

### [RealTrends 500: eXp, Compass lead in one-year movers by closed sides](#)

When it comes to straight number, rather than percentages, eXp Realty and Compass are top movers by transaction sides

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**eXp Realty** and **Compass** lead the top movers by transactions. Different from our [top movers by transaction side percentage](#), this is the actual numeric increase in transaction sides year to year between 2020 and 2021.

The [2022 RealTrends 500](#) rankings top movers by transaction sides is based on 2021 sales data. Top movers is a ranking of the 50 firms in the RealTrends 500 that had the largest increase in closed sides or largest increase in sales volume between 2020 to 2021.

eXp Realty had a 116,646 increase in sides over 2020. [Compass](#) had a 79,283 increase in transaction sides in 2021, compared to 2020.

Rounding out the top five are **HomeServices of America** (+44,878), **Realty Brokerage Group** (+43,155) and **United Real Estate** (+21,548).

#### Top 50 movers by transaction sides



### Top Movers Transactions

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sides from 2020 to 2021.

Rank	Company	Location	2021 Sides	2020 Sides	Sides Increase Over 2020
1	eXp Realty	Bellingham, WA	355,627	238,981	116,646
2	Compass	New York, NY	224,067	144,784	79,283
3	HomeServices of America, Inc	Minneapolis, MN	388,098	343,220	44,878
4	Realty Brokerage Group	Madison, NJ	376,892	333,737	43,155
5	United Real Estate	Dallas, TX	48,840	27,292	21,548
6	Hanna Holdings Inc	Pittsburgh, PA	124,016	105,455	18,561
7	HomeSmart	Scottsdale, AZ	56,679	40,809	15,870
8	Fathom Realty	Cary, NC	38,434	25,071	13,363
9	@properties	Chicago, IL	46,031	33,259	12,772
10	Redfin	Seattle, WA	76,680	64,420	12,260
11	Douglas Elliman Realty, LLC	New York, NY	32,281	22,615	9,666
12	Samson Properties	Chantilly, VA	20,240	12,359	7,881
13	Parks Village Pilkerton Real Estate	Brentwood, TN	13,635	6,971	6,664
14	RE/MAX Gold, representing Gold Nation	Rancho Cordova, CA	28,500	22,809	5,691
15	Keller Williams - Cunningham Group	Santa Monica, CA	8,779	3,717	5,062

16	LoKation® Real Estate	Pompano Beach, FL	12,228	7,387	4,841
17	Mark Spain Real Estate	Alpharetta, GA	10,374	5,647	4,727
18	Berkshire Hathaway HomeServices PenFed Realty	Alexandria, VA	20,844	17,014	3,830
19	Corcoran Global Living	Reno, NV	10,061	6,268	3,793
20	Brown Harris Stevens	New York, NY	8,617	4,871	3,746
21	Keller Williams Realty	Austin, TX	13,475	9,922	3,553
22	Premiere Plus Realty CO	Naples, FL	8,846	5,333	3,513
23	Iron Valley Real Estate	Camp Hill, PA	8,032	4,890	3,142
24	The Keyes Company/Illustrated Properties	Miami, FL	16,533	13,422	3,111
25	ONE Sotheby's International Realty	Miami, FL	6,316	3,527	2,789
26	RE/MAX ONE	Beaumont, TX	5,875	3,242	2,633
27	Keller Williams Realty, GO Network Offices	Arlington, TX	37,067	34,463	2,604
28	Realty Executives Associates	Knoxville, TN	11,075	8,722	2,353
29	Premier Sotheby's International Realty	Naples, FL	10,608	8,334	2,274
30	Kris Lindahl Real Estate	Coon Rapids, MN	4,412	2,268	2,144
31	Coldwell Banker Sea Coast Advantage	Wilmington, NC	24,565	22,439	2,126
32	Jason Mitchell Group	Scottsdale, AZ	5,741	3,662	2,079
33	Professional Realty Services International	Spokane, WA	9,031	7,025	2,006
34	RE/MAX Precision	Ankeny, IA	7,138	5,145	1,993
35	Baird & Warner, Inc.	Chicago, IL	20,043	18,052	1,991
36	Keller Williams Realty West Texas	Lubbock, TX	9,848	7,861	1,987
37	William Raveis	Shelton, CT	28,944	26,959	1,985
38	Key Realty	Maumee, OH	11,491	9,529	1,962
39	Keller Williams Heritage/Memorial/Coastal Bend	Houston, TX	16,828	14,964	1,864
40	John R. Wood Properties	NAPLES, FL	7,080	5,253	1,827
41	Knipe Realty ERA Powered	Portland, OR	3,897	2,084	1,813
42	Keller Williams Consultants Realty	Dublin, OH	5,940	4,173	1,767
43	1st Class Real Estate	Virginia Beach, VA	4,256	2,504	1,752
44	Keller Williams Moorestown	Moorestown, NJ	4,564	2,900	1,664
45	Keller Williams Elite Realty	Owensboro, KY	2,883	1,288	1,595
46	RE/MAX Alliance Group	New City, NY	6,496	4,930	1,566
46	Keller Williams Realty - Hudson Valley Realty Group	Sarasota, FL	4,212	2,646	1,566
48	Keller Williams Realty Emerald Coast/Gulf Coast/NWLA	Destin, FL	9,724	8,207	1,517
49	Keller Williams Keystone Partners Group	Blue Bell, PA	15,499	13,991	1,508
50	Keller Williams Legacy Group Realty, LLC	Canton, OH	7,103	5,633	1,470

When it comes to sales volume, the top mover was Compass with a \$99+ billion volume increase in 2021 compared to 2020. Next was Realogy Brokerage Group, which consists of company-owned **Coldwell Banker**, **Sotheby's International** and **Corcoran** offices, with a \$61+ billion increase year over years.

Numbers three through five are eXp Realty (\$60+ billion), HomeServices of America (\$48+ billion) and Douglas Elliman Realty LLC at \$22+ billion.

## Top 50 Movers by sales Volume

# THE REALTRENDS

## FIVE HUNDRED

### Top Movers

#### Volume

Ranking of the 50 firms in the RealTrends 500 by sides that had the largest increase in closed sales volume from 2020 to 2021.

Rank	Company	Location	2021 Volume	2020 Volume	Volume Increase Over 2020
1	Compass	New York, NY	\$251,019,336,511.00	\$151,700,000,000.00	\$99,319,336,511.00
2	Realty Brokerage Group	Madison, NJ	\$246,052,872,000.00	\$184,582,770,000.00	\$61,470,102,000.00
3	eXp Realty	Bellingham, WA	\$132,373,314,489.00	\$72,207,936,907.00	\$60,165,377,582.00
4	HomeServices of America, Inc	Minneapolis, MN	\$198,739,502,598.00	\$150,436,628,858.00	\$48,302,873,740.00
5	Douglas Elliman Realty, LLC	New York, NY	\$51,031,187,364.00	\$29,001,143,025.00	\$22,030,044,339.00
6	Redfin	Seattle, WA	\$52,503,000,000.00	\$37,000,000,000.00	\$15,503,000,000.00
7	HomeSmart	Scottsdale, AZ	\$25,162,914,396.00	\$15,817,842,829.00	\$9,345,071,567.00
8	Hanna Holdings Inc	Pittsburgh, PA	\$35,625,185,300.00	\$26,675,493,996.00	\$8,949,691,304.00
9	@properties	Chicago, IL	\$23,931,729,431.00	\$16,356,993,996.00	\$7,574,735,435.00
10	Brown Harris Stevens	New York, NY	\$14,930,951,881.00	\$7,434,361,376.00	\$7,496,590,505.00
11	United Real Estate	Dallas, TX	\$14,257,117,761.00	\$8,026,760,709.00	\$6,230,357,052.00
12	Fathom Realty	Cary, NC	\$12,169,879,000.00	\$6,733,192,650.00	\$5,436,686,350.00
13	RE/MAX Gold, representing Gold Nation	Rancho Cordova, CA	\$16,807,267,091.00	\$11,447,289,687.00	\$5,359,977,404.00
14	William Raveis	Shelton, CT	\$21,000,445,000.00	\$16,221,740,234.00	\$4,778,704,766.00
15	Keller Williams - Cunningham Group	Santa Monica, CA	\$8,718,171,119.00	\$4,347,311,790.00	\$4,370,859,329.00
16	ONE Sotheby's International Realty	Miami, FL	\$7,620,555,406.00	\$3,444,280,166.00	\$4,176,275,240.00
17	Parks Village Pilkerton Real Estate	Brentwood, TN	\$7,176,827,323.00	\$3,059,633,374.00	\$4,117,193,949.00
18	Samson Properties	Chantilly, VA	\$9,601,719,110.00	\$5,616,907,688.00	\$3,984,811,422.00
19	LIV Summit Sierra Las Vegas Desert Sun Valley Sotheby's Internat	Denver, CO	\$14,901,455,467.00	\$11,552,512,435.00	\$3,348,943,032.00
20	Premier Sotheby's International Realty	Naples, FL	\$10,174,453,903.00	\$6,861,249,560.00	\$3,313,204,343.00
21	Keller Williams Realty	Austin, TX	\$7,563,445,813.00	\$4,321,032,100.00	\$3,242,413,713.00
22	John L. Scott Real Estate	Bellevue, WA	\$12,450,940,766.00	\$9,513,236,778.00	\$2,937,703,988.00
23	LoKation® Real Estate	Pompano Beach, FL	\$4,281,786,274.00	\$1,629,000,000.00	\$2,652,786,274.00
24	Keller Williams Realty, GO Network Offices	Arlington, TX	\$13,382,861,368.00	\$10,756,980,191.00	\$2,625,881,177.00
25	The Keyes Company/Illustrated Properties	Miami, FL	\$8,085,807,076.00	\$5,484,787,875.00	\$2,601,019,201.00
26	Professional Realty Services International	Spokane, WA	\$5,614,339,413.00	\$3,236,676,083.00	\$2,377,663,330.00
27	Berkshire Hathaway HomeServices PenFed Realty	Alexandria, VA	\$8,191,039,795.00	\$5,910,282,463.00	\$2,280,757,332.00
28	Rodeo Realty, Inc.	Beverly Hills, CA	\$7,274,065,406.00	\$5,040,624,912.00	\$2,233,440,494.00
29	Sereno	Los Gatos, CA	\$6,805,519,750.00	\$4,579,785,499.00	\$2,225,734,251.00
30	John R. Wood Properties	Naples, FL	\$5,564,298,390.00	\$3,399,985,914.00	\$2,164,312,476.00

31	Corcoran Global Living	Reno, NV	\$8,149,134,240.00	\$6,005,325,000.00	\$2,143,809,240.00
32	Coldwell Banker BAIN	Bellevue, WA	\$8,381,486,901.00	\$6,414,764,623.00	\$1,966,722,278.00
33	First Team Real Estate	Irvine, CA	\$8,480,180,384.00	\$6,561,269,032.00	\$1,918,911,352.00
34	Mark Spain Real Estate	Alpharetta, GA	\$3,337,848,879.00	\$1,447,234,473.00	\$1,890,614,406.00
35	Keller Williams Realty Pinnacle Partners Group	Duluth, GA	\$8,650,215,184.00	\$6,903,784,205.00	\$1,746,430,979.00
36	Hawaii Life	Hanalei, HI	\$3,692,525,004.00	\$1,978,401,722.00	\$1,714,123,282.00
37	My Home Group	Scottsdale, AZ	\$7,716,179,000.00	\$6,014,786,681.00	\$1,701,392,319.00
38	Pinnacle Estate Properties, Inc.	Malibu, CA	\$4,915,377,634.00	\$3,217,159,286.00	\$1,698,218,348.00
39	Realty Austin	Austin, TX	\$6,092,875,233.00	\$4,408,085,791.00	\$1,684,789,442.00
40	Engel & Völkers Gestalt Group	Park City, UT	\$4,141,381,665.00	\$2,514,042,187.00	\$1,627,339,478.00
41	Russ Lyon Sotheby's International Realty	Scottsdale, AZ	\$6,623,766,675.00	\$5,060,132,002.00	\$1,563,634,673.00
42	Premiere Plus Realty CO	Naples, FL	\$4,020,792,247.00	\$2,494,930,862.00	\$1,525,861,385.00
43	Atlanta Fine Homes Sotheby's International Realty	Atlanta, GA	\$4,660,061,590.00	\$3,168,797,541.00	\$1,491,264,049.00
44	RE/MAX Results	Eden Prairie, MN	\$9,539,615,163.00	\$8,061,863,467.00	\$1,477,751,696.00
45	EQUITY REAL ESTATE®	Sandy, UT	\$7,274,630,075.00	\$5,797,796,773.00	\$1,476,833,302.00
46	Silvercreek Realty Group	Meridian, ID	\$6,105,515,266.00	\$4,651,645,752.00	\$1,453,869,514.00
47	Keller Williams - Ben Kinney Companies	Bellingham, WA	\$6,705,920,513.00	\$5,257,464,985.00	\$1,448,455,528.00
48	Vanguard Properties	San Francisco, CA	\$4,400,960,148.00	\$3,019,618,977.00	\$1,381,341,171.00
49	RE/MAX ONE	Beaumont, TX	\$2,026,741,437.00	\$645,436,592.00	\$1,381,304,845.00
50	Keller Williams Heritage/Memorial/Coastal Bend	Houston, TX	\$5,823,676,016.00	\$4,444,194,415.00	\$1,379,481,601.00

RealTrends has been the undisputed leader in the ranking of real estate brokerage firms, agents and teams. Third-party verification is mandatory to confirm the validity of transaction sides and sales volume submitted by the firms.

[View the full rankings.](#)