

# T H E L I S T

Compiled by Paxtyn Merten  
and David Fink  
@PSBJ\_Lists

## RESIDENTIAL REAL ESTATE FIRMS

RANKED BY SALES IN PUGET SOUND AS OF 2021

Business name (prior rank) Website	Address Phone	Local residential sales 2021	Sales from franchises / home offices 2021	Local brokers 2021	Top local executive(s)
<b>1</b> Windermere Real Estate ① windermere.com	1151 Fairview Ave. N., #105 Seattle, WA 98109 206-527-3801	\$28.8 billion	100% / 0%	2,705	Geoff Wood, CEO
<b>2</b> Keller Williams Northwest Region ② kwnwr.com	799 S. Stevens St. Spokane, WA 99204 509-993-2919	\$14.59 billion	100% / 0%	3,264	Bruce Hardie, Regional Director
<b>3</b> John L. Scott Real Estate ③ johnlscott.com	11040 Main St., #280 Bellevue, WA 98004 425-531-7700	\$11.8 billion	46% / 54%	1,705	J. Lennox Scott, CEO and Chairman
<b>4</b> Compass ④ compass.com/seattle	837 N. 34th St., #100 Seattle, WA 98103 206-330-0314	\$8.9 billion	0% / 100%	764	Jason Carroll, Regional President
<b>5</b> Coldwell Banker Bain ⑤ coldwellbankerbain.com	12721 Bel-Red Rd., #1 Bellevue, WA 98005 425-456-9595	\$8.36 billion	0% / 100%	1,058	Mike Grady, CEO
<b>6</b> RE/MAX, LLC <sup>1</sup> ⑥ remax.com	5075 S. Syracuse St. Denver, CO 80237 303-770-5531	\$6.51 billion	100% / 0%	336	Sandy Jamison, Area Vice President
<b>7</b> Skyline Properties Inc. ⑦ skylineproperties.com	50 116 Ave. SE, #120 Bellevue, WA 98004 253-604-6000	\$4.44 billion	0% / 100%	1,181	Scott Hotes, VP Ronald Hennig, Co-owner
<b>8</b> Realogics Sotheby's International Realty ⑧ rsir.com	2715 1st Ave. Seattle, WA 98121 206-448-5752	\$3.2 billion	0% / 100%	278	Dean Jones, CEO
<b>9</b> Coldwell Banker Danforth ⑨ cbdanforth.com	33313 1st Way S. Federal Way, WA 98003 253-874-3200	\$1.46 billion	0% / 100%	360	Bob Fredrickson, President of Commercial Division and Partner Dave Danforth, President of Residential Division and Partner
<b>10</b> Lake & Co. Real Estate Inc. ⑩ lakere.com	7801 Green Lake Dr. N. Seattle, WA 98103 206-527-1777	\$887.08 million	0% / 100%	92	Jason Wall, Owner and Designated Broker
<b>11</b> RE/MAX Elite ⑪ remaxelitebrokers.com	1800 Bickford Ave., #206 Snohomish, WA 98290 425-350-0172	\$574 million	67% / 33%	109	Scott Comey, CEO
<b>12</b> Horizon Real Estate ⑫ horizonnw.com	7900 E. Green Lake Dr. N., #212 Seattle, WA 98103 206-417-2800	\$379.4 million	0% / 100%	42	James Malsch, Owner and Designated Broker
<b>13</b> TEC Real Estate Inc. ⑬ tecrealestate.com	40 Lake Bellevue Dr., #245 Bellevue, WA 98005 425-373-9494	\$369.87 million	0% / 100%	46	Tim Cowin, Owner, Designated Broker
<b>14</b> North Pacific Properties LLC ⑭ northpacificproperties.com	2224 Queen Anne Ave. N. Seattle, WA 98109 206-781-0186	\$251.46 million	0% / 100%	165	Joshua Fant, Founder and Designated Broker
<b>15</b> Park Place Properties ⑮ parkplacewa.com	601 108th Ave. NE, Fl. 19 Bellevue, WA 98004 253-737-8018	\$248.25 million	25% / 75%	80	Garth Ward, Austin Homolka, Owners
<b>16</b> Engel & Völkers ⑯ seattleeastside.evrealstate.com	1208 4th Ave. Seattle, WA 98101 206-623-9697	\$245.46 million	0% / 100%	46	Jim Warjone, Partner Christine Warjone, Partner Ann Klein, Chief Operating Officer and Partner Julie Hodges, Designated Broker
<b>17</b> Metropolist ⑰ metropolist.com	2931 1st Ave. S., #A Seattle, WA 98134 206-623-5118	\$183.02 million	0% / 100%	25	Domenica Lovaglia, Chad Zinda, Co-founders
<b>18</b> Pointe3 Real Estate ⑱ pointe3.com	3509 Fremont Ave. N., #300 Seattle, WA 98103 206-217-2217	\$147.98 million	0% / 100%	38	Kevin Tisdell, Founder and Designated Broker Emma Davis, CEO Ashley Hayes, COO
<b>19</b> Bushwick ⑲ bushwick.com	200 NE Pacific St., #100 Seattle, WA 98105 206-899-0994	\$64.81 million	0% / 100%	2	Rob McGarty, Founder
<b>20</b> Inspire Properties ⑳ inspire-properties.com	10220 NE 1st Pl., #100 Bellevue, WA 98004 425-453-6240	\$54.34 million	0% / 100%	5	Britt Wibmer, Founder/CEO
<b>21</b> Quorum - Laurelhurst Inc. ㉑ quorum-laurelhurst.com	3505 NE 45th St. Seattle, WA 98105 206-522-7003	\$27.08 million	0% / 100%	7	Jennifer Flynn, President and Designated Broker

<sup>1</sup> RE/MAX LLC is a subsidiary of RE/MAX Holdings

NOTES: NA – Not applicable, not available or not approved; \* – Not ranked on prior year's list

### ► CLOSER LOOK

#### ABOUT THE LIST

The Business Journal defines "local" and "Puget Sound region" as King, Pierce, Snohomish and Kitsap counties. Information was obtained from firm representatives and company websites. Information on The List was supplied by Lending Patterns and could not be independently verified by the Business Journal.

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