading Edge Real Estate	\$1,380,991,992	\$1,113,814,530	24.0%
246	Keller Williams Real Estate - Exton (239)	\$1,379,718,786	\$1,147,416,295	20.2%
247	Four Seasons Sotheby's International Realty (346)	\$1,378,040,547	\$855,695,231	61.0%
248	Berkshire Hathaway HomeServices Montana Properties (309)	\$1,371,809,981	\$903,457,601	51.8%
249	RE/MAX Precision (159)	\$1,356,169,066	\$670,902,672	102.1%
250	Coldwell Banker Prime Properties (123)	\$1,352,691,653	\$1,209,280,512	11.9%
251	Berkshire Hathaway HomeServices Florida Properties Group (150)	\$1,349,899,314	\$1,198,495,349	12.6%
252	Keller Williams WinStar Realty (162)	\$1,346,262,392	\$1,011,207,154	33.1%
253	Berkshire Hathaway HomeServices California Properties (361)	\$1,345,647,733	\$1,456,618,229	-7.6%
254	Locations	\$1,342,092,148	\$1,681,100,608	-20.2%
255	Berkshire Hathaway HomeServices Professional Realty (117)	\$1,338,771,316	\$1,182,573,025	13.2%
256	Carpenter Realtors (104)	\$1,337,677,156	\$1,229,312,213	8.8%
257	PureWest Christie's International Real Estate	\$1,335,594,289	\$733,758,150	82.0%
258	LAER Realty Partners (263)	\$1,334,536,534	\$1,117,184,193	19.5%
259	RE/MAX Suburban (191)	\$1,325,313,777	\$1,329,482,562	-0.3%
260	Lang Realty (371)	\$1,324,401,361		
261	RE/MAX Associates (264)	\$1,322,001,908	\$866,659,969	52.5%
262	Keller Williams Realty Fort Mill (198)	\$1,317,373,291	\$1,087,318,422	21.2%
263	Coldwell Banker Distinctive Properties (339)	\$1,313,724,207	\$779,563,910	68.5%
264	Coldwell Banker C&C Properties (294)	\$1,303,035,840	\$1,432,496,536	-9.0%
265	Keller Williams (109)	\$1,300,064,061	\$1,135,602,692	14.5%
266	Keller Williams Realty Premier Partners (295)	\$1,295,094,394	\$1,030,592,479	25.7%
267	RE/MAX DFW Associates (DFW Associates LTD) (261)	\$1,290,270,460	\$1,210,544,538	6.6%
268	Berkshire Hathaway HomeServices Beach Properties of Florida	\$1,284,859,499	\$689,109,066	86.5%
269	CENTURY 21 North East (312)	\$1,283,628,420	\$1,232,886,655	4.1%



RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
270	Keller Williams Honolulu & Maui	\$1,283,293,866	\$1,279,111,610	0.3%
271	Keller Williams Advisors/Advantage/Realty Associate Partners (131)	\$1,281,541,256	\$1,032,465,960	24.1%
272	Keller Williams Realty Metropolitan (225)	\$1,271,808,263	\$1,128,670,387	12.7%
273	RE/MAX Town & Country (195)	\$1,267,002,313	\$873,126,977	45.1%
274	ERA Brokers Consolidated/ERA Skyline Real Estate (267)	\$1,254,561,977	\$816,877,778	53.6%
275	Keller Williams Realty Haigh Group (221)	\$1,252,796,464	\$1,039,225,613	20.6%
276	Keller Williams River Group (145)	\$1,249,262,380	\$1,163,412,804	7.4%
277	Coldwell Banker Mason Morse Real Estate	\$1,244,290,038	\$665,136,106	87.1%
278	Keller Williams Realty (236)	\$1,238,598,493	\$1,064,651,650	16.3%
279	ARC Realty (227)	\$1,238,447,561	\$905,608,362	36.8%
280	Cutler Real Estate (135)	\$1,234,075,306	\$1,128,575,689	9.3%
281	Berkshire Hathaway HomeServices Select Properties (184)	\$1,229,904,968	\$1,068,653,082	15.1%
282	Keller Williams Ballantyne Area (232)	\$1,222,293,582	\$1,076,892,736	13.5%
283	Berkshire Hathaway HomeServices Starck Real Estate (166)	\$1,219,876,074	\$948,525,606	28.6%
284	Keller Williams Realty DTC LLC - Masters Realty LLC (401)	\$1,218,009,420	\$1,169,025,928	4.2%
285	Keller Williams Consultants Realty (214)	\$1,217,313,720	\$1,074,682,388	13.3%
286	Keller Williams Realty Coastal Area Partners (185)	\$1,213,492,053	\$947,924,237	28.0%
287	RE/MAX Real Estate Group (314)	\$1,213,365,949	\$973,159,563	24.7%
288	Keller Williams Kansas City - Northland (208)	\$1,208,486,933	\$933,167,199	29.5%
289	RE/MAX of Boulder, Inc	\$1,207,349,910	\$1,194,786,325	1.1%
290	Berkshire Hathaway HomeServices Hudson Valley Properties (243)	\$1,204,319,222	\$872,676,686	38.0%
291	Willis Allen Real Estate	\$1,200,210,593		
292	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS (200)	\$1,199,640,549	\$1,113,786,878	7.7%
293	Coldwell Banker Vanguard Realty, Inc. (255)	\$1,185,099,455	\$937,678,104	26.4%
294	Keller Williams Integrity (327)	\$1,184,933,283	\$1,100,991,980	7.6%
295	Coldwell Banker Brokers of the Valley	\$1,182,570,849	\$867,742,256	36.3%
296	Realty Group (217)	\$1,182,399,108	\$794,994,854	48.7%
297	Keller Williams Realty - Easton Market Center (482)	\$1,177,004,597	\$1,087,534,449	8.2%
298	Keller Williams Realty Falls Church (472)	\$1,172,707,264	\$917,684,353	27.8%
299	Berkshire Hathaway HomeServices Alliance Real Estate (234)	\$1,170,994,972		
300	Keller Williams Realty Centre (297)	\$1,170,675,053	\$991,237,097	18.1%
301	Coldwell Banker Island Properties	\$1,168,546,685	\$742,790,183	57.3%
302	Berkshire Hathaway HomeServices Indiana Realty (183)	\$1,168,329,347	\$1,018,701,449	14.7%
303	Red Oak Realty	\$1,168,108,279	\$1,314,867,000	-11.2%
304	Keller Williams Realty Milwaukee (313)	\$1,167,872,239	\$818,260,500	42.7%
305	NP Dodge Real Estate Sales, Inc. (177)	\$1,166,522,633	\$1,079,000,000	8.1%
306	Keller Williams Realty Greater Hartford (182)	\$1,165,944,493	\$948,910,032	22.9%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
307	Keller Williams Realty Puyallup South Sound (345)	\$1,153,917,145	\$1,111,100,134	3.9%
308	Legacy Real Estate & Associates ERA Powered	\$1,148,596,489	\$1,482,203,752	-22.5%
309	Keller Williams SoCal	\$1,146,532,172	\$944,802,313	21.4%
310	Keller Williams Realty Advantage Group (231)	\$1,140,452,083	\$1,077,961,316	5.8%
311	RE/MAX Properties, Inc. (358)	\$1,138,124,775	\$1,077,194,362	5.7%
312	Greenwood King Properties	\$1,137,479,757	\$1,250,785,122	-9.1%
313	Keller Williams Realty Encino-Sherman Oaks	\$1,133,923,346	\$922,105,736	23.0%
314	Keller Williams Realty McLean	\$1,132,789,854	\$933,565,060	21.3%
315	Coldwell Banker Danforth	\$1,131,916,547	\$1,029,850,883	9.9%
316	RE/MAX of Santa Clarita	\$1,130,608,505	\$978,450,037	15.6%
317	RE/MAX Select Realty (172)	\$1,129,757,943	\$932,003,629	21.2%
318	Jack Conway & Company, Inc. (450)	\$1,129,427,136	\$975,727,132	15.8%
319	Helen Adams Realty (461)	\$1,121,850,550	\$917,851,313	22.2%
320	Dilbeck Real Estate	\$1,117,335,102	\$1,189,026,266	-6.0%
321	Keller Williams Integrity First Realty (316)	\$1,110,483,154	\$722,607,575	53.7%
322	Keller Williams (247)	\$1,102,371,516	\$911,628,381	20.9%
323	Keller Williams Realty - Beverly (488)	\$1,095,092,948	\$1,044,869,233	4.8%
324	Greenridge Realty (180)	\$1,089,138,580	\$1,026,771,456	6.1%
325	Keller Williams Realty Central Oklahoma/Platinum (230)	\$1,086,884,090	\$967,843,829	12.3%
326	RE/MAX Select (308)	\$1,084,445,963	\$1,221,729,409	-11.2%
327	Keller Williams Realty La Jolla	\$1,083,034,652	\$935,731,884	15.7%
328	Coldwell Banker Schneidmiller Realty (447)	\$1,081,188,182	\$868,468,187	24.5%
329	Keller Williams Realty The Waxman Group (376)	\$1,076,147,256	\$940,939,799	14.4%
330	Reliant Realty ERA Powered/ERA Home Run Real Estate (245)	\$1,070,571,201	\$1,192,416,784	-10.2%
331	McColly Real Estate (164)	\$1,068,161,341	\$861,841,611	23.9%
332	Keller Williams Legacy Group Realty, LLC (140)	\$1,066,547,902	\$382,267,740	179.0%
333	Keller Williams - Temecula Valley Real Estate, Inc. (343)	\$1,060,039,160	\$975,623,414	8.7%
334	Keller Williams Taylor Group (196)	\$1,052,409,077	\$899,488,887	17.0%
335	Coldwell Banker Caine (271)	\$1,051,358,806	\$909,719,090	15.6%
336	Phyllis Browning Company	\$1,045,013,542		
337	Iron Valley Real Estate (171)	\$1,044,309,871		
338	RE/MAX Champions	\$1,043,336,762	\$992,639,738	5.1%
339	Lamacchia Realty, Inc. (406)	\$1,043,047,912	\$719,678,142	44.9%
340	London Properties Ltd (331)	\$1,040,336,492	\$1,031,253,833	0.9%
341	North&Co.	\$1,034,365,795	\$719,411,918	43.8%
342	Residential Properties Ltd.	\$1,027,584,573	\$917,785,512	12.0%
343	Keller Williams Realty Greater Nassau	\$1,020,657,959	\$713,604,066	43.0%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
344	Keller Williams Plano Realty (381)	\$1,013,661,269	\$896,176,977	13.1%
345	RE/MAX Advantage Realty (333)	\$1,005,197,897	\$783,478,005	28.3%
346	The Danberry Company (147)	\$1,003,303,876	\$857,772,404	17.0%
347	Keller Williams Realty Greater Springfield (163)	\$1,003,061,740	\$787,964,303	27.3%
348	Keller Williams Realty Greater Rochester (152)	\$999,790,206	\$825,781,805	21.1%
349	Dale Sorensen Real Estate, Inc. (460)	\$997,098,251	\$809,912,572	23.1%
350	CENTURY 21 American Homes	\$990,928,980	\$1,095,042,329	-9.5%
351	Keller Williams Realty Asheville, NC (310)	\$988,536,333	\$892,432,260	10.8%
352	Keller Williams Realty Greater Northwest (254)	\$987,286,586	\$896,838,480	10.1%
353	Coldwell Banker D'Ann Harper, Realtors (296)	\$986,742,175	\$1,013,967,827	-2.7%
354	Keller Williams Tri-Valley Realty	\$984,678,132	\$829,045,910	18.8%
355	Hegg, Realtors Inc. (237)	\$979,446,205	\$855,044,751	14.5%
356	Coldwell Banker Premier Realty (392)	\$977,772,595	\$922,790,046	6.0%
357	Keller Williams Chervenik Realty (156)	\$973,866,123	\$846,659,095	15.0%
358	Madison & Company Properties, LLC	\$968,029,523	\$934,625,783	3.6%
359	RE/MAX Dynamic Properties (320)	\$967,958,515	\$832,890,879	16.2%
360	Diane Turton, Realtors	\$967,892,130	\$728,763,828	32.8%
361	Keller Williams Realty Carmel Valley/Del Mar	\$967,870,806	\$834,311,554	16.0%
362	CENTURY 21 Bradley Realty, Inc. (175)	\$967,187,983	\$779,623,492	24.1%
363	Coldwell Banker Hearthside (374)	\$966,048,806	\$913,175,780	5.8%
364	John L. Scott Medford, Ashland and Eugene (446)	\$960,933,009	\$875,762,113	9.7%
365	Keller Williams Partners Realty (350)	\$960,608,749	\$717,029,176	34.0%
366	d'aprile properties (266)	\$960,402,624	\$755,181,904	27.2%
367	iPro Realty Network (347)	\$950,915,760	\$688,470,164	38.1%
368	Keller Williams Realty (272)	\$949,708,347	\$658,452,161	44.2%
369	Realty ONE Group Edge (273)	\$945,668,816	\$980,217,970	-3.5%
370	Keller Williams Realty Central 75 (348)	\$945,596,204	\$776,892,844	21.7%
371	The Russell Realty Co (141)	\$943,694,270	\$802,854,442	17.5%
372	PorchLight Real Estate Group	\$941,617,814	\$960,664,324	-2.0%
373	Keller Williams Realty - Hudson Valley Realty Group (385)	\$940,476,269	\$699,351,634	34.5%
374	Keller Williams Greater Des Moines/Altoona, Ankeny/Ames, Siouxla (204)	\$938,502,362	\$852,529,154	10.1%
375	Keller Williams Realty (Level 5 Leadership) Management (365)	\$935,840,146	\$793,958,155	17.9%
376	Ruhl&Ruhl Realtors (157)	\$932,267,271	\$887,835,315	5.0%
377	RE/MAX The Woodlands & Spring (493)	\$929,386,381	\$818,899,301	13.5%
378	RE/MAX Victory + Affiliates (213)	\$929,122,476	\$363,791,810	155.4%
379	Joyner Fine Properties, LLC	\$927,237,509		
380	Keller Williams Real Estate (321)	\$921,385,586	\$810,780,320	13.6%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
381	Keller Williams Realty Sonoran Living (466)	\$918,996,727	\$596,619,605	54.0%
382	Keller Williams Greater Metropolitan (193)	\$916,064,065	\$756,671,368	21.1%
383	Keller Williams Realty Sioux Falls, SD (248)	\$911,897,515	\$705,528,970	29.3%
384	Keller Williams Corona	\$908,092,099	\$735,949,952	23.4%
385	Keller Williams Philadelphia (367)	\$906,129,863	\$781,664,596	15.9%
386	Keller Williams Realty Modesto (486)	\$896,149,211	\$853,096,621	5.0%
387	HomeSmart Realty Group (402)	\$896,039,848	\$690,974,542	29.7%
388	Better Homes and Gardens Real Estate The Good Life Group (270)	\$891,003,623	\$663,308,235	34.3%
389	Keller Williams Realty Huntsville - Classic Realty, LLC (299)	\$888,934,306	\$693,234,552	28.2%
390	Coldwell Banker Schmitt Real Estate Co.	\$885,451,230	\$623,584,951	42.0%
391	RE/MAX Marketing Specialists (290)	\$883,189,185	\$237,432,852	272.0%
392	Keller Williams Realty Brazos Valley (262)	\$877,571,864	\$730,772,425	20.1%
393	McWilliamsBallard	\$876,132,064	\$977,439,150	-10.4%
394	RE/MAX Anchor Realty (318)	\$875,790,470	\$572,632,020	52.9%
395	Keller Williams Realty Capital District (292)	\$874,736,912	\$773,525,285	13.1%
396	Keller Williams Realty Golden Ticket Real Estate	\$873,076,233	\$659,702,790	32.3%
397	W Real Estate	\$872,843,996		
398	Keller Williams Realty Morristown (489)	\$870,885,762	\$681,444,405	27.8%
399	RE/MAX Masters Millennium	\$868,812,929	\$916,824,196	-5.2%
400	Schuler Bauer Real Estate ERA Powered (228)	\$868,667,515	\$731,772,626	18.7%
401	Keller Williams Realty (287)	\$868,412,646	\$843,857,988	2.9%
402	Keller Williams NY Realty/City Life	\$868,085,530	\$374,717,526	131.7%
403	Coldwell Banker Wallace (285)	\$867,621,698	\$683,220,360	27.0%
404	Keller Williams Grand Rapids (303)	\$866,502,694	\$815,107,575	6.3%
405	Keller Williams Pasadena/Arcadia	\$865,758,100	\$799,264,296	8.3%
406	Knipe Realty ERA Powered	\$858,864,190	\$593,998,397	44.6%
407	Keller Williams Realty New Bern (303)	\$855,850,696	\$367,696,864	132.8%
408	Keller Williams Moorestown (337)	\$855,354,806	\$629,293,638	35.9%
409	Keller Williams Cupertino	\$854,870,485	\$641,409,382	33.3%
410	Keller Williams Realty Carlsbad & Whittier	\$851,382,645	\$767,715,196	10.9%
411	RE/MAX One (423)	\$850,563,984	\$714,160,120	19.1%
412	Nourmand & Associates	\$850,366,287		
413	Keller Williams Advantage (300)	\$841,965,132	\$540,355,860	55.8%
414	RE/MAX Whatcom County, Inc.	\$834,530,088	\$713,800,912	16.9%
415	Keller Williams Realty-Bothell	\$833,564,817	\$621,247,699	34.2%
416	Keller Williams Crofton/Ft. Meade (456)	\$833,362,884	\$642,950,118	29.6%
417	RE/MAX Advantage (462)	\$831,887,298	\$625,834,332	32.9%

RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
418	Keller Williams Realty Green Mountain Properties (404)	\$830,883,474	\$483,350,965	71.9%
419	Heritage House Sotheby's International Realty	\$826,197,034	\$529,967,817	55.9%
420	RE/MAX Top Producers	\$823,277,488	\$701,399,658	17.4%
421	Keller Williams Realty Atlanta-Cherokee (373)	\$823,126,813		
422	Red Rock Real Estate (498)	\$821,706,421	\$663,964,115	23.8%
423	Jaqua Realtors (291)	\$820,849,363	\$711,468,408	15.4%
424	Keller Williams Realty Greater Seattle	\$819,838,552	\$631,688,394	29.8%
425	HomeSmart Connect (326)	\$815,492,639	\$678,800,611	20.1%
426	HomeSmart PV & Associates (469)	\$814,394,177	\$648,263,132	25.6%
427	Keller Williams Prestige Properties	\$813,935,344	\$545,339,338	49.3%
428	Keller Williams Capital Partners Realty (360)	\$811,702,243	\$773,048,767	5.0%
429	Keller Williams Premier Realty (423)	\$811,175,795	\$628,661,418	29.0%
430	Keller Williams Realty Key Partners, LLC (352)	\$810,961,397	\$691,087,635	17.3%
431	Berkshire Hathaway HomeServices Innovative Real Estate	\$805,017,232	\$657,887,321	22.4%
432	RE/MAX Results (265)	\$801,815,260	\$741,153,738	8.2%
433	CENTURY 21 Masters	\$801,626,668	\$768,902,204	4.3%
434	Miramar International - Bakersfield (378)	\$800,972,000	\$801,047,845	0.0%
435	Keller Williams Classic Realty (377)	\$800,480,665	\$707,449,843	13.2%
436	RE/MAX Southern Shores (260)	\$800,335,960	\$588,336,655	36.0%
437	Real Living Kee Realty (249)	\$798,350,572	\$621,155,181	28.5%
438	Coldwell Banker Access Realty (256)	\$798,303,746	\$395,778,030	101.7%
439	Coldwell Banker Coastal Alliance	\$796,675,685	\$748,479,787	6.4%
440	Keller Williams Montclair, NJ	\$796,312,806	\$649,561,937	22.6%
441	RE/MAX Realty 100 (332)	\$796,251,435	\$705,701,836	12.8%
442	Steamboat Sotheby's International Realty	\$791,824,690	\$606,161,933	30.6%
443	Keller Williams Realty Allen	\$788,800,186	\$648,835,750	21.6%
444	RE/MAX Fine Properties (442)	\$788,221,959	\$812,354,036	-3.0%
445	Keller Williams Realty Landmark	\$783,339,423	\$1,156,591,493	-32.3%
446	RE/MAX Excalibur	\$783,299,813	\$702,505,518	11.5%
447	Worth Clark Realty (279)	\$780,553,523		
448	john greene Realtor (382)	\$780,459,438	\$668,130,665	16.8%
449	RE/MAX 4000 Inc (436)	\$779,748,527	\$623,191,740	25.1%
450	The Platinum Group, Realtors	\$778,752,521	\$621,730,466	25.3%
451	CENTURY 21 Beggins Enterprises (426)	\$778,102,205	\$743,634,419	4.6%
452	RE/MAX Southern Homes (464)	\$773,753,656	\$738,246,881	4.8%
453	Keller Williams Realty Bellevue	\$768,609,326	\$753,775,874	2.0%
454	Keller Williams Realty Indy Metro South West (251)	\$767,982,656	\$647,990,212	18.5%

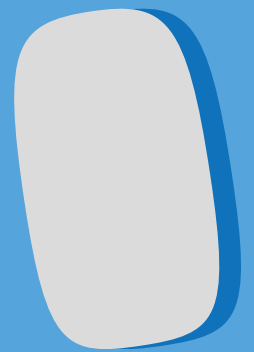


RANK	COMPANY (SIDES RANK)	2020 SALES VOLUME	2019 SALES VOLUME	% CHANGE
455	RE/MAX United	\$764,400,255	\$777,064,349	-1.6%
456	Dickens Mitchener	\$764,265,183	\$756,810,481	1.0%
457	Keller Williams - Red Stick Partners, LLC (307)	\$763,899,236	\$641,508,957	19.1%
458	Keller Williams Realty Pacific Estates	\$761,390,874	\$1,009,227,572	-24.6%
459	RE/MAX Boone Realty (276)	\$759,981,392	\$662,853,921	14.7%
460	RE/MAX Gateway	\$759,555,150	\$667,719,725	13.8%
461	Realty Executives Integrity (375)	\$758,562,514	\$716,555,534	5.9%
462	Keller Williams Realty The Marketplace (415)	\$756,244,312	\$683,795,356	10.6%
463	Keller Williams Big Rock Partners (288)	\$756,003,939	\$1,066,347,474	-29.1%
464	Keller Williams Realty	\$754,940,647	\$703,830,680	7.3%
465	Keller Williams Realty (243)	\$754,166,155	\$509,790,844	47.9%
466	Stark Company Realtors (398)	\$753,940,716	\$714,703,112	5.5%
467	Keller Williams Realty Boston NW	\$753,406,770	\$735,382,226	2.5%
468	RE/MAX Executive Realty	\$752,051,837	\$662,341,660	13.5%
469	RE/MAX Eastside Brokers Inc	\$751,857,277	\$834,714,180	-9.9%
470	David Lyng Real Estate	\$751,817,190	\$750,138,168	0.2%
471	CENTURY 21 Allstars	\$751,267,972	\$757,404,032	-0.8%
472	RE/MAX 1st Advantage	\$749,877,446	\$670,030,268	11.9%
473	HomeSmart Professionals Real Estate Network (448)	\$748,500,033	\$515,441,088	45.2%
474	RE/MAX United/All-Pro	\$745,883,208	\$374,839,760	99.0%
475	Zeitlin Sotheby's International Realty	\$743,920,389	\$600,582,180	23.9%
476	Keller Williams Success Realty (380)	\$743,129,377	\$556,592,772	33.5%
477	Coldwell Banker Harris McHaney & Faucette (391)	\$742,743,835	\$719,868,173	3.2%
478	Keller Williams on the Water	\$742,317,311	\$586,784,933	26.5%
479	Barrett Sotheby's International Realty	\$741,965,894	\$607,343,052	22.2%
480	Keller Williams Realty Portland Premiere	\$738,100,435	\$692,906,376	6.5%
481	Corcoran Platinum Living	\$738,000,000		
482	Keller Williams Preferred Realty	\$735,185,113	\$647,448,886	13.6%
483	Legacy Properties Sotheby's International Realty	\$734,834,223	\$506,350,649	45.1%
484	Keller Williams Realty Rockwall - Lake Cities (438)	\$734,241,407	\$695,100,791	5.6%
485	Keller Williams Realty Lake Forest/Irvine	\$732,686,794		
486	RE/MAX Heritage (306)	\$732,334,487	\$377,985,126	93.7%
487	CENTURY 21 The Harrelson Group (281)	\$731,622,282	\$501,253,163	46.0%
488	Berkshire Hathaway HomeServices Premier Properties (434)	\$730,314,284	\$432,217,599	69.0%
489	Venture Sotheby's International Realty	\$727,860,327	\$554,616,319	31.2%
490	RE/MAX Real Estate Center	\$726,809,874	\$408,485,744	77.9%
491	HM Properties	\$724,102,951		

<b>RANK</b>	<b>COMPANY (SIDES RANK)</b>	<b>2020 SALES VOLUME</b>	<b>2019 SALES VOLUME</b>	<b>% CHANGE</b>
492	RE/MAX Professionals	\$722,680,418	\$393,714,146	83.6%
493	Better Homes and Gardens Real Estate BloomTree Realty	\$722,356,231	\$578,649,322	24.8%
494	Better Homes and Gardens Real Estate J.F. Finnegan	\$721,478,786	\$664,910,198	8.5%
495	Keller Williams Houston Southwest (465)	\$720,200,064	\$598,764,079	20.3%
496	Keller Williams Realty - Lakeside (322)	\$717,164,833	\$637,367,135	12.5%
497	RE/MAX Preferred (422)	\$716,700,792	\$666,620,256	7.5%
498	Mott & Chace Sotheby's International Realty	\$715,781,246	\$539,173,767	32.8%
499	RE/MAX First (259)	\$715,517,991	\$397,693,092	79.9%
500	Keller Williams Realty Baz Investments (399)	\$714,181,055		



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T H E  
**REALTRENDS**  
F I V E H U N D R E D  
AFFILIATED FIRMS

As in previous editions, we have added rankings for firms that are affiliated with one of the recognized global brand names. Realty Executives, RE/MAX, Sotheby's International Realty, United Real Estate.



**BERKSHIRE  
HATHAWAY**  
HomeServices

**Better  
Homes  
and Gardens.**  
REAL ESTATE

**CENTURY 21.**



*corcoran*

  
**ENGEL & VÖLKERS**



**kw**  
KELLERWILLIAMS

*Leading*  
REAL ESTATE  
COMPANIES  
OF THE WORLD

[NextHome >



**REALTY  
EXECUTIVES**

REALTYONEGROUP

**RE/MAX**

**Sotheby's**  
INTERNATIONAL REALTY

**United**  
Real Estate



**BERKSHIRE  
HATHAWAY**  
HomeServices

MAKES UP  
**7.0%**  
OF THE

THE  
**REALTRENDS**  
FIVE HUNDRED

**274,295**  
TRANSACTION  
SIDES



**TOP**

**BERKSHIRE HATHAWAY HOMESERVICES  
AFFILIATES**

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	54	19,238
2	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	58	17,014
3	<b>Berkshire Hathaway HomeServices Homesale Realty Group</b> Lancaster, PA	31	14,728
4	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	35	14,265
5	<b>Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&amp;Ex. Realty</b> Grand Rapids, MI	45	13,939
6	<b>Berkshire Hathaway HomeServices Professional Realty</b> Mason, OH	36	6,382
7	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Palm Harbor, FL	20	5,304
8	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	7	5,161
9	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	33	5,012
10	<b>Berkshire Hathaway HomeServices Starck Real Estate</b> Palatine, IL	20	4,951
11	<b>Berkshire Hathaway HomeServices Verani Realty</b> Londonderry, NH	17	4,743
12	<b>Berkshire Hathaway HomeServices Indiana Realty</b> Indianapolis, IN	15	4,713
13	<b>Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	9	4,675
14	<b>Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville, SC	8	4,379
15	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville, CA	48	4,327



RANK	COMPANY	OFFICES	2020 SIDES
16	<b>Berkshire Hathaway HomeServices Alliance Real Estate</b> Chesterfield, MO	7	3,783
17	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	37	3,687
18	<b>Berkshire Hathaway HomeServices New Jersey Properties</b> Martinsville, NJ	17	3,673
19	<b>Berkshire Hathaway HomeServices Hudson Valley Properties</b> Lagrangeville, NY	12	3,643
20	<b>Berkshire Hathaway HomeServices Montana Properties</b> Bozeman, MT	16	3,118
21	<b>Berkshire Hathaway HomeServices California Properties</b> Cerritos, CA	19	2,762
22	<b>Berkshire Hathaway HomeServices Premier Properties</b> Houston, TX	24	2,396
23	<b>Berkshire Hathaway HomeServices Beach Properties of Florida</b> Santa Rosa Beach, FL	10	1,947
24	<b>Berkshire Hathaway HomeServices New Mexico Properties</b> Albuquerque, NM	7	1,785
25	<b>Berkshire Hathaway HomeServices Innovative Real Estate</b> Denver, CO	4	1,750
26	<b>Berkshire Hathaway HomeServices Blake, REALTORS</b> Albany, NY	11	1,732
27	<b>Berkshire Hathaway HomeServices Select Realty</b> Fredericksburg, VA	3	1,496
28	<b>Berkshire Hathaway HomeServices Parks &amp; Weisberg, Realtors</b> Louisville, KY	11	1,279
29	<b>Berkshire Hathaway HomeServices Da-Ly Realty</b> Grand Island, NE	5	1,255
30	<b>Berkshire Hathaway Homeservices Elite Real Estate</b> American Fork, UT	4	1,242
31	<b>Berkshire Hathaway HomeServices Troth, REALTORS</b> Lancaster, CA	2	1,207
32	<b>Berkshire Hathaway HomeServices Metro Realty</b> Wauwatosa, WI	3	1,205
33	<b>Berkshire Hathaway HomeServices Cooper &amp; Co. Inc., REALTORS</b> Mobile, AL	7	1,201
34	<b>Berkshire Hathaway HomeServices CNY Realty</b> Syracuse, NY	8	1,155
35	<b>Berkshire Hathaway HomeServices Ally Real Estate</b> Bossier City, LA	1	1,129
36	<b>Berkshire Hathaway HomeServices Central Illinois, REALTORS</b> Bloomington, IL	2	1,122

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>Berkshire Hathaway HomeServices Don Johnson, REALTORS</b> San Antonio, TX	4	1,119
38	<b>Berkshire Hathaway HomeServices Central Washington Real Estate</b> Yakima, WA	2	1,117
39	<b>Berkshire Hathaway HomeServices Texas Realty</b> Austin, TX	6	1,091
40	<b>Berkshire Hathaway HomeServices Perrie Mundy Realty Group</b> Redlands, CA	4	1,066
41	<b>Berkshire Hathaway HomeServices Gallo Realty</b> Lewes, DE	4	1,041
42	<b>Berkshire Hathaway HomeServices Realty Center</b> Hixson, TN	5	1,024
43	<b>Berkshire Hathaway HomeServices Enchanted Lands, REALTORS</b> Roswell, NM	4	1,023
44	<b>Berkshire Hathaway HomeServices Northeast Real Estate</b> Bangor, ME	8	1,007
45	<b>Berkshire Hathaway HomeServices Rocky Mountain, REALTORS</b> Boulder, CO	10	979
46	<b>Berkshire Hathaway HomeServices Floberg Real Estate</b> Billings, MT	3	970
47	<b>Berkshire Hathaway HomeServices First, REALTORS</b> Topeka, KS	1	957
48	<b>Berkshire Hathaway HomeServices Results Realty</b> Kissimmee, FL	3	935
49	<b>Berkshire Hathaway Homeservices United Properties</b> Baton Rouge, LA	4	932
50	<b>Berkshire Hathaway Homeservices Silverhawk Realty</b> Caldwell, ID	6	917
51	<b>Berkshire Hathaway HomeServices Hodnett Cooper Real Estate</b> St. Simons Island, GA	4	867
52	<b>Berkshire Hathaway HomeServices Premier Properties</b> Fargo, ND	1	841
53	<b>Berkshire Hathaway HomeServices Woodmont Realty</b> Brentwood, TN	2	837
54	<b>Berkshire Hathaway HomeServices Bay Street Realty Group</b> Beaufort, SC	6	833
54	<b>Berkshire Hathaway HomeServices Beazley, REALTORS</b> Evans, GA	13	833
56	<b>Berkshire Hathaway HomeServices Preferred, REALTORS</b> New Orleans, LA	3	820
57	<b>Berkshire Hathaway HomeServices Laffey International Realty</b> Williston Park, NY	7	793

RANK	COMPANY	OFFICES	2020 SIDES
58	<b>Berkshire Hathaway HomeServices Prime Properties</b> Greenville, NC	1	777
59	<b>Berkshire Hathaway HomeServices Zack Shore, REALTORS</b> Manahawkin, NJ	5	766
60	<b>Berkshire Hathaway HomeServices Preferred Real Estate</b> Auburn, AL	1	760
61	<b>Berkshire Hathaway HomeServices Hodrick Realty</b> Williamsport, PA	4	750
62	<b>Berkshire Hathaway HomeServices California Realty</b> Thousand Oaks, CA	4	715
63	<b>Berkshire Hathaway HomeServices Stein &amp; Summers Real Estate</b> St. Joseph, MO	2	713
64	<b>Berkshire Hathaway HomeServices J Douglas Properties</b> Chattanooga, TN	1	712
65	<b>Berkshire Hathaway HomeServices Myrtle Beach Real Estate</b> Myrtle Beach, SC	2	707
66	<b>Berkshire Hathaway HomeServices Colorado Properties</b> Vail, CO	8	698
67	<b>Berkshire Hathaway HomeServices American Heritage Real Estate</b> Elk Grove Village, IL	1	619
68	<b>Berkshire Hathaway HomeServices Benchmark Realty</b> Shawnee, OK	2	615
69	<b>Berkshire Hathaway Homeservices All American Homes</b> Fayetteville, NC	2	606
70	<b>Berkshire Hathaway HomeServices Knight &amp; Gardner Realty</b> Key West, FL	5	597
71	<b>Berkshire Hathaway Homeservices Elite Real Estate</b> Sacramento, CA	1	585
72	<b>Berkshire Hathaway HomeServices Hometown, REALTORS</b> Jacksonville, NC	1	583
73	<b>Berkshire Hathaway HomeServices Dawson Ford Garbee &amp; Co.</b> Lynchburg, VA	4	578
74	<b>Berkshire Hathaway HomeServices Smith Mountain Lake Real Estate</b> Hardy, VA	1	554
75	<b>Berkshire Hathaway HomeServices HWWB, REALTORS</b> Birmingham, MI	2	537
76	<b>Berkshire Hathaway HomeServices Epic Real Estate</b> Kenosha, WI	2	531
77	<b>Berkshire Hathaway HomeServices Rise Real Estate</b> Huntsville, AL	3	527
78	<b>Berkshire Hathaway HomeServices Chaplin Williams Realty</b> Fernandina Beach, FL	2	526

RANK	COMPANY	OFFICES	2020 SIDES
79	<b>Berkshire Hathaway HomeServices Lake Ozark Realty</b> Lake Ozark, MO	1	517
80	<b>Berkshire Hathaway HomeServices California Properties</b> Torrance, CA	3	515
81	<b>Berkshire Hathaway HomeServices Idaho Homes &amp; Properties</b> Twin Falls, ID	1	501

# TOP

## BETTER HOMES AND GARDENS REAL ESTATE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	20	8,986
2	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	26	8,043
3	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford, NH	33	7,212
4	<b>Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park, KS	8	4,234
5	<b>Better Homes and Gardens Real Estate The Good Life Group</b> Omaha, NE	4	3,439
6	<b>Better Homes and Gardens Real Estate Big Hill/First Realty</b> Centerville, OH	12	3,022
7	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	10	2,432
8	<b>Better Homes and Gardens Real Estate BloomTree Realty</b> Prescott, AZ	7	2,072
9	<b>Better Homes and Gardens Real Estate Paracle</b> Fort Mill, SC	4	1,965
10	<b>Better Homes and Gardens Real Estate Main Street Properties</b> Pensacola, FL	6	1,792
11	<b>Better Homes and Gardens Real Estate Winans</b> Dallas, TX	9	1,643
12	<b>Better Homes and Gardens Real Estate homecity</b> San Antonio, TX	13	1,363
13	<b>Better Homes and Gardens Real Estate Advantage Realty</b> Honolulu, HI	6	964
14	<b>Better Homes and Gardens Real Estate 43° North</b> Meridian, ID	1	943
15	<b>Better Homes and Gardens Real Estate Lifestyles Realty</b> Jacksonville Beach, FL	4	928
16	<b>Better Homes and Gardens Real Estate Executive Partners</b> Augusta, GA	2	888
17	<b>Better Homes and Gardens Real Estate Native American Group</b> Virginia Beach, VA	4	860

RANK	COMPANY	OFFICES	2020 SIDES
18	<b>Better Homes and Gardens Real Estate Realty Partners</b> Clackamas, OR	5	799
19	<b>Better Homes and Gardens Real Estate Steinborn &amp; Associates</b> Las Cruces, NM	3	759
19	<b>Better Homes and Gardens Real Estate Florida 1st</b> Fort Lauderdale, FL	4	759
21	<b>Better Homes and Gardens Real Estate Journey</b> Fayetteville, AR	2	730
22	<b>Better Homes and Gardens Real Estate J.F. Finnegan</b> San Mateo, CA	5	717
23	<b>Better Homes and Gardens Real Estate Alliance</b> Wichita, KS	2	668
24	<b>Better Homes and Gardens Real Estate Influence Partners</b> Midvale, UT	2	665
25	<b>Better Homes and Gardens Real Estate Wilkins &amp; Associates</b> Stroudsburg, PA	3	645
26	<b>Better Homes and Gardens Real Estate Maturro</b> Vineland, NJ	4	625
27	<b>Better Homes and Gardens Real Estate All Seasons</b> Chanhassen, MN	6	606
28	<b>Better Homes and Gardens Real Estate Central</b> Cross Lanes, WV	5	603
29	<b>Better Homes and Gardens Real Estate Atchley Properties</b> Lakewood Ranch, FL	2	542
30	<b>Better Homes and Gardens Real Estate Leaskou Partners Inc.</b> Palm Springs, CA	3	533
31	<b>Better Homes and Gardens Real Estate Wine Country Group</b> Sebastopol, CA	8	523
32	<b>Better Homes and Gardens Real Estate Thomas Group</b> Gainesville, FL	2	519

# CENTURY 21<sup>®</sup>

MAKES UP  
**2.3%**  
OF THE

THE  
**REALTRENDS**  
FIVE HUNDRED

**91,528**  
TRANSACTION  
SIDES

## TOP CENTURY 21 AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>CENTURY 21 Affiliated</b> Madison, WI	124	19,247
2	<b>CENTURY 21 New Millennium</b> Alexandria, VA	20	7,253
3	<b>CENTURY 21 Everest Real Estate</b> Cottonwood Heights, UT	13	6,870
4	<b>CENTURY 21 Scheetz</b> Carmel, IN	9	5,688
5	<b>CENTURY 21 Judge Fite Company</b> Dallas, TX	23	5,572
6	<b>CENTURY 21 Bradley Realty, Inc.</b> Fort Wayne, IN	4	4,865
7	<b>CENTURY 21 Redwood Realty</b> Ashburn, VA	15	4,389
8	<b>CENTURY 21 MM</b> Oakdale, CA	22	3,448
9	<b>CENTURY 21 Award</b> San Diego, CA	16	3,361
10	<b>CENTURY 21 The Harrelson Group</b> Myrtle Beach, SC	6	3,352
11	<b>CENTURY 21 North East</b> Peabody, MA	33	3,105
12	<b>CENTURY 21 Select Real Estate, Inc.</b> Yuba City, CA	22	2,968
13	<b>CENTURY 21 Legacy</b> Greeneville, TN	10	2,959
14	<b>CENTURY 21 Sweyer &amp; Associates</b> Wilmington, NC	8	2,796
15	<b>CENTURY 21 Beggins Enterprises</b> Apollo Beach, FL	9	2,427

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>CENTURY 21 Signature Realty</b> Saginaw, MI	9	2,421
17	<b>CENTURY 21 Signature Real Estate</b> Ames, IA	9	2,360
18	<b>CENTURY 21 AllPoints Realty</b> Southington, CT	8	2,303
19	<b>CENTURY 21 Curran &amp; Oberski</b> Dearborn, MI	4	2,207
20	<b>CENTURY 21 HomeStar</b> Solon, OH	1	2,092
21	<b>CENTURY 21 Results Realty Services</b> Cumming, GA	3	2,045
22	<b>CENTURY 21 American Homes</b> East Meadow, NY	12	1,959
23	<b>CENTURY 21 Beutler &amp; Associates</b> Coeur d'Alene, ID	4	1,845
24	<b>CENTURY 21 Mike Bowman, Inc.</b> Grapevine, TX	3	1,824
25	<b>CENTURY 21 Ace Realty</b> Appleton, WI	1	1,778
26	<b>CENTURY 21 Advantage Realty</b> London, KY	6	1,679
27	<b>CENTURY 21 Jordan-Link</b> Visalia, CA	5	1,669
28	<b>CENTURY 21 Elite</b> Shreveport, LA	3	1,625
29	<b>CENTURY 21 Northland</b> Traverse City, MI	12	1,594
30	<b>CENTURY 21 Nachman Realty</b> Newport News, VA	9	1,583
31	<b>CENTURY 21 Alliance</b> Medford, NJ	10	1,552
32	<b>CENTURY 21 Allstars</b> Pico Rivera, CA	1	1,499
33	<b>CENTURY 21 Maselle and Associates</b> Jackson, MS	7	1,485
34	<b>CENTURY 21 Masters</b> Walnut, CA	9	1,413
35	<b>CENTURY 21 Blackwell &amp; Co. Realty, Inc.</b> Boiling Springs, SC	3	1,411
36	<b>CENTURY 21 Action Plus Realty</b> Freehold, NJ	8	1,392

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>CENTURY 21 Goodyear Green</b> Edmond, OK	6	1,376
38	<b>CENTURY 21 Arizona Foothills</b> Phoenix, AZ	10	1,354
39	<b>CENTURY 21 Platinum Properties</b> Clarksville, TN	3	1,350
40	<b>CENTURY 21 Advantage Gold</b> Southampton, PA	10	1,270
41	<b>CENTURY 21 Sunbelt Realty</b> Cape Coral, FL	10	1,244
42	<b>CENTURY 21 Tenace Realty</b> Coral Springs, FL	3	1,237
43	<b>CENTURY 21 Morrison Realty</b> Bismarck, ND	3	1,213
44	<b>CENTURY 21 Americana</b> Las Vegas, NV	6	1,175
45	<b>CENTURY 21 Atwood</b> Mankato, MN	12	1,134
46	<b>CENTURY 21 North Homes Realty</b> Lynnwood, WA	9	1,127
47	<b>CENTURY 21 Select Group</b> Blakeslee, PA	8	1,118
48	<b>CENTURY 21 Clinkenbeard Agency</b> Fort Gibson, OK	9	1,114
49	<b>CENTURY 21 Action Realty</b> Houma, LA	5	1,090
50	<b>CENTURY 21 Carioti</b> Orlando, FL	5	1,047
51	<b>CENTURY 21 First Group</b> Sulphur Springs, TX	6	1,035
52	<b>CENTURY 21 Town &amp; Country</b> Utica, MI	5	1,028
53	<b>CENTURY 21 Parker &amp; Scroggins Realty</b> Benton, AR	4	997
54	<b>CENTURY 21 Beal</b> College Station, TX	1	969
55	<b>CENTURY 21 Lakeside Realty</b> Youngstown, OH	4	968
56	<b>CENTURY 21 Wright-Pace Real Estate</b> Jonesboro, AR	2	954
57	<b>CENTURY 21 Realty Masters</b> Montebello, CA	3	946



RANK	COMPANY	OFFICES	2020 SIDES
58	<b>CENTURY 21 Wright Real Estate</b> Tahlequah, OK	3	944
59	<b>CENTURY 21 Pro-Link Realty</b> Sioux City, IA	2	926
59	<b>CENTURY 21 ALL-SERVICE</b> Bedford, VA	5	926
61	<b>CENTURY 21 Frontier Realty</b> McMurray, PA	5	911
62	<b>CENTURY 21 J W Morton Real Estate, Inc.</b> Inverness, FL	1	901
63	<b>CENTURY 21 Premier Real Estate</b> Columbus, GA	2	892
64	<b>CENTURY 21 United</b> El Dorado, AR	6	882
65	<b>CENTURY 21 The Real Estate Centre</b> Pasadena, MD	6	873
66	<b>CENTURY 21 Lois Lauer Realty</b> Redlands, CA	2	844
67	<b>CENTURY 21 The Edge</b> El Paso, TX	4	822
68	<b>CENTURY 21 Rauh &amp; Johns</b> Sewell, NJ	1	814
69	<b>CENTURY 21 Tri-Cities</b> Richland, WA	1	808
70	<b>CENTURY 21 NorthBay Alliance</b> Santa Rosa, CA	9	806
71	<b>CENTURY 21 Smith Hourigan Group</b> Shavertown, PA	3	793
72	<b>CENTURY 21 Northwest Realty</b> Kirkland, WA	6	782
73	<b>CENTURY 21 Hometown Realty</b> Arroyo Grande, CA	10	737
74	<b>CENTURY 21 Excellence Realty</b> Canal Winchester, OH	2	733
75	<b>CENTURY 21 Selling Paradise</b> Cape Coral, FL	1	729
76	<b>CENTURY 21 Boling</b> Myrtle Beach, SC	1	726
76	<b>CENTURY 21 Gold</b> Wyomissing, PA	1	726
78	<b>CENTURY 21 Hometown Brokers</b> Billings, MT	3	723

RANK	COMPANY	OFFICES	2020 SIDES
79	<b>CENTURY 21 Peak</b> Woodland Hills, CA	5	719
80	<b>CENTURY 21 Asa Cox Homes</b> Painesville, OH	3	715
81	<b>CENTURY 21 Smith Branch &amp; Pope</b> Tifton, GA	3	709
82	<b>CENTURY 21 Northwest Realty</b> Glendale, AZ	2	707
83	<b>CENTURY 21 Real Estate Alliance</b> San Francisco, CA	11	696
84	<b>CENTURY 21 Commander Realty, Inc.</b> Panama City, FL	1	695
85	<b>CENTURY 21 Myers Realty</b> Auburndale, FL	4	684
86	<b>CENTURY 21 Triangle Group</b> Raleigh, NC	3	674
87	<b>CENTURY 21 Action Group</b> Yuma, AZ	3	664
88	<b>CENTURY 21 New Heritage</b> Hampshire, IL	4	654
89	<b>CENTURY 21 Blue Marlin Pelican</b> Destin, FL	6	653
90	<b>CENTURY 21 Wildwood Properties, Inc.</b> Twain Harte, CA	1	646
91	<b>CENTURY 21 Real Estate Champions</b> Madeira Beach, FL	1	641
92	<b>CENTURY 21 Properties Plus</b> Mount Pleasant, SC	3	640
93	<b>CENTURY 21 J. Carter &amp; Company</b> Gulfport, MS	3	637
94	<b>CENTURY 21 Champion Real Estate</b> Jacksonville, NC	1	634
95	<b>CENTURY 21 King</b> Rancho Cucamonga, CA	1	632
96	<b>CENTURY 21 Premiere Realty</b> Sikeston, MO	3	628
97	<b>CENTURY 21 Realty Solutions</b> Anchorage, AK	3	621
98	<b>CENTURY 21 Service Realty</b> Paducah, KY	2	615
99	<b>CENTURY 21 The Hills Realty</b> Kerrville, TX	4	599

RANK	COMPANY	OFFICES	2020 SIDES
100	<b>CENTURY 21 Haggerty</b> El Paso, TX	2	590
101	<b>CENTURY 21 Olympian</b> Houston, TX	4	589
102	<b>CENTURY 21 Western Realty</b> Katy, TX	1	588
103	<b>CENTURY 21 Looking Glass</b> Lansing, MI	4	586
103	<b>CENTURY 21 AA Realty</b> Seafood, NY	2	586
105	<b>CENTURY 21 Pride Realty</b> New Lenox, IL	2	584
106	<b>CENTURY 21 Thomas Realty, Inc.</b> North Myrtle Beach, SC	2	571
107	<b>CENTURY 21 Citrus Realty</b> San Dimas, CA	1	569
108	<b>CENTURY 21 Realty Partners</b> Magnolia, TX	5	561
108	<b>CENTURY 21 Randall Morris &amp; Associates</b> San Marcos, TX	4	561
110	<b>CENTURY 21 Premiere Properties</b> Pepper Pike, OH	3	557
111	<b>CENTURY 21 Real Estate Center</b> Lynnwood, WA	2	556
112	<b>CENTURY 21 Novus</b> Carrollton, GA	1	548
113	<b>CENTURY 21 Preferred</b> Mason City, IA	3	545
114	<b>CENTURY 21 Thacker &amp; Associates, Inc.</b> Oxford, OH	2	538
115	<b>CENTURY 21 DePiero &amp; Associates, Inc.</b> Parma, OH	1	537
116	<b>CENTURY 21 Advantage Real Estate, Inc.</b> Columbia, IL	2	530
117	<b>CENTURY 21 Elm, Realtors</b> Park Ridge, IL	1	529
118	<b>CENTURY 21 American Heritage Realty</b> Lower Burrell, PA	3	527
119	<b>CENTURY 21 All-Pro</b> Kansas City, MO	3	525
120	<b>CENTURY 21 Alliance Realty Group</b> Wappingers Falls, NY	6	521

RANK	COMPANY	OFFICES	2020 SIDES
121	<b>CENTURY 21 Breeden Realtors</b> Columbus, IN	1	520
122	<b>CENTURY 21 Gavish Real Estate</b> Las Vegas, NV	3	517
123	<b>CENTURY 21 Mack-Morris Iris Lurie Inc</b> Morganville, NJ	1	510
124	<b>CENTURY 21 Alliance Group</b> Valparaiso, IN	1	500
124	<b>CENTURY 21 Realty Services</b> Camp Hill, PA	1	500
124	<b>CENTURY 21 S.G.R.</b> Chicago, IL	2	500
124	<b>CENTURY 21 Keim Realtors</b> Allentown, PA	3	500



MAKES UP  
**12.7%**  
OF THE

THE  
**REALTRENDS**  
FIVE HUNDRED

**496,079**  
TRANSACTION  
SIDES



# TOP COLDWELL BANKER AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington, NC	56	22,439
2	<b>Coldwell Banker Real Estate Group</b> Shorewood, IL	54	21,338
3	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	83	15,933
4	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	20	10,847
5	<b>Coldwell Banker BAIN</b> Seattle, WA	32	9,997
6	<b>Coldwell Banker Select</b> Tulsa, OK	16	8,165
7	<b>Coldwell Banker Howard Perry and Walston</b> Raleigh, NC	14	7,497
8	<b>Coldwell Banker Heritage</b> Springboro, OH	12	6,968
9	<b>Coldwell Banker Weir Manuel Family of Companies</b> Bingham Farms, MI	18	6,907
10	<b>Coldwell Banker Legacy</b> Albuquerque, NM	16	6,686
11	<b>Coldwell Banker Prime Properties</b> Cohoes, NY	27	6,184
12	<b>Coldwell Banker Tomlinson</b> Spokane, WA	15	5,755
13	<b>Coldwell Banker West</b> Chula Vista, CA	14	4,250
14	<b>Coldwell Banker Vanguard Realty, Inc.</b> Orange Park, FL	10	3,541
15	<b>Coldwell Banker Access Realty</b> Savannah, GA	13	3,537

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>Coldwell Banker Caine</b> Greenville, SC	3	3,420
17	<b>Coldwell Banker Wallace</b> Knoxville, TN	6	3,324
18	<b>Coldwell Banker C&amp;C Properties</b> Redding, CA	16	3,236
19	<b>Coldwell Banker D'Ann Harper, Realtors</b> San Antonio, TX	10	3,223
20	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	12	2,887
21	<b>Coldwell Banker Hearthside</b> Newtown, PA	10	2,705
22	<b>Coldwell Banker Select Real Estate</b> Reno, NV	14	2,700
23	<b>Coldwell Banker Kennon, Parker, Duncan &amp; Davis</b> Columbus, GA	2	2,658
24	<b>Coldwell Banker Harris McHaney &amp; Faucette</b> Fayetteville, AR	6	2,578
25	<b>Coldwell Banker Premier Realty</b> Las Vegas, NV	3	2,577
26	<b>Coldwell Banker Mid-America</b> West Des Moines, IA	5	2,515
27	<b>Coldwell Banker RPM Group</b> Little Rock, AR	8	2,396
28	<b>Coldwell Banker Schneidmiller Realty</b> Coeur d'Alene, ID	3	2,329
29	<b>Coldwell Banker Premier Group</b> Saint Louis, MO	4	2,242
30	<b>Coldwell Banker Hedges Realty</b> Cedar Rapids, IA	4	2,112
31	<b>Coldwell Banker Professionals</b> Lapeer, MI	12	2,073
32	<b>Coldwell Banker Barnes</b> Franklin, TN	8	2,049
33	<b>Coldwell Banker Legacy Group</b> Bowling Green, KY	3	2,029
34	<b>Coldwell Banker Gosslee</b> Shreveport, LA	2	1,958
35	<b>Coldwell Banker Brown Realtors</b> Edwardsville, IL	9	1,942
36	<b>Coldwell Banker Danforth</b> Federal Way, WA	3	1,929

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>Coldwell Banker Elite</b> Stafford, VA	8	1,886
38	<b>Coldwell Banker Alfonso Realty</b> Gulfport, MS	6	1,881
39	<b>Coldwell Banker Associated Brokers Realty</b> Canyon Lake, CA	3	1,696
40	<b>Coldwell Banker McMahan</b> Crestwood, KY	10	1,591
41	<b>Coldwell Banker Island Properties</b> Kihei, HI	19	1,559
42	<b>Coldwell Banker Collins-Maury</b> Collierville, TN	3	1,527
43	<b>Coldwell Banker Upchurch Realty</b> Athens, GA	2	1,516
44	<b>Coldwell Banker Action</b> Schofield, WI	2	1,500
45	<b>Coldwell Banker Preferred, Realtors</b> Bakersfield, CA	2	1,439
46	<b>Coldwell Banker Home Source</b> Victorville, CA	6	1,399
47	<b>Coldwell Banker Pacesetter Steel Realtors</b> Corpus Christi, TX	4	1,377
48	<b>Coldwell Banker Hartung</b> Tallahassee, FL	1	1,346
49	<b>Coldwell Banker Premier Real Estate</b> San Luis Obispo, CA	15	1,315
50	<b>Coldwell Banker Schmitt Real Estate Co.</b> Marathon, FL	5	1,281
51	<b>Coldwell Banker Kinard Realty</b> Dalton, GA	5	1,280
52	<b>Coldwell Banker Hickok &amp; Boardman</b> Burlington, VT	3	1,265
53	<b>Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	5	1,230
54	<b>Coldwell Banker Select, REALTORS</b> Erie, PA	4	1,203
55	<b>Coldwell Banker Group One Realty</b> West Monroe, LA	1	1,173
56	<b>Coldwell Banker Plaza Real Estate</b> Wichita, KS	2	1,119
57	<b>Coldwell Banker Shook</b> Lafayette, IN	1	1,101

RANK	COMPANY	OFFICES	2020 SIDES
58	<b>Coldwell Banker Mountain West Real Estate, Inc.</b> Salem, OR	1	1,099
59	<b>Coldwell Banker Sudderth Nelson, Inc.</b> Alamogordo, NM	3	1,072
60	<b>Coldwell Banker The Property Exchange</b> Cheyenne, WY	1	1,057
61	<b>Coldwell Banker River Valley, Realtors</b> Onalaska, WI	5	1,056
62	<b>Coldwell Banker Sky Ridge Realty</b> Blue Jay, CA	0	1,055
63	<b>Coldwell Banker Conroy, Marable &amp; Holleman</b> Clarksville, TN	3	1,029
64	<b>Coldwell Banker Coastal Alliance</b> Long Beach, CA	4	1,018
65	<b>Coldwell Banker Brenizer, Realtors</b> Eau Claire, WI	5	1,007
66	<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	3	1,002
67	<b>Coldwell Banker M.M. Parrish Realtors</b> Gainesville, FL	2	970
68	<b>Coldwell Banker Village Green Realty</b> Woodstock, NY	6	959
69	<b>Coldwell Banker American Home</b> Topeka, KS	2	939
70	<b>Coldwell Banker Trusted Advisors</b> Lubbock, TX	1	931
70	<b>Coldwell Banker Hallmark Realty</b> Glendale, CA	2	931
72	<b>Coldwell Banker Faith Properties</b> Utica, NY	3	929
73	<b>Coldwell Banker Town &amp; Country Properties</b> Clarks Summit, PA	5	921
74	<b>Coldwell Banker Townside Realtors</b> Roanoke, VA	3	900
75	<b>Coldwell Banker Lenhart Properties Inc.</b> Longview, TX	5	896
76	<b>Coldwell Banker East-West Realty</b> Duluth, MN	7	893
77	<b>Coldwell Banker Boyd &amp; Hassell, Inc., Realtors</b> Hickory, NC	1	873
78	<b>Coldwell Banker TEC</b> Mandeville, LA	6	872

RANK	COMPANY	OFFICES	2020 SIDES
79	<b>Coldwell Banker Premier</b> Winchester, VA	7	863
80	<b>Coldwell Banker Southern Homes</b> Beaumont, TX	4	860
81	<b>Coldwell Banker Best Realty</b> Ridgecrest, CA	2	849
81	<b>Coldwell Banker Of The Valley</b> Huntsville, AL	1	849
83	<b>Coldwell Banker Professional Group</b> Newberg, OR	5	832
84	<b>Coldwell Banker Seaside Realty</b> Kitty Hawk, NC	3	804
85	<b>Coldwell Banker Evergreen Olympic Realty, Inc.</b> Olympia, WA	1	798
86	<b>Coldwell Banker High Country Realty</b> Blue Ridge, GA	5	797
87	<b>Coldwell Banker Mountain Properties</b> Winter Park, CO	8	781
88	<b>Coldwell Banker NHS Real Estate</b> Lincoln, NE	3	780
89	<b>Coldwell Banker Pryor Realty, Inc.</b> Chattanooga, TN	3	779
90	<b>Coldwell Banker Bullard Realty</b> Jonesboro, GA	6	769
91	<b>Coldwell Banker Segerstrom</b> Sonora, CA	4	767
92	<b>Coldwell Banker Ingle Safari Realty</b> Lake Charles, LA	4	760
93	<b>Coldwell Banker Southern Real Estate</b> Saltillo, MS	1	755
94	<b>Coldwell Banker Smith Homes, Realtors</b> Gautier, MS	2	743
95	<b>Coldwell Banker Homesale Realty</b> Wauwatosa, WI	3	732
96	<b>Coldwell Banker Haynes Real Estate, Inc.</b> Monroe, MI	3	726
97	<b>Coldwell Banker Intercoastal Realty</b> Rincon, GA	1	723
98	<b>Coldwell Banker Heritage Real Estate</b> Allentown, PA	3	709
99	<b>Coldwell Banker NOW</b> Virginia Beach, VA	7	707



RANK	COMPANY	OFFICES	2020 SIDES
100	<b>Coldwell Banker Excel</b> Elko, NV	3	703
101	<b>Coldwell Banker Alfred Saliba Realty</b> Dothan, AL	1	697
102	<b>Coldwell Banker Helman</b> Terre Haute, IN	1	696
103	<b>Coldwell Banker The Ron Brown Company</b> Victoria, TX	6	677
104	<b>Coldwell Banker Resort Realty</b> Rehoboth Beach, DE	4	660
105	<b>Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	7	656
106	<b>Coldwell Banker F.I. Grey &amp; Son Residential, Inc.</b> New Port Richey, FL	2	639
107	<b>Coldwell Banker First Equity</b> Amarillo, TX	1	634
107	<b>Coldwell Banker One</b> Baton Rouge, LA	2	634
109	<b>Coldwell Banker Reehl Properties, Inc.</b> Fairhope, AL	2	633
110	<b>Coldwell Banker George Realty</b> Alhambra, CA	3	626
111	<b>Coldwell Banker The Legacy Group</b> Casper, WY	2	617
112	<b>Coldwell Banker Carroll Realty, Inc.</b> Panama City, FL	3	616
113	<b>Coldwell Banker Kivett-Teeters Associates</b> Yucaipa, CA	4	611
114	<b>Coldwell Banker Innovations</b> Hagerstown, MD	3	608
115	<b>Coldwell Banker Village Communities</b> Jonesboro, AR	1	606
116	<b>Coldwell Banker Real Estate Professionals</b> Iowa City, IA	1	593
117	<b>Coldwell Banker Prime Realty</b> Carbondale, IL	2	589
118	<b>Coldwell Banker Premier Real Estate</b> Valdosta, GA	1	583
119	<b>Coldwell Banker Reilly &amp; Sons</b> Leavenworth, KS	1	582
120	<b>Coldwell Banker Community Realtors</b> South Deerfield, MA	4	581

RANK	COMPANY	OFFICES	2020 SIDES
121	<b>Coldwell Banker Mulleady Inc., Realtors</b> Minocqua, WI	4	575
122	<b>Coldwell Banker Alliance Group Realty</b> Jacksonville, NC	1	574
123	<b>Coldwell Banker Town &amp; Country Real Estate</b> Brighton, MI	5	573
124	<b>Coldwell Banker Pinnacle Properties</b> Florence, AL	1	562
125	<b>Coldwell Banker Free Realty</b> Warner Robins, GA	2	556
126	<b>Coldwell Banker APW Realtors</b> Salina, KS	1	546
127	<b>Coldwell Banker King</b> Asheville, NC	5	543
128	<b>Coldwell Banker Holman Premier Realty</b> Klamath Falls, OR	1	529
129	<b>Coldwell Banker Riviera Realty, Inc.</b> Brick, NJ	7	527
130	<b>Coldwell Banker Southern Coast</b> Hinesville, GA	1	523
131	<b>Coldwell Banker Black Hills Legacy Real Estate</b> Rapid City, SD	1	522
132	<b>Coldwell Banker Ellison Realty</b> Ocala, FL	2	521
132	<b>Coldwell Banker Harbour Realty</b> Accomac, VA	4	521
134	<b>Coldwell Banker Cascade Real Estate</b> Chelan, WA	3	516
135	<b>Coldwell Banker Coastal Rivers Realty</b> Washington, NC	2	514
136	<b>Coldwell Banker Blackstone Realty</b> Rancho Cucamonga, CA	4	510
137	<b>Coldwell Banker Hulsey</b> Farmington, MO	1	503
138	<b>Coldwell Banker Town &amp; Country Realty of Kearney</b> Kearney, NE	1	500



*corcoran*

# TOP

## CORCORAN AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Corcoran Global Living</b> Tahoe City, CA	30	6,268
2	<b>Corcoran Pacific Properties</b> Kailua, HI	10	1,864
3	<b>Corcoran Platinum Living</b> Scottsdale, AZ	5	1,646
4	<b>Corcoran Reverie</b> Seagrove Beach, FL	2	563



# ENGEL & VÖLKERS®

**Paul Benson, License  
Partner & Global  
Real Estate Advisor**



**Engel & Völkers Gestalt Group**  
*Park City, Utah*

**AHA MOMENT:** My aha moment is when I realized that staying in touch with clients works. A few years into the business, I noticed how many people who I'd met years before but hadn't done business with were doing business with me now. I met one such client on a snowy day in 2004. They clearly stated that they did not want to buy anything. After making friends with this client and adding them to my database, I stayed in touch regularly. Eight years later, this client did over \$100 million in business with me, and sent me many more referrals as well. I now help coach agents on how to use their CRMs. Every time I meet an agent who uses it faithfully, they are doing amazing business.

**RECRUITING:** When I first started recruiting, I focused on the brand and how the brand would help the agent. It was not meant to be a sales pitch as the brand really did move my career. However, I learned to instead focus on the person. I took time to learn about the agent's business and what would help get them to a new level. By finding myself personally and sincerely invested in this agent's success, our recruiting numbers have naturally grown. Plus, the agents I recruit are people who I believe to be my partners, which is quite powerful as a brokerage footprint.

# TOP ENGEL & VÖLKERS AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Engel &amp; Völkers Gestalt Group</b> Park City, UT	32	2,437
2	<b>Engel &amp; Völkers Buckhead Atlanta / Atlanta North Fulton</b> Atlanta, GA	2	1,822
3	<b>Engel &amp; Völkers Minneapolis Downtown</b> Minneapolis, MN	3	1,117
4	<b>Engel &amp; Völkers Western Frontier</b> Missoula, MT	7	1,107
5	<b>Engel &amp; Völkers Atlanta</b> Atlanta, GA	2	797
6	<b>Engel &amp; Völkers Jacksonville</b> Jacksonville Beach, FL	2	732
7	<b>Engel &amp; Völkers Slidell</b> Slidell, LA	1	547
8	<b>Engel &amp; Völkers 30A Beaches</b> Santa Rosa Beach, FL	1	513
8	<b>Engel &amp; Völkers Austin / San Antonio</b> Austin, TX	4	513



MAKES UP  
**1.1%**  
OF THE

THE  
**REALTRENDS**  
FIVE HUNDRED

**42,245**  
TRANSACTION  
SIDES

# TOP ERA REAL ESTATE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>HUNT Real Estate ERA</b> Buffalo, NY	57	12,985
2	<b>Wilkinson ERA Real Estate</b> Charlotte, NC	11	4,645
3	<b>Schuler Bauer Real Estate ERA Powered</b> New Albany, IN	5	3,840
4	<b>Reliant Realty ERA Powered/ERA Home Run Real Estate</b> Nashville, TN	7	3,638
5	<b>ERA Brokers Consolidated/ERA Skyline Real Estate</b> St. George, UT	11	3,470
6	<b>ERA Wilder Realty</b> Columbia, SC	10	2,881
6	<b>ERA Real Solutions Realty/Rath Realtors</b> Cincinnati, OH	12	2,881
8	<b>ERA First Advantage Realty, Inc.</b> Newburgh, IN	9	2,878
9	<b>ERA Sellers &amp; Buyers Real Estate</b> El Paso, TX	4	2,723
10	<b>ERA King Real Estate</b> Anniston, AL	8	2,304
11	<b>Knipe Realty ERA Powered</b> Portland, OR	4	2,084
12	<b>ERA Grizzard Real Estate</b> Leesburg, FL	8	1,999
13	<b>American Real Estate ERA Powered</b> Lufkin, TX	4	1,546
14	<b>ERA Strother Real Estate</b> Fayetteville, NC	2	1,449
15	<b>ERA Reardon/Midwest Properties ERA Powered</b> Jackson, MI	10	1,409



RANK	COMPANY	OFFICES	2020 SIDES
16	<b>ERA Colonial Real Estate</b> Harker Heights, TX	5	1,408
17	<b>ERA American Real Estate</b> Shalimar, FL	5	1,371
18	<b>Restaino &amp; Associates ERA Powered</b> Madison, WI	8	1,256
18	<b>ERA Shields Real Estate</b> Colorado Springs, CO	2	1,256
20	<b>ERA Team VP Real Estate</b> Chautauqua, NY	8	1,212
21	<b>ERA Doty Real Estate/ERA Team Real Estate</b> Jonesboro, AR	3	1,200
22	<b>Legacy Real Estate &amp; Associates ERA Powered</b> Fremont, CA	5	1,190
23	<b>Napier Realtors ERA</b> Midlothian, VA	4	1,182
24	<b>ERA Newlin &amp; Company</b> San Angelo, TX	2	1,089
25	<b>ERA Sunrise Realty</b> Canton, GA	6	1,085
26	<b>ERA Matt Fischer Realtor</b> Yuma, AZ	1	1,084
27	<b>ERA Central Realty Group</b> Cream Ridge, NJ	5	1,065
28	<b>ERA Courtyard Real Estate</b> Amarillo, TX	3	1,011
29	<b>ERA Lambros Real Estate</b> Missoula, MT	6	1,005
30	<b>ERA Martin &amp; Associates</b> Chillicothe, OH	6	998
31	<b>ERA Davis &amp; Linn/ERA Kings Bay Realty</b> Jacksonville, FL	3	954
32	<b>ERA Realty Center</b> Cedar City, UT	2	941
33	<b>ERA Great American Realty</b> Wichita, KS	2	936
34	<b>ERA American Realty</b> Inverness, FL	3	905
35	<b>ERA Geyer Noakes Realty Group</b> Findlay, OH	3	899
36	<b>ERA One Source Realty</b> Clarks Summit, PA	5	896

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>ERA Landmark Real Estate</b> Bozeman, MT	4	841
38	<b>ERA All In One Realty</b> Albany, GA	1	833
39	<b>ERA Woody Hogg &amp; Assoc.</b> Mechanicsville, VA	1	767
40	<b>ERA Martin Associates</b> Salisbury, MD	1	755
41	<b>ERA Dawson-Bradford Co., Realtors</b> Bangor, ME	2	750
42	<b>ERA OakCrest Realty, Inc.</b> Winchester, VA	1	682
43	<b>ERA North Orange County</b> Yorba Linda, CA	3	622
44	<b>ERA Liberty Realty</b> Charles Town, WV	2	604
45	<b>ERA Donahoe Realty</b> Temecula, CA	1	538
46	<b>ERA Select Real Estate</b> Lexington, KY	1	522





# TOP EXIT REALTY AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>EXIT Realty Estate Gallery</b> Jacksonville, FL	7	2,429
2	<b>EXIT Realty Horizons</b> Las Cruces, NM	1	1,559
3	<b>EXIT King Realty</b> Venice, FL	3	1,448
4	<b>EXIT Realty Cherry Creek, DTC, Pikes Peak</b> Englewood, CO	3	1,268
5	<b>EXIT Landmark Realty</b> White Plains, MD	3	1,119
6	<b>EXIT Strategy Realty</b> Chicago, IL	1	1,115
7	<b>EXIT Realty of Lubbock</b> Lubbock, TX	1	1,085
8	<b>EXIT Lakes Realty Premier</b> Baxter, MN	2	1,059
9	<b>EXIT Realty Homeward Bound</b> Vestal, NY	2	1,024
10	<b>EXIT Realty Consultants</b> Turlock, CA	7	955
11	<b>EXIT Rocky Top Realty</b> Crossville, TN	6	842
12	<b>EXIT Realty Bob Lamb &amp; Associates</b> Murfreesboro, TN	1	824
13	<b>EXIT Real Estate Consultants</b> Lexington, SC	1	820
14	<b>EXIT Realty Midwest</b> Spirit Lake, IA	4	804
15	<b>EXIT Results Realty</b> Elkridge, MD	3	756

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>EXIT Realty Garden Gate Team</b> Portland, TN	3	724
17	<b>EXIT Realty Blues City</b> Collierville, TN	6	691
18	<b>EXIT Realty Crutcher</b> Lawrenceburg, KY	3	681
19	<b>EXIT Realty Success</b> West Jordan, UT	2	645
20	<b>EXIT Realty Achieve</b> Smithtown, NY	1	603
21	<b>EXIT Preferred Realty</b> Bel Air, MD	2	600
22	<b>EXIT Realty Lyon</b> Mobile, AL	2	577
23	<b>EXIT Real Estate Solutions</b> Hendersonville, TN	1	568
24	<b>EXIT Realty Central</b> Norfolk, VA	1	557
25	<b>EXIT Real Estate Consultants</b> Dridder, LA	1	555
26	<b>EXIT Real Estate Property Solutions</b> New Smyrna Beach, FL	3	546
27	<b>EXIT Realty NFI</b> Pensacola, FL	1	503



# TOP HOMESMART AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>HomeSmart</b> Scottsdale, AZ	33	40,809
2	<b>HomeSmart Evergreen Realty</b> Irvine, CA	10	3,090
3	<b>HomeSmart Connect</b> Arlington Heights, IL	7	2,971
4	<b>HomeSmart Realty Group</b> Salem, OR	4	2,535
5	<b>HomeSmart Professionals Real Estate Network</b> Warwick, RI	4	2,327
6	<b>HomeSmart PV &amp; Associates</b> Modesto, CA	3	2,221
7	<b>HomeSmart Realty West</b> Carlsbad, CA	4	2,204
8	<b>HomeSmart Realty Group / Legacy</b> Orland Park, IL	4	2,187
9	<b>HomeSmart Advantage Group</b> Tucson, AZ	2	1,512
10	<b>HomeSmart Lifestyles</b> Queen Creek, AZ	2	1,438
11	<b>HomeSmart ICARE Realty</b> Sacramento, CA	4	1,407
12	<b>HomeSmart Real Estate Momentum</b> Mentor, OH	3	1,372
13	<b>HomeSmart First Advantage Realty</b> Voorhees, NJ	5	1,233
14	<b>HomeSmart Preferred Realty</b> Pueblo, CO	3	1,203
15	<b>HomeSmart Success</b> Maricopa, AZ	3	773

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>HomeSmart Realty Advisors</b> Philadelphia, PA	2	751
17	<b>HomeSmart Professionals</b> Lakeside, AZ	3	740
18	<b>HomeSmart Realty Partners / CH4 Realty Group</b> Grand Junction, CO	5	725
19	<b>HomeSmart Real Estate Associates</b> Seattle, WA	3	714
20	<b>HomeSmart Legacy</b> Liberty, MO	3	672
21	<b>HomeSmart Realty South</b> New Orleans, LA	2	625
22	<b>HomeSmart Premier Realty</b> Idaho Falls, ID	4	590
23	<b>HomeSmart Encore</b> Las Vegas, NV	3	580



MAKES UP  
**20.9%**  
 OF THE

THE  
**REALTRENDS**  
 FIVE HUNDRED

**817,680**  
 TRANSACTION  
 SIDES



# TOP KELLER WILLIAMS AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Keller Williams Realty, GO Network Offices</b> Arlington, TX	13	34,463
2	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	16	23,705
3	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	7	15,600
4	<b>Keller Williams Heritage/Memorial/Coastal Bend</b> Houston, TX	3	14,964
5	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	10	13,991
6	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	6	13,799
7	<b>Keller Williams Realty Tulsa/Oklahoma City</b> Tulsa, OK	4	12,776
8	<b>Keller Williams Realty Partners</b> Overland Park, KS	2	10,950
9	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	8	10,586
10	<b>Keller Williams Realty Austin</b> Austin, TX	2	9,922
11	<b>Keller Williams Realty Jay Crow Group</b> Raleigh, NC	6	9,495
12	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg, FL	6	9,402
13	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta, GA	5	8,910
14	<b>Keller Williams Realty King Group</b> Fayetteville, AR	3	8,447
15	<b>Keller Williams Xperience Brokerage Network</b> Portland, OR	5	8,226

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>Keller Williams Realty Emerald Coast/Gulf Coast/NWLA</b> Destin, FL	3	8,207
17	<b>Keller Williams Realty</b> Chattanooga, TN	2	8,195
18	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	5	7,990
19	<b>Keller Williams Realty Birmingham</b> Birmingham, AL	5	7,867
20	<b>Keller Williams Realty West Texas</b> Lubbock, TX	4	7,861
21	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	4	7,748
22	<b>Keller Williams: The Virginia Realty Alliance Group</b> Reston, VA	6	7,571
23	<b>Keller Williams Realty Integrity Lakes</b> Minneapolis, MN	4	7,514
24	<b>Keller Williams E to P Group</b> Naperville, IL	5	7,511
25	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	3	7,399
26	<b>Keller Williams Realty Alaska Group</b> Anchorage, AK	3	7,253
27	<b>Keller Williams Realty</b> Austin, TX	2	7,184
28	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	5	6,737
29	<b>Keller Williams Hill Real Estate</b> Boise, ID	2	6,632
30	<b>Keller Williams</b> Lafayette, LA	4	6,625
31	<b>Keller Williams Realty of Central Florida LLC</b> Lakeland, FL	4	6,567
32	<b>Keller Williams Realty Indy Metro NE/Louisville East</b> Indianapolis, IN	2	6,514
33	<b>Keller Williams Federal Way</b> Federal Way, WA	3	6,427
34	<b>Keller Williams Realty</b> Denton, TX	3	6,419
35	<b>Keller Williams Realty Laing Group</b> Knoxville, TN	3	6,273
36	<b>Keller Williams Realty, Atlantic Partners</b> Jacksonville Beach, FL	4	6,117

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37	<b>Keller Williams Realty Bergen County Partners</b> Ridgewood, NJ	5	5,980
38	<b>Keller Williams Realty Georgia Legacy Group</b> Alpharetta, GA	3	5,908
39	<b>Keller Williams Advisors/Advantage/Realty Associate Partners</b> Cincinnati, OH	3	5,890
40	<b>Keller Williams Realty - Ubaldini Group</b> Crystal Beach, FL	3	5,827
41	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	2	5,766
42	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	2	5,633
43	<b>Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach</b> Jupiter, FL	5	5,520
44	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	4	5,506
45	<b>Keller Williams River Group</b> Tallahassee, FL	4	5,396
46	<b>Keller Williams Realty</b> The Woodlands, TX	2	5,357
47	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	3	5,237
48	<b>Keller Williams Success Realty</b> South Ogden, UT	3	5,230
49	<b>Keller Williams Capital Properties</b> Washington, DC	6	5,225
50	<b>Keller Williams Chervenik Realty</b> Stow, OH	1	5,184
51	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth, NH	1	5,086
52	<b>Keller Williams WinStar Realty</b> Idaho Falls, ID	1	5,047
53	<b>Keller Williams Realty Greater Springfield</b> Springfield, MO	1	5,045
54	<b>Keller Williams Realty Spokane</b> Spokane, WA	2	4,938
55	<b>Keller Williams Realty WINWIN Charlotte Partners</b> Charlotte, NC	2	4,877
56	<b>Keller Williams - Forward Living</b> Beverly Hills, CA	8	4,805
57	<b>Keller Williams Realty Portland Central/Phoenix</b> Portland, OR	2	4,789

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58	<b>Keller Williams Realty Greater Hartford</b> West Hartford, CT	1	4,720
59	<b>Keller Williams Realty Coastal Area Partners</b> Savannah, GA	1	4,645
60	<b>Keller Williams Realty Greater Portland</b> Portland, ME	1	4,617
61	<b>Keller Williams Greater Metropolitan</b> Cleveland, OH	1	4,511
62	<b>Keller Williams Taylor Group</b> Raleigh, NC	3	4,445
63	<b>Keller Williams Realty Fort Mill</b> Fort Mill, SC	1	4,405
64	<b>Keller Williams Realty</b> Kennett Square , PA	2	4,322
65	<b>Keller Williams Greater Des Moines/Altoona, Ankeny/Ames, Siouxla</b> West Des Moines, IA	3	4,292
66	<b>Keller Williams Realty - Meggers Management Group</b> Visalia, CA	4	4,261
67	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	3	4,239
67	<b>Keller Williams - Brian Smith Mgmt.</b> Denver, CO	3	4,239
69	<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	2	4,203
70	<b>Keller Williams Consultants Realty</b> Dublin, OH	3	4,173
71	<b>Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage, CA	4	4,093
72	<b>Keller Williams Philly</b> Philadelphia, PA	1	4,015
73	<b>Keller Williams Realty Haigh Group</b> Maple Grove, MN	2	3,986
74	<b>Keller Williams Realty Metropolitan</b> Bedford, NH	1	3,887
75	<b>Keller Williams Realty Central Oklahoma/Platinum</b> Oklahoma City, OK	2	3,833
76	<b>Keller Williams Realty Advantage Group</b> Oviedo, FL	3	3,810
77	<b>Keller Williams Ballantyne Area</b> Charlotte, NC	1	3,807
78	<b>Keller Williams Realty - KW Professionals</b> Plymouth, MI	2	3,760

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79	<b>Keller Williams Realty</b> Mooresville, NC	2	3,725
80	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	6	3,717
81	<b>Keller Williams Real Estate - Exton</b> Exton, PA	3	3,691
82	<b>Keller Williams Realty</b> Branson, MO	2	3,643
83	<b>Keller Williams</b> Woodbury, MN	2	3,632
84	<b>Keller Williams Realty Sioux Falls, SD</b> Sioux Falls, SD	1	3,621
85	<b>Keller Williams Realty Indy Metro South West</b> Greenwood, IN	2	3,579
86	<b>Keller Williams Metro Center</b> Alexandria, VA	3	3,559
87	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	1	3,543
88	<b>Keller Williams Realty Brazos Valley</b> College Station, TX	3	3,514
89	<b>Keller Williams Realty - Roseville</b> Roseville, CA	3	3,470
90	<b>Keller Williams Realty</b> Wilmington, NC	1	3,404
91	<b>Keller Williams Wichita East</b> Wichita, KS	1	3,378
92	<b>Keller Williams Citywide</b> Westlake, OH	1	3,370
93	<b>Keller Williams Realty Buffalo</b> Williamsville, NY	2	3,356
94	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	3	3,301
95	<b>Keller Williams Realty</b> Fort Worth, TX	3	3,299
96	<b>Keller Williams Big Rock Partners</b> Orland Park, IL	2	3,289
97	<b>Keller Williams Realty Capital District</b> Latham, NY	1	3,265
98	<b>Keller Williams Realty Premier Partners</b> Vancouver, WA	1	3,233
99	<b>Keller Williams Realty Centre</b> Columbia, MD	2	3,214



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100	<b>Keller Williams Realty Spring Hill</b> Spring Hill, FL	3	3,212
101	<b>Keller Williams Realty Huntsville - Classic Realty, LLC</b> Huntsville, AL	2	3,209
102	<b>Keller Williams Advantage</b> Novi, MI	2	3,203
103	<b>Keller Williams Grand Rapids</b> Grand Rapids, MI	1	3,197
103	<b>Keller Williams Realty New Bern</b> New Bern, NC	2	3,197
105	<b>Keller Williams - Red Stick Partners, LLC</b> Baton Rouge, LA	2	3,155
106	<b>Keller Williams Realty Asheville, NC</b> Asheville, NC	1	3,112
107	<b>Keller Williams Realty Milwaukee</b> Whitefish Bay, WI	2	3,102
108	<b>Keller Williams Integrity First Realty</b> Gilbert, AZ	1	3,076
109	<b>Keller Williams Real Estate</b> Langhorne, PA	2	3,001
110	<b>Keller Williams Realty - Lakeside</b> Shelby Township, MI	1	3,000
111	<b>Keller Williams Realty Signature</b> Rockford, IL	1	2,972
112	<b>Keller Williams Integrity</b> Ellicott City, MD	1	2,970
113	<b>Keller Williams Realty of Southwest Missouri Partners</b> Joplin, MO	1	2,958
114	<b>Keller Williams Realty</b> El Dorado Hills, CA	3	2,922
115	<b>Keller Williams Moorestown</b> Moorestown, NJ	2	2,900
116	<b>Keller Williams Realty</b> Kernersville, NC	1	2,888
117	<b>Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	3	2,875
118	<b>Keller Williams Realty Puyallup South Sound</b> Puyallup, WA	1	2,872
119	<b>Keller Williams Realty Central 75</b> Richardson, TX	2	2,862
120	<b>Keller Williams Realty River Cities</b> Columbus, GA	1	2,853

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121	<b>Keller Williams Partners Realty</b> Colorado Springs, CO	2	2,831
122	<b>Keller Williams Realty Key Partners, LLC</b> Prairie Village, KS	1	2,826
123	<b>Keller Williams Capital Partners Realty</b> Worthington, OH	1	2,763
124	<b>Keller Williams - Agnew Real Estate LLC</b> Tempe, AZ	2	2,761
125	<b>Keller Williams Realty (Level 5 Leadership) Management</b> Pembroke Pines, FL	4	2,734
126	<b>Keller Williams Philadelphia</b> Philadelphia, PA	1	2,722
127	<b>Keller Williams Premier Realty</b> Peoria, IL	1	2,720
128	<b>Keller Williams - Lafayette Signature Partners</b> Lafayette, IN	1	2,709
129	<b>Keller Williams Realty Atlanta-Cherokee</b> Woodstock, GA	1	2,708
130	<b>Keller Williams Realty The Waxman Group</b> Coral Springs, FL	3	2,701
131	<b>Keller Williams Classic Realty</b> Coon Rapids, MN	1	2,697
132	<b>Keller Williams Success Realty</b> Barrington, IL	1	2,673
133	<b>Keller Williams Plano Realty</b> Plano, TX	1	2,668
134	<b>Keller Williams Realty - Hudson Valley Realty Group</b> New City, NY	3	2,646
135	<b>Keller Williams Keystone Realty</b> York, PA	1	2,622
136	<b>Keller Williams Inspire Realty</b> Fargo, ND	2	2,566
137	<b>Keller Williams Realty Atlantic Shore</b> Northfield, NJ	2	2,553
138	<b>Keller Williams Realty Baz Investments</b> Oak Lawn, IL	3	2,548
139	<b>Keller Williams Realty Services</b> Mandeville, LA	1	2,546
140	<b>Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial, CO	1	2,539
141	<b>Keller Williams Realty Elite</b> Winston-Salem, NC	1	2,528

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142	<b>Keller Williams Realty Green Mountain Properties</b> South Burlington, VT	3	2,525
143	<b>Keller Williams Realty Rio Grande Valley</b> McAllen, TX	2	2,498
144	<b>Keller Williams Realty Metairie</b> Metairie, LA	2	2,490
145	<b>Keller Williams Realty The Marketplace</b> Henderson, NV	2	2,456
146	<b>Keller Williams Realty Abilene</b> Abilene, TX	1	2,452
147	<b>Keller Williams Western Upstate</b> Anderson, SC	1	2,447
148	<b>Keller Williams Premier Realty</b> Katy, TX	1	2,429
149	<b>Keller Williams Legacy</b> San Antonio, TX	1	2,413
150	<b>Keller Williams Arizona Living Realty</b> Lake Havasu City, AZ	1	2,399
151	<b>Keller Williams Realty Rockwall - Lake Cities</b> Rockwall, TX	2	2,374
152	<b>Keller Williams Realty Central NC</b> Burlington, NC	1	2,365
153	<b>Keller Williams Realty Chesapeake/Western Branch</b> Chesapeake, VA	2	2,361
154	<b>Keller Williams Indianapolis Metro North</b> Carmel, IN	1	2,337
155	<b>Keller Williams Crofton/Ft. Meade</b> Millersville, MD	1	2,292
156	<b>Keller Williams Realty Legacy Group</b> Cedar Rapids, IA	1	2,285
157	<b>Keller Williams Houston Southwest</b> Sugar Land, TX	1	2,263
158	<b>Keller Williams Realty Sonoran Living</b> Phoenix, AZ	2	2,261
159	<b>Keller Williams Realty, Lansing</b> Lansing, MI	1	2,248
160	<b>Keller Williams Tuscaloosa</b> Tuscaloosa, AL	1	2,215
161	<b>Keller Williams Realty Falls Church</b> Falls Church, VA	3	2,210
162	<b>Keller Williams Realty Chesapeake/Greenbrier</b> Chesapeake, VA	2	2,205

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163	<b>Keller Williams Realty Greenville - Upstate</b> Greenville, SC	1	2,189
164	<b>Keller Williams Realty - Easton Market Center</b> South Easton, MA	2	2,179
165	<b>Keller Williams Realty Atlanta Hall County</b> Gainesville, GA	1	2,176
166	<b>Keller Williams Realty Middle Georgia</b> Warner Robins, GA	1	2,172
167	<b>Keller Williams Realty Modesto</b> Modesto, CA	2	2,162
168	<b>Keller Williams Realty - Beverly</b> Beverly, MA	3	2,146
169	<b>Keller Williams Realty Morristown</b> Morristown, NJ	1	2,145
170	<b>Keller Williams Realty - Diamond Partners</b> Olathe, KS	2	2,129
171	<b>Keller Williams Clarkston</b> Clarkston, MI	2	2,101
172	<b>Keller Williams Milwaukee Southwest</b> New Berlin, WI	1	2,069
173	<b>Keller Williams Platinum</b> Chesterfield, MI	1	2,053
173	<b>Keller Williams Clear Lake/Nasa</b> Houston, TX	1	2,053
175	<b>Keller Williams Realty Fayetteville Profit Sharers</b> Fayetteville, NC	1	2,036
176	<b>Keller Williams on the Water</b> Sarasota, FL	2	2,034
177	<b>Keller Williams Realty - Washington Twp, NJ</b> Sewell, NJ	1	2,031
177	<b>Keller Williams Realty of Greensboro</b> Greensboro, NC	1	2,031
177	<b>Keller Williams Realty Allen</b> Allen, TX	1	2,031
180	<b>Keller Williams Realty Mid-Willamette</b> Corvallis, OR	1	2,015
181	<b>Keller Williams Realty</b> Bethel Park, PA	1	2,000
182	<b>Keller Williams Greater Columbus &amp; Ohio Realty</b> Columbus, OH	1	1,996
183	<b>Keller Williams, Peace River Partners Realty</b> Punta Gorda, FL	1	1,995

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184	<b>Keller Williams Cornerstone Realty</b> Ocala, FL	1	1,975
185	<b>Keller Williams Realty Houston Northeast</b> Kingwood, TX	1	1,972
186	<b>Keller Williams Realty</b> Johnson City, TN	1	1,970
187	<b>Keller Williams Realty Home</b> Commerce, MI	2	1,969
188	<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	3	1,951
189	<b>Keller Williams Topeka</b> Topeka, KS	1	1,920
190	<b>Keller Williams Preferred Properties</b> Upper Marlboro, MD	1	1,911
191	<b>Keller Williams Realty, The Real Estate Center of Illinois, LLC</b> Champaign, IL	1	1,903
192	<b>Keller Williams Realty First Choice</b> Prairieville, LA	1	1,879
193	<b>Keller Williams Realty West</b> Saint Charles, MO	1	1,872
194	<b>Keller Williams First Choice Realty</b> Bowling Green, KY	1	1,862
195	<b>Keller Williams Sarasota Lakewood Ranch</b> Lakewood Ranch, FL	2	1,855
196	<b>Keller Williams Premier Properties</b> Summit, NJ	2	1,854
197	<b>Keller Williams Marquee</b> Edwardsville, IL	1	1,853
198	<b>Keller Williams Realty Gateway Realty</b> Nashua, NH	1	1,852
199	<b>Keller Williams Realty</b> Wichita, KS	1	1,846
200	<b>Keller Williams Realty Community Partners</b> Cumming, GA	1	1,841
201	<b>Keller Williams Realty</b> Georgetown, TX	1	1,825
202	<b>Keller Williams Realty Bloomington</b> Bloomington, IL	2	1,823
203	<b>Keller Williams Honolulu &amp; Maui</b> Honolulu, HI	2	1,810
204	<b>Keller Williams Realty Nashville-Spring Hill</b> Spring Hill, TN	1	1,809

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205	<b>Keller Williams Realty Brevard</b> Melbourne, FL	1	1,790
206	<b>Keller Williams Realty</b> Greenville, SC	1	1,785
207	<b>Keller Williams Realty Little Rock</b> Little Rock, AR	1	1,784
208	<b>Keller Williams Realty</b> Oklahoma City, OK	1	1,776
209	<b>Keller Williams Capital Realty</b> Evansville, IN	1	1,765
210	<b>Keller Williams Realty Spartanburg</b> Spartanburg, SC	1	1,739
211	<b>Keller Williams Hilton Head</b> Hilton Head Island, SC	1	1,729
212	<b>Keller Williams Realty Anniston</b> Anniston, AL	1	1,723
213	<b>Keller Williams Corona</b> Corona, CA	1	1,718
213	<b>Keller Williams Realty Nashville - Mt. Juliet</b> Mt. Juliet, TN	2	1,718
215	<b>Keller Williams Realty Fresno</b> Fresno, CA	1	1,713
216	<b>Keller Williams Greater Cleveland Northeast</b> Mentor, OH	1	1,700
216	<b>Keller Williams Prestige Properties</b> Stamford, CT	1	1,700
218	<b>Keller Williams Realty Charleston/Mt. Pleasant</b> Mt. Pleasant, SC	1	1,696
219	<b>Keller Williams Realty, Pioneer Valley</b> Longmeadow, MA	1	1,694
220	<b>Keller Williams Premier Realty</b> Colorado Springs, CO	1	1,691
221	<b>Keller Williams Shore Properties</b> Toms River, NJ	1	1,681
222	<b>Keller Williams Signature</b> Katy, TX	1	1,675
223	<b>Keller Williams Realty - KW Pinnacle</b> Worcester, MA	2	1,663
224	<b>Keller Williams Realty Bartlesville, Grand Lake &amp; Select</b> Bartlesville, OK	1	1,634
225	<b>Keller Williams Realty Greater Nassau</b> Garden City, NY	3	1,629

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226	<b>Keller Williams Burnsville - Southern Twin Cities</b> Burnsville, MN	1	1,622
227	<b>Keller Williams Preferred Realty</b> Broomfield, CO	1	1,618
227	<b>Keller Williams Realty DFW Metro SW</b> Weatherford, TX	1	1,618
229	<b>Keller Williams Paint Creek and Somerset</b> Rochester, MI	1	1,612
230	<b>Keller Williams Realty Greenville Drive</b> Greenville, SC	1	1,606
231	<b>Keller Williams Realty Consultants</b> Jeffersonville, IN	1	1,597
232	<b>Keller Williams Realty Rivertown</b> Grandville, MI	1	1,562
233	<b>Keller Williams Fort Wayne</b> Fort Wayne, IN	1	1,561
234	<b>Keller Williams Realty McLean</b> McLean, VA	1	1,556
235	<b>Keller Williams Realty Leading Edge</b> Cumberland, RI	1	1,550
236	<b>Keller Williams Realty Boca Raton</b> Boynton Beach, FL	2	1,549
237	<b>Keller Williams Tri- Cities, WA</b> Kennewick, WA	1	1,540
238	<b>Keller Williams Realty Jackson</b> Flowood, MS	1	1,531
239	<b>Keller Williams Realty La Jolla</b> La Jolla, CA	2	1,530
240	<b>Keller Williams SoCal</b> Rancho Cucamonga, CA	2	1,529
241	<b>Keller Williams Realty Sun Valley and Southern Idaho</b> Twin Falls, ID	1	1,503
242	<b>Keller Williams NY Realty/City Life</b> White Plains, NY	2	1,501
243	<b>Keller Williams Realty-Bothell</b> Bothell, WA	1	1,488
244	<b>Keller Williams Performance Realty</b> Pueblo, CO	1	1,487
245	<b>Keller Williams Realty Black Hills</b> Rapid City, SD	1	1,469
246	<b>Keller Williams Realty Ft. Myers/Islands/Naples</b> Ft. Myers, FL	1	1,462

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247	<b>Keller Williams Realty Mulinix</b> Norman, OK	1	1,461
248	<b>Keller Williams Realty Houston Professionals</b> Spring, TX	1	1,454
249	<b>Keller Williams Living Cleveland</b> Solon, OH	1	1,442
250	<b>Keller Williams Denver Central</b> Denver, CO	1	1,436
251	<b>Keller Williams Realty Portland Premiere</b> Portland, OR	1	1,425
252	<b>Keller Williams Realty Showcase Properties</b> Braintree, MA	2	1,413
253	<b>Keller Williams Realty Bay Area Estates</b> Los Gatos, CA	2	1,405
254	<b>Keller Williams Realty Naples/Marco Island</b> Naples, FL	2	1,381
254	<b>Keller Williams Classic Realty</b> Orlando, FL	1	1,381
256	<b>Keller Williams Platinum Realty</b> Wyomissing, PA	1	1,380
257	<b>Keller Williams Realty Palm Beach Central</b> West Palm Beach, FL	2	1,376
258	<b>Keller Williams Realty Greater Seattle</b> Seattle, WA	1	1,370
259	<b>Keller Williams Realty Town Center</b> Virginia Beach, VA	1	1,367
260	<b>Keller Williams 1st Realty and Associates</b> Longmont, CO	2	1,365
261	<b>Keller Williams Montclair, NJ</b> Montclair, NJ	1	1,364
262	<b>Keller Williams Realty Central RI</b> Cranston, RI	1	1,358
263	<b>Keller Williams Realty Las Vegas</b> Las Vegas, NV	1	1,350
264	<b>Keller Williams Realty</b> Valencia, CA	2	1,346
265	<b>Keller Williams Seven Hills Realty</b> Cincinnati, OH	1	1,339
266	<b>Keller Williams Foxboro / North Attleboro</b> Plainville, MA	1	1,337
267	<b>Keller Williams Client's Choice Realty</b> Colorado Springs, CO	1	1,324

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268	<b>Keller Williams Realty Cleveland</b> Cleveland, TN	1	1,310
269	<b>Keller Williams Great Smokies</b> Waynesville, NC	1	1,309
270	<b>Keller Williams Premier Realty North Suburban</b> Vadnais Heights, MN	1	1,303
271	<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	3	1,300
272	<b>Keller Williams Realty Atlanta - Metro East</b> Conyers, GA	1	1,290
273	<b>Keller Williams Elite Realty</b> Owensboro, KY	2	1,288
274	<b>Keller Williams Legacy</b> Dearborn, MI	1	1,287
275	<b>Keller Williams Realty Legacy Group</b> Richmond, KY	1	1,285
276	<b>Keller Williams American Premier Realty</b> Bel Air, MD	1	1,283
276	<b>Keller Williams Realty Round Rock</b> Round Rock, TX	1	1,283
278	<b>Keller Williams Realty Platinum - Garner/Clayton</b> Garner, NC	1	1,273
279	<b>Keller Williams North Shore West</b> Libertyville, IL	1	1,264
280	<b>Keller Williams Realty-Madison</b> Madison, WI	2	1,261
281	<b>Keller Williams Elite Realty</b> Bonita Springs, FL	1	1,260
282	<b>Keller Williams Realty Encino-Sherman Oaks</b> Encino, CA	1	1,259
283	<b>Keller Williams Realty Monroe</b> Monroe, LA	1	1,257
284	<b>Keller Williams Southern Nevada</b> Henderson, NV	1	1,252
285	<b>Keller Williams Realty Group - Limerick</b> Collegeville, PA	1	1,245
286	<b>Keller Williams Realty Living</b> Brighton, MI	1	1,237
287	<b>Keller Williams Real Estate</b> Doylestown, PA	1	1,236
288	<b>Keller Williams Real Estate</b> Philadelphia, PA	1	1,235

RANK	COMPANY	OFFICES	2020 SIDES
288	<b>Keller Williams Myrtle Beach South</b> Myrtle Beach, SC	1	1,235
290	<b>Keller Williams Realty Syracuse</b> Fayetteville, NY	1	1,233
291	<b>Keller Williams Realty Golden Ticket Real Estate</b> Yorba Linda, CA	3	1,226
292	<b>Keller Williams Realty North Central</b> Leominster, MA	1	1,209
293	<b>Keller Williams Realty North</b> Grand Rapids, MI	1	1,206
294	<b>Keller Williams Executives Realty</b> Highlands Ranch, CO	2	1,201
295	<b>Keller Williams Community Partners</b> Miamisburg, OH	1	1,200
296	<b>Keller Williams Realty Carlsbad &amp; Whittier</b> Whittier, CA	2	1,195
297	<b>Keller Williams Realty Premier Properties</b> Miami, FL	2	1,188
298	<b>Keller Williams Realty Wellington</b> Wellington, FL	1	1,186
299	<b>Keller Williams Pearland</b> Pearland, TX	1	1,178
300	<b>Keller Williams Realty Grand Junction</b> Grand Junction, CO	1	1,173
300	<b>Keller Williams Lancaster</b> Lancaster, PA	1	1,173
302	<b>Keller Williams Realty Boston NW</b> Concord, MA	1	1,170
303	<b>Keller Williams Realty Southwest</b> Las Vegas, NV	1	1,169
304	<b>Keller Williams McKinney</b> McKinney, TX	1	1,167
305	<b>Keller Williams Realty Landmark</b> Flushing, NY	2	1,163
306	<b>Keller Williams Realty El Cajon</b> El Cajon, CA	1	1,154
306	<b>Keller Williams Realty Pacific Estates</b> Long Beach, CA	1	1,154
308	<b>Keller Williams Realty Apex</b> Apex, NC	1	1,151
309	<b>Keller Williams Realty Middlesex</b> Metuchen, NJ	1	1,144



RANK	COMPANY	OFFICES	2020 SIDES
310	<b>Keller Williams Eagle Realty</b> Miami, FL	2	1,132
311	<b>Keller Williams Realty Professional Partners</b> Glendale, AZ	1	1,123
312	<b>Keller Williams Realty Lynchburg Metro</b> Forest, VA	1	1,122
313	<b>Keller Williams Realty Zachary</b> Monroe, LA	1	1,105
314	<b>Keller Williams Realty Services</b> Boca Raton, FL	2	1,102
315	<b>Keller Williams Platinum Realty</b> Fort Smith, AR	1	1,101
316	<b>Keller Williams Realty Bellevue</b> Bellevue, WA	1	1,100
317	<b>Keller Williams Realty Charlottesville</b> Charlottesville, VA	1	1,095
318	<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	1	1,094
319	<b>Keller Williams Home Town Realty</b> Dayton, OH	1	1,087
319	<b>Keller Williams Realty Birmingham-Metro North</b> Gardendale, AL	1	1,087
321	<b>Keller Williams Realty Merrimack Valley</b> Westford, MA	1	1,082
322	<b>Keller Williams QCA Progressive Partners</b> Bettendorf, IA	1	1,081
323	<b>Keller Williams Realty Chico Area</b> Chico, CA	1	1,080
324	<b>Keller Williams Points East</b> Greenville, NC	1	1,077
325	<b>Keller Williams Realty Southwest Colorado</b> Durango, CO	2	1,074
326	<b>Keller Williams Yuma Realty</b> Yuma, AZ	1	1,069
327	<b>Keller Williams of Central PA</b> Enola, PA	1	1,066
328	<b>Keller Williams Realty Success</b> Andover, MA	1	1,065
329	<b>Keller Williams Realty Central</b> Sterling Heights, MI	1	1,060
330	<b>Keller Williams Realty - Lee Beaver &amp; Associates</b> Manassas, VA	1	1,046

RANK	COMPANY	OFFICES	2020 SIDES
331	<b>Keller Williams Realty Northwest Montana</b> Kalispell, MT	2	1,037
332	<b>Keller Williams Gateway</b> Baltimore, MD	1	1,032
333	<b>Keller Williams Realty Cincinnati Metro Northeast</b> Mason, OH	1	1,028
334	<b>Keller Williams Tri-Valley Realty</b> Pleasanton, CA	1	1,018
335	<b>Keller Williams Realty Jersey Shore</b> Ocean City, NJ	1	1,006
336	<b>Keller Williams Prosperity Wayne</b> Wayne, NJ	1	1,002
337	<b>Keller Williams Realty Sacramento Metro</b> Sacramento, CA	1	983
338	<b>Keller Williams Pinehurst</b> Southern Pines, NC	1	980
338	<b>Keller Williams Houma/Thibodaux</b> Houma, LA	1	980
340	<b>Keller Williams Princeton Realty</b> Princeton, NJ	1	962
341	<b>Keller Williams Realty</b> Gulfport, MS	1	957
342	<b>Keller Williams Montana Realty</b> Bozemon, MT	1	951
343	<b>Keller Williams Realty Harrisburg - East</b> Harrisburg, PA	1	946
344	<b>Keller Williams Realty West Sound</b> Gig Harbor, WA	1	940
345	<b>Keller Williams North County</b> Celina, TX	1	929
346	<b>Keller Williams Pasadena/Arcadia</b> Pasadena, CA	2	920
346	<b>Keller Williams Realty Central Delaware</b> Dover, DE	1	920
348	<b>Keller Williams Realty Folsom</b> Folsom, CA	1	918
349	<b>Keller Williams Realty Mid Town Direct Realty</b> Maplewood, NJ	1	900
350	<b>Keller Williams Realty Southland Partners</b> Raymore, MO	1	896
351	<b>Keller Williams Cedar Park Leander</b> Cedar Park, TX	1	894

RANK	COMPANY	OFFICES	2020 SIDES
352	<b>Keller Williams Lincoln</b> Lincoln, NE	1	875
352	<b>Keller Williams Realty</b> Cary, NC	1	875
354	<b>Keller Williams Denver - North Jeffco/Conifer</b> Wheat Ridge, CO	2	872
355	<b>Keller Williams Realty Gainesville</b> Gainesville, FL	1	863
356	<b>Keller Williams Realty Lake Forest/Irvine</b> Lake Forest, CA	2	861
357	<b>Keller Williams Main Line Realty</b> Ardmore, PA	1	859
358	<b>Keller Williams Realty Southern Tier &amp; Finger Lakes</b> Horseheads, NY	1	853
358	<b>Keller Williams Realty Partners, LLC</b> Loveland, CO	2	853
360	<b>Keller Williams Realty Partners</b> Yorktown Heights, NY	1	848
361	<b>Keller Williams Realty Kalamazoo</b> Portage, MI	1	845
362	<b>Keller Williams Realty Ridgefield</b> Ridgefield, CT	1	840
363	<b>Keller Williams Umpqua Valley</b> Roseburg, OR	1	839
364	<b>Keller Williams Realty Cumberland County</b> Vineland, NJ	1	835
365	<b>Keller Williams Realty - South Watuppa</b> Fall River, MA	1	831
366	<b>Keller Williams Realty Greensboro North</b> Greensboro, NC	1	830
367	<b>Keller Williams Capital Realty</b> Helena, MT	1	824
368	<b>Keller Williams Realty Cape Cod and the Islands</b> Centerville, MA	1	818
368	<b>Keller Williams Realty of Newport</b> Middletown, RI	1	818
370	<b>Keller Williams Realty of Southeast Texas</b> Beaumont, TX	1	804
371	<b>Keller Williams Experience Realty</b> Murray, KY	1	793
372	<b>Keller Williams Preferred</b> Columbia, SC	1	783

RANK	COMPANY	OFFICES	2020 SIDES
373	<b>Keller Williams University Market Center</b> Charlotte, NC	1	778
374	<b>Keller Williams Realty Laredo</b> Laredo, TX	1	773
374	<b>Keller Williams Realty Group</b> Scarsdale, NY	2	773
376	<b>Keller Williams Realty Coral Gables-Coconut Grove</b> Coral Gables, FL	1	771
377	<b>Keller Williams Realty Roanoke</b> Roanoke, VA	1	767
378	<b>Keller Williams Santa Rosa Wine Country</b> Santa Rosa, CA	1	766
379	<b>Keller Williams Realty Lake Ridge</b> Woodbridge, VA	1	762
380	<b>Keller Williams Realty Outer Banks</b> Southern Shores, NC	1	752
381	<b>Keller Williams Realty United</b> Chapel Hill, NC	1	749
382	<b>Keller Williams Realty San Diego Metro</b> San Diego, CA	1	748
383	<b>Keller Williams Realty Chino Hills</b> Chino Hills, CA	1	747
384	<b>Keller Williams Upstate NY Properties</b> Oneonta, NY	1	741
385	<b>Keller Williams Realty Elite Nebraska</b> Omaha, NE	1	723
385	<b>Keller Williams Realty Mission Viejo</b> Mission Viejo, CA	1	723
387	<b>Keller Williams Yakima Valley</b> Yakima, WA	1	713
388	<b>Keller Williams Realty Venice</b> Venice, AL	1	712
388	<b>Keller Williams Realty CENLA Partners</b> Alexandria, LA	1	712
390	<b>Keller Williams Cupertino</b> Cupertino, CA	1	694
391	<b>Keller Williams Realty Western Montana</b> Missoula, MT	1	692
392	<b>Keller Williams Realty Central Valley</b> Chester, NY	1	690
393	<b>Keller Williams Select &amp; KW Commercial?Midwest</b> Apple Valley, MN	1	689

RANK	COMPANY	OFFICES	2020 SIDES
394	<b>Keller Williams Select Realtors</b> Annapolis, MD	1	686
395	<b>Keller Williams Realty Cambridge/Somerville</b> Cambridge, MA	1	684
396	<b>Keller Williams Integrity</b> Lawrence, KS	1	675
397	<b>Keller Williams Realty Charleston - West Ashley</b> Charleston, SC	1	672
398	<b>Keller Williams Legacy One Realty</b> Chandler, AZ	1	669
399	<b>Keller Williams Legacy Realty</b> Orlando, FL	1	668
400	<b>Keller Williams Realty Yuba Sutter</b> Yuba City, CA	1	665
401	<b>Keller Williams Coastal Properties I</b> Long Beach, CA	1	663
402	<b>Keller Williams Realty Lake Charles</b> Lake Charles, LA	1	662
402	<b>Keller Williams Realty Metropolitan</b> Baltimore, MD	1	662
404	<b>Keller Williams City Life JC</b> Jersey City, NJ	1	656
405	<b>Keller Williams Realty Burbank</b> Burbank, CA	1	632
406	<b>Keller Williams Realty La Mirada</b> La Mirada, CA	1	631
407	<b>Keller Williams Realty-New Orleans</b> New Orleans, LA	1	628
407	<b>Keller Williams Advantage Realty</b> State College, PA	1	628
409	<b>Keller Williams East County</b> Brentwood, CA	1	625
410	<b>Keller Williams Realty Biltmore Partners</b> Phoenix, AZ	1	615
411	<b>Keller Williams Classic Group</b> Sarasota, FL	1	613
412	<b>Keller Williams Realty Golden Isles</b> St. Simons Island, GA	1	596
412	<b>Keller Williams Realty of Manatee</b> Bradenton, FL	1	596
412	<b>Keller Williams Silicon Beach</b> Marina Del Ray, CA	1	596

RANK	COMPANY	OFFICES	2020 SIDES
415	<b>Keller Williams Realty Victor Valley</b> Victorville, CA	1	587
416	<b>Keller Williams Realty Centennial Hills/Las Vegas</b> Las Vegas, NV	1	586
417	<b>Keller Williams Realty Ocean County, LBI</b> Ship Bottom, NJ	1	576
417	<b>Keller Williams Santa Barbara</b> Santa Barbara, CA	1	576
419	<b>Keller Williams Realty South Pasadena/San Gabriel Valley</b> Alhambra, CA	1	574
420	<b>Keller Williams Realty Swedesboro</b> Mulica Hill, NJ	1	559
421	<b>Keller Williams Concord Kannapolis Realty</b> Kannapolis, NC	1	541
422	<b>Keller Williams Realty Exclusive Properties</b> Simi Valley, CA	1	538
423	<b>Keller Williams Realty SE Portland</b> Clackamas, OR	1	535
424	<b>Keller Williams Livingston</b> Livingston, NJ	1	529
425	<b>Keller Williams Realty Baytown</b> Baytown, TX	1	520
426	<b>Keller Williams Realty Huntington Beach</b> Huntington Beach, CA	1	516
427	<b>Keller Williams Premier Realty</b> Hagerstown, MD	1	503

*Leading*  
 REAL ESTATE  
 COMPANIES  
 OF THE WORLD

MAKES UP  
**19.7%**  
 OF THE

THE  
**REALTRENDS**  
 FIVE HUNDRED

**771,884**  
 TRANSACTION  
 SIDES



# TOP LEADINGRE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>HomeServices of America, Inc</b> Minneapolis, MN	883	343,220
2	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	276	105,455
3	<b>@properties</b> Chicago, IL	45	33,259
4	<b>William Raveis</b> Shelton, CT	134	26,959
5	<b>Crye-Leike Real Estate Services</b> Memphis, TN	95	25,606
6	<b>Real Estate One</b> Southfield, MI	46	20,927
7	<b>Latter &amp; Blum Companies</b> New Orleans, LA	41	18,682
8	<b>John L. Scott Real Estate</b> Bellevue, WA	34	18,064
9	<b>Baird &amp; Warner, Inc.</b> Chicago, IL	28	18,052
10	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	49	13,422
11	<b>Watson Realty Corp.</b> Jacksonville, FL	48	13,243
12	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	15	12,471
13	<b>Shorewest Realtors</b> Brookfield, WI	25	11,000
14	<b>Realty Austin</b> Austin, TX	4	9,841
15	<b>First Team Real Estate</b> Irvine, CA	35	9,227

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>Carolina One Real Estate Services</b> North Charleston, SC	13	9,095
17	<b>Sibcy Cline, Inc.</b> Cincinnati, OH	20	8,647
18	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	15	7,646
19	<b>Parks Realty</b> Brentwood, TN	10	6,971
20	<b>Carpenter Realtors</b> Indianapolis, IN	33	6,873
21	<b>Murney Associates, Realtors</b> Springfield, MO	5	6,594
22	<b>Michael Saunders &amp; Company</b> Sarasota, FL	21	6,170
23	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	13	6,065
24	<b>Comey &amp; Shepherd</b> Cincinnati, OH	5	5,972
25	<b>Lyon Real Estate</b> Sacramento, CA	17	5,842
26	<b>Cutler Real Estate</b> Canton, OH	24	5,731
27	<b>The Russell Realty Co</b> Strongsville, OH	11	5,586
28	<b>Bean Group</b> Portsmouth, NH	25	5,325
29	<b>John R. Wood Properties</b> Naples, FL	17	5,253
30	<b>McColly Real Estate</b> Schererville, IN	23	5,024
31	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	13	4,897
32	<b>Brown Harris Stevens</b> New York, NY	55	4,871
33	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	9	4,820
34	<b>Greenridge Realty</b> Grand Rapids, MI	25	4,745
35	<b>The Group</b> Fort Collins, CO	6	4,601
36	<b>Intracoastal Realty Corp</b> Wilmington, NC	11	4,513

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>Bennion Deville Homes</b> Rancho Mirage, CA	14	4,432
38	<b>Patterson Schwartz Real Estate</b> Hockessin, DE	9	4,345
39	<b>PMZ Real Estate</b> Modesto, CA	15	4,285
40	<b>Kinlin Grover, Page Taft &amp; Randall Realtors</b> Charlestown, RI	31	4,158
41	<b>Beverly-Hanks &amp; Associates</b> Asheville, NC	8	4,063
42	<b>ARC Realty</b> Birmingham, AL	8	3,863
43	<b>Hegg, Realtors Inc.</b> Sioux Falls, SD	1	3,721
44	<b>The Hasson Company</b> Lake Oswego, OR	8	3,587
45	<b>F.C. Tucker Emge Realtors</b> Evansville, IN	7	3,352
46	<b>Chase International Real Estate</b> Reno, NV	11	3,286
47	<b>Jaqua Realtors</b> Portage, MI	11	3,270
48	<b>Cressy &amp; Everett, Inc.</b> South Bend, IN	12	3,171
49	<b>Jim Maloof Realtor</b> Peoria, IL	11	2,968
50	<b>London Properties Ltd</b> Fresno, CA	10	2,947
51	<b>Old Colony, REALTORS</b> Charleston, WV	8	2,789
52	<b>Mel Foster Co.</b> Davenport, IA	8	2,773
53	<b>McEneaney Associates, Inc.</b> Alexandria, VA	9	2,759
54	<b>Dickson Realty</b> Reno, NV	9	2,719
55	<b>john greene Realtor</b> Naperville, IL	3	2,661
56	<b>Skogman Realty</b> Cedar Rapids, IA	5	2,657
57	<b>J.P. Weigand &amp; Sons, Inc.</b> Wichita, KS	7	2,596



RANK	COMPANY	OFFICES	2020 SIDES
58	<b>Stark Company Realtors</b> Madison, WI	6	2,551
59	<b>Lamacchia Realty, Inc.</b> Waltham, MA	11	2,515
60	<b>Smith &amp; Associates Real Estate</b> Tampa, FL	6	2,470
61	<b>Coach Real Estate Associates, Inc</b> Northport, NY	19	2,400
62	<b>Realty of Maine</b> Bangor, ME	9	2,346
63	<b>John L. Scott Medford, Ashland and Eugene</b> Medford, OR	3	2,334
64	<b>Jack Conway &amp; Company, Inc.</b> Norwell, MA	28	2,317
65	<b>Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	8	2,281
66	<b>Phyllis Browning Company</b> San Antonio, TX	4	2,089
67	<b>Mike Thomas Associates</b> Fort Wayne, IN	4	2,081
68	<b>Joyner Fine Properties, LLC</b> Richmond, VA	5	2,075
69	<b>Residential Properties Ltd.</b> Providence, RI	7	2,069
70	<b>Locations</b> Honolulu, HI	6	2,047
71	<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	29	2,041
72	<b>Jack White Real Estate</b> Anchorage, AK	5	2,039
73	<b>Washington Fine Properties</b> Washington, DC	9	2,002
74	<b>Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	4	1,915
75	<b>Realty Concepts, LTD</b> Fresno, CA	3	1,837
76	<b>Bellator Real Estate &amp; Development</b> Spanish Fort, AL	6	1,827
77	<b>The Platinum Group, Realtors</b> Colorado Springs, CO	1	1,784
78	<b>Intero Real Estate Services - East Bay</b> Fremont, CA	5	1,772

RANK	COMPANY	OFFICES	2020 SIDES
79	<b>Hawaii Life</b> Hanalei, HI	19	1,715
80	<b>PureWest Christie's International Real Estate</b> Kalispell, MT	15	1,685
81	<b>The Norton Agency</b> Gainesville, GA	5	1,675
82	<b>PorchLight Real Estate Group</b> Denver, CO	4	1,604
83	<b>Diane Turton, Realtors</b> Point Pleasant Beach, NJ	16	1,588
84	<b>Lewith &amp; Freeman Real Estate</b> Kingston, PA	7	1,550
85	<b>Keefe Real Estate, Inc.</b> Lake Geneva, WI	8	1,528
86	<b>Florida Executive Realty</b> Tampa, FL	6	1,524
87	<b>Wardley Real Estate</b> Las Vegas, NV	4	1,473
88	<b>Portside Real Estate Group</b> Portland, ME	5	1,446
89	<b>Greenwood King Properties</b> Houston, TX	3	1,415
90	<b>ReeceNichols South Central Kansas</b> Wichita, KS	4	1,414
91	<b>Classic Properties</b> Clarks Summit, PA	4	1,352
92	<b>Dilbeck Real Estate</b> La Canada, CA	10	1,312
93	<b>Davis R. Chant Realtors</b> Milford, PA	5	1,232
94	<b>Red Oak Realty</b> Oakland, CA	5	1,220
95	<b>W Real Estate</b> Santa Rosa, CA	10	1,202
96	<b>AveryHess, Realtors</b> Dunn Loring, VA	7	1,175
97	<b>Dickens Mitchener</b> Charlotte, NC	2	1,161
98	<b>The Litchfield Company</b> Pawleys Island, SC	7	1,064
99	<b>Leonard Ryden Burr Real Estate</b> Winston-Salem, NC	1	1,058

<b>RANK</b>	<b>COMPANY</b>	<b>OFFICES</b>	<b>2020 SIDES</b>
100	<b>The Hardie Group Real Estate Company</b> Kokomo, IN	1	1,047
101	<b>Strano and Associates</b> Belleville, IL	5	1,033
102	<b>Lake Norman Realty</b> Cornelius, NC	6	1,029
103	<b>Hall &amp; Hunter Realtors</b> Birmingham, MI	1	1,027
104	<b>Sears Real Estate</b> Greeley, CO	1	1,017
105	<b>Cottingham Chalk</b> Charlotte, NC	1	1,010
106	<b>Weichert Realtors - Coastal Properties</b> Hilton Head Island, SC	5	966
107	<b>WK Real Estate</b> Boulder, CO	2	950
108	<b>Bray Real Estate</b> Grand Junction, CO	1	929
109	<b>Village Properties</b> Santa Barbara, CA	3	840
110	<b>Willis Allen Real Estate</b> La Jolla, CA	6	820
111	<b>Colorado Group Realty</b> Steamboat Springs, CO	1	803
112	<b>Arizona Best Real Estate</b> Scottsdale, AZ	6	790
113	<b>Marx-Bensdorf Realtors</b> Memphis, TN	1	723
114	<b>Hunziker &amp; Associates, Inc. REALTORS</b> Ames, IA	3	669
115	<b>Chapman-Richards &amp; Associates, Inc.</b> Salt Lake City, UT	1	573
116	<b>Strand Hill Properties</b> Manhattan Beach, CA	3	569
117	<b>Janet McAfee Real Estate</b> St. Louis, MO	1	544
118	<b>Wilson Associates Real Estate</b> Greenville, SC	1	519
119	<b>Bailey Properties Inc.</b> Aptos, CA	2	510
119	<b>Nourmand &amp; Associates</b> Los Angeles, CA	3	510



# TOP

## NEXTHOME AFFILIATES

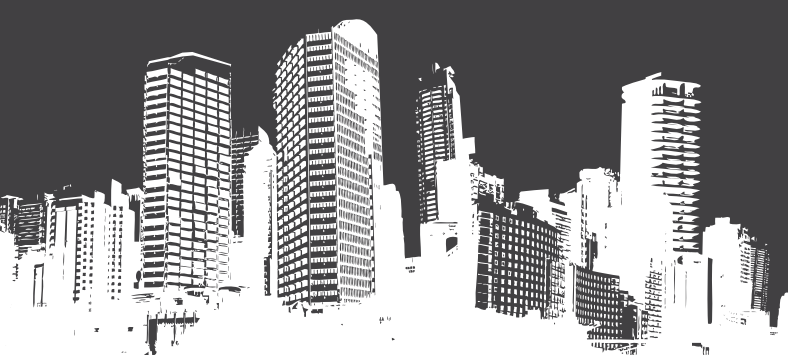
RANK	COMPANY	OFFICES	2020 SIDES
1	<b>NextHome Experience</b> Worthington, OH	3	1,174
2	<b>NextHome Experience</b> Bangor, ME	3	1,062
3	<b>NextHome Specialists</b> Columbia, SC	5	862
4	<b>NextHome Realty Center</b> Cypress, TX	2	561





# TOP REAL LIVING AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Real Living Kee Realty</b> Clinton Township, MI	11	3,594
2	<b>RLAH Real Estate</b> Chevy Chase, MD	6	2,416
3	<b>Real Living Realty Professionals</b> East Longmeadow, MA	12	2,212
4	<b>Real Living Brokers Realty Group</b> Warren, OH	2	1,421
5	<b>Real Living Messina &amp; Associates</b> Duluth, MN	4	1,280
6	<b>Real Living The Real Estate Group</b> Camas, WA	5	1,196
7	<b>Sine &amp; Monaghan, REALTORS Real Living</b> Grosse Pointe Farms, MI	4	1,174
8	<b>Real Living Casa Fina Realty</b> Tampa, FL	1	771
9	<b>Real Living Speckman Realty, Inc.</b> Bourbonnais, IL	1	696



# TOP

## REALTY EXECUTIVES AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Realty Executives Associates</b> Knoxville, TN	13	8,722
2	<b>Realty Executives Phoenix and Yuma</b> Phoenix, AZ	11	7,699
3	<b>Realty Executives Arizona Territory</b> Tucson, AZ	20	6,336
4	<b>Realty Executives Integrity</b> Hartland, WI	5	2,704
5	<b>Realty Executives Exceptional Realtors</b> Fairfield, NJ	13	2,520
6	<b>Realty Executives of Kansas City</b> Leawood, KS	5	2,352
7	<b>Realty Executives Premier</b> Valparaiso, IN	2	1,937
8	<b>Realty Executives Edge</b> Cape Girardeau, MO	4	1,692
9	<b>Realty Executives of St. Louis</b> Saint Louis, MO	2	1,497
10	<b>Realty Executives Home Towne</b> Port Huron, MI	5	1,257
11	<b>Realty Executives Santa Clarita</b> Valencia, CA	3	770
12	<b>Realty Executives of Hickory &amp; LKN</b> Hickory, NC	2	680
13	<b>Realty Executives Boston West</b> Framingham, MA	4	640



RANK	COMPANY	OFFICES	2020 SIDES
1	<b>Realty ONE Group Mountain Desert</b> Lake Havasu City, AZ	7	5,696
2	<b>Realty ONE Group Complete</b> Rocklin, CA	3	4,161
3	<b>Realty ONE Group West</b> Irvine, CA	7	3,961
4	<b>Realty ONE Group Edge</b> Woodstock, GA	4	3,403
5	<b>Realty ONE Group Dockside</b> Myrtle Beach, SC	3	2,683
6	<b>Realty ONE Group Impact</b> West Des Moines, IA	6	1,902
7	<b>Realty ONE Group Signature</b> Midvale, UT	3	1,849
8	<b>Realty ONE Group Gold Standard</b> McMurray, PA	4	1,534
9	<b>Realty ONE Group Coastal</b> Summerville, SC	2	1,395
10	<b>Realty ONE Group Results</b> Winston-Salem, NC	8	1,229
11	<b>Realty ONE Group Evolution</b> Miami, FL	2	1,185
12	<b>Realty ONE Group Empire</b> Oak Hills, CA	1	1,144
13	<b>Realty ONE Group Premier</b> Lone Tree, CO	1	1,048
14	<b>Realty ONE Group Prestige</b> Beaverton, OR	3	956
15	<b>Realty ONE Group Music City</b> Franklin, TN	1	938
16	<b>Realty ONE Group Cascadia</b> Vancouver, WA	1	926
17	<b>Realty ONE Group Select</b> Mooresville, NC	1	857

RANK	COMPANY	OFFICES	2020 SIDES
18	<b>Realty ONE Group Legacy</b> Doylestown, PA	2	785
19	<b>Realty ONE Group Southwest</b> Temecula, CA	1	782
20	<b>Realty ONE Group Unlimited</b> Lancaster, PA	1	777
21	<b>Realty ONE Group Experience</b> Conroe, TX	1	732
22	<b>Realty ONE Group Choice</b> Andover, MN	2	702
23	<b>Realty ONE Group Prosper</b> Buda, TX	2	678
24	<b>Realty ONE Group Eminence</b> Reno, NV	1	670
25	<b>Realty ONE Group Opening Doors</b> Davenport, IA	1	658
26	<b>Realty ONE Group Future</b> San Ramon, CA	2	647
27	<b>Realty ONE Group Encompass</b> Overland Park, KS	2	576
28	<b>Realty ONE Group Inclusion</b> Savannah, GA	1	528
29	<b>Realty ONE Group Elite</b> Brentwood, CA	1	517
30	<b>Realty ONE Group Infinity</b> Campbell, CA	2	504

# RE/MAX<sup>®</sup>

MAKES UP  
**7.3%**  
OF THE

— T H E —  
**REALTRENDS**  
F I V E H U N D R E D

**286,973**  
TRANSACTION  
SIDES

## TOP RE/MAX AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>RE/MAX Results</b> Eden Prairie, MN	43	26,570
2	<b>RE/MAX Gold Nation</b> Fair Oaks, CA	107	22,809
3	<b>RE/MAX Alliance/Equity Group</b> Arvada, CO	37	15,027
4	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	20	9,683
5	<b>RE/MAX Advantage Plus</b> Savage, MN	21	6,955
6	<b>RE/MAX Concepts</b> West Des Moines, IA	16	6,541
7	<b>RE/MAX Executive</b> Charlotte, NC	15	6,293
8	<b>RE/MAX Professionals</b> Highlands Ranch, CO	9	6,227
9	<b>RE/MAX Precision</b> Ankeny, IA	9	5,145
10	<b>RE/MAX Alliance Group</b> Sarasota, FL	11	4,930
11	<b>RE/MAX Select Realty</b> Cranberry Twp, PA	9	4,877
12	<b>RE/MAX Suburban</b> Mount Prospect, IL	14	4,550
13	<b>RE/MAX Town &amp; Country</b> Canton, GA	15	4,458
14	<b>RE/MAX Realty Group</b> Gaithersburg, MD	8	4,208
15	<b>RE/MAX Victory + Affiliates</b> Florence, KY	6	4,194

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>RE/MAX Fine Properties</b> Scottsdale, AZ	6	3,969
17	<b>RE/MAX First</b> Clinton Township, MI	8	3,526
18	<b>RE/MAX Southern Shores</b> Myrtle Beach, SC	5	3,520
19	<b>RE/MAX DFW Associates (DFW Associates LTD)</b> Coppell, TX	5	3,517
20	<b>RE/MAX Associates</b> Layton, UT	7	3,493
21	<b>RE/MAX Results</b> St Louis, MO	8	3,489
22	<b>RE/MAX Boone Realty</b> Columbia, MO	2	3,373
23	<b>RE/MAX of Reading</b> Wyomissing, PA	1	3,325
24	<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	7	3,278
25	<b>RE/MAX ONE</b> Beaumont, TX	5	3,242
26	<b>RE/MAX Alliance</b> Collinsville, IL	7	3,203
27	<b>RE/MAX Crossroads Properties</b> Strongsville, OH	8	3,198
28	<b>RE/MAX Heritage</b> Kansas City, MO	4	3,160
29	<b>RE/MAX Select</b> Westfield, NJ	14	3,144
30	<b>RE/MAX Results</b> Angola, IN	6	3,111
31	<b>RE/MAX Real Estate Group</b> Colorado Springs, CO	2	3,091
32	<b>RE/MAX Anchor Realty</b> Punta Gorda, FL	7	3,022
33	<b>RE/MAX Dynamic Properties</b> Anchorage, AK	4	3,003
34	<b>RE/MAX Real Estate Professionals</b> Lansing, MI	6	2,994
35	<b>RE/MAX Realty 100</b> Milwaukee, WI	4	2,929
36	<b>RE/MAX Advantage Realty</b> Ellicott City, MD	7	2,923

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>RE/MAX Allegiance</b> Alexandria, VA	13	2,912
38	<b>RE/MAX Platinum</b> Grand Blanc, MI	6	2,827
39	<b>RE/MAX Estate Properties</b> Torrance, CA	13	2,793
40	<b>RE/MAX Properties, Inc.</b> Colorado Springs, CO	4	2,777
41	<b>RE/MAX Realty Team</b> Cape Coral, FL	3	2,716
42	<b>RE/MAX Classic</b> Farmington Hills, MI	7	2,637
43	<b>RE/MAX Properties East</b> Louisville, KY	1	2,599
44	<b>RE/MAX Preferred Associates</b> Toledo, OH	4	2,566
45	<b>RE/MAX 10</b> New Lenox, IL	6	2,553
46	<b>RE/MAX Plus</b> Rochester, NY	2	2,508
47	<b>RE/MAX Accord</b> Oakland, CA	10	2,473
48	<b>RE/MAX Right Choice Real Estate</b> Milford, CT	8	2,439
49	<b>RE/MAX Elite</b> Conway, AR	4	2,438
50	<b>RE/MAX Preferred</b> Wisconsin Dells, WI	14	2,431
51	<b>RE/MAX One</b> Prince Frederick, MD	8	2,429
52	<b>RE/MAX Premier Realty</b> The Villages, FL	7	2,421
53	<b>RE/MAX 4000 Inc</b> Grand Junction, CO	1	2,392
54	<b>RE/MAX Fine Properties</b> Sugar Land, TX	1	2,356
55	<b>RE/MAX Lake of the Ozarks</b> Osage Beach, MO	2	2,324
56	<b>RE/MAX Universal</b> Cypress, TX	4	2,305
57	<b>RE/MAX Professionals</b> Avondale, AZ	5	2,304

RANK	COMPANY	OFFICES	2020 SIDES
58	RE/MAX Traders Unlimited Peoria, IL	5	2,296
59	RE/MAX Palm Realty Port Charlotte, FL	3	2,292
60	RE/MAX Advantage Nashville, TN	1	2,271
61	RE/MAX Southern Homes Birmingham, AL	2	2,267
62	RE/MAX Preferred Cherry Hill, NJ	7	2,209
63	RE/MAX Ability Plus Lebanon, IN	4	2,206
64	RE/MAX Above & Beyond Brecksville, OH	5	2,196
65	RE/MAX Preferred Group West Chester, OH	10	2,182
66	RE/MAX Aerospace Realty Melbourne, FL	7	2,164
67	RE/MAX Of Grand Rapids Grand Rapids, MI	3	2,153
68	RE/MAX Realty Group Pittsford, NY	2	2,133
69	RE/MAX The Woodlands & Spring The Woodlands, TX	3	2,120
70	RE/MAX Edge Realty Akron, OH	5	2,116
71	RE/MAX Professionals Springfield, IL	1	2,097
72	RE/MAX Premier Properties City of Industry, CA	7	2,094
73	RE/MAX United Raleigh, NC	3	2,087
74	RE/MAX 200 Realty Winter Springs, FL	3	2,073
75	RE/MAX Experts Memphis, TN	3	2,071
76	RE/MAX Dallas Suburbs/RE/MAX Premier Plano, TX	3	2,058
77	RE/MAX Signature Houston, TX	4	2,057
78	RE/MAX Champions Chino, CA	6	2,043

RANK	COMPANY	OFFICES	2020 SIDES
79	RE/MAX Gold Coast Camarillo, CA	8	2,026
80	RE/MAX Whatcom County, Inc. Bellingham, WA	5	2,022
81	RE/MAX 1st Advantage Woodbridge, NJ	3	2,005
82	RE/MAX Excalibur Scottsdale, AZ	5	1,940
83	RE/MAX 440 Perkasie, PA	12	1,934
84	RE/MAX Real Estate Center Walpole, MA	6	1,922
85	RE/MAX Integrity Willis, TX	2	1,865
86	RE/MAX Unlimited Real Estate Bethlehem, PA	2	1,838

**Jennifer Puglisi, Broker**  
RE/MAX Champions  
Chino, California



**LESSON LEARNED  
DURING THE PANDEMIC:**

We quickly learned that we needed to react accordingly, not just for our clients, but also for our fellow agents. Our recruiting strategies had to be stepped up and changed to meet the CDC guidelines for safety. Although the pandemic brought about many challenges, it also created necessary change and more options to reach all different personality types. Zoom became an acceptable outlet for recruiting purposes, along with Facetime. Then, Zoom fatigue set in. We had to adjust and make our meetings fresh, add our tips to YouTube, shorten the meetings and encourage agent involvement in the meetings.

The most valuable thing we learned from this situation was to endure and never stop wanting to help others, to have a “why” and always keep going! We are so very proud to be a company full of amazing culture, and people with a lot of passion and heart for what we do.

RANK	COMPANY	OFFICES	2020 SIDES
87	RE/MAX United/All-Pro Escondido, CA	6	1,823
88	RE/MAX Executive Realty Franklin, MA	8	1,819
89	RE/MAX At Barnegat Bay Toms River, NJ	4	1,817
90	RE/MAX Alliance Dayton, OH	6	1,815
91	RE/MAX Of Pueblo Inc Pueblo West, CO	2	1,808
92	RE/MAX Realty Associates Mahomet, IL	5	1,799
93	RE/MAX Commonwealth Richmond, VA	4	1,797
94	RE/MAX River Cities Bettendorf, IA	3	1,796
95	RE/MAX Newport Elite Salem, WI	3	1,778
96	RE/MAX Professionals Sparks, NV	3	1,764
97	RE/MAX Direct Boynton Beach, FL	3	1,749
98	RE/MAX of Santa Clarita Valencia, CA	5	1,736
99	RE/MAX Masters Millennium Greenwood Village, CO	1	1,720
100	RE/MAX Trinity Fort Worth, TX	4	1,717
101	RE/MAX First Realty Cranford, NJ	2	1,713
102	RE/MAX All Pro Bloomington, IL	3	1,683
102	RE/MAX Signature Ormond Beach, FL	3	1,683
104	RE/MAX Advantage Central Birmingham, AL	3	1,671
105	RE/MAX of Boulder, Inc Boulder, CO	2	1,670
106	RE/MAX Results Owasso, OK	3	1,654
107	RE/MAX Top Producers Pasadena, CA	4	1,640

RANK	COMPANY	OFFICES	2020 SIDES
108	RE/MAX Choice Properties Gallatin, TN	5	1,633
109	RE/MAX Real Estate Bethlehem, PA	2	1,613
110	RE/MAX Executive Ripon, CA	5	1,609
111	RE/MAX Metro Tierra Verde, FL	4	1,599
112	RE/MAX Unlimited Madison, AL	2	1,567
113	RE/MAX Specialists Orange Park, FL	5	1,556
114	RE/MAX Real Estate Services Shreveport, LA	2	1,551
115	RE/MAX Preferred Swansea, IL	2	1,530
116	RE/MAX Preferred, Town & County and Properties North Providence, RI	4	1,516
117	RE/MAX Elite Indialantic, FL	4	1,505
118	RE/MAX Renaissance Realtors/Properties Chattanooga, TN	4	1,500
119	RE/MAX Professionals Lawton, OK	1	1,499
120	RE/MAX On the Move Manchester, NH	9	1,492
121	RE/MAX Traditions Chardon, OH	5	1,479
122	RE/MAX Gateway Chantilly, VA	4	1,477
123	RE/MAX Center Johns Creek, GA	3	1,473
124	RE/MAX Legends Spring, TX	1	1,466
125	RE/MAX Around Atlanta Realty Marietta, GA	4	1,459
126	RE/MAX Concepts Lincoln, NE	2	1,450
127	RE/MAX Results Hagerstown, MD	2	1,437
128	RE/MAX Space Center-Clear Lake League City, TX	5	1,429



RANK	COMPANY	OFFICES	2020 SIDES
129	<b>RE/MAX Synergy</b> Orland Park, IL	1	1,426
130	<b>RE/MAX Big Bear</b> Big Bear Lake, CA	4	1,421
131	<b>RE/MAX Leading Edge</b> Detroit, MI	3	1,420
132	<b>RE/MAX Central</b> Manalapan, NJ	1	1,409
133	<b>RE/MAX Rising</b> Bloomington, IL	1	1,406
134	<b>RE/MAX Trend</b> Cape Coral, FL	2	1,405
135	<b>RE/MAX Leading Edge</b> Annapolis, MD	3	1,390
136	<b>RE/MAX Eastside Brokers Inc</b> Seattle, WA	2	1,387
137	<b>RE/MAX Mi Casa</b> Aurora, IL	3	1,372
138	<b>RE/MAX Innovations</b> Kansas City, MO	1	1,356
139	<b>RE/MAX Elite</b> Harlingen, TX	6	1,346
140	<b>RE/MAX Vision</b> Chesterfield, MO	1	1,344
140	<b>RE/MAX Vintage</b> Cypress, TX	2	1,344
142	<b>RE/MAX Executive</b> Severna Park, MD	3	1,343
143	<b>RE/MAX First</b> New Albany, IN	2	1,341
144	<b>RE/MAX Bayshore</b> Traverse City, MI	5	1,339
145	<b>RE/MAX Creative Realty</b> Georgetown, KY	3	1,330
146	<b>RE/MAX Action First</b> Tampa, FL	4	1,315
147	<b>RE/MAX Associates</b> Pueblo, CO	1	1,308
148	<b>RE/MAX Advantage Plus</b> Boca Raton, FL	10	1,307
149	<b>RE/MAX Centerstone</b> Avon, IN	4	1,306

RANK	COMPANY	OFFICES	2020 SIDES
150	<b>RE/MAX Associates</b> Wilmington, DE	4	1,295
151	<b>RE/MAX 1st Advantage</b> Mechanicsburg, PA	3	1,291
152	<b>RE/MAX Executive Group Inc</b> Elizabethtown, KY	5	1,287
153	<b>RE/MAX Showcase</b> Gurnee, IL	3	1,285
154	<b>RE/MAX Peninsula</b> Newport News, VA	3	1,283
155	<b>RE/MAX North - San Antonio II</b> San Antonio, TX	2	1,271
156	<b>RE/MAX of Orange Beach</b> Foley, AL	2	1,268
157	<b>RE/MAX Professionals</b> Lake City, FL	2	1,262
158	<b>RE/MAX Properties Ltd</b> Newtown, PA	1	1,245
159	<b>RE/MAX Realty Unlimited</b> Saint Petersburg, FL	4	1,228
160	<b>RE/MAX Associates Northeast</b> Kingwood, TX	1	1,223
161	<b>RE/MAX Ultimate Professionals</b> Plainfield, IL	3	1,211
162	<b>RE/MAX Advance Realty</b> Miami, FL	5	1,206
163	<b>RE/MAX At Home</b> Norman, OK	3	1,200
163	<b>RE/MAX Accent</b> Richmond Hill, GA	3	1,200
165	<b>RE/MAX One Realty</b> Moorestown, NJ	5	1,175
166	<b>RE/MAX Lakeshore</b> South Haven, MI	4	1,174
167	<b>RE/MAX Checkmate Inc Realtors</b> Johnson City, TN	1	1,169
168	<b>RE/MAX Advantage Realty</b> Spring Hill, FL	2	1,168
169	<b>RE/MAX Advanced Realty</b> Greenwood, IN	5	1,165
170	<b>RE/MAX Tyler</b> Lindale, TX	4	1,159

RANK	COMPANY	OFFICES	2020 SIDES
171	<b>RE/MAX Real Estate Results</b> Bentonville, AR	2	1,151
172	<b>RE/MAX 100</b> Bristol, IN	2	1,144
173	<b>RE/MAX Advantage</b> Colorado Springs, CO	1	1,141
174	<b>RE/MAX Choice</b> Champaign, IL	4	1,134
174	<b>RE/MAX Real Estate Groups</b> Muncie, IN	1	1,134
176	<b>RE/MAX Best Choice</b> Festus, MO	4	1,132
176	<b>RE/MAX Real Estate Ten Inc</b> Morristown, TN	3	1,132
178	<b>RE/MAX Results</b> Greenville, NC	6	1,119
179	<b>RE/MAX of Stuart</b> Stuart, FL	2	1,117
180	<b>RE/MAX Solutions</b> Rockledge, FL	3	1,114
181	<b>RE/MAX Real Estate Partners</b> Hattiesburg, MS	1	1,111
182	<b>RE/MAX Premier Properties</b> Louisville, KY	1	1,107
183	<b>RE/MAX Realty Services</b> Bethesda, MD	5	1,104
184	<b>RE/MAX Realty Specialists</b> Staunton, VA	5	1,102
185	<b>RE/MAX Country Real Estate</b> Pocatello, ID	1	1,096
186	<b>RE/MAX 5 Star Realty</b> Pasadena, TX	1	1,093
187	<b>RE/MAX Team 2000</b> Dearborn, MI	1	1,090
188	<b>RE/MAX Haven Realty</b> Solon, OH	5	1,089
189	<b>RE/MAX Centre Realtors</b> Jamison, PA	1	1,088
190	<b>RE/MAX Abilene</b> Abilene, TX	3	1,085
191	<b>RE/MAX TRU</b> Buford, GA	1	1,084

RANK	COMPANY	OFFICES	2020 SIDES
192	<b>RE/MAX Realty Centre</b> Olney, MD	2	1,083
193	<b>RE/MAX Real Estate Center</b> Ames, IA	3	1,078
194	<b>RE/MAX Connection</b> Mantua, NJ	3	1,073
195	<b>RE/MAX Professionals Select</b> Naperville, IL	1	1,066
196	<b>RE/MAX of Paradise</b> Chico, CA	2	1,063
197	<b>RE/MAX Realty Plus</b> Sebring, FL	2	1,061
198	<b>RE/MAX Land &amp; Homes</b> Victoria, TX	5	1,056
199	<b>RE/MAX Revealty</b> Grove City, OH	3	1,054
200	<b>RE/MAX Real Estate Associates</b> Terre Haute, IN	1	1,052
201	<b>RE/MAX Connection</b> Canal Winchester, OH	2	1,051
202	<b>RE/MAX Eastern Inc</b> Philadelphia, PA	2	1,046
203	<b>RE/MAX Plaza</b> Wauconda, IL	6	1,041
204	<b>RE/MAX Achievers</b> Frederick, MD	2	1,039
205	<b>RE/MAX Freedom</b> Oak Hills, CA	3	1,037
206	<b>RE/MAX Patriots</b> York, PA	1	1,032
207	<b>RE/MAX Centre Realty</b> State College, PA	1	1,030
207	<b>RE/MAX Advantage</b> Yucaipa, CA	4	1,030
209	<b>RE/MAX Unlimited</b> St. Augustine, FL	3	1,028
210	<b>RE/MAX Realty One</b> Crystal River, FL	4	1,026
211	<b>RE/MAX Northwest, Realtors</b> Spring, TX	2	1,023
212	<b>RE/MAX Associates of Arlington</b> Arlington, TX	2	1,018

RANK	COMPANY	OFFICES	2020 SIDES
212	<b>RE/MAX Legends</b> Snellville, GA	4	1,018
214	<b>RE/MAX Realty One</b> Kokomo, IN	1	1,017
215	<b>RE/MAX Legends Group</b> Indianapolis, IN	1	1,009
215	<b>RE/MAX Alliance</b> Virginia Beach, VA	3	1,009
217	<b>RE/MAX Lubbock</b> Lubbock, TX	1	1,006
217	<b>RE/MAX Trends Realty</b> Canal Fulton, OH	3	1,006
219	<b>RE/MAX Real Estate Group</b> Erie, PA	3	998
220	<b>RE/MAX Property Pros</b> Eagle River, WI	4	995
221	<b>RE/MAX Pinnacle</b> Elizabethtown, PA	5	994
222	<b>RE/MAX Real Estate, LTD.</b> Red Bank, NJ	4	990
223	<b>RE/MAX of Naperville</b> Downers Grove, IL	2	985
224	<b>RE/MAX Experience</b> Fort Lauderdale, FL	2	983
225	<b>RE/MAX Innovative Properties</b> Pelham, NH	6	981
226	<b>RE/MAX Acclaimed Properties</b> Bedford, IN	2	978
227	<b>RE/MAX Affiliates</b> Menomonie, WI	3	969
228	<b>RE/MAX Classic Realty</b> Las Cruces, NM	1	968
228	<b>RE/MAX Select</b> Albuquerque, NM	4	968
230	<b>RE/MAX 1st Realty</b> Marquette, MI	1	962
230	<b>RE/MAX Home Group</b> Cedar Falls, IA	4	962
230	<b>RE/MAX Realty Group</b> Fort Myers, FL	3	962
233	<b>RE/MAX Revolution</b> Wall, NJ	1	960

RANK	COMPANY	OFFICES	2020 SIDES
233	<b>RE/MAX Real Estate Professionals</b> Columbus, IN	1	960
233	<b>RE/MAX Paradise</b> Orange Beach, AL	1	960
236	<b>RE/MAX Legacy Realty</b> Fargo, ND	1	949
237	<b>RE/MAX Town Center</b> Potomac, MD	4	948
238	<b>RE/MAX First</b> Fort Lauderdale, FL	3	944
239	<b>RE/MAX Platinum</b> Priceville, AL	2	942
240	<b>RE/MAX Southland Realty II</b> Garner, NC	1	941
241	<b>RE/MAX Main Line</b> Phoenixville, PA	4	937
242	<b>RE/MAX Crown Realty</b> Sebastian, FL	3	936
243	<b>RE/MAX 8</b> Blacksburg, VA	4	928
244	<b>RE/MAX Professionals</b> East Greenwich, RI	1	925
244	<b>RE/MAX of Cherry Creek Inc</b> Denver, CO	1	925
246	<b>RE/MAX Shoreline</b> Portsmouth, ME	3	923
247	<b>RE/MAX Unlimited</b> Kennesaw, GA	2	921
248	<b>RE/MAX Executives</b> Alexandria, VA	4	920
248	<b>RE/MAX One</b> Pickerington, OH	1	920
250	<b>RE/MAX Realty Consultants</b> Winston Salem, NC	2	917
251	<b>RE/MAX Prestige Properties</b> Kingman, AZ	1	916
252	<b>RE/MAX House of Brokers</b> Springfield, MO	1	915
253	<b>RE/MAX Property Source</b> Rockford, IL	6	914
254	<b>RE/MAX Essential</b> Wilmington, NC	1	913

RANK	COMPANY	OFFICES	2020 SIDES
255	RE/MAX Realty Professionals Columbia, SC	3	912
255	RE/MAX Four Corners McKinney, TX	1	912
257	RE/MAX True Advantage Evans, GA	1	908
258	RE/MAX Dynamic Tampa, FL	1	905
259	RE/MAX Perrett Associates Marshall, MI	2	899
259	RE/MAX Benchmark Realty Group Middletown, NY	3	899
261	RE/MAX All Stars Daleville, VA	1	898
262	RE/MAX Professional Baton Rouge, LA	1	891
263	RE/MAX Real Estate Leaders Holmdel, NJ	3	887
264	RE/MAX Affiliates Dublin, OH	2	886
265	RE/MAX Action Lisle, IL	1	875
265	RE/MAX Lakes Area Realty Crosslake, MN	5	875
267	RE/MAX Achievers Dublin, OH	2	871
268	RE/MAX First Baton Rouge, LA	1	867
269	RE/MAX Elite Lynnwood, WA	5	865
270	RE/MAX Assured Maitland, FL	1	859
271	RE/MAX Integrity Kent, WA	5	858
272	RE/MAX Preferred Properties, Inc Knoxville, TN	6	856
273	RE/MAX Island Realty Bluffton, SC	3	854
274	RE/MAX Real Estate Connections Manassas, VA	5	849
275	RE/MAX Bakken Realty Watford City, ND	3	848

RANK	COMPANY	OFFICES	2020 SIDES
276	RE/MAX Excel Schofield, WI	1	845
277	RE/MAX Results Rapid City, SD	1	838
278	RE/MAX Gold Washington, MO	7	835
279	RE/MAX Advantage Rapid City, SD	1	831
280	RE/MAX Masters Realty Covina, CA	3	830
280	RE/MAX Alliance Mandeville, LA	1	830
282	RE/MAX College Park Realty Long Beach, CA	6	829
283	RE/MAX Horizons Inc Dover, DE	1	825
284	RE/MAX Town & Country Allen, TX	1	817
284	RE/MAX State Line Leawood, KS	1	817
286	RE/MAX Grand Katy, TX	1	816
287	RE/MAX Tri County Hamilton Square, NJ	1	810
288	RE/MAX Advantage Searcy, AR	1	804
289	RE/MAX Elite Properties Boise, ID	1	797
290	RE/MAX Central Roselle, IL	1	794
291	RE/MAX Revolution Gladstone, MO	1	793
292	RE/MAX Real Estate Executives Powderly, KY	3	790
293	RE/MAX River Cities New Braunfels, TX	3	788
294	RE/MAX Premier Choice Upper Arlington, OH	4	787
295	RE/MAX Northwest Inc Westminster, CO	1	783
296	RE/MAX Quality Service Inc Hanover, PA	1	780

RANK	COMPANY	OFFICES	2020 SIDES
296	<b>RE/MAX New Beginnings Realty</b> Woodbridge, NJ	3	780
298	<b>RE/MAX Visalia</b> Templeton, CA	3	778
298	<b>RE/MAX New Image</b> Saginaw, MI	1	778
300	<b>RE/MAX The Group</b> Casper, WY	1	776
301	<b>RE/MAX Masterpiece Realty</b> Port St Lucie, FL	1	775
302	<b>RE/MAX Key Properties</b> Sisters, OR	3	773
302	<b>RE/MAX Platinum</b> Monroe Twp, NJ	2	773
304	<b>RE/MAX Elite Realtors</b> Lees Summit, MO	1	772
305	<b>RE/MAX Elite Realty</b> Nicholasville, KY	4	770
305	<b>RE/MAX Signature Properties</b> Shiloh, IL	2	770
305	<b>RE/MAX Synergy</b> Bedford, NH	1	770
308	<b>RE/MAX Realty Suburban</b> Shawnee Mission, KS	1	769
309	<b>RE/MAX Desert Showcase</b> Phoenix, AZ	2	767
310	<b>RE/MAX Partners</b> Mobile, AL	1	765
311	<b>RE/MAX Champions</b> Land O Lakes, FL	2	764
312	<b>RE/MAX Elite Realty</b> Franklin, NC	1	762
313	<b>RE/MAX Premier</b> Ashburn, VA	4	756
314	<b>RE/MAX Select One</b> Huntington Beach, CA	5	755
314	<b>RE/MAX Premier Group</b> Chehalis, WA	2	755
316	<b>RE/MAX 360</b> Beverly, MA	6	749
316	<b>RE/MAX of Hot Springs Village</b> Hot Springs Village, AR	1	749

RANK	COMPANY	OFFICES	2020 SIDES
318	<b>RE/MAX Prime Properties</b> Winter Garden, FL	1	746
319	<b>RE/MAX City</b> Chicago, IL	1	745
319	<b>RE/MAX Northern Edge Realty</b> Lancaster, NH	4	745
321	<b>RE/MAX Advantage Realty</b> Dubuque, IA	1	743
321	<b>RE/MAX In Motion Inc</b> Pompano Beach, FL	3	743
321	<b>RE/MAX Revolution</b> Princeton, IN	2	743
324	<b>RE/MAX Harbor Realty</b> Punta Gorda, FL	1	742
325	<b>RE/MAX Tri-State</b> Muscle Shoals, AL	1	740
326	<b>RE/MAX Central Realty</b> Asheboro, NC	1	737
327	<b>RE/MAX Mountain Properties</b> Murphy, NC	1	728
327	<b>RE/MAX Elite Realty Group</b> Jacksonville, NC	1	728
329	<b>RE/MAX Time</b> Rancho Cucamonga, CA	1	725
330	<b>RE/MAX Platinum Realty</b> Sarasota, FL	5	724
331	<b>RE/MAX Vantage</b> Dartmouth, MA	2	723
332	<b>RE/MAX Parkside Real Estate</b> Paso Robles, CA	1	722
333	<b>RE/MAX Synergy</b> Forest Lake, MN	6	719
333	<b>RE/MAX Community</b> Williamstown, NJ	1	719
335	<b>RE/MAX Metro Plus</b> Columbus, OH	1	715
336	<b>RE/MAX Momentum</b> Westminster, CO	4	714
336	<b>RE/MAX Bell Park Realty</b> Putnam, CT	2	714
338	<b>RE/MAX Universal Realty</b> Diamond Bar, CA	1	713



RANK	COMPANY	OFFICES	2020 SIDES
339	RE/MAX United Real Estate Upper Marlboro, MD	1	707
340	RE/MAX Destiny Elk Grove Village, IL	1	705
340	RE/MAX Action Realty Maple Glen, PA	1	705
342	RE/MAX Top Realty Houston, TX	2	703
343	RE/MAX Select and Affiliates Media, PA	4	702
343	RE/MAX Solutions Chandler, AZ	1	702
345	RE/MAX Capital Realty Tampa, FL	3	701
346	RE/MAX Components Fallston, MD	4	699
347	RE/MAX United Rockford, MI	3	698
348	RE/MAX Premier Properties Bear, DE	1	695
349	RE/MAX Parkcreek Coconut Creek, FL	1	691
350	RE/MAX Properties of the Summit Breckenridge, CO	2	690
351	RE/MAX Professional Associates Sturbridge, MA	5	678
352	RE/MAX Capitol Properties Cheyenne, WY	1	676
353	RE/MAX Posh Properties Austin, TX	5	674
354	RE/MAX West Muskegon, MI	2	671
354	RE/MAX Roots Winchester, VA	2	671
356	RE/MAX Revolution Pleasant Hill, IA	1	669
356	RE/MAX Realty Agency Chambersburg, PA	2	669
358	RE/MAX Advantage Realty Antioch, IL	1	668
359	RE/MAX Distinctive Real Estate Washington, VA	7	667

RANK	COMPANY	OFFICES	2020 SIDES
360	RE/MAX Sauk Valley Sterling, IL	1	666
361	RE/MAX Preferred Realtors San Antonio, TX	3	664
362	RE/MAX Preferred Properties Clemmons, NC	2	663
363	RE/MAX Lakefront Realty Inc Moneta, VA	1	662
364	RE/MAX Town Center Columbus, OH	3	661
364	RE/MAX Executives Nampa, ID	2	661
364	RE/MAX Leading Edge Galveston, TX	1	661
367	RE/MAX Alliance Huntsville, AL	1	659
368	RE/MAX Select Flint, MI	1	657
368	RE/MAX Elite Group Three Rivers, MI	2	657
370	RE/MAX Realty Professionals Mobile, AL	2	656
370	RE/MAX Moves Greer, SC	3	656
372	RE/MAX Professionals Cottage Grove, MN	4	655
373	RE/MAX Elite Staten Island, NY	4	654
374	RE/MAX Results Concord Township, OH	1	653
374	RE/MAX Advantage Las Vegas, NV	2	653
376	RE/MAX Premiere Group Tuscaloosa, AL	2	652
377	RE/MAX Realty Associates Camp Hill, PA	1	650
377	RE/MAX Savannah Pooler, GA	2	650
377	RE/MAX Platinum Properties Mays Landing, NJ	5	650
380	RE/MAX Dream Properties Livonia, MI	2	647

RANK	COMPANY	OFFICES	2020 SIDES
381	<b>RE/MAX Associates</b> San Antonio, TX	1	646
381	<b>RE/MAX Fine Homes</b> Spring Hill, TN	2	646
383	<b>RE/MAX Southwest</b> Sugar Land, TX	1	645
384	<b>RE/MAX Complete</b> Wilson, NC	2	644
384	<b>RE/MAX Properties</b> Western Springs, IL	1	644
386	<b>RE/MAX 1st Realty</b> Martinsburg, WV	2	642
386	<b>RE/MAX of Gulf Shores</b> Gulf Shores, AL	2	642
388	<b>RE/MAX Reinvented</b> Evans, GA	1	641
389	<b>RE/MAX House Values</b> Randolph, NJ	3	637
390	<b>RE/MAX Horizon</b> Elgin, IL	1	635
391	<b>RE/MAX Advantage</b> Highland Village, TX	3	630
391	<b>RE/MAX Cinco Ranch</b> Katy, TX	1	630
393	<b>RE/MAX By the Lake</b> Saint Joseph, MI	2	629
393	<b>RE/MAX Pure</b> Marietta, GA	1	629
395	<b>RE/MAX Lakeside</b> Greenfield, WI	2	626
396	<b>RE/MAX Premier Realty</b> Irvine, CA	4	625
397	<b>RE/MAX N.O. Properties</b> New Orleans, LA	1	624
398	<b>RE/MAX of Greensboro</b> Greensboro, NC	2	618
398	<b>RE/MAX Encore</b> Clarkston, MI	2	618
400	<b>RE/MAX Results</b> Bay City, MI	1	617
400	<b>RE/MAX Preferred Realtors</b> West Chester, PA	3	617

RANK	COMPANY	OFFICES	2020 SIDES
402	<b>RE/MAX Diamond, Realtors</b> Edison, NJ	2	616
403	<b>RE/MAX Infinity</b> Pace, FL	1	612
404	<b>RE/MAX Leaders</b> Centennial, CO	1	611
405	<b>RE/MAX Results Realty Group</b> Bedford, PA	2	609
406	<b>RE/MAX Results</b> Lagrange, GA	1	605
407	<b>RE/MAX FullSail</b> Charleston, SC	2	604
408	<b>RE/MAX Partners</b> Chicago, IL	2	602
409	<b>RE/MAX Ocean Properties</b> Singer Island, FL	4	597
410	<b>RE/MAX Summit</b> Sumter, SC	1	596
410	<b>RE/MAX 1st Service</b> Orland Park, IL	1	596
412	<b>RE/MAX Competitive Edge</b> Bernardsville, NJ	2	594
413	<b>RE/MAX Plus</b> Frederick, MD	2	593
413	<b>RE/MAX Preferred Professionals</b> Kingman, AZ	1	593
413	<b>RE/MAX On Point</b> Arlington, TN	1	593
416	<b>RE/MAX Point Realty</b> Wilmington, DE	1	592
417	<b>RE/MAX Quality Realty</b> Norwalk, OH	2	591
417	<b>RE/MAX Landmark</b> Canton, TX	2	591
419	<b>RE/MAX 2000</b> Philadelphia, PA	1	590
420	<b>RE/MAX of Midland</b> Midland, MI	1	589
421	<b>RE/MAX Integrity Leaders</b> Smithtown, NY	3	588
422	<b>RE/MAX Consultant Group</b> Granville, OH	3	585

RANK	COMPANY	OFFICES	2020 SIDES
422	RE/MAX Premier Wichita, KS	1	585
424	RE/MAX Real Estate Services Eagle Pass, TX	2	584
425	RE/MAX Professionals Bolingbrook, IL	1	581
426	RE/MAX Solutions Hampstead, MD	2	578
427	RE/MAX Guntersville/Heritage Arab, AL	3	577
428	RE/MAX Services Boca Raton, FL	1	574
429	RE/MAX Excels Geneva, IL	1	572
429	RE/MAX Tri-Star Montgomery, AL	1	572
431	RE/MAX Legacy Living Richmond, TX	2	570
431	RE/MAX Top Performers Lake Bluff, IL	1	570
431	RE/MAX Elite Huntingdon Valley, PA	1	570
434	RE/MAX Advisors Boca Raton, FL	2	569
435	RE/MAX Exclusive Tacoma, WA	3	567
435	RE/MAX Spectrum Osterville, MA	4	567
437	RE/MAX Real Estate Group Charles Town, WV	3	566
438	RE/MAX Preferred Texarkana, TX	3	565
439	RE/MAX Realty Professionals Bloomington, IN	1	564
440	RE/MAX of Albany Albany, GA	1	563
441	RE/MAX Mountain Properties Prescott, AZ	2	562
441	RE/MAX Edge Goodrich, MI	2	562
443	RE/MAX Select Prairieville, LA	4	560

RANK	COMPANY	OFFICES	2020 SIDES
443	RE/MAX Realty Group New Palestine, IN	2	560
443	RE/MAX Stars Mount Vernon, OH	1	560
446	RE/MAX Heritage Green Bay, WI	4	557
447	RE/MAX Heritage Properties Flanders, NJ	2	554
447	RE/MAX Metro Atlanta Cityside Atlanta, GA	2	554
447	RE/MAX Premier Realty Prairie Village, KS	1	554
450	RE/MAX Achievers Pottstown, PA	2	551
451	RE/MAX Sunset Realty Lithia, FL	2	550
452	RE/MAX North Professionals Middlebury, VT	4	548
453	RE/MAX Agency One Crestview, FL	1	547
453	RE/MAX Dynamic Agents St Peter, MN	3	547
455	RE/MAX Cornerstone Realty Wetumpka, AL	1	546
455	RE/MAX Realty Group Rehoboth Beach, DE	1	546
457	RE/MAX Executive Group Columbus, GA	1	545
457	RE/MAX Valley Real Estate Columbiana, OH	2	545
459	RE/MAX Edge Weldon Spring, MO	1	544
459	RE/MAX Realty One Sanford, ME	5	544
459	RE/MAX Results Omaha, NE	1	544
462	RE/MAX Regency Warrenton, VA	2	542
463	RE/MAX 100 Inc Lakewood, CO	1	540
464	RE/MAX Infinity Overland Park, KS	1	539

RANK	COMPANY	OFFICES	2020 SIDES
464	<b>RE/MAX Central</b> Las Vegas, NV	1	539
464	<b>RE/MAX Golden Empire</b> Bakersfield, CA	1	539
467	<b>RE/MAX Peak Properties</b> Flagstaff, AZ	2	538
468	<b>RE/MAX Preferred Realty</b> Greenville, NC	1	536
468	<b>RE/MAX Professional Realty Group</b> Henderson, KY	2	536
470	<b>RE/MAX Preferred</b> Bloomington, MN	3	532
471	<b>RE/MAX At the Shore</b> Wildwood Crest, NJ	3	531
471	<b>RE/MAX First</b> Russellville, AR	1	531
473	<b>RE/MAX Real Estate Specialists Inc</b> West Burlington, IA	1	530
473	<b>RE/MAX United Associates</b> Cincinnati, OH	2	530
475	<b>RE/MAX Nexus</b> Madison Heights, MI	2	529
475	<b>RE/MAX County Wide 1st</b> LA Porte, IN	3	529
475	<b>RE/MAX Capital City</b> Cedar Park, TX	2	529
475	<b>RE/MAX Town &amp; Country</b> West Chester, PA	1	529
479	<b>RE/MAX Reliance</b> Souderton, PA	1	527
480	<b>RE/MAX of Gettysburg</b> Gettysburg, PA	1	526
481	<b>RE/MAX Signature Properties</b> Sherman, TX	2	525
481	<b>RE/MAX United</b> Port Washington, WI	3	525
481	<b>RE/MAX Excellence Realty</b> Silver Spring, MD	1	525
484	<b>RE/MAX Edge</b> Wilmington, DE	2	523
485	<b>RE/MAX Premier Group</b> Tampa, FL	2	521

RANK	COMPANY	OFFICES	2020 SIDES
486	<b>RE/MAX Real Estate Solutions</b> Middletown, IN	2	520
486	<b>RE/MAX At the Beach</b> Oak Island, NC	3	520
488	<b>RE/MAX First Choice</b> Baltimore, MD	1	518
489	<b>RE/MAX Destination</b> Enfield, CT	3	513
490	<b>RE/MAX of Barrington</b> Barrington, IL	2	512
491	<b>RE/MAX New Trend</b> Farmington Hills, MI	1	511
492	<b>RE/MAX Professionals</b> Gillette, WY	1	510
493	<b>RE/MAX Mid-Michigan</b> Brooklyn, MI	2	508
493	<b>RE/MAX Alliance</b> Branford, CT	2	508
495	<b>RE/MAX River's Edge</b> East Providence, RI	3	505
495	<b>RE/MAX Central</b> Lake City, MI	2	505
497	<b>RE/MAX Prestige Realty</b> West Palm Beach, FL	6	504
498	<b>RE/MAX Leading Edge</b> Concord, NC	1	503
499	<b>RE/MAX Consultants Realty I</b> Fort Lauderdale, FL	1	502
500	<b>RE/MAX Preferred Homes</b> Brenham, TX	2	500

# Sotheby's

INTERNATIONAL REALTY

MAKES UP  
**2.5%**  
OF THE

THE  
**REALTRENDS**  
FIVE HUNDRED

**97,748**  
TRANSACTION  
SIDES

## TOP SOTHEBY'S AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	LIVISummit SierralSynergy Palm Springs Sotheby's Realty Denver, CO	55	11,288
2	Premier Sotheby's International Realty Naples, FL	41	8,334
3	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	25	8,119
4	Russ Lyon   Sotheby's International Realty Scottsdale, AZ	13	6,532
5	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	4	4,838
6	Pacific Sotheby's International Realty La Mesa, CA	23	4,490
7	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	27	3,867
8	TTR Sotheby's International Realty Washington, DC	11	3,792
9	Cascade Sotheby's International Realty Bend, OR	15	3,634
10	Kuper Sotheby's International Realty San Antonio, TX	11	3,545
11	ONE Sotheby's International Realty Coral Gables, FL	20	3,527
12	Golden Gate Sotheby's International Realty Mill Valley, CA	26	3,397
13	Jameson Sotheby's International Realty Chicago, IL	6	3,055
14	Gibson Sotheby's International Realty Boston, MA	25	2,910
15	Prominent Properties Sotheby's International Realty Tenafly, NJ	15	2,873



RANK	COMPANY	OFFICES	2020 SIDES
16	<b>Four Seasons Sotheby's International Realty</b> South Burlington, VT	15	2,865
17	<b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	4	2,826
18	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	14	2,599
19	<b>Realogics Sotheby's International Realty</b> Seattle, WA	9	2,485
20	<b>Scenic Sotheby's International Realty</b> Santa Rosa Beach, FL	3	1,438
21	<b>Zeitlin Sotheby's International Realty</b> Nashville, TN	3	1,250
22	<b>Retter &amp; Company Sotheby's International Realty</b> Kennewick, WA	1	1,247
23	<b>Signature Sotheby's International Realty</b> Birmingham, MI	3	1,233
24	<b>Heritage House Sotheby's International Realty</b> Holmdel, NJ	5	1,224
25	<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	12	1,156
26	<b>Vista Sotheby's International Realty</b> Manhattan Beach, CA	9	1,151
27	<b>Atlantic Sotheby's International Realty</b> Virginia Beach, VA	3	1,146
28	<b>Monument Sotheby's International Realty</b> Baltimore, MD	7	1,096
29	<b>Mott &amp; Chace Sotheby's International Realty</b> Charlestown, RI	6	1,017
30	<b>Callaway Henderson Sotheby's International Realty</b> Princeton, NJ	4	1,005
31	<b>Legacy Properties Sotheby's International Realty</b> Portland, ME	5	951
32	<b>Group One Sotheby's International Realty</b> Boise, ID	1	931
33	<b>Dielmann Sotheby's International Realty</b> St. Louis, MO	1	918
34	<b>Tomlinson Sotheby's International Realty</b> Coeur d'Alene, ID	1	915
35	<b>Steamboat Sotheby's International Realty</b> Steamboat Springs, CO	3	913
36	<b>Ocean Atlantic Sotheby's International Realty</b> Rehoboth Beach, DE	3	870

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>Piatt Sotheby's International Realty</b> Pittsburgh, PA	7	848
38	<b>Barrett Sotheby's International Realty</b> Concord, MA	7	832
39	<b>Bluegrass Sotheby's International Realty</b> Lexington, KY	1	811
40	<b>Venture Sotheby's International Realty</b> Pleasanton, CA	6	696
40	<b>Glacier Sotheby's International Realty</b> Whitefish, MT	5	696
42	<b>Encore Sotheby's International Realty</b> Carmel, IN	5	694
43	<b>Marketplace Sotheby's International Realty</b> Woodinville, WA	3	678
44	<b>Hodge &amp; Kittrell Sotheby's International Realty</b> Raleigh, NC	2	670
45	<b>Lenihan Sotheby's International Realty</b> Louisville, KY	1	659
46	<b>Nick Sadek Sotheby's International Realty</b> Roseville, CA	2	630
47	<b>The Steele Group Sotheby's International Realty</b> Richmond, VA	3	598
48	<b>Kienlen Lattmann Sotheby's International Realty</b> Basking Ridge, NJ	4	596
49	<b>Kurfiss Sotheby's International Realty</b> New Hope, PA	5	586
50	<b>Landmark Sotheby's International Realty</b> Wilmington, NC	4	561
51	<b>Select Sotheby's International Realty</b> Saratoga Springs, NY	3	560
52	<b>First Coast Sotheby's International Realty</b> Jacksonville, FL	6	549
53	<b>Wheeler Steffen Sotheby's International Realty</b> Claremont, CA	3	536
54	<b>Unlimited Sotheby's International Realty</b> Brookline, MA	3	506



# TOP

## UNITED REAL ESTATE AFFILIATES

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>United Real Estate</b> Dallas, TX	27	27,292
2	<b>United Real Estate Solutions &amp; Experts</b> Knoxville, TN	2	1,683
3	<b>United Real Estate Louisville</b> Louisville, KY	1	1,647
4	<b>United Real Estate Kansas City &amp; Johnson County</b> Kansas City, MO	2	1,461
5	<b>United Real Estate Richmond</b> Richmond, VA	1	1,402
6	<b>United Real Estate Columbia, Florence, Charleston &amp; Mt Pleasant</b> Columbia, SC	4	1,287
7	<b>United Real Estate Indianapolis</b> Indianapolis, IN	1	1,264
8	<b>United Real Estate Lexington KY</b> Lexington, KY	1	1,240
9	<b>United Real Estate North Jersey</b> Fair Lawn, NJ	1	1,163
10	<b>United Real Estate East Carolina, Wilson, Triangle &amp; Coastal Riv</b> Greenville, NC	5	781
11	<b>United Real Estate Premier</b> Fredericksburg, VA	1	690
12	<b>United Real Estate Strive 212</b> Wyomissing, PA	1	581



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FIVE HUNDRED  
2021

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THE  
**REALTRENDS**  
FIVE HUNDRED

**832,215**  
TRANSACTION  
SIDES

## TOP INDEPENDENTS

RANK	COMPANY	OFFICES	2020 SIDES
1	<b>eXp Realty</b> Bellingham, WA		238,981
2	<b>Compass</b> New York, NY		144,784
3	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	276	105,455
4	<b>Redfin</b> Seattle, WA	50	64,420
5	<b>@properties</b> Chicago, IL	45	33,259
6	<b>William Raveis</b> Shelton, CT	134	26,959
7	<b>Crye-Leike Real Estate Services</b> Memphis, TN	95	25,606
8	<b>West USA Realty, Inc.</b> Phoenix, AZ	23	25,249
9	<b>Fathom Realty</b> Cary, NC	121	25,071
10	<b>Douglas Elliman</b> New York, NY	102	22,615
11	<b>Real Estate One</b> Southfield, MI	46	20,927
12	<b>JP and Associates REALTORS</b> Frisco, TX	47	19,787
13	<b>My Home Group Real Estate</b> Scottsdale, AZ	42	19,068
14	<b>Latter &amp; Blum Companies</b> New Orleans, LA	41	18,682
15	<b>John L. Scott Real Estate</b> Bellevue, WA	34	18,064

RANK	COMPANY	OFFICES	2020 SIDES
16	<b>Baird &amp; Warner, Inc.</b> Chicago, IL	28	18,052
17	<b>Equity Real Estate</b> Sandy, UT	60	15,121
18	<b>Silvercreek Realty Group</b> Meridian, ID	7	13,785
19	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	49	13,422
20	<b>Watson Realty Corp.</b> Jacksonville, FL	48	13,243
21	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	15	12,471
22	<b>Samson Properties</b> Chantilly, VA	30	12,359
23	<b>HER LLC</b> Gahanna, OH	89	11,608
24	<b>Shorewest Realtors</b> Brookfield, WI	25	11,000
25	<b>PalmerHouse Properties</b> Atlanta, GA	21	9,904
26	<b>Realty Austin</b> Austin, TX	4	9,841
27	<b>Atlanta Communities Real Estate Brokerage</b> Marietta, GA	7	9,677
28	<b>Key Realty</b> Maumee, OH	16	9,529
29	<b>Charles Rutenberg Realty, Inc</b> Clearwater, FL	1	9,319
30	<b>First Team Real Estate</b> Irvine, CA	35	9,227
31	<b>Carolina One Real Estate Services</b> North Charleston, SC	13	9,095
32	<b>Sibcy Gline, Inc.</b> Cincinnati, OH	20	8,647
33	<b>Five Star Real Estate</b> Grand Rapids, MI	17	8,646
34	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville, FL	15	8,531
35	<b>Tierra Antigua Realty</b> Tucson, AZ	7	7,901
36	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	15	7,646

RANK	COMPANY	OFFICES	2020 SIDES
37	<b>LoKation® Real Estate</b> Pompano Beach, FL	14	7,387
38	<b>McGraw Realtors</b> Tulsa, OK	19	7,097
39	<b>Professional Realty Services International</b> Spokane, WA	9	7,025
40	<b>Parks Realty</b> Brentwood, TN	10	6,971
41	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	10	6,883
42	<b>Carpenter Realtors</b> Indianapolis, IN	33	6,873
43	<b>Murney Associates, Realtors</b> Springfield, MO	5	6,594
44	<b>Michael Saunders &amp; Company</b> Sarasota, FL	21	6,170
45	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	13	6,065
46	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	1	6,041
47	<b>Comey &amp; Shepherd</b> Cincinnati, OH	5	5,972
48	<b>Lyon Real Estate</b> Sacramento, CA	17	5,842
49	<b>Cutler Real Estate</b> Canton, OH	24	5,731
50	<b>Mark Spain Real Estate</b> Alpharetta, GA	9	5,647
51	<b>The Russell Realty Co</b> Strongsville, OH	11	5,586
52	<b>The Danberry Company</b> Toledo, OH	7	5,346
53	<b>Premiere Plus Realty</b> Naples, FL	13	5,333
54	<b>Bean Group</b> Portsmouth, NH	25	5,325
55	<b>John R. Wood Properties</b> Naples, FL	17	5,253
56	<b>Solid Source Realty</b> Roswell, GA	6	5,200
57	<b>Ruhl&amp;Ruhl Realtors</b> Davenport, IA	11	5,172



RANK	COMPANY	OFFICES	2020 SIDES
58	<b>Big Block Realty</b> San Diego, CA	5	5,143
59	<b>McColly Real Estate</b> Scherverville, IN	23	5,024
60	<b>REALM Real Estate Professionals</b> Houston, TX	5	4,906
61	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	13	4,897
62	<b>Iron Valley Real Estate</b> Camp Hill, PA	22	4,890
63	<b>Brown Harris Stevens</b> New York, NY	55	4,871
64	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	9	4,820
65	<b>Greenridge Realty</b> Grand Rapids, MI	25	4,745
66	<b>Rodeo Realty</b> Beverly Hills, CA	11	4,639
67	<b>Your Castle Real Estate</b> Denver, CO	8	4,638
68	<b>The Group</b> Fort Collins, CO	6	4,601
69	<b>Intracoastal Realty Corp</b> Wilmington, NC	11	4,513
70	<b>Bennion Deville Homes</b> Rancho Mirage, CA	14	4,432
71	<b>Patterson Schwartz Real Estate</b> Hockessin, DE	9	4,345
72	<b>PMZ Real Estate</b> Modesto, CA	15	4,285
73	<b>Kinlin Grover, Page Taft &amp; Randall Realtors</b> Charlestown, RI	31	4,158
74	<b>Realty Group</b> Minneapolis, MN	5	4,155
75	<b>Beverly-Hanks &amp; Associates</b> Asheville, NC	8	4,063
76	<b>The Real Estate Group</b> Springfield, IL	3	3,951
77	<b>ARC Realty</b> Birmingham, AL	8	3,863
78	<b>Realty Connect USA</b> Hauppauge, NY	16	3,838

RANK	COMPANY	OFFICES	2020 SIDES
79	<b>Hegg, Realtors Inc.</b> Sioux Falls, SD	1	3,721
80	<b>Jason Mitchell Real Estate</b> Scottsdale, AZ	17	3,662
81	<b>The Hasson Company</b> Lake Oswego, OR	8	3,587
82	<b>Realty Masters &amp; Associates</b> Tustin, CA	17	3,536
83	<b>LAER Realty Partners</b> Chelmsford, MA	30	3,501
84	<b>d'aprile properties</b> Chicago, IL	13	3,481
85	<b>Worth Clark Realty</b> Chesterfield, MO	6	3,356
86	<b>F.C. Tucker Emge Realtors</b> Evansville, IN	7	3,352
87	<b>Sereno Group</b> Los Gatos, CA	13	3,325
88	<b>Chase International Real Estate</b> Reno, NV	11	3,286
89	<b>Jaqua Realtors</b> Portage, MI	11	3,270
90	<b>Cressy &amp; Everett, Inc.</b> South Bend, IN	12	3,171
91	<b>Downing-Frye Realty, Inc.</b> Naples, FL	4	2,985
92	<b>Jim Maloof Realtor</b> Peoria, IL	11	2,968
93	<b>London Properties Ltd</b> Fresno, CA	10	2,947
94	<b>iPro Realty Network</b> St. George, UT	6	2,863
95	<b>Old Colony, REALTORS</b> Charleston, WV	8	2,789
96	<b>8z Real Estate</b> Boulder, CO	11	2,778
97	<b>Mel Foster Co.</b> Davenport, IA	8	2,773
98	<b>McEneaney Associates, Inc.</b> Alexandria, VA	9	2,759
99	<b>Charter One Realty</b> Hilton Head Island, SC	9	2,736



RANK	COMPANY	OFFICES	2020 SIDES
100	<b>Dickson Realty</b> Reno, NV	9	2,719
101	<b>Lang Realty</b> Boca Raton, FL	11	2,709
102	<b>Miramar International - Bakersfield</b> Bakersfield, CA	8	2,691
103	<b>john greene Realtor</b> Naperville, IL	3	2,661
104	<b>Skogman Realty</b> Cedar Rapids, IA	5	2,657
105	<b>J.P. Weigand &amp; Sons, Inc.</b> Wichita, KS	7	2,596
106	<b>Windermere Homes &amp; Estates</b> San Diego, CA	13	2,570
107	<b>Stark Company Realtors</b> Madison, WI	6	2,551
108	<b>Lamacchia Realty, Inc.</b> Waltham, MA	11	2,515
109	<b>1st Class Real Estate</b> Virginia Beach, VA	32	2,504
110	<b>Smith &amp; Associates Real Estate</b> Tampa, FL	6	2,470
111	<b>The Signature Real Estate Companies(Quad Realty Investments Inc)</b> Boca Raton, FL	17	2,421
112	<b>Coach Real Estate Associates, Inc</b> Northport, NY	19	2,400
113	<b>Ultima Real Estate</b> Dallas, TX	2	2,390
114	<b>Realty of Maine</b> Bangor, ME	9	2,346
115	<b>John L. Scott Medford, Ashland and Eugene</b> Medford, OR	3	2,334
116	<b>Jack Conway &amp; Company, Inc.</b> Norwell, MA	28	2,317
117	<b>Vanguard Properties</b> San Francisco, CA	15	2,286
118	<b>Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	8	2,281
119	<b>Helen Adams Realty</b> Charlotte, NC	4	2,277
120	<b>Kris Lindahl Real Estate</b> Blaine, MN	2	2,268

RANK	COMPANY	OFFICES	2020 SIDES
121	<b>CB&amp;A, Realtors</b> Houston, TX	4	2,135
122	<b>Red Rock Real Estate</b> Saint George, UT	1	2,095
123	<b>Phyllis Browning Company</b> San Antonio, TX	4	2,089
124	<b>Mike Thomas Associates</b> Fort Wayne, IN	4	2,081
125	<b>Joyner Fine Properties, LLC</b> Richmond, VA	5	2,075
126	<b>Star One Realtors</b> Fairfield, OH	9	2,070
127	<b>Residential Properties Ltd.</b> Providence, RI	7	2,069
128	<b>Dickerson &amp; Nieman Realtors</b> Rockford, IL	5	2,049
129	<b>Locations</b> Honolulu, HI	6	2,047
130	<b>M. J. Peterson Real Estate, Inc.</b> Amherst, NY	7	2,042
131	<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	29	2,041
132	<b>Jack White Real Estate</b> Anchorage, AK	5	2,039
133	<b>Leading Edge Real Estate</b> Winchester, MA	12	2,032
134	<b>Washington Fine Properties</b> Washington, DC	9	2,002
135	<b>North&amp;Co.</b> Phoenix, AZ	2	1,952
136	<b>Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	4	1,915
137	<b>North Eastern Group Realty</b> Fort Wayne, IN	5	1,893
138	<b>Signature Realty Associates</b> Valrico, FL	1	1,884
139	<b>Realty Concepts, LTD</b> Fresno, CA	3	1,837
140	<b>Bellator Real Estate &amp; Development</b> Spanish Fort, AL	6	1,827
141	<b>Madison &amp; Company Properties, LLC</b> Greenwood Village, CO	6	1,819

RANK	COMPANY	OFFICES	2020 SIDES
142	<b>The Platinum Group, Realtors</b> Colorado Springs, CO	1	1,784
143	<b>Intero Real Estate Services - East Bay</b> Fremont, CA	5	1,772
144	<b>Hawaii Life</b> Hanalei, HI	19	1,715
145	<b>Elfant Wissahickon REALTORS</b> Philadelphia, PA	5	1,699
146	<b>Capstone Realty</b> Huntsville, AL	1	1,698
147	<b>PureWest Christie's International Real Estate</b> Kalispell, MT	15	1,685
148	<b>The Norton Agency</b> Gainesville, GA	5	1,675
149	<b>Shaheen, Ruth, Martin &amp; Fonville Real Estate</b> Henrico, VA	4	1,661
150	<b>USREALTY.com, LLP</b> Womelsdorf, PA	1	1,654
151	<b>Bellabay Realty LLC</b> Caledonia, MI	7	1,640
152	<b>PorchLight Real Estate Group</b> Denver, CO	4	1,604
153	<b>Diane Turton, Realtors</b> Point Pleasant Beach, NJ	16	1,588
154	<b>Lewith &amp; Freeman Real Estate</b> Kingston, PA	7	1,550
155	<b>Keefe Real Estate, Inc.</b> Lake Geneva, WI	8	1,528
156	<b>Florida Executive Realty</b> Tampa, FL	6	1,524
157	<b>Wardley Real Estate</b> Las Vegas, NV	4	1,473
158	<b>Portside Real Estate Group</b> Portland, ME	5	1,446
159	<b>Greenwood King Properties</b> Houston, TX	3	1,415
160	<b>ReeceNichols South Central Kansas</b> Wichita, KS	4	1,414
161	<b>C3 Real Estate Solutions</b> Fort Collins, CO	4	1,386
162	<b>Classic Properties</b> Clarks Summit, PA	4	1,352

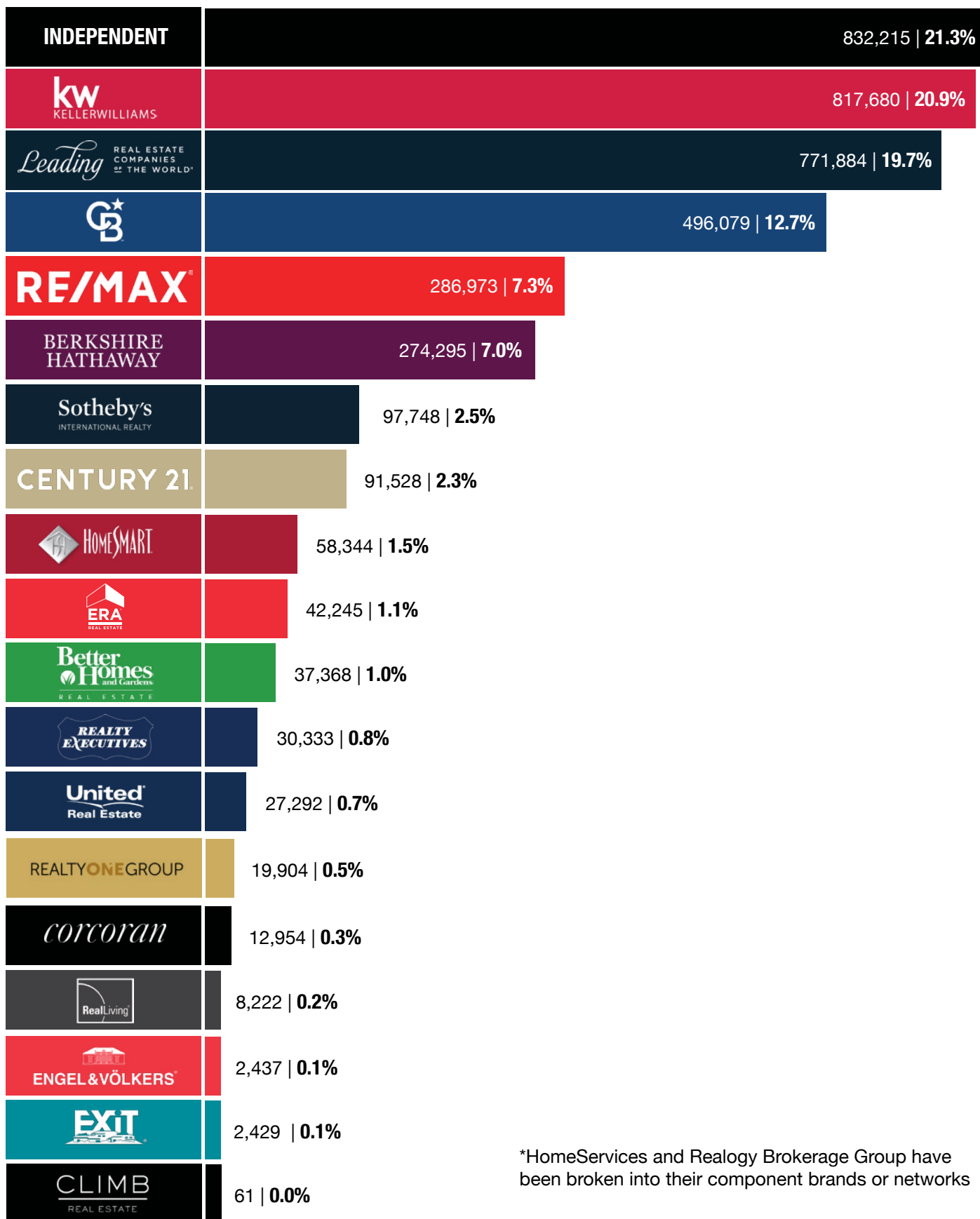
RANK	COMPANY	OFFICES	2020 SIDES
163	<b>Dilbeck Real Estate</b> La Canada, CA	10	1,312
164	<b>Counselor Realty Inc.</b> Arden Hills, MN	6	1,287
165	<b>McWilliamsBallard</b> Alexandria, VA	3	1,280
166	<b>Davis R. Chant Realtors</b> Milford, PA	5	1,232
167	<b>Red Oak Realty</b> Oakland, CA	5	1,220
168	<b>Fred Real Estate Group</b> Bend, OR	1	1,210
169	<b>W Real Estate</b> Santa Rosa, CA	10	1,202
170	<b>AveryHess, Realtors</b> Dunn Loring, VA	7	1,175
171	<b>Dickens Mitchener</b> Charlotte, NC	2	1,161
172	<b>eRealty Advisors, Inc.</b> White Plains, NY	6	1,153
173	<b>Matt Curtis Real Estate, Inc</b> Madison, AL	2	1,127
174	<b>GUIDE Real Estate</b> Sacramento, CA	1	1,115
175	<b>Oakridge Real Estate</b> Cedar Falls, IA	1	1,106
176	<b>Sellstate Next Generation Realty</b> Ocala, FL	4	1,090
177	<b>Park Co. Realtors</b> Fargo, ND	1	1,086
178	<b>The Litchfield Company</b> Pawleys Island, SC	7	1,064
179	<b>Leonard Ryden Burr Real Estate</b> Winston-Salem, NC	1	1,058
180	<b>Lifstyl Real Estate</b> Lexington, KY	1	1,053
181	<b>HM Properties</b> Charlotte, NC	3	1,049
182	<b>The Hardie Group Real Estate Company</b> Kokomo, IN	1	1,047
183	<b>Strano and Associates</b> Belleville, IL	5	1,033

RANK	COMPANY	OFFICES	2020 SIDES
184	<b>Rogers Healy and Associates</b> Dallas, TX	1	1,031
185	<b>Springer Realty Group</b> Exton, PA	6	1,030
186	<b>Lake Norman Realty</b> Cornelius, NC	6	1,029
187	<b>Hall &amp; Hunter Realtors</b> Birmingham, MI	1	1,027
188	<b>Sears Real Estate</b> Greeley, CO	1	1,017
189	<b>Cottingham Chalk</b> Charlotte, NC	1	1,010
190	<b>Weichert Realtors - Coastal Properties</b> Hilton Head Island, SC	5	966
191	<b>WK Real Estate</b> Boulder, CO	2	950
192	<b>Canvas Real Estate</b> Fort Lauderdale, FL	8	940
193	<b>Bray Real Estate</b> Grand Junction, CO	1	929
194	<b>JPAR - The Sears Group</b> Katy, TX	1	921
195	<b>Key Realty</b> Rockford, IL	5	897
196	<b>Lohmiller Real Estate</b> Lawrenceburg, IN	5	890
197	<b>Big Block Realty North</b> Sacramento, CA	4	875
198	<b>GK Properties</b> Henderson, NV	2	861
199	<b>Canzell Realty</b> Virginia Beach, VA	4	854
200	<b>Village Properties</b> Santa Barbara, CA	3	840
201	<b>JP Willman Realty Twin Cities</b> Maple Grove, MN	1	831
202	<b>Willis Allen Real Estate</b> La Jolla, CA	6	820
203	<b>Colorado Group Realty</b> Steamboat Springs, CO	1	803
204	<b>Arizona Best Real Estate</b> Scottsdale, AZ	6	790

RANK	COMPANY	OFFICES	2020 SIDES
205	<b>David Lyng Real Estate</b> Santa Cruz, CA	8	772
206	<b>Marx-Bensdorf Realtors</b> Memphis, TN	1	723
207	<b>Beyond Realty, Inc.</b> Fargo, ND	1	675
208	<b>Hunziker &amp; Associates, Inc. REALTORS</b> Ames, IA	3	669
209	<b>Wentworth Real Estate Group</b> Fenton, MI	1	621
210	<b>Cannon Cleary McGraw</b> Oxford, MS	1	581
211	<b>Chapman-Richards &amp; Associates, Inc.</b> Salt Lake City, UT	1	573
212	<b>Strand Hill Properties</b> Manhattan Beach, CA	3	569
213	<b>Live Urban Real Estate, Inc.</b> Denver, CO	2	558
214	<b>Janet McAfee Real Estate</b> St. Louis, MO	1	544
215	<b>Fontaine Family The Real Estate Leader</b> Auburn, ME	2	520
216	<b>Wilson Associates Real Estate</b> Greenville, SC	1	519
217	<b>Bailey Properties Inc.</b> Aptos, CA	2	510
217	<b>Nourmand &amp; Associates</b> Los Angeles, CA	3	510

# ANALYSIS OF THE 2021 REALTRENDS 500

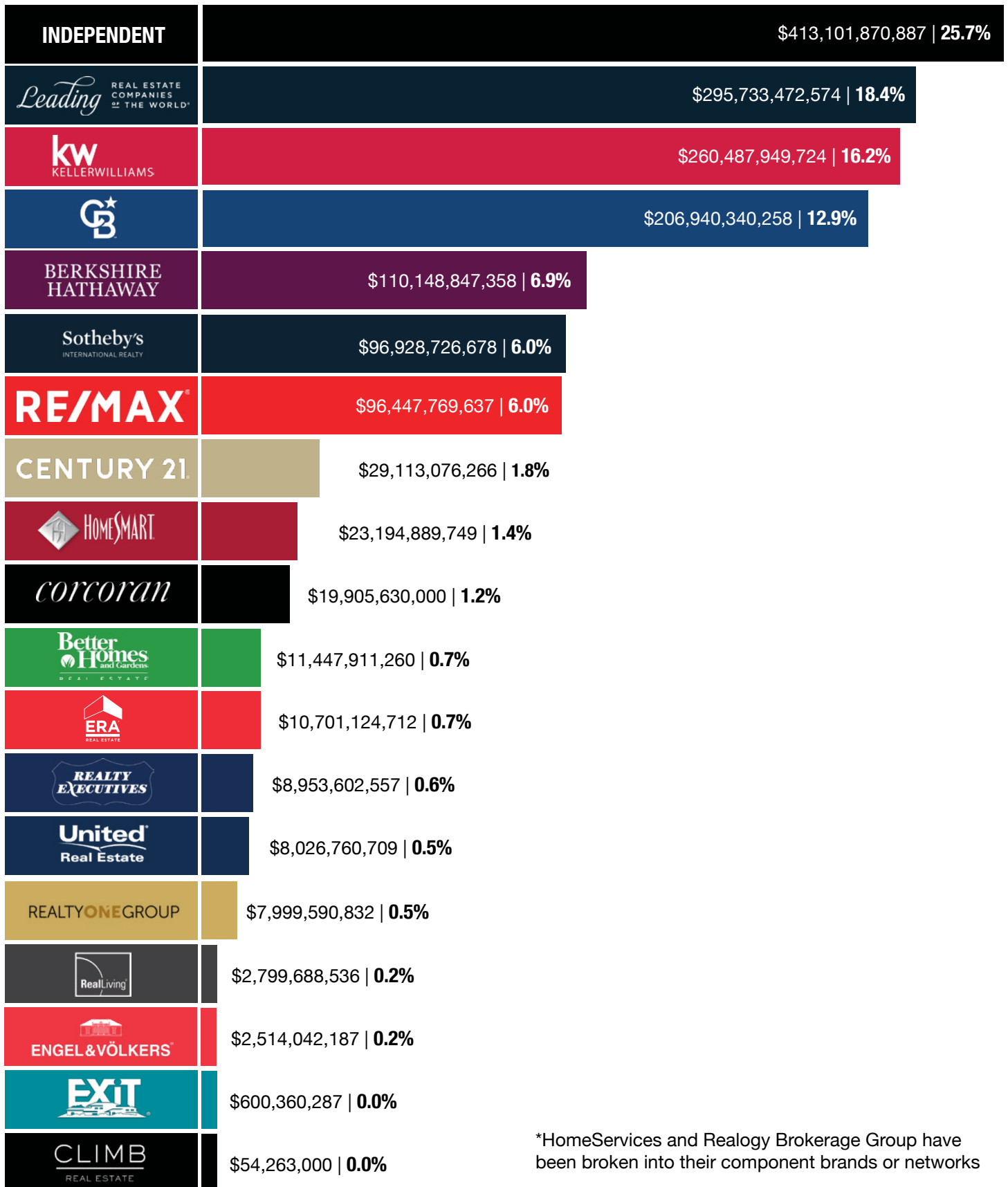
Franchise/Independent Breakdown of the RealTrends 500 by Sides



\*HomeServices and Realogy Brokerage Group have been broken into their component brands or networks

# ANALYSIS OF THE 2021 REALTRENDS 500

Franchise/Independent Breakdown of the RealTrends 500 by Volume

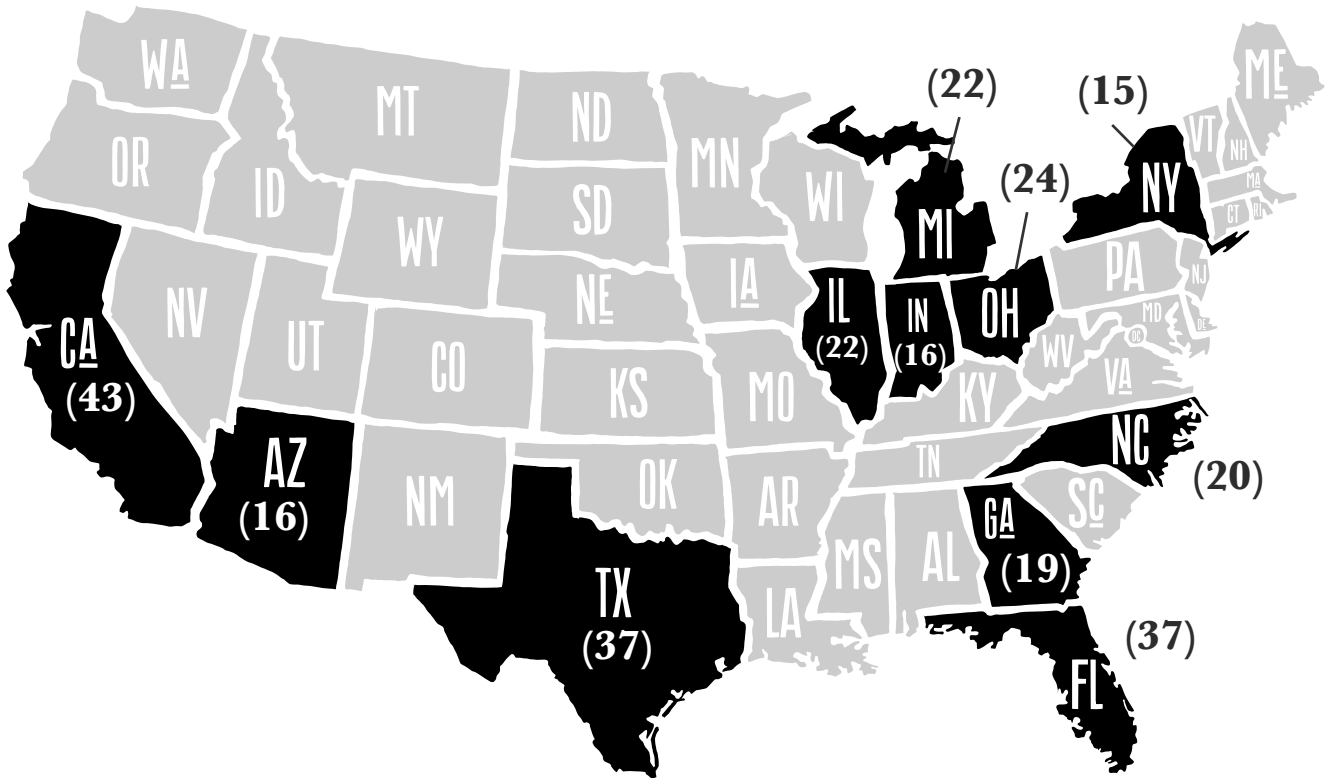


\*HomeServices and Realogy Brokerage Group have been broken into their component brands or networks



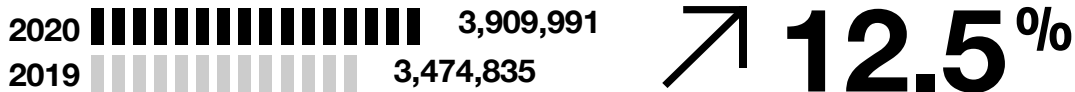
# ANALYSIS OF THE 2021 REALTRENDS 500

Top states represented in the RealTrends 500



## Cumulative Changes 2020 vs. 2019 for the RealTrends 500

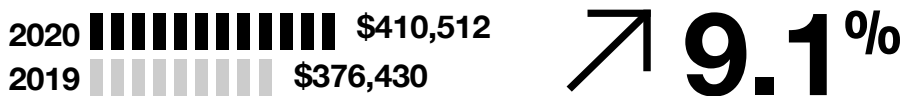
### Changes in Sides by Top 500



### Changes in Volume by Top 500



### Changes in Average Home Price



# ANALYSIS OF THE 2021 REALTRENDS 500

Diversification of the RealTrends 500

TYPE OF BUSINESS	% OF TOP 500	# OF FIRMS INVOLVED
Mortgage Banker/Brokerage	10%	48
Commercial Brokerage	11%	53
Title Insurance Policies	14%	68
Limited Function Referral Office	12%	62
Home Warranty Policies	1%	3
Property Management	11%	54
Real Estate Licensing School	8%	41
New Homes Division	3%	17
Homeowners Insurance Policies	9%	44
Residential Construction	3%	16

# TOP MOVERS TRANSACTIONS

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sides from 2019 to 2020.

RANK	COMPANY	2020 SIDES	2019 SIDES	SIDES INCREASE OVER 2019
1	<b>eXp Realty</b> Bellingham, WA	238,981	130,627	108,354
2	<b>Compass</b> New York, NY	144,784	84,732	60,052
3	<b>United Real Estate</b> Dallas, TX	27,292	4,987	22,305
4	<b>HomeServices of America, Inc</b> Minneapolis, MN	343,220	329,680	13,540
5	<b>@properties</b> Chicago, IL	33,259	21,877	11,382
6	<b>Redfin</b> Seattle, WA	64,420	53,235	11,185
7	<b>Realty Brokerage Group</b> Madison, NJ	333,737	325,652	8,085
8	<b>JP and Associates REALTORS</b> Frisco, TX	19,787	12,575	7,212
9	<b>Fathom Realty</b> Cary, NC	25,071	17,866	7,205
10	<b>RE/MAX Gold Nation</b> Fair Oaks, CA	22,809	16,694	6,115
11	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	9,683	4,477	5,206
12	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	105,455	100,589	4,866
13	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	7,748	3,120	4,628
14	<b>Latter &amp; Blum Companies</b> New Orleans, LA	18,682	14,316	4,366
15	<b>My Home Group Real Estate</b> Scottsdale, AZ	19,068	14,773	4,295

RANK	COMPANY	2020 SIDES	2019 SIDES	SIDES INCREASE OVER 2019
16	<b>William Raveis</b> Shelton, CT	26,959	23,160	3,799
17	<b>RE/MAX Results</b> Eden Prairie, MN	26,570	22,931	3,639
18	<b>Samson Properties</b> Chantilly, VA	12,359	8,759	3,600
19	<b>McGraw Realtors</b> Tulsa, OK	7,097	3,657	3,440
20	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	5,633	2,352	3,281
21	<b>LoKation® Real Estate</b> Pompano Beach, FL	7,387	4,315	3,072
22	<b>Silvercreek Realty Group</b> Meridian, ID	13,785	10,800	2,985
23	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	6,737	3,900	2,837
24	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	19,238	16,596	2,642
25	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville, FL	8,531	5,912	2,619
26	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington, NC	22,439	19,839	2,600
27	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	8,119	5,612	2,507
28	<b>Coldwell Banker Real Estate Group</b> Shorewood, IL	21,338	18,858	2,480
29	<b>RE/MAX Precision</b> Ankeny, IA	5,145	2,699	2,446
30	<b>Brown Harris Stevens</b> New York, NY	4,871	2,461	2,410
31	<b>RE/MAX Victory + Affiliates</b> Florence, KY	4,194	1,830	2,364
32	<b>Keller Williams Realty, GO Network Offices</b> Arlington, TX	34,463	32,161	2,302
33	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	7,646	5,447	2,199
34	<b>Keller Williams Heritage/Memorial/Coastal Bend</b> Houston, TX	14,964	13,009	1,955
35	<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	3,278	1,341	1,937
36	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	10,847	9,021	1,826

RANK	COMPANY	2020 SIDES	2019 SIDES	SIDES INCREASE OVER 2019
37	<b>Realty Austin</b> Austin, TX	9,841	8,025	1,816
38	<b>Coldwell Banker Access Realty</b> Savannah, GA	3,537	1,730	1,807
39	<b>Professional Realty Services International</b> Spokane, WA	7,025	5,249	1,776
40	<b>Realty ONE Group Mountain Desert</b> Lake Havasu City, AZ	5,696	3,984	1,712
41	<b>LIVISummitSierralSynergyIPalm Springs Sotheby's Realty</b> Denver, CO	11,288	9,582	1,706
42	<b>Equity Real Estate</b> Sandy, UT	15,121	13,443	1,678
43	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	23,705	22,038	1,667
44	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	17,014	15,348	1,666
45	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	15,933	14,272	1,661
46	<b>Keller Williams Realty Birmingham</b> Birmingham, AL	7,867	6,209	1,658
47	<b>Realty Executives Arizona Territory</b> Tucson, AZ	6,336	4,693	1,643
48	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	14,265	12,643	1,622
49	<b>Premier Sotheby's International Realty</b> Naples, FL	8,334	6,790	1,544
50	<b>Keller Williams Realty Partners</b> Overland Park, KS	10,950	9,412	1,538

# TOP MOVERS

## TRANSACTIONS %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percent increase in closed sides from 2019 to 2020.

RANK	COMPANY	2020 SIDES	2019 SIDES	% SIDES INCREASE OVER 2019
1	<b>United Real Estate</b> Dallas, TX	27,292	4,987	447.3%
2	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	7,748	3,120	148.3%
3	<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	3,278	1,341	144.4%
4	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	5,633	2,352	139.5%
5	<b>RE/MAX Victory + Affiliates</b> Florence, KY	4,194	1,830	129.2%
6	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	9,683	4,477	116.3%
7	<b>Coldwell Banker Access Realty</b> Savannah, GA	3,537	1,730	104.5%
8	<b>Brown Harris Stevens</b> New York, NY	4,871	2,461	97.9%
9	<b>McGraw Realtors</b> Tulsa, OK	7,097	3,657	94.1%
10	<b>RE/MAX Precision</b> Ankeny, IA	5,145	2,699	90.6%
11	<b>1st Class Real Estate</b> Virginia Beach, VA	2,504	1,366	83.3%
12	<b>eXp Realty</b> Bellingham, WA	238,981	130,627	82.9%
13	<b>Keller Williams Realty - Roseville</b> Roseville, CA	3,470	1,952	77.8%
14	<b>Keller Williams Realty New Bern</b> New Bern, NC	3,197	1,831	74.6%
15	<b>Kris Lindahl Real Estate</b> Blaine, MN	2,268	1,304	73.9%



RANK	COMPANY	2020 SIDES	2019 SIDES	% SIDES INCREASE OVER 2019
16	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	6,737	3,900	72.7%
17	<b>LoKation® Real Estate</b> Pompano Beach, FL	7,387	4,315	71.2%
18	<b>Compass</b> New York, NY	144,784	84,732	70.9%
19	<b>JP and Associates REALTORS</b> Frisco, TX	19,787	12,575	57.4%
20	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	3,687	2,388	54.4%
21	<b>RE/MAX Heritage</b> Kansas City, MO	3,160	2,051	54.1%
22	<b>RE/MAX Elite</b> Conway, AR	2,438	1,596	52.8%
23	<b>Realogics Sotheby's International Realty</b> Seattle, WA	2,485	1,634	52.1%
24	<b>@properties</b> Chicago, IL	33,259	21,877	52.0%
25	<b>d'aprile properties</b> Chicago, IL	3,481	2,308	50.8%
26	<b>Real Living Realty Professionals</b> East Longmeadow, MA	2,212	1,503	47.2%
27	<b>Keller Williams Realty</b> Kennett Square , PA	4,322	2,940	47.0%
28	<b>RE/MAX Above &amp; Beyond</b> Brecksville, OH	2,196	1,496	46.8%
29	<b>Keller Williams Realty Middle Georgia</b> Warner Robins, GA	2,172	1,484	46.4%
30	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	8,119	5,612	44.7%
31	<b>RE/MAX Universal</b> Cypress, TX	2,305	1,597	44.3%
32	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville, FL	8,531	5,912	44.3%
33	<b>Keller Williams Advantage</b> Novi, MI	3,203	2,224	44.0%
34	<b>Keller Williams Realty Green Mountain Properties</b> South Burlington, VT	2,525	1,762	43.3%
35	<b>RE/MAX First</b> Clinton Township, MI	3,526	2,461	43.3%
36	<b>Realty ONE Group Mountain Desert</b> Lake Havasu City, AZ	5,696	3,984	43.0%

RANK	COMPANY	2020 SIDES	2019 SIDES	% SIDES INCREASE OVER 2019
37	<b>Samson Properties</b> Chantilly, VA	12,359	8,759	41.1%
38	<b>RE/MAX Associates</b> Layton, UT	3,493	2,483	40.7%
39	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	7,646	5,447	40.4%
40	<b>Fathom Realty</b> Cary, NC	25,071	17,866	40.3%
41	<b>RE/MAX Properties East</b> Louisville, KY	2,599	1,855	40.1%
42	<b>Keller Williams Realty Sonoran Living</b> Phoenix, AZ	2,261	1,635	38.3%
43	<b>Lamacchia Realty, Inc.</b> Waltham, MA	2,515	1,821	38.1%
44	<b>Sereno Group</b> Los Gatos, CA	3,325	2,408	38.1%
45	<b>HomeSmart Realty Group / Legacy</b> Orland Park, IL	2,187	1,585	38.0%
46	<b>Intracoastal Realty Corp</b> Wilmington, NC	4,513	3,291	37.1%
47	<b>Berkshire Hathaway HomeServices Premier Properties</b> Houston, TX	2,396	1,750	36.9%
48	<b>Engel &amp; Völkers Gestalt Group</b> Park City, UT	2,437	1,782	36.8%
49	<b>CENTURY 21 The Harrelson Group</b> Myrtle Beach, SC	3,352	2,453	36.6%
50	<b>RE/MAX Gold Nation</b> Fair Oaks, CA	22,809	16,694	36.6%

# TOP MOVERS

## VOLUME

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sales volume from 2019 to 2020.

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
1	<b>Compass</b> New York, NY	\$151,700,000,000	\$91,271,740,000	\$60,428,260,000
2	<b>eXp Realty</b> Bellingham, WA	\$72,207,936,907	\$36,233,976,502	\$35,973,960,405
3	<b>HomeServices of America, Inc</b> Minneapolis, MN	\$150,436,628,858	\$132,304,589,270	\$18,132,039,588
4	<b>Realty Brokerage Group</b> Madison, NJ	\$184,582,770,000	\$170,082,408,000	\$14,500,362,000
5	<b>Redfin</b> Seattle, WA	\$37,000,000,000	\$30,532,000,000	\$6,468,000,000
6	<b>United Real Estate</b> Dallas, TX	\$8,026,760,709	\$1,948,958,770	\$6,077,801,939
7	<b>@properties</b> Chicago, IL	\$16,356,993,996	\$10,752,946,760	\$5,604,047,236
8	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	\$26,675,493,996	\$22,475,825,294	\$4,199,668,702
9	<b>William Raveis</b> Shelton, CT	\$16,221,740,234	\$12,178,620,897	\$4,043,119,337
10	<b>RE/MAX Gold Nation</b> Fair Oaks, CA	\$11,447,289,687	\$7,932,256,517	\$3,515,033,170
11	<b>LIVISummitSierralSynergyPalm Springs Sotheby's Realty</b> Denver, CO	\$11,552,512,435	\$8,073,835,748	\$3,478,676,687
12	<b>Fathom Realty</b> Cary, NC	\$6,733,192,650	\$4,351,123,745	\$2,382,068,905
13	<b>HomeSmart</b> Scottsdale, AZ	\$15,817,842,829	\$13,447,121,512	\$2,370,721,317
14	<b>Brown Harris Stevens</b> New York, NY	\$7,434,361,376	\$5,143,881,851	\$2,290,479,525
15	<b>JP and Associates REALTORS</b> Frisco, TX	\$5,563,980,394	\$3,389,031,527	\$2,174,948,867

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
16	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	\$5,888,000,000	\$3,913,000,000	\$1,975,000,000
17	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	\$4,123,048,321	\$2,178,128,136	\$1,944,920,185
18	<b>Premier Sotheby's International Realty</b> Naples, FL	\$6,861,249,560	\$5,025,610,542	\$1,835,639,018
19	<b>Samson Properties</b> Chantilly, VA	\$5,616,907,688	\$3,844,516,238	\$1,772,391,450
20	<b>My Home Group Real Estate</b> Scottsdale, AZ	\$6,014,786,681	\$4,484,890,855	\$1,529,895,826
21	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	\$4,382,635,925	\$2,886,593,272	\$1,496,042,653
22	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	\$7,047,873,379	\$5,559,379,820	\$1,488,493,559
23	<b>West USA Realty, Inc.</b> Phoenix, AZ	\$5,583,223,194	\$4,119,024,231	\$1,464,198,963
24	<b>Latter &amp; Blum Companies</b> New Orleans, LA	\$5,059,864,210	\$3,637,717,787	\$1,422,146,423
25	<b>RE/MAX Results</b> Eden Prairie, MN	\$8,061,863,467	\$6,700,483,900	\$1,361,379,567
26	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	\$2,759,610,755	\$1,412,379,555	\$1,347,231,200
27	<b>Keller Williams Realty, GO Network Offices</b> Arlington, TX	\$10,756,980,191	\$9,454,884,792	\$1,302,095,399
28	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	\$2,615,882,833	\$1,325,847,644	\$1,290,035,189
29	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	\$5,060,132,002	\$3,775,765,955	\$1,284,366,047
30	<b>Silvercreek Realty Group</b> Meridian, ID	\$4,651,645,752	\$3,400,000,000	\$1,251,645,752
31	<b>John L. Scott Real Estate</b> Bellevue, WA	\$9,513,236,778	\$8,332,411,071	\$1,180,825,707
32	<b>Professional Realty Services International</b> Spokane, WA	\$3,236,676,083	\$2,063,835,959	\$1,172,840,124
33	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	\$4,279,911,806	\$3,166,772,855	\$1,113,138,951
34	<b>Realogics Sotheby's International Realty</b> Seattle, WA	\$2,739,264,589	\$1,630,470,043	\$1,108,794,546
35	<b>McGraw Realtors</b> Tulsa, OK	\$2,107,249,581	\$1,009,403,797	\$1,097,845,784
36	<b>Equity Real Estate</b> Sandy, UT	\$5,797,796,773	\$4,748,583,232	\$1,049,213,541

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
37	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington, NC	\$5,785,522,331	\$4,780,687,801	\$1,004,834,530
38	<b>Chase International Real Estate</b> Reno, NV	\$2,492,008,894	\$1,488,652,808	\$1,003,356,086
39	<b>Coldwell Banker West</b> Chula Vista, CA	\$2,726,812,942	\$1,724,928,176	\$1,001,884,766
40	<b>Realty Austin</b> Austin, TX	\$4,408,085,791	\$3,418,667,249	\$989,418,542
41	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	\$6,903,784,205	\$5,917,545,651	\$986,238,554
42	<b>Sereno Group</b> Los Gatos, CA	\$4,579,785,499	\$3,611,851,833	\$967,933,666
43	<b>Keller Williams Realty Austin</b> Austin, TX	\$4,321,032,100	\$3,366,831,971	\$954,200,129
44	<b>Engel &amp; Völkers Gestalt Group</b> Park City, UT	\$2,514,042,187	\$1,565,250,165	\$948,792,022
45	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	\$5,257,464,985	\$4,346,539,426	\$910,925,559
46	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	\$5,910,282,463	\$5,030,702,807	\$879,579,656
47	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	\$2,022,944,020	\$1,150,336,729	\$872,607,291
48	<b>Keller Williams Hill Real Estate</b> Boise, ID	\$2,897,155,433	\$2,043,244,033	\$853,911,400
49	<b>Keller Williams Heritage/Memorial/Coastal Bend</b> Houston, TX	\$4,444,194,415	\$3,591,210,000	\$852,984,415
50	<b>Coldwell Banker Real Estate Group</b> Shorewood, IL	\$4,596,812,228	\$3,752,517,572	\$844,294,656

# TOP MOVERS

## VOLUME %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percent increase in closed sales volume from 2019 to 2020.

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
1	<b>United Real Estate</b> Dallas, TX	\$8,026,760,709	\$1,948,958,770	311.8%
2	<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	\$883,189,185	\$237,432,852	272.0%
3	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	\$1,066,547,902	\$382,267,740	179.0%
4	<b>RE/MAX Victory + Affiliates</b> Florence, KY	\$929,122,476	\$363,791,810	155.4%
5	<b>Keller Williams Realty New Bern</b> New Bern, NC	\$855,850,696	\$367,696,864	132.8%
6	<b>1st Class Real Estate</b> Virginia Beach, VA	\$620,857,049	\$293,350,650	111.6%
7	<b>McGraw Realtors</b> Tulsa, OK	\$2,107,249,581	\$1,009,403,797	108.8%
8	<b>RE/MAX Precision</b> Ankeny, IA	\$1,356,169,066	\$670,902,672	102.1%
9	<b>Coldwell Banker Access Realty</b> Savannah, GA	\$798,303,746	\$395,778,030	101.7%
10	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	\$1,485,019,062	\$744,923,123	99.4%
11	<b>eXp Realty</b> Bellingham, WA	\$72,207,936,907	\$36,233,976,502	99.3%
12	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	\$2,615,882,833	\$1,325,847,644	97.3%
13	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	\$2,759,610,755	\$1,412,379,555	95.4%
14	<b>RE/MAX Heritage</b> Kansas City, MO	\$732,334,487	\$377,985,126	93.7%
15	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	\$4,123,048,321	\$2,178,128,136	89.3%



RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
16	<b>Keller Williams Realty - Roseville</b> Roseville, CA	\$1,712,571,547	\$919,111,372	86.3%
17	<b>Kris Lindahl Real Estate</b> Blaine, MN	\$629,076,547	\$342,237,930	83.8%
18	<b>RE/MAX First</b> Clinton Township, MI	\$715,517,991	\$397,693,092	79.9%
19	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	\$2,022,944,020	\$1,150,336,729	75.9%
20	<b>Real Living Realty Professionals</b> East Longmeadow, MA	\$617,814,820	\$356,928,998	73.1%
21	<b>Keller Williams Realty Green Mountain Properties</b> South Burlington, VT	\$830,883,474	\$483,350,965	71.9%
22	<b>Berkshire Hathaway HomeServices Premier Properties</b> Houston, TX	\$730,314,284	\$432,217,599	69.0%
23	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	\$1,313,724,207	\$779,563,910	68.5%
24	<b>Realogics Sotheby's International Realty</b> Seattle, WA	\$2,739,264,589	\$1,630,470,043	68.0%
25	<b>Chase International Real Estate</b> Reno, NV	\$2,492,008,894	\$1,488,652,808	67.4%
26	<b>Compass</b> New York, NY	\$151,700,000,000	\$91,271,740,000	66.2%
27	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville, FL	\$1,930,083,069	\$1,169,913,799	65.0%
28	<b>RE/MAX Elite</b> Conway, AR	\$479,845,354	\$291,893,794	64.4%
29	<b>JP and Associates REALTORS</b> Frisco, TX	\$5,563,980,394	\$3,389,031,527	64.2%
30	<b>Intracoastal Realty Corp</b> Wilmington, NC	\$1,915,497,578	\$1,176,580,062	62.8%
31	<b>Keller Williams Success Realty</b> South Ogden, UT	\$1,967,352,549	\$1,213,887,943	62.1%
32	<b>Four Seasons Sotheby's International Realty</b> South Burlington, VT	\$1,378,040,547	\$855,695,231	61.0%
33	<b>Engel &amp; Völkers Gestalt Group</b> Park City, UT	\$2,514,042,187	\$1,565,250,165	60.6%
34	<b>RE/MAX Lake of the Ozarks</b> Osage Beach, MO	\$700,171,426	\$436,144,523	60.5%
35	<b>HomeSmart Realty Group / Legacy</b> Orland Park, IL	\$515,504,639	\$323,923,573	59.1%
36	<b>RE/MAX Above &amp; Beyond</b> Brecksville, OH	\$400,391,119	\$251,869,896	59.0%

RANK	COMPANY	2020 VOLUME	2019 VOLUME	VOLUME INCREASE OVER 2019
37	<b>Coldwell Banker West</b> Chula Vista, CA	\$2,726,812,942	\$1,724,928,176	58.1%
38	<b>Keller Williams Realty</b> Kennett Square , PA	\$1,394,271,773	\$887,604,340	57.1%
39	<b>Professional Realty Services International</b> Spokane, WA	\$3,236,676,083	\$2,063,835,959	56.8%
40	<b>Keller Williams Advantage</b> Novi, MI	\$841,965,132	\$540,355,860	55.8%
41	<b>Fathom Realty</b> Cary, NC	\$6,733,192,650	\$4,351,123,745	54.7%
42	<b>Keller Williams Realty Sonoran Living</b> Phoenix, AZ	\$918,996,727	\$596,619,605	54.0%
43	<b>Keller Williams Integrity First Realty</b> Gilbert, AZ	\$1,110,483,154	\$722,607,575	53.7%
44	<b>ERA Brokers Consolidated/ERA Skyline Real Estate</b> St. George, UT	\$1,254,561,977	\$816,877,778	53.6%
45	<b>Keller Williams Realty Middle Georgia</b> Warner Robins, GA	\$417,917,457	\$272,411,652	53.4%
46	<b>Realty Executives Arizona Territory</b> Tucson, AZ	\$1,670,887,359	\$1,091,274,674	53.1%
47	<b>RE/MAX Anchor Realty</b> Punta Gorda, FL	\$875,790,470	\$572,632,020	52.9%
48	<b>RE/MAX Associates</b> Layton, UT	\$1,322,001,908	\$866,659,969	52.5%
49	<b>RE/MAX Universal</b> Cypress, TX	\$687,477,566	\$451,521,224	52.3%
50	<b>@properties</b> Chicago, IL	\$16,356,993,996	\$10,752,946,760	52.1%

# TOP 50 FIRMS

## AVERAGE PRICE - SIDES

Ranking of the 50 firms in the RealTrends 500 by sides with the highest average sales price.

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
1	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	3,397	\$5,910,755,054	\$1,739,993
2	<b>Brown Harris Stevens</b> New York, NY	4,871	\$7,434,361,376	\$1,526,250
3	<b>Sereno Group</b> Los Gatos, CA	3,325	\$4,579,785,499	\$1,377,379
4	<b>Pacific Sotheby's International Realty</b> La Mesa, CA	4,490	\$5,981,010,169	\$1,332,074
5	<b>Vanguard Properties</b> San Francisco, CA	2,286	\$3,019,618,977	\$1,320,918
6	<b>Douglas Elliman</b> New York, NY	22,615	\$29,001,143,025	\$1,282,385
7	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	2,599	\$3,129,895,164	\$1,204,269
8	<b>RE/MAX Estate Properties</b> Torrance, CA	2,793	\$3,287,049,727	\$1,176,889
9	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	3,717	\$4,347,311,790	\$1,169,575
10	<b>Realogics Sotheby's International Realty</b> Seattle, WA	2,485	\$2,739,264,589	\$1,102,320
11	<b>Rodeo Realty</b> Beverly Hills, CA	4,639	\$5,040,624,912	\$1,086,576
12	<b>Compass</b> New York, NY	144,784	\$151,700,000,000	\$1,047,768
13	<b>Engel &amp; Völkers Gestalt Group</b> Park City, UT	2,437	\$2,514,042,187	\$1,031,614
14	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	3,867	\$3,966,451,473	\$1,025,718
15	<b>LIVISummitSierralSynergyIPalm Springs Sotheby's Realty</b> Denver, CO	11,288	\$11,552,512,435	\$1,023,433

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
16	<b>TTR Sotheby's International Realty</b> Washington, DC	3,792	\$3,855,920,788	\$1,016,857
17	<b>Gibson Sotheby's International Realty</b> Boston, MA	2,910	\$2,952,529,248	\$1,014,615
18	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	3,527	\$3,444,280,166	\$976,547
19	<b>Corcoran Global Living</b> Tahoe City, CA	6,268	\$6,005,325,000	\$958,093
20	<b>Keller Williams - Forward Living</b> Beverly Hills, CA	4,805	\$4,223,886,531	\$879,061
21	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	5,012	\$4,382,635,925	\$874,429
22	<b>RE/MAX Accord</b> Oakland, CA	2,473	\$2,150,100,755	\$869,430
23	<b>Prominent Properties Sotheby's International Realty</b> Tenafly, NJ	2,873	\$2,443,971,228	\$850,669
24	<b>Premier Sotheby's International Realty</b> Naples, FL	8,334	\$6,861,249,560	\$823,284
25	<b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	2,826	\$2,234,460,495	\$790,680
26	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	6,532	\$5,060,132,002	\$774,668
27	<b>Keller Williams Realty</b> El Dorado Hills, CA	2,922	\$2,218,150,346	\$759,121
28	<b>Chase International Real Estate</b> Reno, NV	3,286	\$2,492,008,894	\$758,372
29	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	3,687	\$2,759,610,755	\$748,471
30	<b>McEneaney Associates, Inc.</b> Alexandria, VA	2,759	\$2,057,552,857	\$745,760
31	<b>Kuper Sotheby's International Realty</b> San Antonio, TX	3,545	\$2,629,515,517	\$741,753
32	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	8,119	\$5,888,000,000	\$725,212
33	<b>First Team Real Estate</b> Irvine, CA	9,227	\$6,561,269,032	\$711,095
34	<b>Realty ONE Group West</b> Irvine, CA	3,961	\$2,796,030,163	\$705,890
35	<b>HomeSmart Evergreen Realty</b> Irvine, CA	3,090	\$2,119,621,197	\$685,962
36	<b>RE/MAX Premier Properties</b> City of Industry, CA	2,094	\$1,406,916,816	\$671,880

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
37	<b>HomeSmart Realty West</b> Carlsbad, CA	2,204	\$1,467,494,387	\$665,832
38	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	4,897	\$3,217,159,286	\$656,965
39	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	2,432	\$1,596,402,733	\$656,416
40	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	4,838	\$3,168,797,541	\$654,981
41	<b>Smith &amp; Associates Real Estate</b> Tampa, FL	2,470	\$1,606,118,170	\$650,250
42	<b>Cascade Sotheby's International Realty</b> Bend, OR	3,634	\$2,358,360,208	\$648,971
43	<b>John R. Wood Properties</b> Naples, FL	5,253	\$3,399,985,914	\$647,247
44	<b>Coldwell Banker BAIN</b> Seattle, WA	9,997	\$6,414,764,623	\$641,669
45	<b>Coldwell Banker West</b> Chula Vista, CA	4,250	\$2,726,812,942	\$641,603
46	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville, CA	4,327	\$2,775,914,199	\$641,533
47	<b>Windermere Homes &amp; Estates</b> San Diego, CA	2,570	\$1,647,076,238	\$640,886
48	<b>CENTURY 21 Award</b> San Diego, CA	3,361	\$2,098,035,769	\$624,230
49	<b>The Hasson Company</b> Lake Oswego, OR	3,587	\$2,193,988,402	\$611,650
50	<b>Jameson Sotheby's International Realty</b> Chicago, IL	3,055	\$1,864,426,487	\$610,287

# TOP 50 FIRMS

## AVERAGE PRICE - VOLUME

Ranking of the 50 firms in the RealTrends 500 by volume with the highest average sales price.

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
1	<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	1,156	\$3,329,774,995	\$2,880,428
2	<b>Strand Hill Properties</b> Manhattan Beach, CA	569	\$1,422,773,014	\$2,500,480
3	<b>Village Properties</b> Santa Barbara, CA	840	\$1,820,000,000	\$2,166,667
4	<b>Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	656	\$1,244,290,038	\$1,896,784
5	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	3,397	\$5,910,755,054	\$1,739,993
6	<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	2,041	\$3,427,851,678	\$1,679,496
7	<b>Nourmand &amp; Associates</b> Los Angeles, CA	510	\$850,366,287	\$1,667,385
8	<b>Vista Sotheby's International Realty</b> Manhattan Beach, CA	1,151	\$1,866,646,983	\$1,621,761
9	<b>Brown Harris Stevens</b> New York, NY	4,871	\$7,434,361,376	\$1,526,250
10	<b>Willis Allen Real Estate</b> La Jolla, CA	820	\$1,200,210,593	\$1,463,671
11	<b>Sereno Group</b> Los Gatos, CA	3,325	\$4,579,785,499	\$1,377,379
12	<b>Pacific Sotheby's International Realty</b> La Mesa, CA	4,490	\$5,981,010,169	\$1,332,074
13	<b>Vanguard Properties</b> San Francisco, CA	2,286	\$3,019,618,977	\$1,320,918
14	<b>Washington Fine Properties</b> Washington, DC	2,002	\$2,629,477,799	\$1,313,425
15	<b>Douglas Elliman</b> New York, NY	22,615	\$29,001,143,025	\$1,282,385



RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
16	<b>Keller Williams Cupertino</b> Cupertino, CA	694	\$854,870,485	\$1,231,802
17	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	2,599	\$3,129,895,164	\$1,204,269
18	<b>Keller Williams Realty Bay Area Estates</b> Los Gatos, CA	1,405	\$1,673,884,455	\$1,191,377
19	<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	1,002	\$1,182,570,849	\$1,180,210
20	<b>RE/MAX Estate Properties</b> Torrance, CA	2,793	\$3,287,049,727	\$1,176,889
21	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	3,717	\$4,347,311,790	\$1,169,575
22	<b>Hawaii Life</b> Hanalei, HI	1,715	\$1,978,401,722	\$1,153,587
23	<b>Realogics Sotheby's International Realty</b> Seattle, WA	2,485	\$2,739,264,589	\$1,102,320
24	<b>Rodeo Realty</b> Beverly Hills, CA	4,639	\$5,040,624,912	\$1,086,576
25	<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	1,300	\$1,397,129,470	\$1,074,715
26	<b>Scenic Sotheby's International Realty</b> Santa Rosa Beach, FL	1,438	\$1,519,786,139	\$1,056,875
27	<b>Compass</b> New York, NY	144,784	\$151,700,000,000	\$1,047,768
28	<b>Venture Sotheby's International Realty</b> Pleasanton, CA	696	\$727,860,327	\$1,045,776
29	<b>Engel &amp; Völkers Gestalt Group</b> Park City, UT	2,437	\$2,514,042,187	\$1,031,614
30	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	3,867	\$3,966,451,473	\$1,025,718
31	<b>LIVISummitSierralSynergyIPalm Springs Sotheby's Realty</b> Denver, CO	11,288	\$11,552,512,435	\$1,023,433
32	<b>TTR Sotheby's International Realty</b> Washington, DC	3,792	\$3,855,920,788	\$1,016,857
33	<b>Gibson Sotheby's International Realty</b> Boston, MA	2,910	\$2,952,529,248	\$1,014,615
34	<b>Better Homes and Gardens Real Estate J.F. Finnegan</b> San Mateo, CA	717	\$721,478,786	\$1,006,247
35	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	3,527	\$3,444,280,166	\$976,547
36	<b>David Lyng Real Estate</b> Santa Cruz, CA	772	\$751,817,190	\$973,856

RANK	COMPANY	2020 SIDES	2020 VOLUME	AVERAGE SALES PRICE
37	<b>Keller Williams Tri-Valley Realty</b> Pleasanton, CA	1,018	\$984,678,132	\$967,267
38	<b>Legacy Real Estate &amp; Associates ERA Powered</b> Fremont, CA	1,190	\$1,148,596,489	\$965,207
39	<b>Corcoran Global Living</b> Tahoe City, CA	6,268	\$6,005,325,000	\$958,093
40	<b>Red Oak Realty</b> Oakland, CA	1,220	\$1,168,108,279	\$957,466
41	<b>Keller Williams Pasadena/Arcadia</b> Pasadena, CA	920	\$865,758,100	\$941,041
42	<b>Keller Williams Realty Encino-Sherman Oaks</b> Encino, CA	1,259	\$1,133,923,346	\$900,654
43	<b>Intero Real Estate Services - East Bay</b> Fremont, CA	1,772	\$1,588,881,019	\$896,660
44	<b>Barrett Sotheby's International Realty</b> Concord, MA	832	\$741,965,894	\$891,786
45	<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	1,094	\$967,870,806	\$884,708
46	<b>Keller Williams - Forward Living</b> Beverly Hills, CA	4,805	\$4,223,886,531	\$879,061
47	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	5,012	\$4,382,635,925	\$874,429
48	<b>RE/MAX Accord</b> Oakland, CA	2,473	\$2,150,100,755	\$869,430
49	<b>Steamboat Sotheby's International Realty</b> Steamboat Springs, CO	913	\$791,824,690	\$867,278
50	<b>Corcoran Pacific Properties</b> Kailua, HI	1,864	\$1,593,000,000	\$854,614

# TOP 5 YEAR MOVERS

## TRANSACTIONS

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed transaction sides between 2016 – 2020.

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
1	<b>eXp Realty</b> Bellingham, WA	238,981	9,490	229,491
2	<b>Compass</b> New York, NY	144,784	5,802	138,982
3	<b>HomeServices of America, Inc</b> Minneapolis, MN	343,220	245,154	98,066
4	<b>HomeSmart</b> Scottsdale, AZ	40,809	24,381	16,428
5	<b>@properties</b> Chicago, IL	33,259	17,247	16,012
6	<b>JP and Associates REALTORS</b> Frisco, TX	19,787	4,257	15,530
7	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	105,455	90,016	15,439
8	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	19,238	8,830	10,408
9	<b>RE/MAX Gold Nation</b> Fair Oaks, CA	22,809	12,544	10,265
10	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington, NC	22,439	12,685	9,754
11	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	9,683	3,027	6,656
12	<b>West USA Realty, Inc.</b> Phoenix, AZ	25,249	18,768	6,481
13	<b>William Raveis</b> Shelton, CT	26,959	20,604	6,355
14	<b>Keller Williams Realty Partners</b> Overland Park, KS	10,950	4,617	6,333
15	<b>Keller Williams Realty Jay Crow Group</b> Raleigh, NC	9,495	3,207	6,288

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
16	<b>Silvercreek Realty Group</b> Meridian, ID	13,785	8,029	5,756
17	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	10,847	5,140	5,707
18	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	7,748	2,067	5,681
19	<b>Keller Williams Heritage/Memorial/Coastal Bend</b> Houston, TX	14,964	9,323	5,641
20	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	23,705	18,312	5,393
21	<b>Keller Williams Xperience Brokerage Network</b> Portland, OR	8,226	3,262	4,964
22	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	13,991	9,396	4,595
23	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	5,633	1,052	4,581
24	<b>Keller Williams Realty Emerald Coast/Gulf Coast/NWLA</b> Destin, FL	8,207	3,664	4,543
25	<b>Keller Williams E to P Group</b> Naperville, IL	7,511	3,031	4,480
26	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	6,883	2,588	4,295
27	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	6,737	2,565	4,172
28	<b>LIVISummitSierraSynergyIPalm Springs Sotheby's Realty</b> Denver, CO	11,288	7,127	4,161
29	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	7,646	3,587	4,059
30	<b>RE/MAX Results</b> Eden Prairie, MN	26,570	22,691	3,879
31	<b>Realty Austin</b> Austin, TX	9,841	6,069	3,772
32	<b>Keller Williams Federal Way</b> Federal Way, WA	6,427	2,684	3,743
33	<b>Keller Williams Realty Indy Metro NE/Louisville East</b> Indianapolis, IN	6,514	2,783	3,731
34	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	17,014	13,378	3,636
35	<b>Keller Williams Realty</b> Kennett Square, PA	4,322	896	3,426
36	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	5,766	2,364	3,402

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
37	<b>Coldwell Banker Real Estate Group</b> Shorewood, IL	21,338	18,011	3,327
38	<b>Keller Williams Taylor Group</b> Raleigh, NC	4,445	1,155	3,290
39	<b>Five Star Real Estate</b> Grand Rapids, MI	8,646	5,357	3,289
40	<b>Keller Williams Realty Bergen County Partners</b> Ridgewood, NJ	5,980	2,721	3,259
41	<b>McGraw Realtors</b> Tulsa, OK	7,097	3,906	3,191
42	<b>Keller Williams Realty Birmingham</b> Birmingham, AL	7,867	4,697	3,170
43	<b>Keller Williams Realty Tulsa/Oklahoma City</b> Tulsa, OK	12,776	9,802	2,974
44	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	14,265	11,383	2,882
45	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	3,543	710	2,833
46	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	7,990	5,163	2,827
47	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	5,237	2,422	2,815
48	<b>Keller Williams Realty</b> Mooresville, NC	3,725	921	2,804
49	<b>Latter &amp; Blum Companies</b> New Orleans, LA	18,682	15,886	2,796
50	<b>Premier Sotheby's International Realty</b> Naples, FL	8,334	5,541	2,793

# TOP 5 YEAR MOVERS

## TRANSACTION %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percentage increase in closed transaction sides between 2016 – 2020.

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
1	<b>eXp Realty</b> Bellingham, WA	238,981	9,490	2418%
2	<b>Compass</b> New York, NY	144,784	5,802	2395%
3	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	5,633	1,052	435%
4	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	3,543	710	399%
5	<b>Keller Williams Realty</b> Kennett Square , PA	4,322	896	382%
6	<b>JP and Associates REALTORS</b> Frisco, TX	19,787	4,257	365%
7	<b>Keller Williams Realty Abilene</b> Abilene, TX	2,452	585	319%
8	<b>RE/MAX Elite</b> Conway, AR	2,438	600	306%
9	<b>HomeSmart Connect</b> Arlington Heights, IL	2,971	734	305%
10	<b>Keller Williams Realty</b> Mooresville, NC	3,725	921	304%
11	<b>Keller Williams Realty The Waxman Group</b> Coral Springs, FL	2,701	681	297%
12	<b>Keller Williams Taylor Group</b> Raleigh, NC	4,445	1,155	285%
13	<b>Keller Williams Arizona Realty</b> Scottsdale , AZ	7,748	2,067	275%
14	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	9,683	3,027	220%
15	<b>RE/MAX Heritage</b> Kansas City, MO	3,160	993	218%



RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
16	<b>Lamacchia Realty, Inc.</b> Waltham, MA	2,515	806	212%
17	<b>HomeSmart PV &amp; Associates</b> Modesto, CA	2,221	725	206%
18	<b>RE/MAX Advantage</b> Nashville, TN	2,271	767	196%
19	<b>Keller Williams Realty Jay Crow Group</b> Raleigh, NC	9,495	3,207	196%
20	<b>Keller Williams Realty</b> Wilmington, NC	3,404	1,154	195%
21	<b>RE/MAX Fine Properties</b> Scottsdale, AZ	3,969	1,350	194%
22	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	3,397	1,162	192%
23	<b>Keller Williams Moorestown</b> Moorestown, NJ	2,900	1,013	186%
24	<b>Keller Williams Realty Atlantic Shore</b> Northfield, NJ	2,553	900	184%
25	<b>HomeSmart Professionals Real Estate Network</b> Warwick, RI	2,327	845	175%
26	<b>RLAH Real Estate</b> Chevy Chase, MD	2,416	888	172%
27	<b>RE/MAX Select</b> Westfield, NJ	3,144	1,173	168%
28	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	6,883	2,588	166%
29	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	6,737	2,565	163%
30	<b>Keller Williams Realty New Bern</b> New Bern, NC	3,197	1,253	155%
31	<b>Keller Williams Xperience Brokerage Network</b> Portland, OR	8,226	3,262	152%
32	<b>Keller Williams Realty Milwaukee</b> Whitefish Bay, WI	3,102	1,233	152%
33	<b>Keller Williams E to P Group</b> Naperville, IL	7,511	3,031	148%
34	<b>Keller Williams Keystone Realty</b> York, PA	2,622	1,067	146%
35	<b>HomeSmart Realty Group</b> Salem, OR	2,535	1,039	144%
36	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	5,766	2,364	144%

RANK	COMPANY	2020 SIDES	2016 SIDES	SIDES INCREASE 2016-2020
37	<b>RE/MAX One</b> Prince Frederick, MD	2,429	1,000	143%
38	<b>Keller Williams Federal Way</b> Federal Way, WA	6,427	2,684	139%
39	<b>Keller Williams Realty Partners</b> Overland Park, KS	10,950	4,617	137%
40	<b>Keller Williams Realty River Cities</b> Columbus, GA	2,853	1,204	137%
41	<b>Keller Williams Realty Indy Metro NE/Louisville East</b> Indianapolis, IN	6,514	2,783	134%
42	<b>Keller Williams Partners Realty</b> Colorado Springs, CO	2,831	1,231	130%
43	<b>iPro Realty Network</b> St. George, UT	2,863	1,276	124%
44	<b>Keller Williams Realty Emerald Coast/Gulf Coast/NWLA</b> Destin, FL	8,207	3,664	124%
45	<b>Realty ONE Group Complete</b> Rocklin, CA	4,161	1,892	120%
46	<b>Keller Williams Realty Bergen County Partners</b> Ridgewood, NJ	5,980	2,721	120%
47	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	19,238	8,830	118%
48	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	5,237	2,422	116%
49	<b>Keller Williams Realty Spring Hill</b> Spring Hill, FL	3,212	1,488	116%
50	<b>Keller Williams Realty Signature</b> Rockford, IL	2,972	1,384	115%

# TOP 5 YEAR MOVERS

## SALES VOLUME

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sales volume between 2016 – 2020.

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME INCREASE 2016-2020
1	<b>Compass</b> New York, NY	\$151,700,000,000	\$7,160,052,576	\$144,539,947,424
2	<b>eXp Realty</b> Bellingham, WA	\$72,207,936,907	\$1,905,633,748	\$70,302,303,159
3	<b>HomeServices of America, Inc</b> Minneapolis, MN	\$150,436,628,858	\$86,009,311,021	\$64,427,317,837
4	<b>Realogy Brokerage Group</b> Madison, NJ	\$184,582,770,000	\$166,022,150,000	\$18,560,620,000
5	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	\$26,675,493,996	\$16,776,143,161	\$9,899,350,835
6	<b>HomeSmart</b> Scottsdale, AZ	\$15,817,842,829	\$6,919,101,917	\$8,898,740,912
7	<b>@properties</b> Chicago, IL	\$16,356,993,996	\$8,095,495,212	\$8,261,498,784
8	<b>William Raveis</b> Shelton, CT	\$16,221,740,234	\$9,327,114,682	\$6,894,625,552
9	<b>RE/MAX Gold Nation</b> Fair Oaks, CA	\$11,447,289,687	\$4,632,030,450	\$6,815,259,237
10	<b>LIVSummitSierralSynergyPalm Springs Sotheby's Realty</b> Denver, CO	\$11,552,512,435	\$4,961,762,493	\$6,590,749,942
11	<b>JP and Associates REALTORS</b> Frisco, TX	\$5,563,980,394	\$904,000,000	\$4,659,980,394
12	<b>Douglas Elliman</b> New York, NY	\$29,001,143,025	\$24,551,000,000	\$4,450,143,025
13	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	\$5,910,755,054	\$1,825,986,949	\$4,084,768,105
14	<b>Premier Sotheby's International Realty</b> Naples, FL	\$6,861,249,560	\$3,749,977,003	\$3,111,272,557
15	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	\$7,047,873,379	\$3,949,816,281	\$3,098,057,098

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME INCREASE 2016-2020
16	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington, NC	\$5,785,522,331	\$2,734,274,396	\$3,051,247,935
17	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	\$6,903,784,205	\$4,089,398,013	\$2,814,386,192
18	<b>John L. Scott Real Estate</b> Bellevue, WA	\$9,513,236,778	\$6,706,816,358	\$2,806,420,420
19	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	\$4,085,403,267	\$1,327,491,016	\$2,757,912,251
20	<b>Silvercreek Realty Group</b> Meridian, ID	\$4,651,645,752	\$1,959,076,000	\$2,692,569,752
21	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	\$4,123,048,321	\$1,534,341,855	\$2,588,706,466
22	<b>Pacific Sotheby's International Realty</b> La Mesa, CA	\$5,981,010,169	\$3,478,568,287	\$2,502,441,882
23	<b>West USA Realty, Inc.</b> Phoenix, AZ	\$5,583,223,194	\$3,149,508,377	\$2,433,714,817
24	<b>Keller Williams Realty Jay Crow Group</b> Raleigh, NC	\$3,082,647,647	\$785,132,915	\$2,297,514,732
25	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	\$4,382,635,925	\$2,114,336,253	\$2,268,299,672
26	<b>RE/MAX Results</b> Eden Prairie, MN	\$8,061,863,467	\$5,798,057,656	\$2,263,805,811
27	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	\$5,888,000,000	\$3,625,122,130	\$2,262,877,870
28	<b>Realty Austin</b> Austin, TX	\$4,408,085,791	\$2,241,204,688	\$2,166,881,103
29	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	\$5,060,132,002	\$3,011,585,529	\$2,048,546,473
30	<b>Keller Williams Xperience Brokerage Network</b> Portland, OR	\$3,365,544,777	\$1,319,418,595	\$2,046,126,182
31	<b>Keller Williams Heritage/Memorial/Coastal Bend</b> Houston, TX	\$4,444,194,415	\$2,430,210,988	\$2,013,983,427
32	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	\$5,910,282,463	\$3,899,173,881	\$2,011,108,582
33	<b>Keller Williams Realty, GO Network Offices</b> Arlington, TX	\$10,756,980,191	\$8,780,944,541	\$1,976,035,650
34	<b>Keller Williams Realty Bergen County Partners</b> Ridgewood, NJ	\$3,434,544,285	\$1,520,586,846	\$1,913,957,439
35	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	\$2,615,882,833	\$706,409,538	\$1,909,473,295
36	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	\$3,154,132,952	\$1,246,819,213	\$1,907,313,739

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME INCREASE 2016-2020
37	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	\$2,332,924,301	\$444,729,959	\$1,888,194,342
38	<b>Keller Williams Realty Partners</b> Overland Park, KS	\$2,976,265,553	\$1,118,447,764	\$1,857,817,789
39	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	\$4,279,911,806	\$2,450,613,401	\$1,829,298,405
40	<b>Sereno Group</b> Los Gatos, CA	\$4,579,785,499	\$2,801,000,000	\$1,778,785,499
41	<b>Coldwell Banker West</b> Chula Vista, CA	\$2,726,812,942	\$948,420,815	\$1,778,392,127
42	<b>Keller Williams Federal Way</b> Federal Way, WA	\$2,609,651,901	\$836,023,812	\$1,773,628,089
43	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	\$3,776,843,724	\$2,129,380,515	\$1,647,463,209
44	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	\$3,014,578,084	\$1,378,751,912	\$1,635,826,172
45	<b>Atlanta Communities Real Estate Brokerage</b> Marietta, GA	\$3,238,215,531	\$1,613,915,616	\$1,624,299,915
46	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	\$4,676,070,376	\$3,063,677,554	\$1,612,392,822
47	<b>Realogics Sotheby's International Realty</b> Seattle, WA	\$2,739,264,589	\$1,127,853,886	\$1,611,410,703
48	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	\$3,129,895,164	\$1,528,260,381	\$1,601,634,783
49	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	\$5,257,464,985	\$3,662,542,937	\$1,594,922,048
50	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	\$2,239,138,212	\$649,554,097	\$1,589,584,115

# TOP 5 YEAR MOVERS

## SALES VOLUME %

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest percentage increase in closed sales volume between 2016 – 2020.

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME % INCREASE 2016-2020
1	<b>eXp Realty</b> Bellingham, WA	\$72,207,936,907	\$1,905,633,748	3689%
2	<b>Compass</b> New York, NY	\$151,700,000,000	\$7,160,052,576	2019%
3	<b>Keller Williams Realty</b> Mooresville, NC	\$1,238,598,493	\$174,570,447	610%
4	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	\$1,066,547,902	\$160,276,591	565%
5	<b>JP and Associates REALTORS</b> Frisco, TX	\$5,563,980,394	\$904,000,000	515%
6	<b>Keller Williams Realty The Waxman Group</b> Coral Springs, FL	\$1,076,147,256	\$180,818,102	495%
7	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	\$987,286,586	\$172,607,664	472%
8	<b>Keller Williams Realty</b> Kennett Square , PA	\$1,394,271,773	\$244,672,391	470%
9	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	\$2,332,924,301	\$444,729,959	425%
10	<b>Keller Williams Realty Abilene</b> Abilene, TX	\$517,761,935	\$104,482,757	396%
11	<b>Keller Williams Realty Atlantic Shore</b> Northfield, NJ	\$652,244,138	\$133,190,693	390%
12	<b>HomeSmart Connect</b> Arlington Heights, IL	\$815,492,639	\$170,455,940	378%
13	<b>RE/MAX Heritage</b> Kansas City, MO	\$732,334,487	\$160,804,577	355%
14	<b>RE/MAX Elite</b> Conway, AR	\$479,845,354	\$110,595,803	334%
15	<b>HomeSmart PV &amp; Associates</b> Modesto, CA	\$814,394,177	\$196,847,412	314%



RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME % INCREASE 2016-2020
16	<b>HomeSmart Professionals Real Estate Network</b> Warwick, RI	\$748,500,033	\$188,471,421	297%
17	<b>Keller Williams Realty Jay Crow Group</b> Raleigh, NC	\$3,082,647,647	\$785,132,915	293%
18	<b>RE/MAX Advantage</b> Nashville, TN	\$831,887,298	\$221,939,286	275%
19	<b>Keller Williams Taylor Group</b> Raleigh, NC	\$1,052,409,077	\$283,173,428	272%
20	<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	\$883,189,185	\$237,826,817	271%
21	<b>Keller Williams Arizona Realty</b> Scottsdale , AZ	\$2,615,882,833	\$706,409,538	270%
22	<b>Lamacchia Realty, Inc.</b> Waltham, MA	\$1,043,047,912	\$286,155,145	265%
23	<b>Keller Williams Realty</b> Wilmington, NC	\$949,708,347	\$265,502,347	258%
24	<b>Keller Williams Realty Spring Hill</b> Spring Hill, FL	\$671,768,483	\$189,220,256	255%
25	<b>Keller Williams Realty New Bern</b> New Bern, NC	\$855,850,696	\$244,163,274	251%
26	<b>RE/MAX One</b> Prince Frederick, MD	\$850,563,984	\$243,325,877	250%
27	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	\$1,485,019,062	\$427,907,724	247%
28	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	\$2,239,138,212	\$649,554,097	245%
29	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	\$1,313,724,207	\$388,615,643	238%
30	<b>Keller Williams Moorestown</b> Moorestown, NJ	\$855,354,806	\$253,063,568	238%
31	<b>ERA Brokers Consolidated/ERA Skyline Real Estate</b> St. George, UT	\$1,254,561,977	\$371,887,977	237%
32	<b>Keller Williams Realty Milwaukee</b> Whitefish Bay, WI	\$1,167,872,239	\$350,624,488	233%
33	<b>HomeSmart Realty Group</b> Salem, OR	\$896,039,848	\$270,531,802	231%
34	<b>Keller Williams Partners Realty</b> Colorado Springs, CO	\$960,608,749	\$290,351,201	231%
35	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	\$5,910,755,054	\$1,825,986,949	224%
36	<b>RLAH Real Estate</b> Chevy Chase, MD	\$1,383,523,144	\$429,138,423	222%

RANK	COMPANY	2020 VOLUME	2016 VOLUME	VOLUME % INCREASE 2016-2020
37	<b>RE/MAX Associates</b> Layton, UT	\$1,322,001,908	\$411,885,777	221%
38	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	\$1,647,192,450	\$514,992,440	220%
39	<b>Keller Williams Federal Way</b> Federal Way, WA	\$2,609,651,901	\$836,023,812	212%
40	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	\$4,085,403,267	\$1,327,491,016	208%
41	<b>Coldwell Banker C&amp;C Properties</b> Redding, CA	\$1,303,035,840	\$441,162,248	195%
42	<b>Realty ONE Group Complete</b> Rocklin, CA	\$1,957,211,979	\$668,470,620	193%
43	<b>iPro Realty Network</b> St. George, UT	\$950,915,760	\$327,177,438	191%
44	<b>Keller Williams Realty Indy Metro NE/Louisville East</b> Indianapolis, IN	\$1,609,734,148	\$555,211,349	190%
45	<b>Coldwell Banker West</b> Chula Vista, CA	\$2,726,812,942	\$948,420,815	188%
46	<b>Keller Williams Keystone Realty</b> York , PA	\$511,294,155	\$181,977,754	181%
47	<b>RE/MAX Select</b> Westfield, NJ	\$1,084,445,963	\$394,315,875	175%
48	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	\$999,790,206	\$363,842,951	175%
49	<b>Keller Williams Realty Signature</b> Rockford, IL	\$460,063,168	\$167,897,470	174%
50	<b>Keller Williams Success Realty</b> South Ogden, UT	\$1,967,352,549	\$724,115,183	172%

# THE BILLIONAIRES' CLUB

The firm's name, president or CEO, headquarters and sales volume of the 347 firms that closed at least \$1 billion worth of residential real estate in 2020 are listed below.

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
1	<b>Realty Brokerage Group</b> Madison, NJ	M. Ryan Gorman	\$184,582,770,000
2	<b>Compass</b> New York, NY	Robert Reffkin	\$151,700,000,000
3	<b>HomeServices of America, Inc</b> Minneapolis, MN	Gino Blefari	\$150,436,628,858
4	<b>eXp Realty</b> Bellingham, WA	Glenn Sanford	\$72,207,936,907
5	<b>Redfin</b> Seattle, WA	Glenn Kelman	\$37,000,000,000
6	<b>Douglas Elliman</b> New York, NY	Dorothy Herman	\$29,001,143,025
7	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	Howard (Hoddy) Hanna	\$26,675,493,996
8	<b>@properties</b> Chicago, IL	Michael Golden	\$16,356,993,996
9	<b>William Raveis</b> Shelton, CT	William Raveis	\$16,221,740,234
10	<b>HomeSmart</b> Scottsdale, AZ	Matt Widdows	\$15,817,842,829
11	<b>LIVISummitSierralSynergyPalm Springs Sotheby's Realty</b> Denver, CO	R. Scott Webber	\$11,552,512,435
12	<b>RE/MAX Gold Nation</b> Fair Oaks, CA	James O'Bryon	\$11,447,289,687
13	<b>Keller Williams Realty, GO Network Offices</b> Arlington, TX	Smokey Garrett	\$10,756,980,191
14	<b>John L. Scott Real Estate</b> Bellevue, WA	J. Lennox Scott	\$9,513,236,778
15	<b>RE/MAX Results</b> Eden Prairie, MN	John Collopy	\$8,061,863,467

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
16	<b>United Real Estate</b> Dallas, TX	Dan Duffy	\$8,026,760,709
17	<b>Brown Harris Stevens</b> New York, NY	Bess Freedman	\$7,434,361,376
18	<b>RE/MAX Alliance/Equity Group</b> Arvada, CO	Chad Ochsner	\$7,310,014,355
19	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	Mark L. Stark	\$7,047,873,379
20	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	Bryan Fair	\$6,903,784,205
21	<b>Premier Sotheby's International Realty</b> Naples, FL	Budge Huskey	\$6,861,249,560
22	<b>Fathom Realty</b> Cary, NC	Joshua Harley	\$6,733,192,650
23	<b>First Team Real Estate</b> Irvine, CA	Cameron Merage	\$6,561,269,032
24	<b>Coldwell Banker BAIN</b> Seattle, WA	William J. Riss	\$6,414,764,623
25	<b>Crye-Leike Real Estate Services</b> Memphis, TN	Harold E. Crye	\$6,383,640,847
26	<b>Baird &amp; Warner, Inc.</b> Chicago, IL	Steve Baird	\$6,378,637,548
27	<b>My Home Group Real Estate</b> Scottsdale, AZ	Mark Hutchins	\$6,014,786,681
28	<b>Corcoran Global Living</b> Tahoe City, CA	Michael R Mahon	\$6,005,325,000
29	<b>Pacific Sotheby's International Realty</b> La Mesa, CA	Brian Arrington	\$5,981,010,169
30	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	Bill Bullock	\$5,910,755,054
31	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	Kevin Wiles	\$5,910,282,463
32	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	Paul Breunich	\$5,888,000,000
33	<b>Equity Real Estate</b> Sandy, UT	Erik Cooley	\$5,797,796,773
34	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington, NC	Tim Milam	\$5,785,522,331
35	<b>Real Estate One</b> Southfield, MI	Dan Elsea	\$5,749,474,746
36	<b>Samson Properties</b> Chantilly, VA	Danny Samson	\$5,616,907,688

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
37	<b>West USA Realty, Inc.</b> Phoenix, AZ	Clint Fouts	\$5,583,223,194
38	<b>JP and Associates REALTORS</b> Frisco, TX	JP Piccinini	\$5,563,980,394
39	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	Mike Pappas	\$5,484,787,875
40	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	Ben Kinney	\$5,257,464,985
41	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	James Lyon	\$5,060,132,002
42	<b>Latter &amp; Blum Companies</b> New Orleans, LA	Robert W. Merrick	\$5,059,864,210
43	<b>Rodeo Realty</b> Beverly Hills, CA	Syd Leibovitch	\$5,040,624,912
44	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	Jean Rawls	\$4,953,711,964
45	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	Bill Haggard	\$4,676,070,376
46	<b>Silvercreek Realty Group</b> Meridian, ID	Aaron R. Doughty	\$4,651,645,752
47	<b>Coldwell Banker Real Estate Group</b> Shorewood, IL	Debbie Prodehl	\$4,596,812,228
48	<b>Sereno Group</b> Los Gatos, CA	Chris Trapani	\$4,579,785,499
49	<b>Keller Williams Heritage/Memorial/Coastal Bend</b> Houston, TX	Craig Owen	\$4,444,194,415
50	<b>Realty Austin</b> Austin, TX	Jonathan Boatwright	\$4,408,085,791
51	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	Stephen C. Roney	\$4,382,635,925
52	<b>CENTURY 21 Affiliated</b> Madison, WI	Daniel Kruse	\$4,376,909,793
53	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	Rick Cunningham	\$4,347,311,790
54	<b>Keller Williams Realty Austin</b> Austin, TX	Mary Tennant	\$4,321,032,100
55	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	Ken Schmidt	\$4,279,911,806
56	<b>Keller Williams - Forward Living</b> Beverly Hills, CA	Paul Morris	\$4,223,886,531
57	<b>RE/MAX Northwest Realtors &amp; RE/MAX Integrity</b> Seattle, WA	Matthew van Winkle	\$4,123,048,321

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
58	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	Tom Hosack	\$4,085,403,267
59	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	Patricia Petersen	\$3,966,451,473
60	<b>TTR Sotheby's International Realty</b> Washington, DC	Michael Rankin	\$3,855,920,788
61	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	Michael Campo	\$3,776,843,724
62	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	H. James Litten	\$3,771,633,888
63	<b>Keller Williams: The Virginia Realty Alliance Group</b> Reston, VA	Tipper Williams	\$3,761,477,684
64	<b>Berkshire Hathaway HomeServices Homesale Realty Group</b> Lancaster, PA	Paul H. Slauch, Jr.	\$3,678,394,976
65	<b>Carolina One Real Estate Services</b> North Charleston, SC	Michael Scarafile	\$3,534,921,128
66	<b>Watson Realty Corp.</b> Jacksonville, FL	William A. Watson, Jr.	\$3,518,915,458
67	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	Mayi de la Vega	\$3,444,280,166
68	<b>Keller Williams Realty Bergen County Partners</b> Ridgewood, NJ	Aloysius Donohue	\$3,434,544,285
69	<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	John Pfeiffer	\$3,427,851,678
70	<b>Michael Saunders &amp; Company</b> Sarasota, FL	Michael Saunders	\$3,422,141,877
71	<b>John R. Wood Properties</b> Naples, FL	Phil Wood	\$3,399,985,914
72	<b>Northwest Real Estate Brokers (Tomlinson Real Estate Group)</b> Spokane, WA	Robert Tomlinson	\$3,384,568,074
73	<b>Keller Williams Xperience Brokerage Network</b> Portland, OR	Chris Suarez	\$3,365,544,777
74	<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	Craig Morris	\$3,329,774,995
75	<b>RE/MAX Professionals</b> Highlands Ranch, CO	Brad Whitehouse	\$3,304,528,393
76	<b>RE/MAX Estate Properties</b> Torrance, CA	Sandra Sanders	\$3,287,049,727
77	<b>Atlanta Communities Real Estate Brokerage</b> Marietta, GA	Judson Adamson	\$3,238,215,531
78	<b>Professional Realty Services International</b> Spokane, WA	JW Webb	\$3,236,676,083



RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
79	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	Dana Potter	\$3,217,159,286
80	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	Jenny Pruitt	\$3,168,797,541
81	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	Lori A. Arnold	\$3,154,132,952
82	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	Jeffrey Hornig	\$3,129,895,164
83	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg, FL	Kevin Chadwick	\$3,117,774,059
84	<b>CENTURY 21 Everest Real Estate</b> Cottonwood Heights, UT	George Morris	\$3,107,058,735
85	<b>PalmerHouse Properties</b> Atlanta, GA	Kevin L. Palmer	\$3,103,574,544
86	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	Mark Woodroof	\$3,084,840,691
87	<b>Keller Williams Realty Jay Crow Group</b> Raleigh, NC	Jay Crow	\$3,082,647,647
88	<b>HUNT Real Estate ERA</b> Buffalo, NY	Peter Hunt	\$3,068,567,247
89	<b>CENTURY 21 New Millennium</b> Alexandria, VA	Todd Hetherington	\$3,066,113,143
90	<b>Parks Realty</b> Brentwood, TN	Bob Parks	\$3,059,633,374
91	<b>Big Block Realty</b> San Diego, CA	Oliver Graf	\$3,044,557,692
92	<b>Vanguard Properties</b> San Francisco, CA	James Nunemacher	\$3,019,618,977
93	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	Boyd Brown	\$3,014,578,084
94	<b>Shorewest Realtors</b> Brookfield, WI	Joe Horning	\$2,984,000,000
95	<b>Keller Williams Realty Partners</b> Overland Park, KS	Steve Johns	\$2,976,265,553
96	<b>Gibson Sotheby's International Realty</b> Boston, MA	Larry Rideout	\$2,952,529,248
97	<b>Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&amp;Ex. Realty</b> Grand Rapids, MI	Steve Fase	\$2,936,466,884
98	<b>Realty Executives Phoenix and Yuma</b> Phoenix, AZ	Joel Moyes	\$2,910,400,639
99	<b>Keller Williams Hill Real Estate</b> Boise, ID	Erica L. Hill	\$2,897,155,433

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
100	<b>Select Group</b> Yuba City, CA	Daniel C. Jacuzzi	\$2,869,368,461
101	<b>Lyon Real Estate</b> Sacramento, CA	Pat Shea	\$2,859,745,072
102	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta, GA	Rick Hale	\$2,820,992,267
103	<b>Realty ONE Group West</b> Irvine, CA	Randy Rector	\$2,796,030,163
104	<b>Keller Williams Realty Tulsa/Oklahoma City</b> Tulsa, OK	Sherry Lewis	\$2,781,157,740
105	<b>HER LLC</b> Gahanna, OH	Shawn Adams	\$2,780,268,294
106	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville, CA	Gretchen Pearson	\$2,775,914,199
107	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	George Patsio	\$2,759,610,755
108	<b>Realogics Sotheby's International Realty</b> Seattle, WA	Dean Jones	\$2,739,264,589
109	<b>Coldwell Banker West</b> Chula Vista, CA	Peter Mendiola	\$2,726,812,942
110	<b>Coldwell Banker Howard Perry and Walston</b> Raleigh, NC	Don Walston	\$2,651,353,996
111	<b>Kuper Sotheby's International Realty</b> San Antonio, TX	J Kuper	\$2,629,515,517
112	<b>Washington Fine Properties</b> Washington, DC	Thomas B. Anderson	\$2,629,477,799
113	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	Kristan Cole	\$2,615,882,833
114	<b>Keller Williams Capital Properties</b> Washington, DC	Bo Menkiti	\$2,615,093,835
115	<b>Keller Williams Federal Way</b> Federal Way, WA	Dennis Ranch	\$2,609,651,901
116	<b>Bennion Deville Homes</b> Rancho Mirage, CA	Bob Bennion	\$2,567,797,360
117	<b>Keller Williams Realty</b> Austin, TX	Wendi Harrelson	\$2,554,957,785
118	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	Matthew R. Crumbaugh	\$2,526,809,919
119	<b>Engel &amp; Völkers Gestalt Group</b> Park City, UT	Paul Benson	\$2,514,042,187
120	<b>Keller Williams Realty Integrity Lakes</b> Minneapolis, MN	John Butler	\$2,513,353,065

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
121	<b>Keller Williams Realty Alaska Group</b> Anchorage, AK	Matt Dimmick	\$2,497,385,035
122	<b>Premiere Plus Realty</b> Naples, FL	Eric Gallus	\$2,494,930,862
123	<b>Chase International Real Estate</b> Reno, NV	Shari Chase	\$2,492,008,894
124	<b>Prominent Properties Sotheby's International Realty</b> Tenafly, NJ	Charles Oppler	\$2,443,971,228
125	<b>Sibcy Cline, Inc.</b> Cincinnati, OH	Robert N. Sibcy	\$2,391,220,353
126	<b>Keller Williams Realty Emerald Coast/Gulf Coast/NWLA</b> Destin, FL	Robert Tufts	\$2,364,947,999
127	<b>Charles Rutenberg Realty, Inc</b> Clearwater, FL	Fred Hintenberger	\$2,359,594,000
128	<b>Cascade Sotheby's International Realty</b> Bend, OR	Debra Tebbs	\$2,358,360,208
129	<b>Realty Executives Associates</b> Knoxville, TN	Steve Fogarty	\$2,357,663,624
130	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	Adele DeMoro	\$2,332,924,301
131	<b>RE/MAX Advantage Plus</b> Savage, MN	Eric Malmberg	\$2,316,222,055
132	<b>Keller Williams E to P Group</b> Naperville, IL	Pete Economos	\$2,281,952,854
133	<b>Your Castle Real Estate</b> Denver, CO	Lon Welsh	\$2,261,789,585
134	<b>Keller Williams Realty Georgia Legacy Group</b> Alpharetta, GA	Andy Peters	\$2,239,607,959
135	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	Dave Cummings	\$2,239,138,212
136	<b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	Robert Briggs	\$2,234,460,495
137	<b>Keller Williams Realty</b> El Dorado Hills, CA	Beverly Steiner	\$2,218,150,346
138	<b>The Hasson Company</b> Lake Oswego, OR	Steve Studley	\$2,193,988,402
139	<b>Kinlin Grover, Page Taft &amp; Randall Realtors</b> Charlestown, RI	Michael Schlott	\$2,192,265,500
140	<b>RE/MAX Executive</b> Charlotte, NC	Hadi Atri	\$2,177,726,744
141	<b>The Group</b> Fort Collins, CO	Brandon Wells	\$2,155,837,538

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
142	<b>RE/MAX Accord</b> Oakland, CA	Jerry Stadler	\$2,150,100,755
143	<b>Keller Williams Realty King Group</b> Fayetteville, AR	Marc King	\$2,137,073,453
144	<b>Keller Williams Realty</b> Chattanooga, TN	Jennie Brockman	\$2,124,841,185
145	<b>HomeSmart Evergreen Realty</b> Irvine, CA	Randy Rector	\$2,119,621,197
146	<b>McGraw Realtors</b> Tulsa, OK	William McCollough	\$2,107,249,581
147	<b>CENTURY 21 Award</b> San Diego, CA	David Romero	\$2,098,035,769
148	<b>Keller Williams Realty, Atlantic Partners</b> Jacksonville Beach, FL	Margaret Sherrill	\$2,078,419,707
149	<b>Keller Williams Realty - Meggers Management Group</b> Visalia, CA	Albert Meggers	\$2,077,742,204
150	<b>CENTURY 21 Redwood Realty</b> Ashburn, VA	Edward Berenbaum	\$2,076,754,801
151	<b>McEneaney Associates, Inc.</b> Alexandria, VA	Maureen McEneaney Dunn	\$2,057,552,857
152	<b>Tierra Antigua Realty</b> Tucson, AZ	Kimberly Clifton	\$2,038,984,186
153	<b>Keller Williams Realty</b> The Woodlands, TX	Bruce Kink	\$2,031,260,062
154	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	Kevin Levent	\$2,030,851,069
155	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	Sheryl Chinowth	\$2,022,944,020
156	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	Van Rose	\$1,991,402,814
157	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	Michael McGavisk	\$1,983,906,859
158	<b>Hawaii Life</b> Hanalei, HI	Matt Beall	\$1,978,401,722
159	<b>Keller Williams Metro Center</b> Alexandria, VA	Shane S. McCullar	\$1,977,387,922
160	<b>Keller Williams Success Realty</b> South Ogden, UT	Matt Green	\$1,967,352,549
161	<b>Realty ONE Group Complete</b> Rocklin, CA	Greg McClure	\$1,957,211,979
162	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville, FL	James Angelo	\$1,930,083,069

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
163	<b>Intracoastal Realty Corp</b> Wilmington, NC	James E. Wallace, Jr	\$1,915,497,578
164	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth, NH	Nathan Dickey	\$1,901,995,811
165	<b>Keller Williams - Brian Smith Mgmt.</b> Denver, CO	Brian Smith	\$1,894,803,957
166	<b>Realty Connect USA</b> Hauppauge, NY	John Fitzgerald	\$1,894,629,361
167	<b>Vista Sotheby's International Realty</b> Manhattan Beach, CA	Darin DeRenzi	\$1,866,646,983
168	<b>Coldwell Banker Weir Manuel Family of Companies</b> Bingham Farms, MI	John North	\$1,865,490,324
169	<b>Jameson Sotheby's International Realty</b> Chicago, IL	Chris Feurer	\$1,864,426,487
170	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford, NH	Christopher Masiello	\$1,857,514,360
171	<b>Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage, CA	Michael Hilgenberg	\$1,852,021,157
172	<b>Bean Group</b> Portsmouth, NH	Michael Bean	\$1,843,383,722
173	<b>Berkshire Hathaway HomeServices New Jersey Properties</b> Martinsville, NJ	William O. Keleher, Jr.	\$1,841,281,574
174	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	Barbara M. Wolcott	\$1,835,265,112
175	<b>Keller Williams Realty Portland Central/Phoenix</b> Portland, OR	Cody Gibson	\$1,832,934,478
176	<b>Keller Williams Realty West Texas</b> Lubbock, TX	Tim Minnix	\$1,832,030,434
177	<b>Keller Williams Realty Birmingham</b> Birmingham, AL	Kathy Wheeler	\$1,823,676,039
178	<b>Village Properties</b> Santa Barbara, CA	Renee Grubb	\$1,820,000,000
179	<b>RE/MAX Fine Properties</b> Scottsdale, AZ	Jamie Wong	\$1,814,837,152
180	<b>Five Star Real Estate</b> Grand Rapids, MI	Greg Carlson	\$1,801,102,675
181	<b>Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach</b> Jupiter, FL	Charles F. Possess	\$1,782,139,625
182	<b>Downing-Frye Realty, Inc.</b> Naples, FL	David Frye	\$1,768,032,762
183	<b>Coldwell Banker Select</b> Tulsa, OK	Sam Rader	\$1,764,040,687

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
184	<b>CENTURY 21 Scheetz</b> Carmel, IN	Mick Scheetz	\$1,756,679,216
185	<b>Realty Masters &amp; Associates</b> Tustin, CA	Max McDermott	\$1,744,384,479
186	<b>Key Realty</b> Maumee, OH	Dennis Degnan	\$1,735,859,072
187	<b>Realty ONE Group Mountain Desert</b> Lake Havasu City, AZ	Jeff Collins	\$1,734,300,799
188	<b>Keller Williams Realty</b> Denton, TX	Myra Oliver	\$1,724,944,058
189	<b>Keller Williams Realty of Central Florida LLC</b> Lakeland, FL	Chris McLaughlin	\$1,715,197,525
190	<b>Keller Williams Realty - Ubaldini Group</b> Crystal Beach, FL	Nikki Ubaldini	\$1,714,305,715
191	<b>Keller Williams Realty - Roseville</b> Roseville, CA	Wayne T. Hall	\$1,712,571,547
192	<b>Keller Williams Realty Laing Group</b> Knoxville, TN	Sharon Laing	\$1,708,232,358
193	<b>Coldwell Banker Legacy</b> Albuquerque, NM	Joe E. Gilmore	\$1,704,807,020
194	<b>RE/MAX Realty Group</b> Gaithersburg, MD	Kenneth Crowley	\$1,684,281,626
195	<b>Keller Williams Realty Bay Area Estates</b> Los Gatos, CA	Mark Von Kaenel	\$1,673,884,455
196	<b>Realty Executives Arizona Territory</b> Tucson, AZ	John F. Murtaugh	\$1,670,887,359
197	<b>Comey &amp; Shepherd</b> Cincinnati, OH	Scott Nelson	\$1,668,000,000
198	<b>Berkshire Hathaway HomeServices Verani Realty</b> Londonderry, NH	Giovanni Verani	\$1,665,152,932
199	<b>Beverly-Hanks &amp; Associates</b> Asheville, NC	Neal Hanks	\$1,664,461,346
200	<b>PMZ Real Estate</b> Modesto, CA	Michael P. Zagaris	\$1,650,000,000
201	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	Sam Rafeh	\$1,647,192,450
202	<b>Windermere Homes &amp; Estates</b> San Diego, CA	Rich Johnson	\$1,647,076,238
203	<b>Keller Williams - Agnew Real Estate LLC</b> Tempe, AZ	Scott Agnew	\$1,640,197,904
204	<b>LoKation® Real Estate</b> Pompano Beach, FL	Nathan Klutznick	\$1,629,000,000



RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
205	<b>Dickson Realty</b> Reno, NV	Nancy Fennell	\$1,618,389,153
206	<b>RE/MAX Alliance Group</b> Sarasota, FL	Peter Crowley	\$1,617,842,200
207	<b>Keller Williams Realty Indy Metro NE/Louisville East</b> Indianapolis, IN	Kim Alexander	\$1,609,734,148
208	<b>Smith &amp; Associates Real Estate</b> Tampa, FL	Robert Glaser	\$1,606,118,170
209	<b>Jason Mitchell Real Estate</b> Scottsdale, AZ	Jason Mitchell	\$1,602,930,640
210	<b>Charter One Realty</b> Hilton Head Island, SC	Tom Reed	\$1,600,158,917
211	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	Daryl Rogers	\$1,596,402,733
212	<b>Corcoran Pacific Properties</b> Kailua, HI	Anton Steenman	\$1,593,000,000
213	<b>Intero Real Estate Services - East Bay</b> Fremont, CA	Rishi Bakshi	\$1,588,881,019
214	<b>CENTURY 21 Judge Fite Company</b> Dallas, TX	Jim Fite	\$1,573,440,569
215	<b>CENTURY 21 MM</b> Oakdale, CA	John Melo	\$1,569,739,873
216	<b>Keller Williams Realty WINWIN Charlotte Partners</b> Charlotte, NC	Ed Arrington	\$1,541,604,472
217	<b>RE/MAX Allegiance</b> Alexandria, VA	Charlie Bengel, Jr.	\$1,538,282,839
218	<b>Keller Williams Realty Spokane</b> Spokane, WA	Bruce Hardie	\$1,526,455,056
219	<b>Scenic Sotheby's International Realty</b> Santa Rosa Beach, FL	Blake Morar	\$1,519,786,139
220	<b>Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park, KS	Christian Barnes	\$1,505,119,625
221	<b>Keller Williams Realty Greater Portland</b> Portland, ME	Cathy Manchester	\$1,488,529,670
222	<b>Keller Williams Realty Caleb Hayes Enterprises</b> De Pere, WI	Caleb Hayes	\$1,485,019,062
223	<b>HomeSmart Realty West</b> Carlsbad, CA	Roger Lee	\$1,467,494,387
224	<b>Mark Spain Real Estate</b> Alpharetta, GA	Mark Spain	\$1,447,234,473
225	<b>Coach Real Estate Associates, Inc</b> Northport, NY	Lawrence P. Finn, Jr	\$1,446,497,541

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
226	<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	David McCarthy	\$1,442,095,842
227	<b>Solid Source Realty</b> Roswell, GA	Michele Velcheck	\$1,441,035,908
228	<b>Keller Williams Premier Properties</b> Summit, NJ	Howard Bunn	\$1,440,773,258
229	<b>RE/MAX Concepts</b> West Des Moines, IA	Lance Hanson	\$1,431,087,236
230	<b>Wilkinson ERA Real Estate</b> Charlotte, NC	Eb Moore	\$1,423,071,697
231	<b>Strand Hill Properties</b> Manhattan Beach, CA	Chris Richardson	\$1,422,773,014
232	<b>Keller Williams Philly</b> Philadelphia, PA	Noah Ostroff	\$1,420,769,165
233	<b>Murney Associates, Realtors</b> Springfield, MO	Twila Hillme	\$1,414,965,946
234	<b>RE/MAX Gold Coast</b> Camarillo, CA	Michael Sipes	\$1,409,994,255
235	<b>REALM Real Estate Professionals</b> Houston, TX	Anita Reed	\$1,407,608,242
236	<b>RE/MAX Premier Properties</b> City of Industry, CA	Kuan Sung	\$1,406,916,816
237	<b>Patterson Schwartz Real Estate</b> Hockessin, DE	Jason Gilse	\$1,401,178,357
238	<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	Michael Sibia	\$1,397,129,470
239	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	David Brosseau	\$1,395,925,987
240	<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	Natalie Reed	\$1,395,136,009
241	<b>Keller Williams Realty</b> Kennett Square , PA	Matt Fetick	\$1,394,271,773
242	<b>8z Real Estate</b> Boulder, CO	Lane Hornung	\$1,392,220,317
243	<b>Coldwell Banker Heritage</b> Springboro, OH	Ron Sweeney	\$1,389,769,547
244	<b>RLAH Real Estate</b> Chevy Chase, MD	Jason Sherman	\$1,383,523,144
245	<b>Leading Edge Real Estate</b> Winchester, MA	Linda O'Koniewski	\$1,380,991,992
246	<b>Keller Williams Real Estate - Exton</b> Exton, PA	Cindy Dickerman	\$1,379,718,786

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
247	<b>Four Seasons Sotheby's International Realty</b> South Burlington, VT	Staige Davis	\$1,378,040,547
248	<b>Berkshire Hathaway HomeServices Montana Properties</b> Bozeman, MT	Michael Basile	\$1,371,809,981
249	<b>RE/MAX Precision</b> Ankeny, IA	Travis Moulton	\$1,356,169,066
250	<b>Coldwell Banker Prime Properties</b> Cohoes, NY	James Long	\$1,352,691,653
251	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Palm Harbor, FL	D. Dewey	\$1,349,899,314
252	<b>Keller Williams WinStar Realty</b> Idaho Falls, ID	Jim Windmiller	\$1,346,262,392
253	<b>Berkshire Hathaway HomeServices California Properties</b> Cerritos, CA	Dennis Rosas	\$1,345,647,733
254	<b>Locations</b> Honolulu, HI	Jason Lazzarini	\$1,342,092,148
255	<b>Berkshire Hathaway HomeServices Professional Realty</b> Mason, OH	David Mussari	\$1,338,771,316
256	<b>Carpenter Realtors</b> Indianapolis, IN	David Caveness	\$1,337,677,156
257	<b>PureWest Christie's International Real Estate</b> Kalispell, MT	Dale Crosby Newman	\$1,335,594,289
258	<b>LAER Realty Partners</b> Chelmsford, MA	Stacey Alcorn	\$1,334,536,534
259	<b>RE/MAX Suburban</b> Mount Prospect, IL	Stephen Haas	\$1,325,313,777
260	<b>Lang Realty</b> Boca Raton, FL	Scott Agran	\$1,324,401,361
261	<b>RE/MAX Associates</b> Layton, UT	Ron Snow	\$1,322,001,908
262	<b>Keller Williams Realty Fort Mill</b> Fort Mill, SC	Janeece Swainey	\$1,317,373,291
263	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	Todd Conklin	\$1,313,724,207
264	<b>Coldwell Banker C&amp;C Properties</b> Redding, CA	Steve Craft	\$1,303,035,840
265	<b>Keller Williams</b> Lafayette, LA	JD Pierce	\$1,300,064,061
266	<b>Keller Williams Realty Premier Partners</b> Vancouver, WA	Patti Siebold	\$1,295,094,394
267	<b>RE/MAX DFW Associates (DFW Associates LTD)</b> Coppell, TX	Mark Wolfe	\$1,290,270,460

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
268	<b>Berkshire Hathaway HomeServices Beach Properties of Florida</b> Santa Rosa Beach, FL	Hunter Harman	\$1,284,859,499
269	<b>CENTURY 21 North East</b> Peabody, MA	James D'Amico, III	\$1,283,628,420
270	<b>Keller Williams Honolulu &amp; Maui</b> Honolulu, HI	Colette Ching	\$1,283,293,866
271	<b>Keller Williams Advisors/Advantage/Realty Associate Partners</b> Cincinnati, OH	Sarah Close	\$1,281,541,256
272	<b>Keller Williams Realty Metropolitan</b> Bedford, NH	Bill Weidacher	\$1,271,808,263
273	<b>RE/MAX Town &amp; Country</b> Canton, GA	Molly McGrory	\$1,267,002,313
274	<b>ERA Brokers Consolidated/ERA Skyline Real Estate</b> St. George, UT	Neil Walter	\$1,254,561,977
275	<b>Keller Williams Realty Haigh Group</b> Maple Grove, MN	Todd Haigh	\$1,252,796,464
276	<b>Keller Williams River Group</b> Tallahassee, FL	Rebekah Rivers	\$1,249,262,380
277	<b>Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	Charif Souki	\$1,244,290,038
278	<b>Keller Williams Realty</b> Mooresville, NC	Kent Temple	\$1,238,598,493
279	<b>ARC Realty</b> Birmingham, AL	Beau Bevis	\$1,238,447,561
280	<b>Cutler Real Estate</b> Canton, OH	Andy Camp	\$1,234,075,306
281	<b>Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	Maryann Vitale Alles	\$1,229,904,968
282	<b>Keller Williams Ballantyne Area</b> Charlotte, NC	Brenda Benson	\$1,222,293,582
283	<b>Berkshire Hathaway HomeServices Starck Real Estate</b> Palatine, IL	Andy Starck	\$1,219,876,074
284	<b>Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial, CO	Pam Kiker	\$1,218,009,420
285	<b>Keller Williams Consultants Realty</b> Dublin, OH	Sue Parrish	\$1,217,313,720
286	<b>Keller Williams Realty Coastal Area Partners</b> Savannah, GA	Nancy Thompson	\$1,213,492,053
287	<b>RE/MAX Real Estate Group</b> Colorado Springs, CO	Dave Kaercher	\$1,213,365,949
288	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	Lucas Sherraden	\$1,208,486,933

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
289	<b>RE/MAX of Boulder, Inc</b> Boulder, CO	Todd Gulette	\$1,207,349,910
290	<b>Berkshire Hathaway HomeServices Hudson Valley Properties</b> Lagrangeville, NY	Steven Domber	\$1,204,319,222
291	<b>Willis Allen Real Estate</b> La Jolla, CA	Andrew E. Nelson	\$1,200,210,593
292	<b>Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville, SC	Danny Joyner	\$1,199,640,549
293	<b>Coldwell Banker Vanguard Realty, Inc.</b> Orange Park, FL	Peter Dalton	\$1,185,099,455
294	<b>Keller Williams Integrity</b> Ellicott City, MD	Rachel Resch	\$1,184,933,283
295	<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	Carolyn Donnelle Roberts	\$1,182,570,849
296	<b>Realty Group</b> Minneapolis, MN	Long Doan	\$1,182,399,108
297	<b>Keller Williams Realty - Easton Market Center</b> South Easton, MA	Iris Papagno	\$1,177,004,597
298	<b>Keller Williams Realty Falls Church</b> Falls Church, VA	Michael Coffey	\$1,172,707,264
299	<b>Berkshire Hathaway HomeServices Alliance Real Estate</b> Chesterfield, MO	Andrea J. Lawrence	\$1,170,994,972
300	<b>Keller Williams Realty Centre</b> Columbia, MD	Michael Zwarick	\$1,170,675,053
301	<b>Coldwell Banker Island Properties</b> Kihei, HI	Steve Houle	\$1,168,546,685
302	<b>Berkshire Hathaway HomeServices Indiana Realty</b> Indianapolis, IN	Craig West	\$1,168,329,347
303	<b>Red Oak Realty</b> Oakland, CA	Vanessa Bergmark	\$1,168,108,279
304	<b>Keller Williams Realty Milwaukee</b> Whitefish Bay, WI	Maureen Stalle	\$1,167,872,239
305	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	Nate Dodge	\$1,166,522,633
306	<b>Keller Williams Realty Greater Hartford</b> West Hartford, CT	Matt Erdmann	\$1,165,944,493
307	<b>Keller Williams Realty Puyallup South Sound</b> Puyallup, WA	Colleen Dutmers	\$1,153,917,145
308	<b>Legacy Real Estate &amp; Associates ERA Powered</b> Fremont, CA	Bill Aboumrad	\$1,148,596,489
309	<b>Keller Williams SoCal</b> Rancho Cucamonga, CA	Terri Arias	\$1,146,532,172

RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
310	<b>Keller Williams Realty Advantage Group</b> Oviedo, FL	Lori Tyrrell	\$1,140,452,083
311	<b>RE/MAX Properties, Inc.</b> Colorado Springs, CO	Anthony Clement	\$1,138,124,775
312	<b>Greenwood King Properties</b> Houston, TX	Julie E. Greenwood	\$1,137,479,757
313	<b>Keller Williams Realty Encino-Sherman Oaks</b> Encino, CA	Harna Hartouni	\$1,133,923,346
314	<b>Keller Williams Realty McLean</b> McLean, VA	Ron Cathell	\$1,132,789,854
315	<b>Coldwell Banker Danforth</b> Federal Way, WA	Phyllis K. Danforth	\$1,131,916,547
316	<b>RE/MAX of Santa Clarita</b> Valencia, CA	David Rendall	\$1,130,608,505
317	<b>RE/MAX Select Realty</b> Cranberry Twp, PA	Ed Rae	\$1,129,757,943
318	<b>Jack Conway &amp; Company, Inc.</b> Norwell, MA	Carol Bulman	\$1,129,427,136
319	<b>Helen Adams Realty</b> Charlotte, NC	Jeff Adams	\$1,121,850,550
320	<b>Dilbeck Real Estate</b> La Canada, CA	Mark Dilbeck	\$1,117,335,102
321	<b>Keller Williams Integrity First Realty</b> Gilbert, AZ	Jesse Herfel	\$1,110,483,154
322	<b>Keller Williams</b> Woodbury, MN	Edward Huebsch	\$1,102,371,516
323	<b>Keller Williams Realty - Beverly</b> Beverly, MA	Jason Parisella	\$1,095,092,948
324	<b>Greenridge Realty</b> Grand Rapids, MI	Tom Paarlberg	\$1,089,138,580
325	<b>Keller Williams Realty Central Oklahoma/Platinum</b> Oklahoma City, OK	Susan Miller	\$1,086,884,090
326	<b>RE/MAX Select</b> Westfield, NJ	Sigrid Amil	\$1,084,445,963
327	<b>Keller Williams Realty La Jolla</b> La Jolla, CA	Brian Cane	\$1,083,034,652
328	<b>Coldwell Banker Schneidmiller Realty</b> Coeur d'Alene, ID	Mark Johnson	\$1,081,188,182
329	<b>Keller Williams Realty The Waxman Group</b> Coral Springs, FL	Alan Waxman	\$1,076,147,256
330	<b>Reliant Realty ERA Powered/ERA Home Run Real Estate</b> Nashville , TN	Casey Brown	\$1,070,571,201



RANK	COMPANY	PRINCIPAL	2020 SALES VOLUME
331	<b>McColly Real Estate</b> Schererville, IN	Ronald F. McColly	\$1,068,161,341
332	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	Jose Medina	\$1,066,547,902
333	<b>Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	H. David Benton	\$1,060,039,160
334	<b>Keller Williams Taylor Group</b> Raleigh, NC	Scott Taylor	\$1,052,409,077
335	<b>Coldwell Banker Caine</b> Greenville, SC	Stephen Edgerton	\$1,051,358,806
336	<b>Phyllis Browning Company</b> San Antonio, TX	Phyllis Browning	\$1,045,013,542
337	<b>Iron Valley Real Estate</b> Camp Hill, PA	Adam Gamble	\$1,044,309,871
338	<b>RE/MAX Champions</b> Chino, CA	Jennifer Puglisi	\$1,043,336,762
339	<b>Lamacchia Realty, Inc.</b> Waltham, MA	Anthony J. Lamacchia	\$1,043,047,912
340	<b>London Properties Ltd</b> Fresno, CA	Daniel Conner	\$1,040,336,492
341	<b>North&amp;Co.</b> Phoenix, AZ	Brian North	\$1,034,365,795
342	<b>Residential Properties Ltd.</b> Providence, RI	Sally E. Lapides	\$1,027,584,573
343	<b>Keller Williams Realty Greater Nassau</b> Garden City, NY	Richard Amato	\$1,020,657,959
344	<b>Keller Williams Plano Realty</b> Plano, TX	Mike Brodie	\$1,013,661,269
345	<b>RE/MAX Advantage Realty</b> Ellicott City, MD	Alexander Karavasilis	\$1,005,197,897
346	<b>The Danberry Company</b> Toledo, OH	Kevin Warren	\$1,003,303,876
347	<b>Keller Williams Realty Greater Springfield</b> Springfield, MO	Dan Holt	\$1,003,061,740

# — THE LARGEST REGIONAL BRANDS —

For many years now, leading brokerage firms have been opening offices that they do not own but rather are offices where they have licensed, partnered, franchised or through means other than outright ownership grown their retail networks. We refer to these firms as “Regional Brands” due to the numerous ways they build their networks. This report ranks brokerages which are also local or regional franchisors/licensors. Owned business includes all business in which the principal has at least a 50 percent interest. Rankings are based on combined sales volume of owned and franchised business. Please note that the total numbers for the affiliated business for these firms are not verified by outside sources.

RANK	COMPANY	HEADQUARTERS		
1	<b>HomeServices of America, Inc</b>	<b>Minneapolis, MN</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>883</b>	Offices: <b>116</b>	Offices:	<b>999</b>
	Agents: <b>43,258</b>	Agents: <b>2,809</b>	Agents:	<b>46,067</b>
	Sales Volume: <b>\$150,436,628,858</b>	Sales Volume: <b>\$6,268,762,763</b>	Sales Volume:	<b>\$156,705,391,621</b>
2	<b>Windermere Real Estate</b>	<b>Seattle, WA</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: -	Offices: <b>307</b>	Offices:	<b>307</b>
	Agents: -	Agents: <b>6,172</b>	Agents:	<b>6,172</b>
	Sales Volume: -	Sales Volume: <b>\$41,016,000,000</b>	Sales Volume:	<b>\$41,016,000,000</b>
3	<b>Douglas Elliman</b>	<b>New York, NY</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>102</b>	Offices: <b>4</b>	Offices:	<b>106</b>
	Agents: <b>6,698</b>	Agents: <b>145</b>	Agents:	<b>6,843</b>
	Sales Volume: <b>\$29,001,143,025</b>	Sales Volume: <b>\$554,372,270</b>	Sales Volume:	<b>\$29,555,515,295</b>
4	<b>Hanna Holdings / Allen Tate</b>	<b>Pittsburgh, PA</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>276</b>	Offices: <b>54</b>	Offices:	<b>330</b>
	Agents: <b>9,599</b>	Agents: <b>606</b>	Agents:	<b>10,205</b>
	Sales Volume: <b>\$26,675,493,996</b>	Sales Volume: <b>\$1,226,907,741</b>	Sales Volume:	<b>\$27,902,401,737</b>

RANK	COMPANY	HEADQUARTERS		
5	<b>John L. Scott Real Estate</b>	Bellevue, WA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 34	Offices: 67	Offices: 101	
	Agents: 1,571	Agents: 1,365	Agents: 2,936	
	Sales Volume: \$9,513,236,778	Sales Volume: \$6,549,951,339	Sales Volume: \$16,063,188,117	
6	<b>Crye-Leike Real Estate Services</b>	Memphis, TN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 95	Offices: 26	Offices: 121	
	Agents: 2,977	Agents: 376	Agents: 3,353	
	Sales Volume: \$6,383,640,847	Sales Volume: \$984,444,796	Sales Volume: \$7,368,085,643	
7	<b>Real Estate One</b>	Southfield, MI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 46	Offices: 23	Offices: 69	
	Agents: 1,943	Agents: 183	Agents: 2,126	
	Sales Volume: \$5,749,474,746	Sales Volume: \$316,100,702	Sales Volume: \$6,065,575,448	
8	<b>West USA Realty, Inc.</b>	Phoenix, AZ		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 23	Offices: 5	Offices: 28	
	Agents: 2,984	Agents: 89	Agents: 3,073	
	Sales Volume: \$5,583,223,194	Sales Volume: \$202,005,287	Sales Volume: \$5,785,228,481	
9	<b>Latter &amp; Blum Companies</b>	New Orleans, LA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 41	Offices: 4	Offices: 45	
	Agents: 3,578	Agents: 81	Agents: 3,659	
	Sales Volume: \$5,059,864,210	Sales Volume: \$89,912,356	Sales Volume: \$5,149,776,566	
10	<b>F.C. Tucker Company, Inc.</b>	Indianapolis, IN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 15	Offices: 33	Offices: 48	
	Agents: 691	Agents: 404	Agents: 1,095	
	Sales Volume: \$3,771,633,888	Sales Volume: \$1,271,562,869	Sales Volume: \$5,043,196,757	
11	<b>Shorewest Realtors</b>	Brookfield, WI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 25	Offices: 4	Offices: 29	
	Agents: 920	Agents: 88	Agents: 1,008	
	Sales Volume: \$2,984,000,000	Sales Volume: \$255,000,000	Sales Volume: \$3,239,000,000	

<b>RANK</b>	<b>COMPANY</b>	<b>HEADQUARTERS</b>			
<b>12</b>	<b>Comey &amp; Shepherd</b>	<b>Cincinnati, OH</b>			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: <b>5</b>	Offices: <b>6</b>	Offices:	<b>11</b>	
	Agents: <b>315</b>	Agents: <b>240</b>	Agents:	<b>555</b>	
	Sales Volume: <b>\$1,668,000,000</b>	Sales Volume: <b>\$900,000,000</b>	Sales Volume:	<b>\$2,568,000,000</b>	
<b>13</b>	<b>Better Homes and Gardens Real Estate The Masiello Group</b>	<b>Bedford, NH</b>			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: <b>33</b>	Offices: <b>1</b>	Offices:	<b>34</b>	
	Agents: <b>661</b>	Agents: <b>10</b>	Agents:	<b>671</b>	
	Sales Volume: <b>\$1,857,514,360</b>	Sales Volume: <b>\$35,011,400</b>	Sales Volume:	<b>\$1,892,525,760</b>	
<b>14</b>	<b>Realty Executives of Kansas City</b>	<b>Leawood, KS</b>			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: <b>5</b>	Offices: <b>22</b>	Offices:	<b>27</b>	
	Agents: <b>168</b>	Agents: <b>410</b>	Agents:	<b>578</b>	
	Sales Volume: <b>\$628,433,415</b>	Sales Volume: <b>\$1,244,141,798</b>	Sales Volume:	<b>\$1,872,575,213</b>	
<b>15</b>	<b>Stark Company Realtors</b>	<b>Madison, WI</b>			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: <b>6</b>	Offices: <b>1</b>	Offices:	<b>7</b>	
	Agents: <b>192</b>	Agents: <b>16</b>	Agents:	<b>208</b>	
	Sales Volume: <b>\$753,940,716</b>	Sales Volume: <b>\$279,589,215</b>	Sales Volume:	<b>\$1,033,529,931</b>	
<b>16</b>	<b>Counselor Realty Inc.</b>	<b>Arden Hills, MN</b>			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: <b>6</b>	Offices: <b>7</b>	Offices:	<b>13</b>	
	Agents: <b>135</b>	Agents: <b>115</b>	Agents:	<b>250</b>	
	Sales Volume: <b>\$395,793,468</b>	Sales Volume: <b>\$330,321,270</b>	Sales Volume:	<b>\$726,114,738</b>	
<b>17</b>	<b>The Litchfield Company</b>	<b>Pawleys Island, SC</b>			
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>		
	Offices: <b>7</b>	Offices: <b>3</b>	Offices:	<b>10</b>	
	Agents: <b>157</b>	Agents: <b>14</b>	Agents:	<b>171</b>	
	Sales Volume: <b>\$351,263,731</b>	Sales Volume: <b>\$24,000,000</b>	Sales Volume:	<b>\$375,263,731</b>	



**NATION'S  
BEST**  
REALTRENDS 2021

Listed below are those firms which did not make the RealTrends 500 yet closed 500 transaction sides or more in 2020.

COMPANY	OFFICES	2020 SIDES
<b>Phyllis Browning Company</b> San Antonio, TX	4	2,089
<b>RE/MAX United</b> Raleigh, NC	3	2,087
<b>Knipe Realty ERA Powered</b> Portland, OR	4	2,084
<b>Mike Thomas Associates</b> Fort Wayne, IN	4	2,081
<b>Joyner Fine Properties, LLC</b> Richmond, VA	5	2,075
<b>Coldwell Banker Professionals</b> Lapeer, MI	12	2,073
<b>RE/MAX 200 Realty</b> Winter Springs, FL	3	2,073
<b>Better Homes and Gardens Real Estate BloomTree Realty</b> Prescott, AZ	7	2,072
<b>RE/MAX Experts</b> Memphis, TN	3	2,071
<b>Star One Realtors</b> Fairfield, OH	9	2,070
<b>Keller Williams Milwaukee Southwest</b> New Berlin, WI	1	2,069
<b>Residential Properties Ltd.</b> Providence, RI	7	2,069
<b>RE/MAX Dallas Suburbs/RE/MAX Premier</b> Plano, TX	3	2,058
<b>RE/MAX Signature</b> Houston, TX	4	2,057
<b>Keller Williams Platinum</b> Chesterfield, MI	1	2,053
<b>Keller Williams Clear Lake/Nasa</b> Houston, TX	1	2,053
<b>Coldwell Banker Barnes</b> Franklin, TN	8	2,049
<b>Dickerson &amp; Nieman Realtors</b> Rockford, IL	5	2,049
<b>Locations</b> Honolulu, HI	6	2,047
<b>CENTURY 21 Results Realty Services</b> Cumming, GA	3	2,045
<b>RE/MAX Champions</b> Chino, CA	6	2,043



COMPANY	OFFICES	2020 SIDES
<b>M. J. Peterson Real Estate, Inc.</b> Amherst, NY	7	2,042
<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	29	2,041
<b>Jack White Real Estate</b> Anchorage, AK	5	2,039
<b>Keller Williams Realty Fayetteville Profit Sharers</b> Fayetteville, NC	1	2,036
<b>Keller Williams on the Water</b> Sarasota, FL	2	2,034
<b>Leading Edge Real Estate</b> Winchester, MA	12	2,032
<b>Keller Williams Realty - Washington Twp, NJ</b> Sewell, NJ	1	2,031
<b>Keller Williams Realty of Greensboro</b> Greensboro, NC	1	2,031
<b>Keller Williams Realty Allen</b> Allen, TX	1	2,031
<b>Coldwell Banker Legacy Group</b> Bowling Green, KY	3	2,029
<b>RE/MAX Gold Coast</b> Camarillo, CA	8	2,026
<b>RE/MAX Whatcom County, Inc.</b> Bellingham, WA	5	2,022
<b>Keller Williams Realty Mid-Willamette</b> Corvallis, OR	1	2,015
<b>RE/MAX 1st Advantage</b> Woodbridge, NJ	3	2,005
<b>Washington Fine Properties</b> Washington, DC	9	2,002
<b>Keller Williams Realty</b> Bethel Park, PA	1	2,000
<b>ERA Grizzard Real Estate</b> Leesburg, FL	8	1,999
<b>Keller Williams Greater Columbus &amp; Ohio Realty</b> Columbus, OH	1	1,996
<b>Keller Williams, Peace River Partners Realty</b> Punta Gorda, FL	1	1,995
<b>Keller Williams Cornerstone Realty</b> Ocala, FL	1	1,975
<b>Keller Williams Realty Houston Northeast</b> Kingwood, TX	1	1,972

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty</b> Johnson City, TN	1	1,970
<b>Keller Williams Realty Home</b> Commerce, MI	2	1,969
<b>Better Homes and Gardens Real Estate Paracle</b> Fort Mill, SC	4	1,965
<b>CENTURY 21 American Homes</b> East Meadow, NY	12	1,959
<b>Coldwell Banker Gosslee</b> Shreveport, LA	2	1,958
<b>North&amp;Co.</b> Phoenix, AZ	2	1,952
<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	3	1,951
<b>Berkshire Hathaway HomeServices Beach Properties of Florida</b> Santa Rosa Beach, FL	10	1,947
<b>Coldwell Banker Brown Realtors</b> Edwardsville, IL	9	1,942
<b>RE/MAX Excalibur</b> Scottsdale, AZ	5	1,940
<b>Realty Executives Premier</b> Valparaiso, IN	2	1,937
<b>RE/MAX 440</b> Perkasie, PA	12	1,934
<b>Coldwell Banker Danforth</b> Federal Way, WA	3	1,929
<b>RE/MAX Real Estate Center</b> Walpole, MA	6	1,922
<b>Keller Williams Topeka</b> Topeka, KS	1	1,920
<b>Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	4	1,915
<b>Keller Williams Preferred Properties</b> Upper Marlboro, MD	1	1,911
<b>Keller Williams Realty, The Real Estate Center of Illinois, LLC</b> Champaign, IL	1	1,903
<b>Realty ONE Group Impact</b> West Des Moines, IA	6	1,902
<b>North Eastern Group Realty</b> Fort Wayne, IN	5	1,893
<b>Coldwell Banker Elite</b> Stafford, VA	8	1,886



COMPANY	OFFICES	2020 SIDES
<b>Signature Realty Associates</b> Valrico, FL	1	1,884
<b>Coldwell Banker Alfonso Realty</b> Gulfport, MS	6	1,881
<b>Keller Williams Realty First Choice</b> Prairieville, LA	1	1,879
<b>Keller Williams Realty West</b> Saint Charles, MO	1	1,872
<b>RE/MAX Integrity</b> Willis, TX	2	1,865
<b>Corcoran Pacific Properties</b> Kailua, HI	10	1,864
<b>Keller Williams First Choice Realty</b> Bowling Green, KY	1	1,862
<b>Keller Williams Sarasota Lakewood Ranch</b> Lakewood Ranch, FL	2	1,855
<b>Keller Williams Premier Properties</b> Summit, NJ	2	1,854
<b>Keller Williams Marquee</b> Edwardsville, IL	1	1,853
<b>Keller Williams Realty Gateway Realty</b> Nashua, NH	1	1,852
<b>Realty ONE Group Signature</b> Midvale, UT	3	1,849
<b>Keller Williams Realty</b> Wichita, KS	1	1,846
<b>Keller Williams Realty Community Partners</b> Cumming, GA	1	1,841
<b>RE/MAX Unlimited Real Estate</b> Bethlehem, PA	2	1,838
<b>Realty Concepts, LTD</b> Fresno, CA	3	1,837
<b>Bellator Real Estate &amp; Development</b> Spanish Fort, AL	6	1,827
<b>Keller Williams Realty</b> Georgetown, TX	1	1,825
<b>CENTURY 21 Mike Bowman, Inc.</b> Grapevine, TX	3	1,824
<b>Keller Williams Realty Bloomington</b> Bloomington, IL	2	1,823
<b>RE/MAX United/All-Pro</b> Escondido, CA	6	1,823

COMPANY	OFFICES	2020 SIDES
<b>Engel &amp; Völkers Buckhead Atlanta / Atlanta North Fulton</b> Atlanta, GA	2	1,822
<b>Madison &amp; Company Properties, LLC</b> Greenwood Village, CO	6	1,819
<b>RE/MAX Executive Realty</b> Franklin, MA	8	1,819
<b>RE/MAX At Barnegat Bay</b> Toms River, NJ	4	1,817
<b>RE/MAX Alliance</b> Dayton, OH	6	1,815
<b>Keller Williams Honolulu &amp; Maui</b> Honolulu, HI	2	1,810
<b>Keller Williams Realty Nashville-Spring Hill</b> Spring Hill, TN	1	1,809
<b>RE/MAX Of Pueblo Inc</b> Pueblo West, CO	2	1,808
<b>RE/MAX Realty Associates</b> Mahomet, IL	5	1,799
<b>RE/MAX Commonwealth</b> Richmond, VA	4	1,797
<b>RE/MAX River Cities</b> Bettendorf, IA	3	1,796
<b>Better Homes and Gardens Real Estate Main Street Properties</b> Pensacola, FL	6	1,792
<b>Keller Williams Realty Brevard</b> Melbourne, FL	1	1,790
<b>Keller Williams Realty</b> Greenville, SC	1	1,785
<b>Berkshire Hathaway HomeServices New Mexico Properties</b> Albuquerque, NM	7	1,785
<b>Keller Williams Realty Little Rock</b> Little Rock, AR	1	1,784
<b>The Platinum Group, Realtors</b> Colorado Springs, CO	1	1,784
<b>RE/MAX Newport Elite</b> Salem, WI	3	1,778
<b>CENTURY 21 Ace Realty</b> Appleton, WI	1	1,778
<b>Keller Williams Realty</b> Oklahoma City, OK	1	1,776
<b>Intero Real Estate Services - East Bay</b> Fremont, CA	5	1,772

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Capital Realty</b> Evansville, IN	1	1,765
<b>RE/MAX Professionals</b> Sparks, NV	3	1,764
<b>Berkshire Hathaway HomeServices Innovative Real Estate</b> Denver, CO	4	1,750
<b>RE/MAX Direct</b> Boynton Beach, FL	3	1,749
<b>Keller Williams Realty Spartanburg</b> Spartanburg, SC	1	1,739
<b>RE/MAX of Santa Clarita</b> Valencia, CA	5	1,736
<b>Berkshire Hathaway HomeServices Blake, REALTORS</b> Albany, NY	11	1,732
<b>Keller Williams Hilton Head</b> Hilton Head Island, SC	1	1,729
<b>Keller Williams Realty Anniston</b> Anniston, AL	1	1,723
<b>RE/MAX Masters Millennium</b> Greenwood Village, CO	1	1,720
<b>Keller Williams Corona</b> Corona, CA	1	1,718
<b>Keller Williams Realty Nashville - Mt. Juliet</b> Mt. Juliet, TN	2	1,718
<b>RE/MAX Trinity</b> Fort Worth, TX	4	1,717
<b>Hawaii Life</b> Hanalei, HI	19	1,715
<b>Keller Williams Realty Fresno</b> Fresno, CA	1	1,713
<b>RE/MAX First Realty</b> Cranford, NJ	2	1,713
<b>Keller Williams Greater Cleveland Northeast</b> Mentor, OH	1	1,700
<b>Keller Williams Prestige Properties</b> Stamford, CT	1	1,700
<b>Elfant Wissahickon REALTORS</b> Philadelphia, PA	5	1,699
<b>Capstone Realty</b> Huntsville, AL	1	1,698
<b>Keller Williams Realty Charleston/Mt. Pleasant</b> Mt. Pleasant, SC	1	1,696

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Associated Brokers Realty</b> Canyon Lake, CA	3	1,696
<b>Keller Williams Realty, Pioneer Valley</b> Longmeadow, MA	1	1,694
<b>Realty Executives Edge</b> Cape Girardeau, MO	4	1,692
<b>Keller Williams Premier Realty</b> Colorado Springs, CO	1	1,691
<b>PureWest Christie's International Real Estate</b> Kalispell, MT	15	1,685
<b>RE/MAX All Pro</b> Bloomington, IL	3	1,683
<b>United Real Estate Solutions &amp; Experts</b> Knoxville, TN	2	1,683
<b>RE/MAX Signature</b> Ormond Beach, FL	3	1,683
<b>Keller Williams Shore Properties</b> Toms River, NJ	1	1,681
<b>CENTURY 21 Advantage Realty</b> London, KY	6	1,679
<b>The Norton Agency</b> Gainesville, GA	5	1,675
<b>Keller Williams Signature</b> Katy, TX	1	1,675
<b>RE/MAX Advantage Central</b> Birmingham, AL	3	1,671
<b>RE/MAX of Boulder, Inc</b> Boulder, CO	2	1,670
<b>CENTURY 21 Jordan-Link</b> Visalia, CA	5	1,669
<b>Keller Williams Realty - KW Pinnacle</b> Worcester, MA	2	1,663
<b>Shaheen, Ruth, Martin &amp; Fonville Real Estate</b> Henrico, VA	4	1,661
<b>RE/MAX Results</b> Owasso, OK	3	1,654
<b>USREALTY.com, LLP</b> Womelsdorf, PA	1	1,654
<b>United Real Estate Louisville</b> Louisville, KY	1	1,647
<b>Corcoran Platinum Living</b> Scottsdale, AZ	5	1,646

COMPANY	OFFICES	2020 SIDES
<b>Better Homes and Gardens Real Estate Winans</b> Dallas, TX	9	1,643
<b>RE/MAX Top Producers</b> Pasadena, CA	4	1,640
<b>Bellabay Realty LLC</b> Caledonia, MI	7	1,640
<b>Keller Williams Realty Bartlesville, Grand Lake &amp; Select</b> Bartlesville, OK	1	1,634
<b>RE/MAX Choice Properties</b> Gallatin, TN	5	1,633
<b>Keller Williams Realty Greater Nassau</b> Garden City, NY	3	1,629
<b>CENTURY 21 Elite</b> Shreveport, LA	3	1,625
<b>Keller Williams Burnsville - Southern Twin Cities</b> Burnsville, MN	1	1,622
<b>Keller Williams Preferred Realty</b> Broomfield, CO	1	1,618
<b>Keller Williams Realty DFW Metro SW</b> Weatherford, TX	1	1,618
<b>RE/MAX Real Estate</b> Bethlehem, PA	2	1,613
<b>Keller Williams Paint Creek and Somerset</b> Rochester, MI	1	1,612
<b>RE/MAX Executive</b> Ripon, CA	5	1,609
<b>Keller Williams Realty Greenville Drive</b> Greenville, SC	1	1,606
<b>PorchLight Real Estate Group</b> Denver, CO	4	1,604
<b>RE/MAX Metro</b> Tierra Verde, FL	4	1,599
<b>Keller Williams Realty Consultants</b> Jeffersonville, IN	1	1,597
<b>CENTURY 21 Northland</b> Traverse City, MI	12	1,594
<b>Coldwell Banker McMahan</b> Crestwood, KY	10	1,591
<b>Diane Turton, Realtors</b> Point Pleasant Beach, NJ	16	1,588
<b>CENTURY 21 Nachman Realty</b> Newport News, VA	9	1,583

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Unlimited</b> Madison, AL	2	1,567
<b>Keller Williams Realty Rivertown</b> Grandville, MI	1	1,562
<b>Keller Williams Fort Wayne</b> Fort Wayne, IN	1	1,561
<b>EXIT Realty Horizons</b> Las Cruces, NM	1	1,559
<b>Coldwell Banker Island Properties</b> Kihei, HI	19	1,559
<b>Keller Williams Realty McLean</b> McLean, VA	1	1,556
<b>RE/MAX Specialists</b> Orange Park, FL	5	1,556
<b>CENTURY 21 Alliance</b> Medford, NJ	10	1,552
<b>RE/MAX Real Estate Services</b> Shreveport, LA	2	1,551
<b>Lewith &amp; Freeman Real Estate</b> Kingston, PA	7	1,550
<b>Keller Williams Realty Leading Edge</b> Cumberland, RI	1	1,550
<b>Keller Williams Realty Boca Raton</b> Boynton Beach, FL	2	1,549
<b>American Real Estate ERA Powered</b> Lufkin, TX	4	1,546
<b>Keller Williams Tri- Cities, WA</b> Kennewick, WA	1	1,540
<b>Realty ONE Group Gold Standard</b> McMurray, PA	4	1,534
<b>Keller Williams Realty Jackson</b> Flowood, MS	1	1,531
<b>Keller Williams Realty La Jolla</b> La Jolla, CA	2	1,530
<b>RE/MAX Preferred</b> Swansea, IL	2	1,530
<b>Keller Williams SoCal</b> Rancho Cucamonga, CA	2	1,529
<b>Keefe Real Estate, Inc.</b> Lake Geneva, WI	8	1,528
<b>Coldwell Banker Collins-Maury</b> Collierville, TN	3	1,527

COMPANY	OFFICES	2020 SIDES
<b>Florida Executive Realty</b> Tampa, FL	6	1,524
<b>RE/MAX Preferred, Town &amp; County and Properties</b> North Providence, RI	4	1,516
<b>Coldwell Banker Upchurch Realty</b> Athens, GA	2	1,516
<b>HomeSmart Advantage Group</b> Tucson, AZ	2	1,512
<b>RE/MAX Elite</b> Indialantic, FL	4	1,505
<b>Keller Williams Realty Sun Valley and Southern Idaho</b> Twin Falls, ID	1	1,503
<b>Keller Williams NY Realty/City Life</b> White Plains, NY	2	1,501
<b>Coldwell Banker Action</b> Schofield, WI	2	1,500
<b>RE/MAX Renaissance Realtors/Properties</b> Chattanooga, TN	4	1,500
<b>RE/MAX Professionals</b> Lawton, OK	1	1,499
<b>CENTURY 21 Allstars</b> Pico Rivera, CA	1	1,499
<b>Realty Executives of St. Louis</b> Saint Louis, MO	2	1,497
<b>Berkshire Hathaway HomeServices Select Realty</b> Fredericksburg, VA	3	1,496
<b>RE/MAX On the Move</b> Manchester, NH	9	1,492
<b>Keller Williams Realty-Bothell</b> Bothell, WA	1	1,488
<b>Keller Williams Performance Realty</b> Pueblo, CO	1	1,487
<b>CENTURY 21 Maselle and Associates</b> Jackson, MS	7	1,485
<b>RE/MAX Traditions</b> Chardon, OH	5	1,479
<b>RE/MAX Gateway</b> Chantilly, VA	4	1,477
<b>Wardley Real Estate</b> Las Vegas, NV	4	1,473
<b>RE/MAX Center</b> Johns Creek, GA	3	1,473

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty Black Hills</b> Rapid City, SD	1	1,469
<b>RE/MAX Legends</b> Spring, TX	1	1,466
<b>Keller Williams Realty Ft. Myers/Islands/Naples</b> Ft. Myers, FL	1	1,462
<b>Keller Williams Realty Mulinix</b> Norman, OK	1	1,461
<b>United Real Estate Kansas City &amp; Johnson County</b> Kansas City, MO	2	1,461
<b>RE/MAX Around Atlanta Realty</b> Marietta, GA	4	1,459
<b>Keller Williams Realty Houston Professionals</b> Spring, TX	1	1,454
<b>RE/MAX Concepts</b> Lincoln, NE	2	1,450
<b>ERA Strother Real Estate</b> Fayetteville, NC	2	1,449
<b>EXIT King Realty</b> Venice, FL	3	1,448
<b>Portside Real Estate Group</b> Portland, ME	5	1,446
<b>Keller Williams Living Cleveland</b> Solon, OH	1	1,442
<b>Coldwell Banker Preferred, Realtors</b> Bakersfield, CA	2	1,439
<b>HomeSmart Lifestyles</b> Queen Creek, AZ	2	1,438
<b>Scenic Sotheby's International Realty</b> Santa Rosa Beach, FL	3	1,438
<b>RE/MAX Results</b> Hagerstown, MD	2	1,437
<b>Keller Williams Denver Central</b> Denver, CO	1	1,436
<b>RE/MAX Space Center-Clear Lake</b> League City, TX	5	1,429
<b>RE/MAX Synergy</b> Orland Park, IL	1	1,426
<b>Keller Williams Realty Portland Premiere</b> Portland, OR	1	1,425
<b>RE/MAX Big Bear</b> Big Bear Lake, CA	4	1,421

COMPANY	OFFICES	2020 SIDES
<b>Real Living Brokers Realty Group</b> Warren, OH	2	1,421
<b>RE/MAX Leading Edge</b> Detroit, MI	3	1,420
<b>Greenwood King Properties</b> Houston, TX	3	1,415
<b>ReeceNichols South Central Kansas</b> Wichita, KS	4	1,414
<b>Keller Williams Realty Showcase Properties</b> Braintree, MA	2	1,413
<b>CENTURY 21 Masters</b> Walnut, CA	9	1,413
<b>CENTURY 21 Blackwell &amp; Co. Realty, Inc.</b> Boiling Springs, SC	3	1,411
<b>RE/MAX Central</b> Manalapan, NJ	1	1,409
<b>ERA Reardon/Midwest Properties ERA Powered</b> Jackson, MI	10	1,409
<b>ERA Colonial Real Estate</b> Harker Heights, TX	5	1,408
<b>HomeSmart ICARE Realty</b> Sacramento, CA	4	1,407
<b>RE/MAX Rising</b> Bloomington, IL	1	1,406
<b>Keller Williams Realty Bay Area Estates</b> Los Gatos, CA	2	1,405
<b>RE/MAX Trend</b> Cape Coral, FL	2	1,405
<b>United Real Estate Richmond</b> Richmond, VA	1	1,402
<b>Coldwell Banker Home Source</b> Victorville, CA	6	1,399
<b>Realty ONE Group Coastal</b> Summerville, SC	2	1,395
<b>CENTURY 21 Action Plus Realty</b> Freehold, NJ	8	1,392
<b>RE/MAX Leading Edge</b> Annapolis, MD	3	1,390
<b>RE/MAX Eastside Brokers Inc</b> Seattle, WA	2	1,387
<b>C3 Real Estate Solutions</b> Fort Collins, CO	4	1,386

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty Naples/Marco Island</b> Naples, FL	2	1,381
<b>Keller Williams Classic Realty</b> Orlando, FL	1	1,381
<b>Keller Williams Platinum Realty</b> Wyomissing, PA	1	1,380
<b>Coldwell Banker Pacesetter Steel Realtors</b> Corpus Christi, TX	4	1,377
<b>Keller Williams Realty Palm Beach Central</b> West Palm Beach, FL	2	1,376
<b>CENTURY 21 Goodyear Green</b> Edmond, OK	6	1,376
<b>HomeSmart Real Estate Momentum</b> Mentor, OH	3	1,372
<b>RE/MAX Mi Casa</b> Aurora, IL	3	1,372
<b>ERA American Real Estate</b> Shalimar, FL	5	1,371
<b>Keller Williams Realty Greater Seattle</b> Seattle, WA	1	1,370
<b>Keller Williams Realty Town Center</b> Virginia Beach, VA	1	1,367
<b>Keller Williams 1st Realty and Associates</b> Longmont, CO	2	1,365
<b>Keller Williams Montclair, NJ</b> Montclair, NJ	1	1,364
<b>Better Homes and Gardens Real Estate homecity</b> San Antonio, TX	13	1,363
<b>Keller Williams Realty Central RI</b> Cranston, RI	1	1,358
<b>RE/MAX Innovations</b> Kansas City, MO	1	1,356
<b>CENTURY 21 Arizona Foothills</b> Phoenix, AZ	10	1,354
<b>Classic Properties</b> Clarks Summit, PA	4	1,352
<b>Keller Williams Realty Las Vegas</b> Las Vegas, NV	1	1,350
<b>CENTURY 21 Platinum Properties</b> Clarksville, TN	3	1,350
<b>Keller Williams Realty</b> Valencia, CA	2	1,346

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Hartung</b> Tallahassee, FL	1	1,346
<b>RE/MAX Elite</b> Harlingen, TX	6	1,346
<b>Hardy Real Estate Holdings</b> Birmingham, MI	3	1,345
<b>RE/MAX Vision</b> Chesterfield, MO	1	1,344
<b>RE/MAX Vintage</b> Cypress, TX	2	1,344
<b>RE/MAX Executive</b> Severna Park, MD	3	1,343
<b>RE/MAX First</b> New Albany, IN	2	1,341
<b>Keller Williams Seven Hills Realty</b> Cincinnati, OH	1	1,339
<b>RE/MAX Bayshore</b> Traverse City, MI	5	1,339
<b>Keller Williams Foxboro / North Attleboro</b> Plainville, MA	1	1,337
<b>RE/MAX Creative Realty</b> Georgetown, KY	3	1,330
<b>Keller Williams Client's Choice Realty</b> Colorado Springs, CO	1	1,324
<b>Coldwell Banker Premier Real Estate</b> San Luis Obispo, CA	15	1,315
<b>RE/MAX Action First</b> Tampa, FL	4	1,315
<b>Dilbeck Real Estate</b> La Canada, CA	10	1,312
<b>Keller Williams Realty Cleveland</b> Cleveland, TN	1	1,310
<b>Keller Williams Great Smokies</b> Waynesville, NC	1	1,309
<b>RE/MAX Associates</b> Pueblo, CO	1	1,308
<b>RE/MAX Advantage Plus</b> Boca Raton, FL	10	1,307
<b>RE/MAX Centerstone</b> Avon, IN	4	1,306
<b>Keller Williams Premier Realty North Suburban</b> Vadnais Heights, MN	1	1,303

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	3	1,300
<b>RE/MAX Associates</b> Wilmington, DE	4	1,295
<b>RE/MAX 1st Advantage</b> Mechanicsburg, PA	3	1,291
<b>Keller Williams Realty Atlanta - Metro East</b> Conyers, GA	1	1,290
<b>Keller Williams Elite Realty</b> Owensboro, KY	2	1,288
<b>Counselor Realty Inc.</b> Arden Hills, MN	6	1,287
<b>Keller Williams Legacy</b> Dearborn, MI	1	1,287
<b>United Real Estate Columbia, Florence, Charleston &amp; Mt Pleasant</b> Columbia, SC	4	1,287
<b>RE/MAX Executive Group Inc</b> Elizabethtown, KY	5	1,287
<b>RE/MAX Showcase</b> Gurnee, IL	3	1,285
<b>Keller Williams Realty Legacy Group</b> Richmond, KY	1	1,285
<b>RE/MAX Peninsula</b> Newport News, VA	3	1,283
<b>Keller Williams American Premier Realty</b> Bel Air, MD	1	1,283
<b>Keller Williams Realty Round Rock</b> Round Rock, TX	1	1,283
<b>Coldwell Banker Schmitt Real Estate Co.</b> Marathon, FL	5	1,281
<b>McWilliamsBallard</b> Alexandria, VA	3	1,280
<b>Real Living Messina &amp; Associates</b> Duluth, MN	4	1,280
<b>Coldwell Banker Kinard Realty</b> Dalton, GA	5	1,280
<b>Berkshire Hathaway HomeServices Parks &amp; Weisberg, Realtors</b> Louisville, KY	11	1,279
<b>Keller Williams Realty Platinum - Garner/Clayton</b> Garner, NC	1	1,273
<b>RE/MAX North - San Antonio II</b> San Antonio, TX	2	1,271



COMPANY	OFFICES	2020 SIDES
<b>CENTURY 21 Advantage Gold</b> Southampton, PA	10	1,270
<b>EXIT Realty Cherry Creek, DTC, Pikes Peak</b> Englewood, CO	3	1,268
<b>RE/MAX of Orange Beach</b> Foley, AL	2	1,268
<b>Coldwell Banker Hickok &amp; Boardman</b> Burlington, VT	3	1,265
<b>Keller Williams North Shore West</b> Libertyville, IL	1	1,264
<b>United Real Estate Indianapolis</b> Indianapolis, IN	1	1,264
<b>RE/MAX Professionals</b> Lake City, FL	2	1,262
<b>Keller Williams Realty-Madison</b> Madison, WI	2	1,261
<b>Keller Williams Elite Realty</b> Bonita Springs, FL	1	1,260
<b>Keller Williams Realty Encino-Sherman Oaks</b> Encino, CA	1	1,259
<b>Keller Williams Realty Monroe</b> Monroe, LA	1	1,257
<b>Realty Executives Home Towne</b> Port Huron, MI	5	1,257
<b>Restaino &amp; Associates ERA Powered</b> Madison, WI	8	1,256
<b>ERA Shields Real Estate</b> Colorado Springs, CO	2	1,256
<b>Berkshire Hathaway HomeServices Da-Ly Realty</b> Grand Island, NE	5	1,255
<b>Keller Williams Southern Nevada</b> Henderson, NV	1	1,252
<b>Zeitlin Sotheby's International Realty</b> Nashville, TN	3	1,250
<b>Retter &amp; Company Sotheby's International Realty</b> Kennewick, WA	1	1,247
<b>Keller Williams Realty Group - Limerick</b> Collegeville, PA	1	1,245
<b>RE/MAX Properties Ltd</b> Newtown, PA	1	1,245
<b>CENTURY 21 Sunbelt Realty</b> Cape Coral, FL	10	1,244

COMPANY	OFFICES	2020 SIDES
<b>Berkshire Hathaway Homeservices Elite Real Estate</b> American Fork, UT	4	1,242
<b>United Real Estate Lexington KY</b> Lexington, KY	1	1,240
<b>Keller Williams Realty Living</b> Brighton, MI	1	1,237
<b>CENTURY 21 Tenace Realty</b> Coral Springs, FL	3	1,237
<b>Keller Williams Real Estate</b> Doylestown, PA	1	1,236
<b>Keller Williams Real Estate</b> Philadelphia, PA	1	1,235
<b>Keller Williams Myrtle Beach South</b> Myrtle Beach, SC	1	1,235
<b>HomeSmart First Advantage Realty</b> Voorhees, NJ	5	1,233
<b>Keller Williams Realty Syracuse</b> Fayetteville, NY	1	1,233
<b>Davis R. Chant Realtors</b> Milford, PA	5	1,232
<b>Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	5	1,230
<b>Realty ONE Group Results</b> Winston-Salem, NC	8	1,229
<b>RE/MAX Realty Unlimited</b> Saint Petersburg, FL	4	1,228
<b>Keller Williams Realty Golden Ticket Real Estate</b> Yorba Linda, CA	3	1,226
<b>Heritage House Sotheby's International Realty</b> Holmdel, NJ	5	1,224
<b>RE/MAX Associates Northeast</b> Kingwood, TX	1	1,223
<b>Red Oak Realty</b> Oakland, CA	5	1,220
<b>CENTURY 21 Morrison Realty</b> Bismarck, ND	3	1,213
<b>ERA Team VP Real Estate</b> Chautauqua, NY	8	1,212
<b>RE/MAX Ultimate Professionals</b> Plainfield, IL	3	1,211
<b>Fred Real Estate Group</b> Bend, OR	1	1,210

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty North Central</b> Leominster, MA	1	1,209
<b>Berkshire Hathaway HomeServices Troth, REALTORS</b> Lancaster, CA	2	1,207
<b>Keller Williams Realty North</b> Grand Rapids, MI	1	1,206
<b>RE/MAX Advance Realty</b> Miami, FL	5	1,206
<b>Berkshire Hathaway HomeServices Metro Realty</b> Wauwatosa, WI	3	1,205
<b>HomeSmart Preferred Realty</b> Pueblo, CO	3	1,203
<b>Coldwell Banker Select, REALTORS</b> Erie, PA	4	1,203
<b>W Real Estate</b> Santa Rosa, CA	10	1,202
<b>Keller Williams Executives Realty</b> Highlands Ranch, CO	2	1,201
<b>Berkshire Hathaway HomeServices Cooper &amp; Co. Inc., REALTORS</b> Mobile, AL	7	1,201
<b>RE/MAX At Home</b> Norman, OK	3	1,200
<b>Keller Williams Community Partners</b> Miamisburg, OH	1	1,200
<b>RE/MAX Accent</b> Richmond Hill, GA	3	1,200
<b>ERA Doty Real Estate/ERA Team Real Estate</b> Jonesboro, AR	3	1,200
<b>Real Living The Real Estate Group</b> Camas, WA	5	1,196
<b>Keller Williams Realty Carlsbad &amp; Whittier</b> Whittier, CA	2	1,195
<b>Legacy Real Estate &amp; Associates ERA Powered</b> Fremont, CA	5	1,190
<b>Keller Williams Realty Premier Properties</b> Miami, FL	2	1,188
<b>Keller Williams Realty Wellington</b> Wellington, FL	1	1,186
<b>Realty ONE Group Evolution</b> Miami, FL	2	1,185
<b>Napier Realtors ERA</b> Midlothian, VA	4	1,182

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Pearland</b> Pearland, TX	1	1,178
<b>AveryHess, Realtors</b> Dunn Loring, VA	7	1,175
<b>RE/MAX One Realty</b> Moorestown, NJ	5	1,175
<b>CENTURY 21 Americana</b> Las Vegas, NV	6	1,175
<b>NextHome Experience</b> Worthington, OH	3	1,174
<b>RE/MAX Lakeshore</b> South Haven, MI	4	1,174
<b>Sine &amp; Monaghan, REALTORS Real Living</b> Grosse Pointe Farms, MI	4	1,174
<b>Keller Williams Realty Grand Junction</b> Grand Junction, CO	1	1,173
<b>Keller Williams Lancaster</b> Lancaster, PA	1	1,173
<b>Coldwell Banker Group One Realty</b> West Monroe, LA	1	1,173
<b>Keller Williams Realty Boston NW</b> Concord, MA	1	1,170
<b>Keller Williams Realty Southwest</b> Las Vegas, NV	1	1,169
<b>RE/MAX Checkmate Inc Realtors</b> Johnson City, TN	1	1,169
<b>RE/MAX Advantage Realty</b> Spring Hill, FL	2	1,168
<b>Keller Williams McKinney</b> McKinney, TX	1	1,167
<b>RE/MAX Advanced Realty</b> Greenwood, IN	5	1,165
<b>Keller Williams Realty Landmark</b> Flushing, NY	2	1,163
<b>United Real Estate North Jersey</b> Fair Lawn, NJ	1	1,163
<b>Dickens Mitchener</b> Charlotte, NC	2	1,161
<b>RE/MAX Tyler</b> Lindale, TX	4	1,159
<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	12	1,156

COMPANY	OFFICES	2020 SIDES
<b>Berkshire Hathaway HomeServices CNY Realty</b> Syracuse, NY	8	1,155
<b>Keller Williams Realty El Cajon</b> El Cajon, CA	1	1,154
<b>Keller Williams Realty Pacific Estates</b> Long Beach, CA	1	1,154
<b>eRealty Advisors, Inc.</b> White Plains, NY	6	1,153
<b>Keller Williams Realty Apex</b> Apex, NC	1	1,151
<b>RE/MAX Real Estate Results</b> Bentonville, AR	2	1,151
<b>Vista Sotheby's International Realty</b> Manhattan Beach, CA	9	1,151
<b>Atlantic Sotheby's International Realty</b> Virginia Beach, VA	3	1,146
<b>Realty ONE Group Empire</b> Oak Hills, CA	1	1,144
<b>Keller Williams Realty Middlesex</b> Metuchen, NJ	1	1,144
<b>RE/MAX 100</b> Bristol, IN	2	1,144
<b>RE/MAX Advantage</b> Colorado Springs, CO	1	1,141
<b>RE/MAX Choice</b> Champaign, IL	4	1,134
<b>RE/MAX Real Estate Groups</b> Muncie, IN	1	1,134
<b>CENTURY 21 Atwood</b> Mankato, MN	12	1,134
<b>Keller Williams Eagle Realty</b> Miami, FL	2	1,132
<b>RE/MAX Best Choice</b> Festus, MO	4	1,132
<b>RE/MAX Real Estate Ten Inc</b> Morristown, TN	3	1,132
<b>Berkshire Hathaway HomeServices Ally Real Estate</b> Bossier City, LA	1	1,129
<b>CENTURY 21 North Homes Realty</b> Lynnwood, WA	9	1,127
<b>Matt Curtis Real Estate, Inc</b> Madison, AL	2	1,127

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty Professional Partners</b> Glendale, AZ	1	1,123
<b>Keller Williams Realty Lynchburg Metro</b> Forest, VA	1	1,122
<b>Berkshire Hathaway HomeServices Central Illinois, REALTORS</b> Bloomington, IL	2	1,122
<b>Coldwell Banker Plaza Real Estate</b> Wichita, KS	2	1,119
<b>EXIT Landmark Realty</b> White Plains, MD	3	1,119
<b>RE/MAX Results</b> Greenville, NC	6	1,119
<b>Berkshire Hathaway HomeServices Don Johnson, REALTORS</b> San Antonio, TX	4	1,119
<b>CENTURY 21 Select Group</b> Blakeslee, PA	8	1,118
<b>RE/MAX of Stuart</b> Stuart, FL	2	1,117
<b>Engel &amp; Völkers Minneapolis Downtown</b> Minneapolis, MN	3	1,117
<b>Berkshire Hathaway HomeServices Central Washington Real Estate</b> Yakima, WA	2	1,117
<b>GUIDE Real Estate</b> Sacramento, CA	1	1,115
<b>EXIT Strategy Realty</b> Chicago, IL	1	1,115
<b>RE/MAX Solutions</b> Rockledge, FL	3	1,114
<b>CENTURY 21 Clinkenbeard Agency</b> Fort Gibson, OK	9	1,114
<b>RE/MAX Real Estate Partners</b> Hattiesburg, MS	1	1,111
<b>Engel &amp; Völkers Western Frontier</b> Missoula, MT	7	1,107
<b>RE/MAX Premier Properties</b> Louisville, KY	1	1,107
<b>Oakridge Real Estate</b> Cedar Falls, IA	1	1,106
<b>Keller Williams Realty Zachary</b> Monroe, LA	1	1,105
<b>RE/MAX Realty Services</b> Bethesda, MD	5	1,104

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty Services</b> Boca Raton, FL	2	1,102
<b>RE/MAX Realty Specialists</b> Staunton, VA	5	1,102
<b>Keller Williams Platinum Realty</b> Fort Smith, AR	1	1,101
<b>Coldwell Banker Shook</b> Lafayette, IN	1	1,101
<b>Keller Williams Realty Bellevue</b> Bellevue, WA	1	1,100
<b>Coldwell Banker Mountain West Real Estate, Inc.</b> Salem, OR	1	1,099
<b>RE/MAX Country Real Estate</b> Pocatello, ID	1	1,096
<b>Monument Sotheby's International Realty</b> Baltimore, MD	7	1,096
<b>Keller Williams Realty Charlottesville</b> Charlottesville, VA	1	1,095
<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	1	1,094
<b>RE/MAX 5 Star Realty</b> Pasadena, TX	1	1,093
<b>Berkshire Hathaway HomeServices Texas Realty</b> Austin, TX	6	1,091
<b>Sellstate Next Generation Realty</b> Ocala, FL	4	1,090
<b>CENTURY 21 Action Realty</b> Houma, LA	5	1,090
<b>RE/MAX Team 2000</b> Dearborn, MI	1	1,090
<b>RE/MAX Haven Realty</b> Solon, OH	5	1,089
<b>ERA Newlin &amp; Company</b> San Angelo, TX	2	1,089
<b>RE/MAX Centre Realtors</b> Jamison, PA	1	1,088
<b>Keller Williams Home Town Realty</b> Dayton, OH	1	1,087
<b>Keller Williams Realty Birmingham-Metro North</b> Gardendale, AL	1	1,087
<b>Park Co. Realtors</b> Fargo, ND	1	1,086

COMPANY	OFFICES	2020 SIDES
<b>EXIT Realty of Lubbock</b> Lubbock, TX	1	1,085
<b>RE/MAX Abilene</b> Abilene, TX	3	1,085
<b>ERA Sunrise Realty</b> Canton, GA	6	1,085
<b>RE/MAX TRU</b> Buford, GA	1	1,084
<b>ERA Matt Fischer Realtor</b> Yuma, AZ	1	1,084
<b>RE/MAX Realty Centre</b> Olney, MD	2	1,083
<b>Keller Williams Realty Merrimack Valley</b> Westford, MA	1	1,082
<b>Keller Williams QCA Progressive Partners</b> Bettendorf, IA	1	1,081
<b>Keller Williams Realty Chico Area</b> Chico, CA	1	1,080
<b>RE/MAX Real Estate Center</b> Ames, IA	3	1,078
<b>Keller Williams Points East</b> Greenville, NC	1	1,077
<b>Keller Williams Realty Southwest Colorado</b> Durango, CO	2	1,074
<b>RE/MAX Connection</b> Mantua, NJ	3	1,073
<b>Coldwell Banker Sudderth Nelson, Inc.</b> Alamogordo, NM	3	1,072
<b>Keller Williams Yuma Realty</b> Yuma, AZ	1	1,069
<b>Berkshire Hathaway HomeServices Perrie Mundy Realty Group</b> Redlands, CA	4	1,066
<b>Keller Williams of Central PA</b> Enola, PA	1	1,066
<b>RE/MAX Professionals Select</b> Naperville, IL	1	1,066
<b>Keller Williams Realty Success</b> Andover, MA	1	1,065
<b>ERA Central Realty Group</b> Cream Ridge, NJ	5	1,065
<b>The Litchfield Company</b> Pawleys Island, SC	7	1,064

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX of Paradise</b> Chico, CA	2	1,063
<b>NextHome Experience</b> Bangor, ME	3	1,062
<b>RE/MAX Realty Plus</b> Sebring, FL	2	1,061
<b>Keller Williams Realty Central</b> Sterling Heights, MI	1	1,060
<b>EXIT Lakes Realty Premier</b> Baxter, MN	2	1,059
<b>Leonard Ryden Burr Real Estate</b> Winston-Salem, NC	1	1,058
<b>Coldwell Banker The Property Exchange</b> Cheyenne, WY	1	1,057
<b>RE/MAX Land &amp; Homes</b> Victoria, TX	5	1,056
<b>Coldwell Banker River Valley, Realtors</b> Onalaska, WI	5	1,056
<b>Coldwell Banker Sky Ridge Realty</b> Blue Jay, CA	0	1,055
<b>RE/MAX Revealty</b> Grove City, OH	3	1,054
<b>Lifestyl Real Estate</b> Lexington, KY	1	1,053
<b>RE/MAX Real Estate Associates</b> Terre Haute, IN	1	1,052
<b>RE/MAX Connection</b> Canal Winchester, OH	2	1,051
<b>HM Properties</b> Charlotte, NC	3	1,049
<b>Realty ONE Group Premier</b> Lone Tree, CO	1	1,048
<b>CENTURY 21 Carioti</b> Orlando, FL	5	1,047
<b>The Hardie Group Real Estate Company</b> Kokomo, IN	1	1,047
<b>RE/MAX Eastern Inc</b> Philadelphia, PA	2	1,046
<b>Keller Williams Realty - Lee Beaver &amp; Associates</b> Manassas, VA	1	1,046
<b>RE/MAX Plaza</b> Wauconda, IL	6	1,041

COMPANY	OFFICES	2020 SIDES
<b>Berkshire Hathaway HomeServices Gallo Realty</b> Lewes, DE	4	1,041
<b>RE/MAX Achievers</b> Frederick, MD	2	1,039
<b>RE/MAX Freedom</b> Oak Hills, CA	3	1,037
<b>Keller Williams Realty Northwest Montana</b> Kalispell, MT	2	1,037
<b>CENTURY 21 First Group</b> Sulphur Springs, TX	6	1,035
<b>Strano and Associates</b> Belleville, IL	5	1,033
<b>Keller Williams Gateway</b> Baltimore, MD	1	1,032
<b>RE/MAX Patriots</b> York, PA	1	1,032
<b>Rogers Healy and Associates</b> Dallas, TX	1	1,031
<b>Springer Realty Group</b> Exton, PA	6	1,030
<b>RE/MAX Centre Realty</b> State College, PA	1	1,030
<b>RE/MAX Advantage</b> Yucaipa, CA	4	1,030
<b>Coldwell Banker Conroy, Marable &amp; Holleman</b> Clarksville, TN	3	1,029
<b>Lake Norman Realty</b> Cornelius, NC	6	1,029
<b>Keller Williams Realty Cincinnati Metro Northeast</b> Mason, OH	1	1,028
<b>RE/MAX Unlimited</b> St. Augustine, FL	3	1,028
<b>CENTURY 21 Town &amp; Country</b> Utica, MI	5	1,028
<b>Hall &amp; Hunter Realtors</b> Birmingham, MI	1	1,027
<b>RE/MAX Realty One</b> Crystal River, FL	4	1,026
<b>EXIT Realty Homeward Bound</b> Vestal, NY	2	1,024
<b>Berkshire Hathaway HomeServices Realty Center</b> Hixson, TN	5	1,024

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Northwest, Realtors</b> Spring, TX	2	1,023
<b>Berkshire Hathaway HomeServices Enchanted Lands, REALTORS</b> Roswell, NM	4	1,023
<b>RE/MAX Associates of Arlington</b> Arlington, TX	2	1,018
<b>Keller Williams Tri-Valley Realty</b> Pleasanton, CA	1	1,018
<b>Coldwell Banker Coastal Alliance</b> Long Beach, CA	4	1,018
<b>RE/MAX Legends</b> Snellville, GA	4	1,018
<b>Sears Real Estate</b> Greeley, CO	1	1,017
<b>RE/MAX Realty One</b> Kokomo, IN	1	1,017
<b>Mott &amp; Chace Sotheby's International Realty</b> Charlestown, RI	6	1,017
<b>ERA Courtyard Real Estate</b> Amarillo, TX	3	1,011
<b>Cottingham Chalk</b> Charlotte, NC	1	1,010
<b>RE/MAX Legends Group</b> Indianapolis, IN	1	1,009
<b>RE/MAX Alliance</b> Virginia Beach, VA	3	1,009
<b>Berkshire Hathaway HomeServices Northeast Real Estate</b> Bangor, ME	8	1,007
<b>Coldwell Banker Brenizer, Realtors</b> Eau Claire, WI	5	1,007
<b>Keller Williams Realty Jersey Shore</b> Ocean City, NJ	1	1,006
<b>RE/MAX Lubbock</b> Lubbock, TX	1	1,006
<b>RE/MAX Trends Realty</b> Canal Fulton, OH	3	1,006
<b>Callaway Henderson Sotheby's International Realty</b> Princeton, NJ	4	1,005
<b>ERA Lambros Real Estate</b> Missoula, MT	6	1,005
<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	3	1,002

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Prosperity Wayne</b> Wayne, NJ	1	1,002
<b>RE/MAX Real Estate Group</b> Erie, PA	3	998
<b>ERA Martin &amp; Associates</b> Chillicothe, OH	6	998
<b>CENTURY 21 Parker &amp; Scroggins Realty</b> Benton, AR	4	997
<b>RE/MAX Property Pros</b> Eagle River, WI	4	995
<b>RE/MAX Pinnacle</b> Elizabethtown, PA	5	994
<b>RE/MAX Real Estate, LTD.</b> Red Bank, NJ	4	990
<b>RE/MAX of Naperville</b> Downers Grove, IL	2	985
<b>Keller Williams Realty Sacramento Metro</b> Sacramento, CA	1	983
<b>RE/MAX Experience</b> Fort Lauderdale, FL	2	983
<b>RE/MAX Innovative Properties</b> Pelham, NH	6	981
<b>Keller Williams Pinehurst</b> Southern Pines, NC	1	980
<b>Keller Williams Houma/Thibodaux</b> Houma, LA	1	980
<b>Berkshire Hathaway HomeServices Rocky Mountain, REALTORS</b> Boulder, CO	10	979
<b>RE/MAX Acclaimed Properties</b> Bedford, IN	2	978
<b>Coldwell Banker M.M. Parrish Realtors</b> Gainesville, FL	2	970
<b>Berkshire Hathaway HomeServices Floberg Real Estate</b> Billings, MT	3	970
<b>RE/MAX Affiliates</b> Menomonie, WI	3	969
<b>CENTURY 21 Beal</b> College Station, TX	1	969
<b>RE/MAX Classic Realty</b> Las Cruces, NM	1	968
<b>RE/MAX Select</b> Albuquerque, NM	4	968



COMPANY	OFFICES	2020 SIDES
<b>CENTURY 21 Lakeside Realty</b> Youngstown, OH	4	968
<b>Weichert Realtors - Coastal Properties</b> Hilton Head Island, SC	5	966
<b>Better Homes and Gardens Real Estate Advantage Realty</b> Honolulu, HI	6	964
<b>RE/MAX 1st Realty</b> Marquette, MI	1	962
<b>RE/MAX Home Group</b> Cedar Falls, IA	4	962
<b>RE/MAX Realty Group</b> Fort Myers, FL	3	962
<b>Keller Williams Princeton Realty</b> Princeton, NJ	1	962
<b>RE/MAX Revolution</b> Wall, NJ	1	960
<b>RE/MAX Real Estate Professionals</b> Columbus, IN	1	960
<b>RE/MAX Paradise</b> Orange Beach, AL	1	960
<b>Coldwell Banker Village Green Realty</b> Woodstock, NY	6	959
<b>Keller Williams Realty</b> Gulfport, MS	1	957
<b>Berkshire Hathaway HomeServices First, REALTORS</b> Topeka, KS	1	957
<b>Realty ONE Group Prestige</b> Beaverton, OR	3	956
<b>EXIT Realty Consultants</b> Turlock, CA	7	955
<b>ERA Davis &amp; Linn/ERA Kings Bay Realty</b> Jacksonville, FL	3	954
<b>CENTURY 21 Wright-Pace Real Estate</b> Jonesboro, AR	2	954
<b>Keller Williams Montana Realty</b> Bozemon, MT	1	951
<b>Legacy Properties Sotheby's International Realty</b> Portland, ME	5	951
<b>WK Real Estate</b> Boulder, CO	2	950
<b>RE/MAX Legacy Realty</b> Fargo, ND	1	949

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Town Center</b> Potomac, MD	4	948
<b>Keller Williams Realty Harrisburg - East</b> Harrisburg, PA	1	946
<b>CENTURY 21 Realty Masters</b> Montebello, CA	3	946
<b>RE/MAX First</b> Fort Lauderdale, FL	3	944
<b>CENTURY 21 Wright Real Estate</b> Tahlequah, OK	3	944
<b>Better Homes and Gardens Real Estate 43° North</b> Meridian, ID	1	943
<b>RE/MAX Platinum</b> Priceville, AL	2	942
<b>RE/MAX Southland Realty II</b> Garner, NC	1	941
<b>ERA Realty Center</b> Cedar City, UT	2	941
<b>Canvas Real Estate</b> Fort Lauderdale, FL	8	940
<b>Keller Williams Realty West Sound</b> Gig Harbor, WA	1	940
<b>Coldwell Banker American Home</b> Topeka, KS	2	939
<b>Realty ONE Group Music City</b> Franklin, TN	1	938
<b>RE/MAX Main Line</b> Phoenixville, PA	4	937
<b>RE/MAX Crown Realty</b> Sebastian, FL	3	936
<b>ERA Great American Realty</b> Wichita, KS	2	936
<b>Berkshire Hathaway HomeServices Results Realty</b> Kissimmee, FL	3	935
<b>Berkshire Hathaway Homeservices United Properties</b> Baton Rouge, LA	4	932
<b>Coldwell Banker Trusted Advisors</b> Lubbock, TX	1	931
<b>Coldwell Banker Hallmark Realty</b> Glendale, CA	2	931
<b>Group One Sotheby's International Realty</b> Boise, ID	1	931

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Faith Properties</b> Utica, NY	3	929
<b>Keller Williams North County</b> Celina, TX	1	929
<b>Bray Real Estate</b> Grand Junction, CO	1	929
<b>RE/MAX 8</b> Blacksburg, VA	4	928
<b>Better Homes and Gardens Real Estate Lifestyles Realty</b> Jacksonville Beach, FL	4	928
<b>Realty ONE Group Cascadia</b> Vancouver, WA	1	926
<b>CENTURY 21 Pro-Link Realty</b> Sioux City, IA	2	926
<b>CENTURY 21 ALL-SERVICE</b> Bedford, VA	5	926
<b>RE/MAX Professionals</b> East Greenwich, RI	1	925
<b>RE/MAX of Cherry Creek Inc</b> Denver, CO	1	925
<b>RE/MAX Shoreline</b> Portsmouth, ME	3	923
<b>JPAR - The Sears Group</b> Katy, TX	1	921
<b>Coldwell Banker Town &amp; Country Properties</b> Clarks Summit, PA	5	921
<b>RE/MAX Unlimited</b> Kennesaw, GA	2	921
<b>Keller Williams Pasadena/Arcadia</b> Pasadena, CA	2	920
<b>Keller Williams Realty Central Delaware</b> Dover, DE	1	920
<b>RE/MAX Executives</b> Alexandria, VA	4	920
<b>RE/MAX One</b> Pickerington, OH	1	920
<b>Keller Williams Realty Folsom</b> Folsom, CA	1	918
<b>Dielmann Sotheby's International Realty</b> St. Louis, MO	1	918
<b>RE/MAX Realty Consultants</b> Winston Salem, NC	2	917

COMPANY	OFFICES	2020 SIDES
<b>Berkshire Hathaway Homeservices Silverhawk Realty</b> Caldwell, ID	6	917
<b>RE/MAX Prestige Properties</b> Kingman, AZ	1	916
<b>RE/MAX House of Brokers</b> Springfield, MO	1	915
<b>RE/MAX Property Source</b> Rockford, IL	6	914
<b>RE/MAX Essential</b> Wilmington, NC	1	913
<b>Steamboat Sotheby's International Realty</b> Steamboat Springs, CO	3	913
<b>RE/MAX Realty Professionals</b> Columbia, SC	3	912
<b>RE/MAX Four Corners</b> McKinney, TX	1	912
<b>CENTURY 21 Frontier Realty</b> McMurray, PA	5	911
<b>RE/MAX True Advantage</b> Evans, GA	1	908
<b>RE/MAX Dynamic</b> Tampa, FL	1	905
<b>ERA American Realty</b> Inverness, FL	3	905
<b>CENTURY 21 J W Morton Real Estate, Inc.</b> Inverness, FL	1	901
<b>Keller Williams Realty Mid Town Direct Realty</b> Maplewood, NJ	1	900
<b>Coldwell Banker Townside Realtors</b> Roanoke, VA	3	900
<b>RE/MAX Perrett Associates</b> Marshall, MI	2	899
<b>RE/MAX Benchmark Realty Group</b> Middletown, NY	3	899
<b>ERA Geyer Noakes Realty Group</b> Findlay, OH	3	899
<b>RE/MAX All Stars</b> Daleville, VA	1	898
<b>Key Realty</b> Rockford, IL	5	897
<b>Keller Williams Realty Southland Partners</b> Raymore, MO	1	896

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Lenhart Properties Inc.</b> Longview, TX	5	896
<b>ERA One Source Realty</b> Clarks Summit, PA	5	896
<b>Keller Williams Cedar Park Leander</b> Cedar Park, TX	1	894
<b>Coldwell Banker East-West Realty</b> Duluth, MN	7	893
<b>CENTURY 21 Premier Real Estate</b> Columbus, GA	2	892
<b>RE/MAX Professional</b> Baton Rouge, LA	1	891
<b>Lohmiller Real Estate</b> Lawrenceburg, IN	5	890
<b>Better Homes and Gardens Real Estate Executive Partners</b> Augusta, GA	2	888
<b>RE/MAX Real Estate Leaders</b> Holmdel, NJ	3	887
<b>RE/MAX Affiliates</b> Dublin, OH	2	886
<b>CENTURY 21 United</b> El Dorado, AR	6	882
<b>Keller Williams Lincoln</b> Lincoln, NE	1	875
<b>Big Block Realty North</b> Sacramento, CA	875	875
<b>Keller Williams Realty</b> Cary, NC	1	875
<b>RE/MAX Action</b> Lisle, IL	1	875
<b>RE/MAX Lakes Area Realty</b> Crosslake, MN	5	875
<b>Coldwell Banker Boyd &amp; Hassell, Inc., Realtors</b> Hickory, NC	1	873
<b>CENTURY 21 The Real Estate Centre</b> Pasadena, MD	6	873
<b>Coldwell Banker TEC</b> Mandeville, LA	6	872
<b>Keller Williams Denver - North Jeffco/Conifer</b> Wheat Ridge, CO	2	872
<b>RE/MAX Achievers</b> Dublin, OH	2	871

COMPANY	OFFICES	2020 SIDES
<b>Ocean Atlantic Sotheby's International Realty</b> Rehoboth Beach, DE	3	870
<b>RE/MAX First</b> Baton Rouge, LA	1	867
<b>Berkshire Hathaway HomeServices Hodnett Cooper Real Estate</b> St. Simons Island, GA	4	867
<b>RE/MAX Elite</b> Lynnwood, WA	5	865
<b>Coldwell Banker Premier</b> Winchester, VA	7	863
<b>Keller Williams Realty Gainesville</b> Gainesville, FL	1	863
<b>NextHome Specialists</b> Columbia, SC	5	862
<b>Keller Williams Realty Lake Forest/Irvine</b> Lake Forest, CA	2	861
<b>GK Properties</b> Henderson, NV	2	861
<b>Coldwell Banker Southern Homes</b> Beaumont, TX	4	860
<b>Better Homes and Gardens Real Estate Native American Group</b> Virginia Beach, VA	4	860
<b>Keller Williams Main Line Realty</b> Ardmore, PA	1	859
<b>RE/MAX Assured</b> Maitland, FL	1	859
<b>RE/MAX Integrity</b> Kent, WA	5	858
<b>Realty ONE Group Select</b> Mooresville, NC	1	857
<b>RE/MAX Preferred Properties, Inc</b> Knoxville, TN	6	856
<b>Canzell Realty</b> Virginia Beach, VA	4	854
<b>RE/MAX Island Realty</b> Bluffton, SC	3	854
<b>Keller Williams Realty Southern Tier &amp; Finger Lakes</b> Horseheads, NY	1	853
<b>Keller Williams Realty Partners, LLC</b> Loveland, CO	2	853
<b>RE/MAX Real Estate Connections</b> Manassas, VA	5	849

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Best Realty</b> Ridgecrest, CA	2	849
<b>Coldwell Banker Of The Valley</b> Huntsville, AL	1	849
<b>Piatt Sotheby's International Realty</b> Pittsburgh, PA	7	848
<b>Keller Williams Realty Partners</b> Yorktown Heights, NY	1	848
<b>RE/MAX Bakken Realty</b> Watford City, ND	3	848
<b>Keller Williams Realty Kalamazoo</b> Portage, MI	1	845
<b>RE/MAX Excel</b> Schofield, WI	1	845
<b>CENTURY 21 Lois Lauer Realty</b> Redlands, CA	2	844
<b>EXIT Rocky Top Realty</b> Crossville, TN	6	842
<b>Berkshire Hathaway HomeServices Premier Properties</b> Fargo, ND	1	841
<b>ERA Landmark Real Estate</b> Bozeman, MT	4	841
<b>Village Properties</b> Santa Barbara, CA	3	840
<b>Keller Williams Realty Ridgefield</b> Ridgefield, CT	1	840
<b>Keller Williams Umpqua Valley</b> Roseburg, OR	1	839
<b>RE/MAX Results</b> Rapid City, SD	1	838
<b>Berkshire Hathaway HomeServices Woodmont Realty</b> Brentwood, TN	2	837
<b>Keller Williams Realty Cumberland County</b> Vineland, NJ	1	835
<b>RE/MAX Gold</b> Washington, MO	7	835
<b>Berkshire Hathaway HomeServices Bay Street Realty Group</b> Beaufort, SC	6	833
<b>ERA All In One Realty</b> Albany, GA	1	833
<b>Berkshire Hathaway HomeServices Beazley, REALTORS</b> Evans, GA	13	833

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Professional Group</b> Newberg, OR	5	832
<b>Barrett Sotheby's International Realty</b> Concord, MA	7	832
<b>JP Willman Realty Twin Cities</b> Maple Grove, MN	1	831
<b>Keller Williams Realty - South Watuppa</b> Fall River, MA	1	831
<b>RE/MAX Advantage</b> Rapid City, SD	1	831
<b>RE/MAX Masters Realty</b> Covina, CA	3	830
<b>Keller Williams Realty Greensboro North</b> Greensboro, NC	1	830
<b>RE/MAX Alliance</b> Mandeville, LA	1	830
<b>RE/MAX College Park Realty</b> Long Beach, CA	6	829
<b>RE/MAX Horizons Inc</b> Dover, DE	1	825
<b>Keller Williams Capital Realty</b> Helena, MT	1	824
<b>EXIT Realty Bob Lamb &amp; Associates</b> Murfreesboro, TN	1	824
<b>CENTURY 21 The Edge</b> El Paso, TX	4	822
<b>Willis Allen Real Estate</b> La Jolla, CA	6	820
<b>EXIT Real Estate Consultants</b> Lexington, SC	1	820
<b>Berkshire Hathaway HomeServices Preferred, REALTORS</b> New Orleans, LA	3	820
<b>Keller Williams Realty Cape Cod and the Islands</b> Centerville, MA	1	818
<b>Keller Williams Realty of Newport</b> Middletown, RI	1	818
<b>RE/MAX Town &amp; Country</b> Allen, TX	1	817
<b>RE/MAX State Line</b> Leawood, KS	1	817
<b>RE/MAX Grand</b> Katy, TX	1	816

COMPANY	OFFICES	2020 SIDES
<b>CENTURY 21 Rauh &amp; Johns</b> Sewell, NJ	1	814
<b>Bluegrass Sotheby's International Realty</b> Lexington, KY	1	811
<b>RE/MAX Tri County</b> Hamilton Square, NJ	1	810
<b>CENTURY 21 Tri-Cities</b> Richland, WA	1	808
<b>CENTURY 21 NorthBay Alliance</b> Santa Rosa, CA	9	806
<b>Keller Williams Realty of Southeast Texas</b> Beaumont, TX	1	804
<b>Coldwell Banker Seaside Realty</b> Kitty Hawk, NC	3	804
<b>EXIT Realty Midwest</b> Spirit Lake, IA	4	804
<b>RE/MAX Advantage</b> Searcy, AR	1	804
<b>Colorado Group Realty</b> Steamboat Springs, CO	1	803
<b>Better Homes and Gardens Real Estate Realty Partners</b> Clackamas, OR	5	799
<b>Coldwell Banker Evergreen Olympic Realty, Inc.</b> Olympia, WA	1	798
<b>RE/MAX Elite Properties</b> Boise, ID	1	797
<b>Engel &amp; Völkers Atlanta</b> Atlanta, GA	2	797
<b>Coldwell Banker High Country Realty</b> Blue Ridge, GA	5	797
<b>RE/MAX Central</b> Roselle, IL	1	794
<b>Keller Williams Experience Realty</b> Murray, KY	1	793
<b>RE/MAX Revolution</b> Gladstone, MO	1	793
<b>CENTURY 21 Smith Hourigan Group</b> Shavertown, PA	3	793
<b>Berkshire Hathaway HomeServices Laffey International Realty</b> Williston Park, NY	7	793
<b>RE/MAX Real Estate Executives</b> Powderly, KY	3	790

COMPANY	OFFICES	2020 SIDES
<b>Arizona Best Real Estate</b> Scottsdale, AZ	6	790
<b>RE/MAX River Cities</b> New Braunfels, TX	3	788
<b>RE/MAX Premier Choice</b> Upper Arlington, OH	4	787
<b>Realty ONE Group Legacy</b> Doylestown, PA	2	785
<b>Keller Williams Preferred</b> Columbia, SC	1	783
<b>RE/MAX Northwest Inc</b> Westminster, CO	1	783
<b>Realty ONE Group Southwest</b> Temecula, CA	1	782
<b>CENTURY 21 Northwest Realty</b> Kirkland, WA	6	782
<b>United Real Estate East Carolina, Wilson, Triangle &amp; Coastal Riv</b> Greenville, NC	5	781
<b>Coldwell Banker Mountain Properties</b> Winter Park, CO	8	781
<b>Coldwell Banker NHS Real Estate</b> Lincoln, NE	3	780
<b>RE/MAX Quality Service Inc</b> Hanover, PA	1	780
<b>RE/MAX New Beginnings Realty</b> Woodbridge, NJ	3	780
<b>Coldwell Banker Pryor Realty, Inc.</b> Chattanooga, TN	3	779
<b>Keller Williams University Market Center</b> Charlotte, NC	1	778
<b>RE/MAX Visalia</b> Templeton, CA	3	778
<b>RE/MAX New Image</b> Saginaw, MI	1	778
<b>Realty ONE Group Unlimited</b> Lancaster, PA	1	777
<b>Berkshire Hathaway HomeServices Prime Properties</b> Greenville, NC	1	777
<b>RE/MAX The Group</b> Casper, WY	1	776
<b>RE/MAX Masterpiece Realty</b> Port St Lucie, FL	1	775

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty Laredo</b> Laredo, TX	1	773
<b>HomeSmart Success</b> Maricopa, AZ	3	773
<b>Keller Williams Realty Group</b> Scarsdale, NY	2	773
<b>RE/MAX Key Properties</b> Sisters, OR	3	773
<b>RE/MAX Platinum</b> Monroe Twp, NJ	2	773
<b>David Lyng Real Estate</b> Santa Cruz, CA	8	772
<b>RE/MAX Elite Realtors</b> Lees Summit, MO	1	772
<b>Real Living Casa Fina Realty</b> Tampa, FL	1	771
<b>Keller Williams Realty Coral Gables-Coconut Grove</b> Coral Gables, FL	1	771
<b>RE/MAX Elite Realty</b> Nicholasville, KY	4	770
<b>RE/MAX Signature Properties</b> Shiloh, IL	2	770
<b>RE/MAX Synergy</b> Bedford, NH	1	770
<b>Realty Executives Santa Clarita</b> Valencia, CA	3	770
<b>RE/MAX Realty Suburban</b> Shawnee Mission, KS	1	769
<b>Coldwell Banker Bullard Realty</b> Jonesboro, GA	6	769
<b>Keller Williams Realty Roanoke</b> Roanoke, VA	1	767
<b>Coldwell Banker Segerstrom</b> Sonora, CA	4	767
<b>RE/MAX Desert Showcase</b> Phoenix, AZ	2	767
<b>ERA Woody Hogg &amp; Assoc.</b> Mechanicsville, VA	1	767
<b>Keller Williams Santa Rosa Wine Country</b> Santa Rosa, CA	1	766
<b>Berkshire Hathaway HomeServices Zack Shore, REALTORS</b> Manahawkin, NJ	5	766

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Partners</b> Mobile, AL	1	765
<b>RE/MAX Champions</b> Land O Lakes, FL	2	764
<b>RE/MAX Elite Realty</b> Franklin, NC	1	762
<b>Keller Williams Realty Lake Ridge</b> Woodbridge, VA	1	762
<b>Coldwell Banker Ingle Safari Realty</b> Lake Charles, LA	4	760
<b>Berkshire Hathaway HomeServices Preferred Real Estate</b> Auburn, AL	1	760
<b>Better Homes and Gardens Real Estate Steinborn &amp; Associates</b> Las Cruces, NM	3	759
<b>Better Homes and Gardens Real Estate Florida 1st</b> Fort Lauderdale, FL	4	759
<b>EXIT Results Realty</b> Elkridge, MD	3	756
<b>RE/MAX Premier</b> Ashburn, VA	4	756
<b>ERA Martin Associates</b> Salisbury, MD	1	755
<b>Coldwell Banker Southern Real Estate</b> Saltillo, MS	1	755
<b>RE/MAX Select One</b> Huntington Beach, CA	5	755
<b>RE/MAX Premier Group</b> Chehalis, WA	2	755
<b>Keller Williams Realty Outer Banks</b> Southern Shores, NC	1	752
<b>HomeSmart Realty Advisors</b> Philadelphia, PA	2	751
<b>ERA Dawson-Bradford Co., Realtors</b> Bangor, ME	2	750
<b>Berkshire Hathaway HomeServices Hodrick Realty</b> Williamsport, PA	4	750
<b>RE/MAX 360</b> Beverly, MA	6	749
<b>RE/MAX of Hot Springs Village</b> Hot Springs Village, AR	1	749
<b>Keller Williams Realty United</b> Chapel Hill, NC	1	749



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<b>Keller Williams Realty San Diego Metro</b> San Diego, CA	1	748
<b>Keller Williams Realty Chino Hills</b> Chino Hills, CA	1	747
<b>RE/MAX Prime Properties</b> Winter Garden, FL	1	746
<b>RE/MAX City</b> Chicago, IL	1	745
<b>RE/MAX Northern Edge Realty</b> Lancaster, NH	4	745
<b>Coldwell Banker Smith Homes, Realtors</b> Gautier, MS	2	743
<b>RE/MAX Advantage Realty</b> Dubuque, IA	1	743
<b>RE/MAX In Motion Inc</b> Pompano Beach, FL	3	743
<b>RE/MAX Revolution</b> Princeton, IN	2	743
<b>RE/MAX Harbor Realty</b> Punta Gorda, FL	1	742
<b>Keller Williams Upstate NY Properties</b> Oneonta, NY	1	741
<b>HomeSmart Professionals</b> Lakeside, AZ	3	740
<b>RE/MAX Tri-State</b> Muscle Shoals, AL	1	740
<b>RE/MAX Central Realty</b> Asheboro, NC	1	737
<b>CENTURY 21 Hometown Realty</b> Arroyo Grande, CA	10	737
<b>CENTURY 21 Excellence Realty</b> Canal Winchester, OH	2	733
<b>Realty ONE Group Experience</b> Conroe, TX	1	732
<b>Engel &amp; Völkers Jacksonville</b> Jacksonville Beach, FL	2	732
<b>Coldwell Banker Homesale Realty</b> Wauwatosa, WI	3	732
<b>Better Homes and Gardens Real Estate Journey</b> Fayetteville, AR	2	730
<b>CENTURY 21 Selling Paradise</b> Cape Coral, FL	1	729

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Mountain Properties</b> Murphy, NC	1	728
<b>RE/MAX Elite Realty Group</b> Jacksonville, NC	1	728
<b>CENTURY 21 Boling</b> Myrtle Beach, SC	1	726
<b>Coldwell Banker Haynes Real Estate, Inc.</b> Monroe, MI	3	726
<b>CENTURY 21 Gold</b> Wyomissing, PA	1	726
<b>HomeSmart Realty Partners / CH4 Realty Group</b> Grand Junction, CO	5	725
<b>RE/MAX Time</b> Rancho Cucamonga, CA	1	725
<b>RE/MAX Platinum Realty</b> Sarasota, FL	5	724
<b>EXIT Realty Garden Gate Team</b> Portland, TN	3	724
<b>Keller Williams Realty Elite Nebraska</b> Omaha, NE	1	723
<b>Keller Williams Realty Mission Viejo</b> Mission Viejo, CA	1	723
<b>Marx-Bensdorf Realtors</b> Memphis, TN	1	723
<b>Coldwell Banker Intercoastal Realty</b> Rincon, GA	1	723
<b>RE/MAX Vantage</b> Dartmouth, MA	2	723
<b>CENTURY 21 Hometown Brokers</b> Billings, MT	3	723
<b>RE/MAX Parkside Real Estate</b> Paso Robles, CA	1	722
<b>RE/MAX Synergy</b> Forest Lake, MN	6	719
<b>RE/MAX Community</b> Williamstown, NJ	1	719
<b>CENTURY 21 Peak</b> Woodland Hills, CA	5	719
<b>Better Homes and Gardens Real Estate J.F. Finnegan</b> San Mateo, CA	5	717
<b>RE/MAX Metro Plus</b> Columbus, OH	1	715

COMPANY	OFFICES	2020 SIDES
<b>CENTURY 21 Asa Cox Homes</b> Painesville, OH	3	715
<b>Berkshire Hathaway HomeServices California Realty</b> Thousand Oaks, CA	4	715
<b>HomeSmart Real Estate Associates</b> Seattle, WA	3	714
<b>RE/MAX Momentum</b> Westminster, CO	4	714
<b>RE/MAX Bell Park Realty</b> Putnam, CT	2	714
<b>Keller Williams Yakima Valley</b> Yakima, WA	1	713
<b>RE/MAX Universal Realty</b> Diamond Bar, CA	1	713
<b>Berkshire Hathaway HomeServices Stein &amp; Summers Real Estate</b> St. Joseph, MO	2	713
<b>Keller Williams Realty Venice</b> Venice, AL	1	712
<b>Berkshire Hathaway HomeServices J Douglas Properties</b> Chattanooga, TN	1	712
<b>Keller Williams Realty CENLA Partners</b> Alexandria, LA	1	712
<b>CENTURY 21 Smith Branch &amp; Pope</b> Tifton, GA	3	709
<b>Coldwell Banker Heritage Real Estate</b> Allentown, PA	3	709
<b>Coldwell Banker NOW</b> Virginia Beach, VA	7	707
<b>RE/MAX United Real Estate</b> Upper Marlboro, MD	1	707
<b>CENTURY 21 Northwest Realty</b> Glendale, AZ	2	707
<b>Berkshire Hathaway HomeServices Myrtle Beach Real Estate</b> Myrtle Beach, SC	2	707
<b>RE/MAX Destiny</b> Elk Grove Village, IL	1	705
<b>RE/MAX Action Realty</b> Maple Glen, PA	1	705
<b>Coldwell Banker Excel</b> Elko, NV	3	703
<b>RE/MAX Top Realty</b> Houston, TX	2	703

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Select and Affiliates</b> Media, PA	4	702
<b>Realty ONE Group Choice</b> Andover, MN	2	702
<b>RE/MAX Solutions</b> Chandler, AZ	1	702
<b>RE/MAX Capital Realty</b> Tampa, FL	3	701
<b>RE/MAX Components</b> Fallston, MD	4	699
<b>RE/MAX United</b> Rockford, MI	3	698
<b>Berkshire Hathaway HomeServices Colorado Properties</b> Vail, CO	8	698
<b>Coldwell Banker Alfred Saliba Realty</b> Dothan, AL	1	697
<b>Coldwell Banker Helman</b> Terre Haute, IN	1	696
<b>Venture Sotheby's International Realty</b> Pleasanton, CA	6	696
<b>Glacier Sotheby's International Realty</b> Whitefish, MT	5	696
<b>CENTURY 21 Real Estate Alliance</b> San Francisco, CA	11	696
<b>Real Living Speckman Realty, Inc.</b> Bourbonnais, IL	1	696
<b>RE/MAX Premier Properties</b> Bear, DE	1	695
<b>CENTURY 21 Commander Realty, Inc.</b> Panama City, FL	1	695
<b>Keller Williams Cupertino</b> Cupertino, CA	1	694
<b>Encore Sotheby's International Realty</b> Carmel, IN	5	694
<b>Keller Williams Realty Western Montana</b> Missoula, MT	1	692
<b>EXIT Realty Blues City</b> Collierville, TN	6	691
<b>RE/MAX Parkcreek</b> Coconut Creek, FL	1	691
<b>United Real Estate Premier</b> Fredericksburg, VA	1	690

COMPANY	OFFICES	2020 SIDES
<b>Keller Williams Realty Central Valley</b> Chester, NY	1	690
<b>RE/MAX Properties of the Summit</b> Breckenridge, CO	2	690
<b>Keller Williams Select &amp; KW Commercial?Midwest</b> Apple Valley, MN	1	689
<b>Keller Williams Select Realtors</b> Annapolis, MD	1	686
<b>Keller Williams Realty Cambridge/Somerville</b> Cambridge, MA	1	684
<b>CENTURY 21 Myers Realty</b> Auburndale, FL	4	684
<b>ERA OakCrest Realty, Inc.</b> Winchester, VA	1	682
<b>EXIT Realty Crutcher</b> Lawrenceburg, KY	3	681
<b>Realty Executives of Hickory &amp; LKN</b> Hickory, NC	2	680
<b>Realty ONE Group Prosper</b> Buda, TX	2	678
<b>RE/MAX Professional Associates</b> Sturbridge, MA	5	678
<b>Marketplace Sotheby's International Realty</b> Woodinville, WA	3	678
<b>Coldwell Banker The Ron Brown Company</b> Victoria, TX	6	677
<b>RE/MAX Capitol Properties</b> Cheyenne, WY	1	676
<b>Keller Williams Integrity</b> Lawrence, KS	1	675
<b>Beyond Realty, Inc.</b> Fargo, ND	1	675
<b>RE/MAX Posh Properties</b> Austin, TX	5	674
<b>CENTURY 21 Triangle Group</b> Raleigh, NC	3	674
<b>HomeSmart Legacy</b> Liberty, MO	3	672
<b>Keller Williams Realty Charleston - West Ashley</b> Charleston, SC	1	672
<b>RE/MAX West</b> Muskegon, MI	2	671

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Roots</b> Winchester, VA	2	671
<b>Hodge &amp; Kittrell Sotheby's International Realty</b> Raleigh, NC	2	670
<b>Realty ONE Group Eminence</b> Reno, NV	1	670
<b>RE/MAX Revolution</b> Pleasant Hill, IA	1	669
<b>Keller Williams Legacy One Realty</b> Chandler, AZ	1	669
<b>RE/MAX Realty Agency</b> Chambersburg, PA	2	669
<b>Hunziker &amp; Associates, Inc. REALTORS</b> Ames, IA	3	669
<b>Keller Williams Legacy Realty</b> Orlando, FL	1	668
<b>RE/MAX Advantage Realty</b> Antioch, IL	1	668
<b>Better Homes and Gardens Real Estate Alliance</b> Wichita, KS	2	668
<b>RE/MAX Distinctive Real Estate</b> Washington, VA	7	667
<b>RE/MAX Sauk Valley</b> Sterling, IL	1	666
<b>Better Homes and Gardens Real Estate Influence Partners</b> Midvale, UT	2	665
<b>Keller Williams Realty Yuba Sutter</b> Yuba City, CA	1	665
<b>RE/MAX Preferred Realtors</b> San Antonio, TX	3	664
<b>CENTURY 21 Action Group</b> Yuma, AZ	3	664
<b>Keller Williams Coastal Properties I</b> Long Beach, CA	1	663
<b>RE/MAX Preferred Properties</b> Clemmons, NC	2	663
<b>Keller Williams Realty Lake Charles</b> Lake Charles, LA	1	662
<b>Keller Williams Realty Metropolitan</b> Balitmore, MD	1	662
<b>RE/MAX Lakefront Realty Inc</b> Moneta, VA	1	662

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Town Center</b> Columbus, OH	3	661
<b>RE/MAX Executives</b> Nampa, ID	2	661
<b>RE/MAX Leading Edge</b> Galveston, TX	1	661
<b>Coldwell Banker Resort Realty</b> Rehoboth Beach, DE	4	660
<b>RE/MAX Alliance</b> Huntsville, AL	1	659
<b>Lenihan Sotheby's International Realty</b> Louisville, KY	1	659
<b>Realty ONE Group Opening Doors</b> Davenport, IA	1	658
<b>RE/MAX Select</b> Flint, MI	1	657
<b>RE/MAX Elite Group</b> Three Rivers, MI	2	657
<b>RE/MAX Realty Professionals</b> Mobile, AL	2	656
<b>Keller Williams City Life JC</b> Jersey City, NJ	1	656
<b>Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	7	656
<b>RE/MAX Moves</b> Greer, SC	3	656
<b>RE/MAX Professionals</b> Cottage Grove, MN	4	655
<b>RE/MAX Elite</b> Staten Island, NY	4	654
<b>CENTURY 21 New Heritage</b> Hampshire, IL	4	654
<b>RE/MAX Results</b> Concord Township, OH	1	653
<b>RE/MAX Advantage</b> Las Vegas, NV	2	653
<b>CENTURY 21 Blue Marlin Pelican</b> Destin, FL	6	653
<b>RE/MAX Premiere Group</b> Tuscaloosa, AL	2	652
<b>RE/MAX Realty Associates</b> Camp Hill, PA	1	650

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Savannah</b> Pooler, GA	2	650
<b>RE/MAX Platinum Properties</b> Mays Landing, NJ	5	650
<b>Realty ONE Group Future</b> San Ramon, CA	2	647
<b>RE/MAX Dream Properties</b> Livonia, MI	2	647
<b>RE/MAX Associates</b> San Antonio, TX	1	646
<b>RE/MAX Fine Homes</b> Spring Hill, TN	2	646
<b>CENTURY 21 Wildwood Properties, Inc.</b> Twain Harte, CA	1	646
<b>EXIT Realty Success</b> West Jordan, UT	2	645
<b>RE/MAX Southwest</b> Sugar Land, TX	1	645
<b>Better Homes and Gardens Real Estate Wilkins &amp; Associates</b> Stroudsburg, PA	3	645
<b>RE/MAX Complete</b> Wilson, NC	2	644
<b>RE/MAX Properties</b> Western Springs, IL	1	644
<b>RE/MAX 1st Realty</b> Martinsburg, WV	2	642
<b>RE/MAX of Gulf Shores</b> Gulf Shores, AL	2	642
<b>RE/MAX Reinvented</b> Evans, GA	1	641
<b>CENTURY 21 Real Estate Champions</b> Madeira Beach, FL	1	641
<b>Realty Executives Boston West</b> Framingham, MA	4	640
<b>CENTURY 21 Properties Plus</b> Mount Pleasant, SC	3	640
<b>Coldwell Banker F.I. Grey &amp; Son Residential, Inc.</b> New Port Richey, FL	2	639
<b>CENTURY 21 J. Carter &amp; Company</b> Gulfport, MS	3	637
<b>RE/MAX House Values</b> Randolph, NJ	3	637

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Horizon</b> Elgin, IL	1	635
<b>Coldwell Banker First Equity</b> Amarillo, TX	1	634
<b>Coldwell Banker One</b> Baton Rouge, LA	2	634
<b>CENTURY 21 Champion Real Estate</b> Jacksonville, NC	1	634
<b>Coldwell Banker Reehl Properties, Inc.</b> Fairhope, AL	2	633
<b>Keller Williams Realty Burbank</b> Burbank, CA	1	632
<b>CENTURY 21 King</b> Rancho Cucamonga, CA	1	632
<b>Keller Williams Realty La Mirada</b> La Mirada, CA	1	631
<b>RE/MAX Advantage</b> Highland Village, TX	3	630
<b>RE/MAX Cinco Ranch</b> Katy, TX	1	630
<b>Nick Sadek Sotheby's International Realty</b> Roseville, CA	2	630
<b>RE/MAX By the Lake</b> Saint Joseph, MI	2	629
<b>RE/MAX Pure</b> Marietta, GA	1	629
<b>CENTURY 21 Premiere Realty</b> Sikeston, MO	3	628
<b>Keller Williams Realty-New Orleans</b> New Orleans, LA	1	628
<b>Keller Williams Advantage Realty</b> State College, PA	1	628
<b>Coldwell Banker George Realty</b> Alhambra, CA	3	626
<b>RE/MAX Lakeside</b> Greenfield, WI	2	626
<b>Better Homes and Gardens Real Estate Maturo</b> Vineland, NJ	4	625
<b>HomeSmart Realty South</b> New Orleans, LA	2	625
<b>Keller Williams East County</b> Brentwood, CA	1	625

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Premier Realty</b> Irvine, CA	4	625
<b>RE/MAX N.O. Properties</b> New Orleans, LA	1	624
<b>ERA North Orange County</b> Yorba Linda, CA	3	622
<b>CENTURY 21 Realty Solutions</b> Anchorage, AK	3	621
<b>Wentworth Real Estate Group</b> Fenton, MI	1	621
<b>Berkshire Hathaway HomeServices American Heritage Real Estate</b> Elk Grove Village, IL	1	619
<b>RE/MAX of Greensboro</b> Greensboro, NC	2	618
<b>RE/MAX Encore</b> Clarkston, MI	2	618
<b>Coldwell Banker The Legacy Group</b> Casper, WY	2	617
<b>RE/MAX Results</b> Bay City, MI	1	617
<b>RE/MAX Preferred Realtors</b> West Chester, PA	3	617
<b>Coldwell Banker Carroll Realty, Inc.</b> Panama City, FL	3	616
<b>RE/MAX Diamond, Realtors</b> Edison, NJ	2	616
<b>Keller Williams Realty Biltmore Partners</b> Phoenix, AZ	1	615
<b>CENTURY 21 Service Realty</b> Paducah, KY	2	615
<b>Berkshire Hathaway HomeServices Benchmark Realty</b> Shawnee, OK	2	615
<b>Keller Williams Classic Group</b> Sarasota, FL	1	613
<b>RE/MAX Infinity</b> Pace, FL	1	612
<b>Coldwell Banker Kivett-Teeters Associates</b> Yucaipa, CA	4	611
<b>RE/MAX Leaders</b> Centennial, CO	1	611
<b>RE/MAX Results Realty Group</b> Bedford, PA	2	609

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Innovations</b> Hagerstown, MD	3	608
<b>Coldwell Banker Village Communities</b> Jonesboro, AR	1	606
<b>Better Homes and Gardens Real Estate All Seasons</b> Chanhassen, MN	6	606
<b>Berkshire Hathaway Homeservices All American Homes</b> Fayetteville, NC	2	606
<b>RE/MAX Results</b> Lagrange, GA	1	605
<b>RE/MAX FullSail</b> Charleston, SC	2	604
<b>ERA Liberty Realty</b> Charles Town, WV	2	604
<b>Better Homes and Gardens Real Estate Central</b> Cross Lanes, WV	5	603
<b>EXIT Realty Achieve</b> Smithtown, NY	1	603
<b>RE/MAX Partners</b> Chicago, IL	2	602
<b>EXIT Preferred Realty</b> Bel Air, MD	2	600
<b>CENTURY 21 The Hills Realty</b> Kerrville, TX	4	599
<b>The Steele Group Sotheby's International Realty</b> Richmond, VA	3	598
<b>Berkshire Hathaway HomeServices Knight &amp; Gardner Realty</b> Key West, FL	5	597
<b>RE/MAX Ocean Properties</b> Singer Island, FL	4	597
<b>RE/MAX Summit</b> Sumter, SC	1	596
<b>Keller Williams Realty Golden Isles</b> St. Simons Island, GA	1	596
<b>Kienlen Lattmann Sotheby's International Realty</b> Basking Ridge, NJ	4	596
<b>Keller Williams Realty of Manatee</b> Bradenton, FL	1	596
<b>Keller Williams Silicon Beach</b> Marina Del Ray, CA	1	596
<b>RE/MAX 1st Service</b> Orland Park, IL	1	596

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Competitive Edge</b> Bernardsville, NJ	2	594
<b>RE/MAX Plus</b> Frederick, MD	2	593
<b>RE/MAX Preferred Professionals</b> Kingman, AZ	1	593
<b>Coldwell Banker Real Estate Professionals</b> Iowa City, IA	1	593
<b>RE/MAX On Point</b> Arlington, TN	1	593
<b>RE/MAX Point Realty</b> Wilmington, DE	1	592
<b>RE/MAX Quality Realty</b> Norwalk, OH	2	591
<b>RE/MAX Landmark</b> Canton, TX	2	591
<b>CENTURY 21 Haggerty</b> El Paso, TX	2	590
<b>HomeSmart Premier Realty</b> Idaho Falls, ID	4	590
<b>RE/MAX 2000</b> Philadelphia, PA	1	590
<b>Coldwell Banker Prime Realty</b> Carbondale, IL	2	589
<b>RE/MAX of Midland</b> Midland, MI	1	589
<b>CENTURY 21 Olympian</b> Houston, TX	4	589
<b>RE/MAX Integrity Leaders</b> Smithtown, NY	3	588
<b>CENTURY 21 Western Realty</b> Katy, TX	1	588
<b>Keller Williams Realty Victor Valley</b> Victorville, CA	1	587
<b>Keller Williams Realty Centennial Hills/Las Vegas</b> Las Vegas, NV	1	586
<b>CENTURY 21 Looking Glass</b> Lansing, MI	4	586
<b>Kurfiss Sotheby's International Realty</b> New Hope, PA	5	586
<b>CENTURY 21 AA Realty</b> Seaford, NY	2	586



COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Consultant Group</b> Granville, OH	3	585
<b>RE/MAX Premier</b> Wichita, KS	1	585
<b>Berkshire Hathaway Homeservices Elite Real Estate</b> Sacramento, CA	1	585
<b>RE/MAX Real Estate Services</b> Eagle Pass, TX	2	584
<b>CENTURY 21 Pride Realty</b> New Lenox, IL	2	584
<b>Berkshire Hathaway HomeServices Hometown, REALTORS</b> Jacksonville, NC	1	583
<b>Coldwell Banker Premier Real Estate</b> Valdosta, GA	1	583
<b>Coldwell Banker Reilly &amp; Sons</b> Leavenworth, KS	1	582
<b>Coldwell Banker Community Realtors</b> South Deerfield, MA	4	581
<b>Cannon Cleary McGraw</b> Oxford, MS	1	581
<b>United Real Estate Strive 212</b> Wyomissing, PA	1	581
<b>RE/MAX Professionals</b> Bolingbrook, IL	1	581
<b>HomeSmart Encore</b> Las Vegas, NV	3	580
<b>RE/MAX Solutions</b> Hampstead, MD	2	578
<b>Berkshire Hathaway HomeServices Dawson Ford Garbee &amp; Co.</b> Lynchburg, VA	4	578
<b>EXIT Realty Lyon</b> Mobile, AL	2	577
<b>RE/MAX Guntersville/Heritage</b> Arab, AL	3	577
<b>Keller Williams Realty Ocean County, LBI</b> Ship Bottom, NJ	1	576
<b>Keller Williams Santa Barbara</b> Santa Barbara, CA	1	576
<b>Realty ONE Group Encompass</b> Overland Park, KS	2	576
<b>Coldwell Banker Mulleady Inc., Realtors</b> Minocqua, WI	4	575

COMPANY	OFFICES	2020 SIDES
<b>Coldwell Banker Alliance Group Realty</b> Jacksonville, NC	1	574
<b>RE/MAX Services</b> Boca Raton, FL	1	574
<b>Keller Williams Realty South Pasadena/San Gabriel Valley</b> Alhambra, CA	1	574
<b>Coldwell Banker Town &amp; Country Real Estate</b> Brighton, MI	5	573
<b>Chapman-Richards &amp; Associates, Inc.</b> Salt Lake City, UT	1	573
<b>RE/MAX Excels</b> Geneva, IL	1	572
<b>RE/MAX Tri-Star</b> Montgomery, AL	1	572
<b>CENTURY 21 Thomas Realty, Inc.</b> North Myrtle Beach, SC	2	571
<b>RE/MAX Legacy Living</b> Richmond, TX	2	570
<b>RE/MAX Top Performers</b> Lake Bluff, IL	1	570
<b>RE/MAX Elite</b> Huntingdon Valley, PA	1	570
<b>Strand Hill Properties</b> Manhattan Beach, CA	3	569
<b>RE/MAX Advisors</b> Boca Raton, FL	2	569
<b>CENTURY 21 Citrus Realty</b> San Dimas, CA	1	569
<b>EXIT Real Estate Solutions</b> Hendersonville, TN	1	568
<b>RE/MAX Exclusive</b> Tacoma, WA	3	567
<b>RE/MAX Spectrum</b> Osterville, MA	4	567
<b>RE/MAX Real Estate Group</b> Charles Town, WV	3	566
<b>RE/MAX Preferred</b> Texarkana, TX	3	565
<b>RE/MAX Realty Professionals</b> Bloomington, IN	1	564
<b>Corcoran Reverie</b> Seagrave Beach, FL	2	563

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX of Albany</b> Albany, GA	1	563
<b>Coldwell Banker Pinnacle Properties</b> Florence, AL	1	562
<b>RE/MAX Mountain Properties</b> Prescott, AZ	2	562
<b>RE/MAX Edge</b> Goodrich, MI	2	562
<b>Landmark Sotheby's International Realty</b> Wilmington, NC	4	561
<b>NextHome Realty Center</b> Cypress, TX	2	561
<b>CENTURY 21 Realty Partners</b> Magnolia, TX	5	561
<b>CENTURY 21 Randall Morris &amp; Associates</b> San Marcos, TX	4	561
<b>RE/MAX Select</b> Prairieville, LA	4	560
<b>Select Sotheby's International Realty</b> Saratoga Springs, NY	3	560
<b>RE/MAX Realty Group</b> New Palestine, IN	2	560
<b>RE/MAX Stars</b> Mount Vernon, OH	1	560
<b>Keller Williams Realty Swedesboro</b> Mulica Hill, NJ	1	559
<b>Live Urban Real Estate, Inc.</b> Denver, CO	2	558
<b>EXIT Realty Central</b> Norfolk, VA	1	557
<b>RE/MAX Heritage</b> Green Bay, WI	4	557
<b>CENTURY 21 Premiere Properties</b> Pepper Pike, OH	3	557
<b>Coldwell Banker Free Realty</b> Warner Robins, GA	2	556
<b>CENTURY 21 Real Estate Center</b> Lynnwood, WA	2	556
<b>EXIT Real Estate Consultants</b> Dridder, LA	1	555
<b>Berkshire Hathaway HomeServices Smith Mountain Lake Real Estate</b> Hardy, VA	1	554

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Heritage Properties</b> Flanders, NJ	2	554
<b>RE/MAX Metro Atlanta Cityside</b> Atlanta, GA	2	554
<b>RE/MAX Premier Realty</b> Prairie Village, KS	1	554
<b>RE/MAX Achievers</b> Pottstown, PA	2	551
<b>RE/MAX Sunset Realty</b> Lithia, FL	2	550
<b>First Coast Sotheby's International Realty</b> Jacksonville, FL	6	549
<b>CENTURY 21 Novus</b> Carrollton, GA	1	548
<b>RE/MAX North Professionals</b> Middlebury, VT	4	548
<b>Engel &amp; Völkers Slidell</b> Slidell, LA	1	547
<b>RE/MAX Agency One</b> Crestview, FL	1	547
<b>RE/MAX Dynamic Agents</b> St Peter, MN	3	547
<b>Coldwell Banker APW Realtors</b> Salina, KS	1	546
<b>RE/MAX Cornerstone Realty</b> Wetumpka, AL	1	546
<b>RE/MAX Realty Group</b> Rehoboth Beach, DE	1	546
<b>EXIT Real Estate Property Solutions</b> New Smyrna Beach, FL	3	546
<b>RE/MAX Executive Group</b> Columbus, GA	1	545
<b>CENTURY 21 Preferred</b> Mason City, IA	3	545
<b>RE/MAX Valley Real Estate</b> Columbiana, OH	2	545
<b>Janet McAfee Real Estate</b> St. Louis, MO	1	544
<b>RE/MAX Edge</b> Weldon Spring, MO	1	544
<b>RE/MAX Realty One</b> Sanford, ME	5	544

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX Results</b> Omaha, NE	1	544
<b>Coldwell Banker King</b> Asheville, NC	5	543
<b>Better Homes and Gardens Real Estate Atchley Properties</b> Lakewood Ranch, FL	2	542
<b>RE/MAX Regency</b> Warrenton, VA	2	542
<b>Keller Williams Concord Kannapolis Realty</b> Kannapolis, NC	1	541
<b>RE/MAX 100 Inc</b> Lakewood, CO	1	540
<b>RE/MAX Infinity</b> Overland Park, KS	1	539
<b>RE/MAX Central</b> Las Vegas, NV	1	539
<b>RE/MAX Golden Empire</b> Bakersfield, CA	1	539
<b>CENTURY 21 Thacker &amp; Associates, Inc.</b> Oxford, OH	2	538
<b>ERA Donahoe Realty</b> Temecula, CA	1	538
<b>Keller Williams Realty Exclusive Properties</b> Simi Valley, CA	1	538
<b>RE/MAX Peak Properties</b> Flagstaff, AZ	2	538
<b>CENTURY 21 DePiero &amp; Associates, Inc.</b> Parma, OH	1	537
<b>Berkshire Hathaway HomeServices HWWB, REALTORS</b> Birmingham, MI	2	537
<b>RE/MAX Preferred Realty</b> Greenville, NC	1	536
<b>Wheeler Steffen Sotheby's International Realty</b> Claremont, CA	3	536
<b>RE/MAX Professional Realty Group</b> Henderson, KY	2	536
<b>Keller Williams Realty SE Portland</b> Clackamas, OR	1	535
<b>Better Homes and Gardens Real Estate Leaskou Partners Inc</b> Palm Springs, CA	3	533
<b>RE/MAX Preferred</b> Bloomington, MN	3	532

COMPANY	OFFICES	2020 SIDES
<b>Berkshire Hathaway HomeServices Epic Real Estate</b> Kenosha, WI	2	531
<b>RE/MAX At the Shore</b> Wildwood Crest, NJ	3	531
<b>RE/MAX First</b> Russellville, AR	1	531
<b>RE/MAX Real Estate Specialists Inc</b> West Burlington, IA	1	530
<b>CENTURY 21 Advantage Real Estate, Inc.</b> Columbia, IL	2	530
<b>RE/MAX United Associates</b> Cincinnati, OH	2	530
<b>RE/MAX Nexus</b> Madison Heights, MI	2	529
<b>RE/MAX County Wide 1st</b> LA Porte, IN	3	529
<b>RE/MAX Capital City</b> Cedar Park, TX	2	529
<b>Keller Williams Livingston</b> Livingston, NJ	1	529
<b>Coldwell Banker Holman Premier Realty</b> Klamath Falls, OR	1	529
<b>RE/MAX Town &amp; Country</b> West Chester, PA	1	529
<b>CENTURY 21 Elm, Realtors</b> Park Ridge, IL	1	529
<b>Realty ONE Group Inclusion</b> Savannah, GA	1	528
<b>Berkshire Hathaway HomeServices Rise Real Estate</b> Huntsville, AL	3	527
<b>Coldwell Banker Riviera Realty, Inc.</b> Brick, NJ	7	527
<b>RE/MAX Reliance</b> Souderton, PA	1	527
<b>CENTURY 21 American Heritage Realty</b> Lower Burrell, PA	3	527
<b>RE/MAX of Gettysburg</b> Gettysburg, PA	1	526
<b>Berkshire Hathaway HomeServices Chaplin Williams Realty</b> Fernandina Beach, FL	2	526
<b>RE/MAX Signature Properties</b> Sherman, TX	2	525

COMPANY	OFFICES	2020 SIDES
<b>RE/MAX United</b> Port Washington, WI	3	525
<b>RE/MAX Excellence Realty</b> Silver Spring, MD	1	525
<b>CENTURY 21 All-Pro</b> Kansas City, MO	3	525
<b>RE/MAX Edge</b> Wilmington, DE	2	523
<b>Better Homes and Gardens Real Estate Wine Country Group</b> Sebastopol, CA	8	523
<b>Coldwell Banker Southern Coast</b> Hinesville, GA	1	523
<b>ERA Select Real Estate</b> Lexington, KY	1	522
<b>Coldwell Banker Black Hills Legacy Real Estate</b> Rapid City, SD	1	522
<b>RE/MAX Premier Group</b> Tampa, FL	2	521
<b>Coldwell Banker Ellison Realty</b> Ocala, FL	2	521
<b>Coldwell Banker Harbour Realty</b> Accomac, VA	4	521
<b>CENTURY 21 Alliance Realty Group</b> Wappingers Falls, NY	6	521
<b>Keller Williams Realty Baytown</b> Baytown, TX	1	520
<b>RE/MAX Real Estate Solutions</b> Middletown, IN	2	520
<b>RE/MAX At the Beach</b> Oak Island, NC	3	520
<b>CENTURY 21 Breeden Realtors</b> Columbus, IN	1	520
<b>Fontaine Family The Real Estate Leader</b> Auburn, ME	2	520
<b>Better Homes and Gardens Real Estate Thomas Group</b> Gainesville, FL	2	519
<b>Wilson Associates Real Estate</b> Greenville, SC	1	519
<b>RE/MAX First Choice</b> Baltimore, MD	1	518
<b>Realty ONE Group Elite</b> Brentwood, CA	1	517

COMPANY	OFFICES	2020 SIDES
<b>Berkshire Hathaway HomeServices Lake Ozark Realty</b> Lake Ozark, MO	1	517
<b>CENTURY 21 Gavish Real Estate</b> Las Vegas, NV	3	517
<b>Keller Williams Realty Huntington Beach</b> Huntington Beach, CA	1	516
<b>Coldwell Banker Cascade Real Estate</b> Chelan, WA	3	516
<b>Berkshire Hathaway HomeServices California Properties</b> Torrance, CA	3	515
<b>Coldwell Banker Coastal Rivers Realty</b> Washington, NC	2	514
<b>Engel &amp; Völkers 30A Beaches</b> Santa Rosa Beach, FL	1	513
<b>Engel &amp; Völkers Austin / San Antonio</b> Austin, TX	4	513
<b>RE/MAX Destination</b> Enfield, CT	3	513
<b>RE/MAX of Barrington</b> Barrington, IL	2	512
<b>RE/MAX New Trend</b> Farmington Hills, MI	1	511
<b>RE/MAX Professionals</b> Gillette, WY	1	510
<b>Bailey Properties Inc.</b> Aptos, CA	2	510
<b>Nourmand &amp; Associates</b> Los Angeles, CA	3	510
<b>Coldwell Banker Blackstone Realty</b> Rancho Cucamonga, CA	4	510
<b>CENTURY 21 Mack-Morris Iris Lurie Inc</b> Morganville, NJ	1	510
<b>RE/MAX Mid-Michigan</b> Brooklyn, MI	2	508
<b>RE/MAX Alliance</b> Branford, CT	2	508
<b>Unlimited Sotheby's International Realty</b> Brookline, MA	3	506
<b>RE/MAX River's Edge</b> East Providence, RI	3	505
<b>RE/MAX Central</b> Lake City, MI	2	505

<b>COMPANY</b>	<b>OFFICES</b>	<b>2020 SIDES</b>
<b>Realty ONE Group Infinity</b> Campbell, CA	2	504
<b>RE/MAX Prestige Realty</b> West Palm Beach, FL	6	504
<b>Keller Williams Premier Realty</b> Hagerstown, MD	1	503
<b>Coldwell Banker Hulsey</b> Farmington, MO	1	503
<b>EXIT Realty NFI</b> Pensacola, FL	1	503
<b>RE/MAX Leading Edge</b> Concord, NC	1	503
<b>RE/MAX Consultants Realty I</b> Fort Lauderdale, FL	1	502
<b>Berkshire Hathaway HomeServices Idaho Homes &amp; Properties</b> Twin Falls, ID	1	501
<b>Coldwell Banker Town &amp; Country Realty of Kearney</b> Kearney, NE	1	500
<b>RE/MAX Preferred Homes</b> Brenham, TX	2	500
<b>CENTURY 21 Alliance Group</b> Valparaiso, IN	1	500
<b>CENTURY 21 Realty Services</b> Camp Hill, PA	1	500
<b>CENTURY 21 S.G.R.</b> Chicago, IL	2	500
<b>CENTURY 21 Keim Realtors</b> Allentown, PA	3	500

# — TOP CORE SERVICES PROVIDERS —

As leading firms continue to diversify, we've started tracking the sales of mortgage, title insurance, home warranty policies—and homeowners insurance policies, the products that are sold most frequently by leading residential real estate firms. We have produced rankings of the sales of primary services by units sold only.

Ranking of the 50 firms in the RealTrends 500 by total core services transactions.  
Core Services rankings rely on company submitted data that has not been verified by third party sources

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
1	<b>HomeServices of America, Inc</b> Minneapolis, MN	55,804	146,573	42,217	20,409	37,057	302,060
2	<b>Realty Brokerage Group</b> Madison, NJ	38,809	214,459	35,851	1,737	-	290,856
3	<b>Hanna Holdings / Allen Tate</b> Pittsburgh, PA	13,224	19,557	16,267	23,936	-	72,984
4	<b>First Team Real Estate</b> Irvine, CA	-	26,646	-	-	12,425	39,071
5	<b>Crye-Leike Real Estate Services</b> Memphis, TN	4,024	11,230	2,185	1,659	-	19,098
6	<b>Shorewest Realtors</b> Brookfield, WI	1,700	12,575	2,874	121	-	17,270
7	<b>Coldwell Banker Sea Coast / Advantage</b> Wilmington, NC	-	9,946	4,240	-	-	14,186
8	<b>Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&amp;Ex. Realty</b> Grand Rapids, MI	-	13,466	-	682	-	14,148
9	<b>Real Estate One</b> Southfield, MI	3,296	10,062	-	-	-	13,358
10	<b>HUNT Real Estate ERA</b> Buffalo, NY	2,684	9,460	-	331	-	12,475
11	<b>Berkshire Hathaway HomeServices Homesale Realty Group</b> Lancaster, PA	1,303	5,978	1,454	2,939	-	11,674
12	<b>@properties</b> Chicago, IL	1,679	9,484	-	-	-	11,163
13	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	2,177	2,159	5,300	1,203	-	10,839
14	<b>Watson Realty Corp.</b> Jacksonville, FL	823	3,364	-	6,200	-	10,387
15	<b>Baird &amp; Warner, Inc.</b> Chicago, IL	4,072	6,005	-	-	-	10,077



RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
16	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	-	459	-	-	9,309	9,768
17	<b>Samson Properties</b> Chantilly, VA	-	8,637	-	-	-	8,637
18	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	1,173	5,328	-	-	1,898	8,399
19	<b>William Raveis</b> Shelton, CT	4,443	589	-	2,353	-	7,385
20	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	1,042	1,650	-	4,692	-	7,384
21	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	918	1,605	678	3,275	705	7,181
22	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	-	5,554	574	1,000	-	7,128
23	<b>Jason Mitchell Real Estate</b> Scottsdale, AZ	2,950	930	1,370	870	930	7,050
24	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	1,325	2,866	-	2,562	-	6,753
25	<b>Sibcy Cline, Inc.</b> Cincinnati, OH	1,095	2,302	2,397	912	-	6,706
26	<b>Carolina One Real Estate Services</b> North Charleston, SC	1,561	1,820	1,364	1,444	-	6,189
27	<b>Coldwell Banker Howard Perry and Walston</b> Raleigh, NC	1,010	4,004	848	134	-	5,996
28	<b>The Group</b> Fort Collins, CO	1,789	3,241	-	-	-	5,030
29	<b>McColly Real Estate</b> Schererville, IN	-	4,170	542	-	-	4,712
30	<b>CENTURY 21 New Millennium</b> Alexandria, VA	792	1,681	1,924	85	-	4,482
31	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	505	1,820	1,610	540	-	4,475
32	<b>Coldwell Banker Heritage</b> Springboro, OH	610	2,149	1,325	125	-	4,209
33	<b>Michael Saunders &amp; Company</b> Sarasota, FL	503	1,407	286	368	1,407	3,971
34	<b>Real Living Kee Realty</b> Clinton Township, MI	-	3,240	716	-	-	3,956
35	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	918	2,918	-	-	-	3,836

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
36	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Palm Harbor, FL	685	2,255	-	765	-	3,705
37	<b>Cutler Real Estate</b> Canton, OH	192	2,574	772	48	-	3,586
38	<b>Ruhl&amp;Ruhl Realtors</b> Davenport, IA	1,572	-	1,251	628	-	3,451
39	<b>Berkshire Hathaway HomeServices Alliance Real Estate</b> Chesterfield, MO	-	2,561	604	-	-	3,165
40	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford, NH	543	1,834	322	442	-	3,141
41	<b>Lyon Real Estate</b> Sacramento, CA	394	-	2,327	85	-	2,806
42	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	-	2,560	-	-	-	2,560
43	<b>Beverly-Hanks &amp; Associates</b> Asheville, NC	655	1,588	-	-	-	2,243
44	<b>RE/MAX of Reading</b> Wyomissing, PA	182	1,443	248	127	-	2,000
45	<b>PalmerHouse Properties</b> Atlanta, GA	-	1,163	576	238	-	1,977
46	<b>RE/MAX Select Realty</b> Cranberry Twp, PA	-	1,890	-	-	-	1,890
47	<b>Jaqua Realtors</b> Portage, MI	256	1,573	-	-	-	1,829
48	<b>PMZ Real Estate</b> Modesto, CA	1,661	-	-	-	-	1,661
49	<b>Realty Executives Arizona Territory</b> Tucson, AZ	-	1,633	-	-	-	1,633
50	<b>The Russell Realty Co</b> Strongsville, OH	-	1,572	-	-	-	1,572

# CORE SERVICES

## MORTGAGE CLOSINGS

Top Firms Ranked by Mortgage Closings

RealTrends 500 firms which closed 500 units or more

COMPANY	# CLOSED MORTGAGE UNITS	COMPANY	# CLOSED MORTGAGE UNITS
HomeServices of America, Inc	55,804	Parks Realty	1,180
Realty Brokerage Group	38,809	Pinnacle Estate Properties, Inc.	1,173
Hanna Holdings / Allen Tate	13,224	Berkshire Hathaway HomeServices Towne Realty	1,119
William Raveis	4,443	Sibcy Cline, Inc.	1,095
Baird & Warner, Inc.	4,072	Better Homes and Gardens Real Estate Gary Greene	1,042
Crye-Leike Real Estate Services	4,024	Coldwell Banker Howard Perry and Walston	1,010
Real Estate One	3,296	Select Group	941
Jason Mitchell Real Estate	2,950	Rose & Womble Realty	918
HUNT Real Estate ERA	2,684	F.C. Tucker Company, Inc.	918
Berkshire Hathaway HomeServices The Preferred Realty	2,177	Watson Realty Corp.	823
The Group	1,789	CENTURY 21 New Millennium	792
Shorewest Realtors	1,700	Berkshire Hathaway HomeServices Florida Properties Group	685
@properties	1,679	Beverly-Hanks & Associates	655
PMZ Real Estate	1,661	Latter & Blum Companies	622
Ruhl&Ruhl Realtors	1,572	Coldwell Banker Heritage	610
Carolina One Real Estate Services	1,561	Better Homes and Gardens Real Estate The Masiello Group	543
The Keyes Company/Illustrated Properties	1,325	Better Homes and Gardens Real Estate Metro Brokers	505
Berkshire Hathaway HomeServices Homesale Realty Group	1,303	Michael Saunders & Company	503

# CORE SERVICES

## HOME WARRANTY

Top Firms Ranked by Home Warranty Policies

RealTrends 500 firms which closed 500 units or more

COMPANY	# HOME WARRANTY POLICIES SOLD
HomeServices of America, Inc	42,217
Realty Brokerage Group	35,851
Hanna Holdings / Allen Tate	16,267
Berkshire Hathaway HomeServices The Preferred Realty	5,300
Coldwell Banker Sea Coast / Advantage	4,240
Shorewest Realtors	2,874
Sibcy Cline, Inc.	2,397
Lyon Real Estate	2,327
Crye-Leike Real Estate Services	2,185
CENTURY 21 New Millennium	1,924
Better Homes and Gardens Real Estate Metro Brokers	1,610
Berkshire Hathaway HomeServices Homesale Realty Group	1,454
Jason Mitchell Real Estate	1,370

COMPANY	# HOME WARRANTY POLICIES SOLD
Carolina One Real Estate Services	1,364
Coldwell Banker Heritage	1,325
Ruhl&Ruhl Realtors	1,251
Coldwell Banker Howard Perry and Walston	848
Cutler Real Estate	772
F.C. Tucker Emge Realtors	761
Real Living Kee Realty	716
Rose & Womble Realty	678
RE/MAX Preferred Associates	671
Berkshire Hathaway HomeServices Alliance Real Estate	604
PalmerHouse Properties	576
NP Dodge Real Estate Sales, Inc.	574
Stark Company Realtors	568
McColly Real Estate	542

# CORE SERVICES

## HOMEOWNERS INSURANCE POLICIES

Top Firms Ranked by Homeowners Insurance Policies

RealTrends 500 firms which closed 500 units or more

COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES	COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES
Hanna Holdings / Allen Tate	23,936	Carolina One Real Estate Services	1,444
HomeServices of America, Inc	20,409	Berkshire Hathaway HomeServices The Preferred Realty	1,203
Watson Realty Corp.	6,200	NP Dodge Real Estate Sales, Inc.	1,000
Better Homes and Gardens Real Estate Gary Greene	4,692	Sibcy Cline, Inc.	912
Rose & Womble Realty	3,275	Jason Mitchell Real Estate	870
Berkshire Hathaway HomeServices Homesale Realty Group	2,939	Berkshire Hathaway HomeServices Florida Properties Group	765
The Keyes Company/Illustrated Properties	2,562	Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty	682
William Raveis	2,353	Ruhl&Ruhl Realtors	628
Realty Brokerage Group	1,737	Better Homes and Gardens Real Estate Metro Brokers	540
Crye-Leike Real Estate Services	1,659		

# CORE SERVICES

## TITLE CLOSINGS

Top Firms Ranked by Title Closings

RealTrends 500 firms which closed 500 units or more

COMPANY	# CLOSED TITLE UNITS
Realty Brokerage Group	214,459
HomeServices of America, Inc	146,573
First Team Real Estate	26,646
Hanna Holdings / Allen Tate	19,557
Berkshire Hathaway HomeServices MI/N.IN/Tomie Raines&Ex. Realty	13,466
Shorewest Realtors	12,575
Crye-Leike Real Estate Services	11,230
Real Estate One	10,062
Coldwell Banker Sea Coast / Advantage	9,946
@properties	9,484
HUNT Real Estate ERA	9,460
Samson Properties	8,637
Baird & Warner, Inc.	6,005
Berkshire Hathaway HomeServices Homesale Realty Group	5,978
NP Dodge Real Estate Sales, Inc.	5,554
Pinnacle Estate Properties, Inc.	5,328
McColly Real Estate	4,170

COMPANY	# CLOSED TITLE UNITS
Coldwell Banker Howard Perry and Walston	4,004
Watson Realty Corp.	3,364
The Group	3,241
Real Living Kee Realty	3,240
F.C. Tucker Company, Inc.	2,918
The Keyes Company/Illustrated Properties	2,866
Cutler Real Estate	2,574
Berkshire Hathaway HomeServices Alliance Real Estate	2,561
Chinowth & Cohen Realtors	2,560
Sibcy Cline, Inc.	2,302
Berkshire Hathaway HomeServices Florida Properties Group	2,255
Berkshire Hathaway HomeServices The Preferred Realty	2,159
Coldwell Banker Heritage	2,149
RE/MAX Select Realty	1,890
Better Homes and Gardens Real Estate The Masiello Group	1,834
Better Homes and Gardens Real Estate Metro Brokers	1,820
Carolina One Real Estate Services	1,820
CENTURY 21 New Millennium	1,681



<b>COMPANY</b>	<b># CLOSED TITLE UNITS</b>
Better Homes and Gardens Real Estate Gary Greene	1,650
Realty Executives Arizona Territory	1,633
Rose & Womble Realty	1,605
Beverly-Hanks & Associates	1,588
Jaqua Realtors	1,573
The Russell Realty Co	1,572
RE/MAX of Reading	1,443
Keller Williams Capital Properties	1,420
Michael Saunders & Company	1,407
ARC Realty	1,300
PalmerHouse Properties	1,163
Berkshire Hathaway HomeServices Verani Realty	1,063
Coldwell Banker Real Estate Group	1,037
Jason Mitchell Real Estate	930
Stark Company Realtors	910
Berkshire Hathaway HomeServices New Jersey Properties	798
The Signature Real Estate Companies (Quad Realty Investments Inc)	711
Douglas Elliman	641
Smith & Associates Real Estate	623
William Raveis	589



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